

ADVANTAGE CONTRACT #: N	/A 18P 24112700	00000000058	ITP#: ITP-244063
COMMODITY/SERVICE DESC	RIPTION: IT Rese	arch and Advisory S	ervices
START DATE: 11/27/2024		END DATE: 01/18/2	2026
This Contract is between the foll	lowing State of Ma	aine Department and	Provider:
	STATE OF MAIN	E DEPARTMENT	
DEPARTMENT NAME: Office or	f State Procureme	ent Services	
ADDRESS:			
CITY: Augusta	STATE: ME	ZIF	P CODE: 04333
	PRO	/IDER	
PROVIDER NAME: GARTNER	INC		
ADDRESS: PO BOX 911319			
CITY: DALLAS	STATE: TX	ZIF	P CODE: 75391-1319
PROVIDER'S VENDOR CUSTO			
Each signatory below represent			
DAFS, Office of State Procure	ment Services	Provider Represe	
David Morris	12/2/2024		Eurice Appiali
BY: David Moreis,	Date	BY: Signature, Eur	nice Appiah, Contracts
Chief Procurement Officer		Director	Date 11/27/2024
DAFS, Office of Information To	echnology:		
Mcholas Marquis			12/2/2024
BY: Nicholas Marquis, Chief Ir	oformation Office	r	Date
The contract is fully executed w	hon all nartice sigu	n and funds have he	on oncumborod Unon final

The contract is fully executed when all parties sign and funds have been encumbered. Upon final approval by the Office of State Procurement Services, a case details page will be made part of this contract

# DEPARTMENT AND PROVIDER POINT OF CONTACT

AGREEMENT ADMINISTRATOR: The following person is designated as the Agreement Administrator on behalf of the Department for this Contract.

NAME:	Nicholas Marquis	
EMAIL: nicholas.marquis@maine.gov		TELEPHONE:

PROCUREMENT SERVICE MA MANGER: The Procurement Services MA Manager manages the MA contract documents. All other communication is to be with the agency the services were provided to.

NAME: David Morris	
EMAIL: david.morris@maine.gov	TELEPHONE:

VENDOR / PROVIDER CONTACT: The vendor (Provider) contact person will help consumers place orders, inquire about orders that have not been delivered, all shipping issues, quality issues and any issues pertaining to the Master Agreement (MA) contract. All orders not submitted through a Delivery Order will be sent through the vendor contact person. The vendor contact person for this MA is:

NAME:			
EMAIL:		TELEPHO	NE:
ADDRESS:			
CITY:	STATE:		ZIP CODE:

Any changes to the individuals identified above may be changed at any time through written notice by either party.

# TABLE OF RIDERS

The following riders are hereby incorporated into this Contract and made part of it by reference.

$\boxtimes$	RIDER A – Specifications of Work to be Performed
$\boxtimes$	RIDER B– Participating Addendum to NASPO Master Agreement with Gartner, Inc. and Exhibit A (Supplemental State-Specific Terms and Conditions)
$\boxtimes$	RIDER C – Master Agreement with (Lead State MN, MA #186840)
$\boxtimes$	RIDER D - Debarment, Performance, and Non-Collusion Certification
$\mathbf{X}$	RIDER E - Identification of Country in Which Contracted Work will be Performed
	ATTACHMENT A - Confidentiality and Non-Disclosure Agreement
$\boxtimes$	ATTACHMENT B – Price Sheet

# RIDER A: SPECIFICATIONS OF WORK TO BE PERFORMED

### I. INTRODUCTION/OVERVIEW:

The purpose of this IT Master Agreement is to order IT research and advisory services from Gartner, Inc. on an as needed basis through the NASPO ValuePoint Master Agreement #186840 ("Master Agreement"). The entire scope of the products and services available through the Master Agreement for Information Technology Research and Advisory Services from Gartner, Inc. ("Provider" or "Contractor") are found at the following URL: https://www.naspovaluepoint.org/portfolio/it-research-advisory-services/gartner-inc/

### II. CONTRACT PERIOD:

The contract period is effective as of the date of the last signature below and shall terminate upon the expiration or termination of the Master Agreement, as amended, unless the Participating Addendum is terminated sooner in accordance with the terms set forth herein

### **III. AUTHORIZED USER:**

#### State of Maine Departments authorized to utilize this MA contract:

State of Maine, Office of Information Technology (OIT).

