

Schlein, Paul B

From: Jennings, Henry
Sent: Tuesday, December 13, 2011 1:52 PM
To: Deven Morrill
Cc: Schlein, Paul B
Subject: RE: Question

Then we'll share your views with the Board.

From: Deven Morrill [mailto:dmorrill@LucasTree.com]
Sent: Tuesday, December 13, 2011 1:49 PM
To: Jennings, Henry
Subject: RE: Question

Henry,

Thank you for your reply. I guess I understand the logic but was not sure where the actual figure came from. I am not sure what the rest of the government uses for a number but \$20.00 an hour seems extremely low. In a business setting what an employee gets paid and what they actually cost/produce are two big differences. I would assume that this form is being followed by all other state agencies and I wonder what they are using as a figure.

I personally feel that a number closer to \$50.00 an hour is more accurate. Many of these problems are solved by management and we also have to figure in lost production time as well. The number being used may well cover the hourly wage of administrative support but fails to capture overhead and other costs associated with that employee. I think that the BPC and Government agencies should look at this number and re-evaluate what numbers they are using.

Thank you
Deven Morrill

From: Jennings, Henry [mailto:Henry.Jennings@maine.gov]
Sent: Tuesday, December 13, 2011 1:42 PM
To: Deven Morrill
Subject: RE: Question

Hi Deven:

Good question. We struggled coming up with a good way to do the analysis. Historically, I used to estimate a lower figure for tasks that I assumed would be done by administrative support staff. But the Board kept saying to use higher hourly rates until I got \$20/hour, and then they seemed satisfied with that as an average, so that's the figure I use in all the small business (< 20 employees) assessments now.

Henry

From: Deven Morrill [mailto:dmorrill@LucasTree.com]
Sent: Tuesday, December 13, 2011 9:55 AM
To: Jennings, Henry
Subject: Question

Henry,

Looking at the listing of materials for Fridays meeting I noticed the "impact on small business" statement that was prepared. My question is how do they come up with the figure of \$20.00 per hour for labor?

Deven Morrill
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