

## December 2023 Maine County Case Analysis (9Lt Equiv) Top 25 Agents

Ranking	Acct #	Customer	License #	Location	County	Dec-23	Nov-23	Oct-23	Cases Last 3 Months	Cases Last 3 Months Prior Year	% Change	Case Diff
1	937052	DAMON'S BEV BANGOR	AGN-2018-1061	BANGOR ,ME	PENOBSCOT	2,466.69	1,704.83	1,800.69	5,972.21	5,251.77	13.72%	720.45
2	928127	SAM'S CLUB #6333 BANGOR	AGN-2001-328	BANGOR ,ME	PENOBSCOT	441.05	697.08	426.41	1,564.55	896.98	74.42%	667.56
3	932608	SAM'S CLUB #8186 SCARBORO	AGN-2009-592	SCARBOROUGH ,ME	CUMBERLAND	781.73	479.21	290.93	1,551.86	971.57	59.73%	580.29
4	932780	SAM'S CLUB #6462 AUGUSTA	AGN-2009-610	AUGUSTA ,ME	KENNEBEC	507.90	558.00	527.73	1,593.63	1,019.65	56.29%	573.98
5	932145	DAMON'S BEV AUGUSTA	AGN-2009-568	AUGUSTA ,ME	KENNEBEC	1,683.94	1,236.42	1,123.01	4,043.38	3,667.05	10.26%	376.33
6	929034	J.D.'S PACKAGE STORE, INC	AGN-2004-413	EAST WATERBORO ,ME	YORK	1,519.03	1,220.81	1,213.40	3,953.24	3,628.91	8.94%	324.33
7	939538	BIG APPLE #1027 ELM WATER	AGN-2020-13019	WATERVILLE ,ME	KENNEBEC	217.58	171.75	146.95	536.28	217.88	146.13%	318.39
8	939694	HILLTOP SUPERETTE	AGN-2021-13221	PORTLAND ,ME	CUMBERLAND	335.55	310.68	353.96	1,000.19	693.51	44.22%	306.68
9	926600	BOW STREET #8302 FREEPORT	AGN-2003-133	FREEPORT ,ME	CUMBERLAND	405.73	307.77	288.83	1,002.33	819.70	22.28%	182.63
10	939207	MARKET BASKET-WESTBROOK	AGN-2020-12884	WESTBROOK ,ME	CUMBERLAND	703.62	531.59	425.55	1,660.75	1,517.58	9.43%	143.17
11	936682	ROOPERS OXFORD	AGN-2017-882	OXFORD ,ME	OXFORD	636.65	426.00	432.73	1,495.39	1,352.23	10.59%	143.16
12	926253	SHAW'S #2550 AUBURN	AGN-2003-283	AUBURN ,ME	ANDROSCOGGIN	480.19	370.00	348.17	1,198.36	1,062.54	12.78%	135.82
13	933812	FRIENDLY DISCOUNT	AGN-2011-699	WESTBROOK ,ME	CUMBERLAND	569.92	486.01	542.48	1,598.41	1,467.58	8.91%	130.83
14	938498	NOURIA #1088 FRYEBURG	AGN-2019-2018	FRYEBURG ,ME	OXFORD	124.20	157.44	166.89	448.52	323.09	38.82%	125.43
15	928200	ROOPERS LEWISTON MAIN ST	AGN-2001-337	LEWISTON ,ME	ANDROSCOGGIN	792.36	574.15	438.55	1,805.06	1,682.07	7.31%	122.99
16	935890	COUNTRY FARMS MKT WASHBRN	AGN-2015-827	WASHBURN ,ME	AROOSTOOK	121.62	122.18	118.61	362.41	240.25	50.85%	122.16
17	936393	LIL' GENERAL	AGN-2016-860	SANFORD ,ME	YORK	145.86	152.22	150.98	449.06	330.47	35.89%	118.60
18	939140	TRADEWINDS ENI #2333	AGN-2020-12808	BREWER ,ME	PENOBSCOT	139.28	140.95	142.94	423.17	316.26	33.80%	106.91
19	936658	TENANTS HARBOR GENERAL ST	AGN-2017-875	TENANTS HARBOR ,ME	KNOX	95.22	95.74	72.50	263.46	164.05	60.59%	99.41
20	935593	BAR HARBOR SPIRIT CO. LLC	AGN-2015-811	BAR HARBOR ,ME	HANCOCK	136.64	224.27	834.72	1,195.64	1,098.65	8.83%	96.99
21	926584	GRAY MARKETPLACE-GRAY	AGN-2004-131	GRAY ,ME	CUMBERLAND	234.07	271.88	210.80	716.75	623.05	15.04%	93.69
22	928556	SHAW'S #0057 ELLSWORTH	AGN-2003-374	ELLSWORTH ,ME	HANCOCK	318.37	375.22	264.41	958.00	866.17	10.60%	91.83
23	939470	OAK HILL BEVERAGE	AGN-2020-12943	SCARBOROUGH ,ME	CUMBERLAND	540.39	311.78	334.58	1,186.75	1,100.05	7.88%	86.70
24	939884	GOWELL'S SNS GREENE	AGN-2021-13895	GREENE ,ME	ANDROSCOGGIN	268.78	165.38	151.03	585.18	499.12	17.24%	86.06
25	930289	TONY'S FOODLAND - UFO	AGN-2005-437	NAPLES ,ME	CUMBERLAND	344.45	428.74	404.79	1,177.98	1,092.53	7.82%	85.45
				TOTAL		14,010.81	11,520.09	11,211.65	36,742.56	30,902.72	18.90%	5,839.83

Sales Region				Cases Last 3 Months	Cases Last 3 Months Prior Year	% Change	Case Diff vs. Prior Year
State of Maine				352,426	356,116	-1.04%	-3,690

**Top 25 Agents % of 3 month Business**

10.43%

8.68%