



Leading the Way in Professional Forestland Management

Landowner Outreach



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About Our Company

- -Mission Statement
- -Where We Operate
- -History
 - Our Group
 - Background



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Services Provided to Landowners

- Keying in on Landowners Objectives
- Focus = Facilitating Landowners





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Services Provided to Landowners

- Forest Planning
 - Management Plans
 - CAP/FMP
 - Tree Growth
 - Farm Tax



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Services Provided to Landowners

- Forest Planning
 - Timber Cruising and Inventory
 - Boundary Line Maintenance
 - GIS



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Services Provided to Landowners

- Harvesting
 - Operational Planning
 - Stumpage Program

- Construction
 - Roads
 - Stream Crossing
 - Bridges





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Services Provided to Landowners

- Wildlife Enhancement Projects
- Silviculture Practices
 - TSI
 - Biomass Thinning
 - PCT
 - Planting
 - Pruning





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Generating New Business

- Diversity of Business and Backgrounds
- Level of Management
- Referrals



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Generating New Business

- Networking
- Community Involvement
- Advertise



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What Doesn't Work

- Trade Shows
- Website
- High Pressure Sales Tactics



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Conclusion:

- Reaching the Out of Reach
- USDA's Role
- Cost Factor



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