

ANALYSIS OF OPERATION BY LINES OF BUSINESS (Gain and Loss Exhibit)

	1	2	3	4	5	6	7	8	9	10	11	12	13
	Total	Comprehensive (Hospital and Medical)	Medicare Supplement	Dental Only	Vision Only	Federal Employees Health Benefit Plans	Title XVIII Medicare	Title XIX Medicaid	Stop Loss	Disability Income	Long-Term Care	Other Health	Other Non-Health
1. Net premium income.....	265,921,451	265,921,451											
2. Change in unearned premium reserves and reserve for rate credit.....	0	0											
3. Fee-for-service (net of \$.....0 medical expenses).....	0	0											
4. Risk revenue.....	0	0											
5. Aggregate write-ins for other health care related revenues.....	0	0	0	0	0	0	0	0	0	0	0	0	0
6. Aggregate write-ins for other non-health care related revenues.....	0	0	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
7. Total revenues (Lines 1 to 6).....	265,921,451	265,921,451	0	0	0	0	0	0	0	0	0	0	0
8. Hospital/medical benefits.....	193,359,536	193,359,536											
9. Other professional services.....	752	752											
10. Outside referrals.....	0	0											
11. Emergency room and out-of-area.....	8,952,784	8,952,784											
12. Prescription drugs.....	33,073,175	33,073,175											
13. Aggregate write-ins for other hospital and medical.....	0	0	0	0	0	0	0	0	0	0	0	0	0
14. Incentive pool, withhold adjustments and bonus amounts.....	0	0	0	0	0	0	0	0	0	0	0	0	0
15. Subtotal (Lines 8 to 14).....	235,386,247	235,386,247	0	0	0	0	0	0	0	0	0	0	0
16. Net reinsurance recoveries.....	5,744,923	5,744,923											
17. Total hospital and medical (Lines 15 minus 16).....	229,641,324	229,641,324	0	0	0	0	0	0	0	0	0	0	0
18. Non-health claims (net).....	0	0	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
19. Claims adjustment expenses including \$.....3,185,764 cost containment expenses.....	11,718,959	11,718,959											
20. General administrative expenses.....	14,371,393	14,371,393											
21. Increase in reserves for accident and health contracts.....	0	0	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
22. Increase in reserve for life contracts.....	0	0	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
23. Total underwriting deductions (Lines 17 to 22).....	255,731,676	255,731,676	0	0	0	0	0	0	0	0	0	0	0
24. Net underwriting gain or (loss) (Line 7 minus Line 23).....	10,189,775	10,189,775	0	0	0	0	0	0	0	0	0	0	0

DETAILS OF WRITE-INS

0501.	0												XXX
0502.	0												XXX
0503.	0												XXX
0598. Summary of remaining write-ins for Line 5 from overflow page.....	0	0	0	0	0	0	0	0	0	0	0	0	XXX
0599. Total (Lines 0501 thru 0503 plus 0598) (Line 5 above).....	0	0	0	0	0	0	0	0	0	0	0	0	XXX
0601.	0	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
0602.	0	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
0603.	0	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
0698. Summary of remaining write-ins for Line 6 from overflow page.....	0	0	0	0	0	0	0	0	0	0	0	0	XXX
0699. Total (Lines 0601 thru 0603 plus 0698) (Line 6 above).....	0	0	0	0	0	0	0	0	0	0	0	0	XXX
1301.	0												XXX
1302.	0												XXX
1303.	0												XXX
1398. Summary of remaining write-ins for Line 13 from overflow page.....	0	0	0	0	0	0	0	0	0	0	0	0	XXX
1399. Total (Lines 1301 thru 1303 plus 1398) (Line 13 above).....	0	0	0	0	0	0	0	0	0	0	0	0	XXX