### Municipalities, political subdivisions, and school districts in Maine:

- Are NOT permitted to utilize this MA.
- $\Box$  Are permitted to utilize this MA as written.
- Are permitted to utilize this MA with the following conditions:

### **IV. ORDERING PROCEDURES:**

Delivery Orders (DO) will be created in AdvantageME for all orders from OIT. All DOs must include a quote for the commodities and/or services provided. For a quote that includes implementation services, a project specific Statement of Work may be required to be attached to the Delivery Order (delete if not applicable). DO's over \$5,000 will be emailed to the vendor's email address referenced on the MA as a .pdf file.

### V. SPECIFICATIONS/SCOPE OF WORK:

The scope of Products and Services that may be procured by authorized users defined in Section III (State of Maine Office of Information Technology) shall be those Products and Service offerings awarded under the Master Agreement for Information Technology Research and Advisory services. Information Technology topics may include, but are not limited to, the following:

- IT business advice, objective IT research, and IT data that is thematic, prescriptive, and executable, and that provides a comprehensive perspective on the rapidly changing IT environment.
- Response to over-the-phone inquiries regarding published articles and direction on other available resources.
- Advisory services regarding strategic and tactical planning for customer's IT policy development.
- On-site workshops, advisory engagements, and conferences on IT related topics.
- IT topics may include, but are not limited to, the following:
  - o Planning and establishing IT policies, procedures, and best practices
  - o Establishing and implementing IT governance
  - Review of new and emerging Information Technologies Assistance with IT Procurement and acquisition decisions for IT hardware and software
  - Software licensing and Asset Management Application/system development Data analytics, data management, and business intelligence
  - Information security
  - o Strategic planning and Enterprise Architecture
  - o Evaluations of industry issues, products, and major trends in the marketplace
  - o IT Benchmarking Digital transformation and Digital Government Services
  - o IT talent, recruiting, and retention
  - TelCom, IP telephony, and call center solutions
  - $\circ$   $\,$  Disaster recovery and business continuity Cloud computing  $\,$
  - o Mobile device strategy and management
  - Emergency response and radio communications
  - Enterprise CRM
- Executive leadership services (Gartner for Technical Professionals Advisor Small and Midsize Business services)
- Executive level Individual Access Servicess designed for the senior most data and analytics leaders, typically the Chief Data & Analytics Officer ("CDAO"), with access to Gartner research and research experts.
- Executive Services designed for CISOs and the senior most security and risk management leaders, which provides access to Gartner research and research experts, as well as services for cross functional team members and team leaders.
- Gartner IT Symposium/Xpo<sup>™</sup> Tickets for licensed users for single admission to a Gartner conference.
- Services are explained in greater detail at the following links:
  - Technical Professionals-Advisor Small and Midsize Business Enterprise Access <u>https://sd.gartner.com/sd\_techpro\_advisor\_smb.pdf</u>
  - CDAOs Executive Individual Access <u>https://sd.gartner.com/sd\_cdao\_exec\_indiv\_access.pdf</u>

- CISOs Executive Individual Access <u>https://sd.gartner.com/sd\_ciso\_exec\_indiv\_access.pdf</u>
- IT Symposium/Xpo Ticket-North America <u>https://sd.gartner.com/sd\_symp\_event\_ticket.pdf</u>
- Executive Programs Leadership Team Leader <u>https://sd.gartner.com/sd\_ep\_team\_leader.pdf</u>
- Executive Programs Leadership Team Advisor Member <u>https://sd.gartner.com/sd\_ep\_team\_advisor.pdf</u>
- Executive Programs Leadership Team Cross Function Member <u>https://sd.gartner.com/sd\_ep\_team\_cf.pdf</u>

# VI. TECHNICAL REQUIREMENTS:

- A. <u>ACCESSIBILITY</u>: All IT products must be accessible to persons with disabilities and must comply with State Accessibility Policy and Standards and the Americans with Disabilities Act. All IT applications must comply with the Digital Accessibility Policy (https://www.maine.gov/oit/sites/maine.gov.oit/files/inlinefiles/DigitalAccessibilityPolicy.pdf).
- B. <u>STATE IT POLICIES:</u> Contractor shall comply, as appropriate, to State IT Policies and Procedures found at https://www.maine.gov/oit/policies-standards and ensure that products and/or services provided under the Master Agreement are in compliance or will comply with the applicable standards to the greatest degree possible. In the event such standards change during the Contractor's performance, the State may create an amendment to the contract to request the contract comply with the changed standard at a cost mutually acceptable to the parties.

