

**Maine Spirits Business Activity for
April 2024
Prepared by Pine State Spirits**

Sales Data 4/1/2024 - 4/30/2024		Monthly							
		Variance							
		Prior Year	Current Year	Actual	%				
Shipping Days	20	22	2						
						Cs/Day LY	Cs/Day TY	Variance %	
Cases Sold	98,850	106,174	7,324	7.41%	4,943	4,826	-2.36%		
						\$/Day LY	\$/Day TY	Variance %	
Dollar Sales	\$ 16,786,439	\$ 18,443,999	\$ 1,657,560	9.87%	\$ 839,322	\$ 838,364	-0.11%		
Cost of Goods Sold	\$ 11,343,380	\$ 12,487,000	\$ 1,143,620	10.08%					
Depletion Allowances	\$ (959,862)	\$ (883,093)							
Total Cost of Good Sold	\$ 10,383,517	\$ 11,603,907	\$ 1,220,390	11.75%					
Sales Data 7/1/2023 - 4/30/2024		Year to Date							
		Variance							
		Prior Year	Current Year	Actual	%				
Shipping Days	214	214	0						
						Cs/Day LY	Cs/Day TY	Variance %	
Cases Sold	1,192,001	1,173,879	(18,122)	-1.52%	5,570	5,485	-1.52%		
						\$/Day LY	\$/Day TY	Variance %	
Dollar Sales	\$ 199,507,349	\$ 201,704,166	\$ 2,196,817	1.10%	\$ 932,277	\$ 942,543	1.10%		
Cost of Goods Sold	\$ 138,091,267	\$ 139,639,995	\$ 1,548,728	1.12%					
Depletion Allowances	\$ (12,090,823)	\$ (12,184,714)							
Total Cost of Good Sold	\$ 126,000,444	\$ 127,455,281	\$ 1,454,837	1.15%					
Other Revenue		Monthly Data			Year to Date Data				
		Variance						Variance	
		Prior Year	Current Year	Actual	%	Prior Year	Current Year	Actual	%
Premium Tax	\$ 214,879	\$ 231,626	\$ 16,746	7.79%	\$ 2,575,133	\$ 2,558,343	\$ (16,790)	-0.65%	
Bailment	\$ 259,458	\$ 252,633	\$ (6,825)	-2.63%	\$ 2,559,822	\$ 2,569,776	\$ 9,953	0.39%	
Depletion Allowances	\$ 959,862	\$ 883,093	\$ (76,769)	-8.00%	\$ 12,090,823	\$ 12,184,714	\$ 93,891	0.78%	