

**Maine Spirits Business Activity for
February 2024
Prepared by Pine State Spirits**

Sales Data 2/1/2024 - 2/29/2024	Monthly								
			Variance						
	Prior Year	Current Year	Actual	%					
Shipping Days	20	21	1						
					Cs/Day LY	Cs/Day TY	Variance %		
Cases Sold	107,624	108,695	1,072	1.00%	5,381	5,176	-3.81%		
					\$/Day LY	\$/Day TY	Variance %		
Dollar Sales	\$ 17,834,286	\$ 18,372,985	\$ 538,700	3.02%	\$ 891,714	\$ 874,904	-1.89%		
Cost of Goods Sold	\$ 12,234,495	\$ 12,629,498	\$ 395,003	3.23%					
Depletion Allowances	\$ (648,869)	\$ (625,128)							
Total Cost of Good Sold	\$ 11,585,626	\$ 12,004,370	\$ 418,744	3.61%					
Sales Data 7/1/2023 - 2/29/2024	Year to Date								
			Variance						
	Prior Year	Current Year	Actual	%					
Shipping Days	171	171	0						
					Cs/Day LY	Cs/Day TY	Variance %		
Cases Sold	982,710	969,308	(13,402)	-1.36%	5,747	5,668	-1.36%		
					\$/Day LY	\$/Day TY	Variance %		
Dollar Sales	\$ 164,233,593	\$ 166,334,160	\$ 2,100,567	1.28%	\$ 960,430	\$ 972,714	1.28%		
Cost of Goods Sold	\$ 114,138,122	\$ 115,624,409	\$ 1,486,287	1.30%					
Depletion Allowances	\$ (10,224,740)	\$ (10,355,344)							
Total Cost of Good Sold	\$ 103,913,382	\$ 105,269,065	\$ 1,355,683	1.30%					
Other Revenue	Monthly Data				Year to Date Data				
			Variance				Variance		
	Prior Year	Current Year	Actual	%	Prior Year	Current Year	Actual	%	
Premium Tax	\$ 234,175	\$ 237,693	\$ 3,518	1.50%	\$ 2,123,840	\$ 2,112,784	\$ (11,056)	-0.52%	
Bailment	\$ 251,143	\$ 245,083	\$ (6,060)	-2.41%	\$ 2,098,413	\$ 2,101,768	\$ 3,355	0.16%	
Depletion Allowances	\$ 648,869	\$ 625,128	\$ (23,741)	-3.66%	\$ 10,224,740	\$ 10,355,344	\$ 130,604	1.28%	