

LUXURY SPIRITS

MAINE LUXURY SPIRITS 3 MONTH TREND

3 Month Trend	October Cases	November Cases	December cases	Total 3 Months	% Change Prior Year	October \$	November \$	December \$	Total 3 Months	% Change Prior Year	October Profit \$	November Profit \$	December Profit \$	Total 3 Months	% Change Prior Year
FY23	3,970	3,948	4,585	12,503	16.03%	\$1,500,238	\$1,460,388	\$1,755,608	\$4,716,234	18.14%	\$424,171	\$396,387	\$479,169	\$1,299,727	17.11%
FY22	3,087	3,604	4,085	10,776		\$1,075,224	\$1,404,899	\$1,511,822	\$3,991,945		\$290,053	\$398,965	\$420,778	\$1,109,796	
Variance	883	344	500	1,727		\$425,014	\$55,489	\$243,786	\$724,289		\$134,118	-\$2,578	\$58,391	\$189,931	