

**Maine Spirits Business Activity for  
August 2024  
Prepared by Pine State Spirits**

Sales Data 8/1/2024 - 8/31/2024		Monthly							
		Variance							
	Prior Year	Current Year	Actual	%					
Shipping Days	23	22	-1						
					Cs/Day LY	Cs/Day TY	Variance %		
Cases Sold	154,261	144,433	(9,828)	-6.37%	6,707	6,565	-2.12%		
					\$/Day LY	\$/Day TY	Variance %		
Dollar Sales	\$ 25,841,153	\$ 24,411,041	\$ (1,430,112)	-5.53%	\$ 1,123,528	\$ 1,109,593	-1.24%		
Cost of Goods Sold	\$ 18,455,725	\$ 17,460,314	\$ (995,412)	-5.39%					
Depletion Allowances	\$ (1,753,551)	\$ (1,947,749)							
Total Cost of Good Sold	\$ 16,702,175	\$ 15,512,565	\$ (1,189,610)	-7.12%					
Sales Data 7/1/2024 - 8/31/2024		Year to Date							
		Variance							
	Prior Year	Current Year	Actual	%					
Shipping Days	44	45	1						
					Cs/Day LY	Cs/Day TY	Variance %		
Cases Sold	295,792	299,469	3,678	1.24%	6,723	6,655	-1.01%		
					\$/Day LY	\$/Day TY	Variance %		
Dollar Sales	\$ 49,640,353	\$ 51,095,829	\$ 1,455,476	2.93%	\$ 1,128,190	\$ 1,135,463	0.64%		
Cost of Goods Sold	\$ 35,377,241	\$ 36,400,114	\$ 1,022,873	2.89%					
Depletion Allowances	\$ (3,231,670)	\$ (3,222,227)							
Total Cost of Good Sold	\$ 32,145,571	\$ 33,177,887	\$ 1,032,316	3.21%					
Other Revenue		Monthly Data				Year to Date Data			
		Variance						Variance	
	Prior Year	Current Year	Actual	%	Prior Year	Current Year	Actual	%	
Premium Tax	\$ 338,718	\$ 317,527	\$ (21,191)	-6.26%	\$ 647,095	\$ 655,422	\$ 8,327	1.29%	
Bailment	\$ 273,749	\$ 293,860	\$ 20,111	7.35%	\$ 571,247	\$ 569,603	\$ (1,644)	-0.29%	
Depletion Allowances	\$ 1,753,551	\$ 1,947,749	\$ 194,199	11.07%	\$ 3,231,670	\$ 3,222,227	\$ (9,443)	-0.29%	