

Maine Spirits Business Activity for
August 2023
Prepared by Pine State Spirits

Sales Data 8/1/2023 - 8/31/2023		Monthly							
				Variance					
		Prior Year	Current Year	Actual	%				
Shipping Days		23	23	0					
						Cs/Day LY	Cs/Day TY	Variance %	
Cases Sold		155,152	154,261	(891)	-0.57%	6,746	6,707	-0.57%	
						\$/Day LY	\$/Day TY	Variance %	
Dollar Sales		\$ 25,146,365	\$ 25,841,153	\$ 694,788	2.76%	\$ 1,093,320	\$ 1,123,528	2.76%	
Cost of Goods Sold		\$ 17,907,893	\$ 18,455,813	\$ 547,920	3.06%				
Depletion Allowances		\$ (1,728,570)	\$ (1,753,551)						
Total Cost of Good Sold		\$ 16,179,323	\$ 16,702,262	\$ 522,939	3.23%				
Sales Data 7/1/2023 - 8/31/2023		Year to Date							
				Variance					
		Prior Year	Current Year	Actual	%				
Shipping Days		44	44	0					
						Cs/Day LY	Cs/Day TY	Variance %	
Cases Sold		299,497	295,792	(3,705)	-1.24%	6,807	6,723	-1.24%	
						\$/Day LY	\$/Day TY	Variance %	
Dollar Sales		\$ 48,584,327	\$ 49,640,353	\$ 1,056,026	2.17%	\$ 1,104,189	\$ 1,128,190	2.17%	
Cost of Goods Sold		\$ 34,578,325	\$ 35,377,404	\$ 799,079	2.31%				
Depletion Allowances		\$ (3,098,507)	\$ (3,231,670)						
Total Cost of Good Sold		\$ 31,479,818	\$ 32,145,735	\$ 665,917	2.12%				
Other Revenue		Monthly Data				Year to Date Data			
				Variance				Variance	
		Prior Year	Current Year	Actual	%	Prior Year	Current Year	Actual	%
Premium Tax		\$ 338,282	\$ 338,718	\$ 435	0.13%	\$ 648,281	\$ 647,095	\$ (1,186)	-0.18%
Bailment		\$ 238,682	\$ 273,749	\$ 35,067	14.69%	\$ 515,259	\$ 571,247	\$ 55,988	10.87%
Depletion Allowances		\$ 1,728,570	\$ 1,753,551	\$ 24,981	1.45%	\$ 3,098,507	\$ 3,231,670	\$ 133,163	4.30%