



MIDCOAST OTB, INC
d/b/a Winner's OTB
SAGTUCK, INC
d/b/a Winner's Sports Grill

20 Farley Road
Brunswick, ME 04011
(207) 725-8801

September 15, 2010

RE: Cascades

Danielle Fox
Office of Policy and Legal Analysis
13 State House Station
Augusta, ME 04333

Dear Ms Fox,

Per the request of LVA, attached are the breakdowns requested for the September 27 Monday morning hearing.

All monies received from years 2005 to mid-2010, \$879,296.41, from the Racino disbursements were used to offset expenses incurred during the day to day operations of our facility.

It enabled us to meet payroll, replace & maintain our heating/cooling systems, improve the building interior and exterior, etc. at our previous location of 24 Gurnet Road from 2005 to mid-2008. We were leasing our space from the Atrium Hotel since our inception of the family-oriented Winner's Sports Grill in 1993. In 1996 we opened Midcoast Off-Track Betting, followed by a banquet facility for private and large functions in 2005. The Atrium Hotel ceased their operations on September 11, 2006. From that point on Winner's was forced to heat and provide electricity for the entire building in order to stay open; despite our best efforts to find a new location. In mid-2008, we were given notice to vacate the building in ninety (90) days as it had been sold. From that day forward to present, the monies were used to find a new location and build, equip, and move into our present location at 20 Farley Road, as well as moving & storage expenses incurred for our furniture and equipment during the process. Before being forced to vacate, we employed thirty-plus (30+) people; we currently employ fifteen (15), due to downsizing.

Our intentions are to expand when the current economy improves and employ more people.

At present, we are utilizing the monies to pay down the balance of rebuilding & refurbishing of this location as well as the ongoing expenses of our day to day operations. We are all trying to survive in this industry, in spite of the economy. Our revenue is going down and all related expenses are rising. The vendors can pass on their price increases to us, but we are unable to raise our prices or get a reduction on percentages paid out to the entities involved in this venue. One of our largest money losses is maintaining our restaurant; its revenue does not exceed its expenses; unfortunately we have to continue in this venue according to present dictates of the gaming commission.

Regards,

Gary Sagris, President