### **RIDER B: PARTICIPATING ADDENDUM**

Master Agreement #:	186840
Contractor:	GARTNER, INC.
Participating Entity:	STATE OF MAINE

#### Scope and Participation:

[Removable Instruction: Check one of the boxes below. If Participating Entity has no exclusions or limitations to the scope of the Master Agreement, check the first box.]

1. <u>Scope</u>:

☑ This Participating Addendum includes the entire scope of the products and services available through the Master Agreement.

□ This Participating Addendum includes the entire scope of the products and services available through the Master Agreement, except the following:

Any scope exclusions specified herein apply only to this Participating Addendum and shall not amend or affect other participating addendums or the Master Agreement itself.

- Participation: This Participating Addendum covers participation of Participating Entity in the abovereferenced Master Agreement between the State of Minnesota and Contractor for Information Technology Research & Advisory Services. This Participating Addendum may be used only by the Maine Office of Information Technology. Issues of interpretation and eligibility for participation are solely within the authority of the State Chief Procurement Official.
- 3. <u>Term</u>:

☑ This Participating Addendum shall become effective as of the date of the last signature below and shall terminate upon the expiration or termination of the Master Agreement, as amended, unless the Participating Addendum is terminated sooner in accordance with the terms set forth herein.

□ This Participating Addendum shall become effective as of the date of the last signature below and shall terminate on [date], unless terminated sooner or otherwise amended in accordance with the terms set forth herein. Notwithstanding the previous, in no event shall the term of the Participating Addendum exceed the term of the Master Agreement, as amended.

4. <u>Primary Contacts</u>: The following (or their named successors) are the primary contact individuals for this Participating Addendum:

#### CONTRACTOR:

Name:	Ishele Graves
Address:	
Telephone:	512-364-9120
Fax:	
Email:	ishele.graves@gartner.com

#### PARTICIPATING ENTITY:

Name:	David Morris
Address:	
Telephone:	
Fax:	
Email:	david.morris@maine.gov

### Participating Entity Modifications and Additions to the Master Agreement

□ This Participating Addendum incorporates all terms and conditions of the Master Agreement as applied to the Participating Entity and Contractor.

☑ This Participating Addendum incorporates all terms and conditions of the Master Agreement as applied to the Participating Entity and Contractor, **subject to the following limitations, modifications, and additions:** 

**PARTICIPATING ENTITY MODIFICATIONS/ADDITIONS TO MASTER AGREEMENT:** This Participating Addendum incorporates all terms and conditions of the NASPO Master Agreement as applied to the Participating Entity and Contractor, subject to the following limitations, modifications, and additions: **State of Maine Supplemental Standard Terms and Conditions** attached hereto as **Exhibit A**.

Any limitations, modifications, or additions specified herein apply only to the agreement and relationship between Participating Entity and Contractor and shall not amend or affect other participating addendums or the Master Agreement itself.

#### 5. Lease Agreements: Reserved.

- <u>Subcontractors</u>: All contractors, dealers, and resellers authorized to provide sales and service support in Participating Entity's state, as shown on Contractor's NASPO ValuePoint-specific webpage, may provide sales and service support to users of this Participating Addendum. Participation of Contractor's contractors, dealers, and resellers will be in accordance with the terms and conditions set forth in the Master Agreement.
- 7. <u>Term:</u> The term of this Participating Addendum shall be effective from the Effective Date and shall continue for a period ending on the Termination Date of the Master Agreement or when this Participating Addendum is terminated in accordance with the Master Agreement or this Participating Addendum, whichever shall occur first.
- 8. <u>Order of Precedence</u>: In the event of a conflict between the documents comprising this Agreement, the Order of Precedence shall be:

- a. NASPO ValuePoint Participating Addendum with the State of Maine
- b. State Of Maine IT Master Agreement with Gartner, Inc., with applicable riders
- c. Master Agreement (#186840)
- d. Pricing Model
- 9. <u>Orders</u>: Any order placed by Participating Entity or a Purchasing Entity for a product or service offered through this Participating Addendum shall be deemed to be a sale under, and subject to the pricing and other terms and conditions of, the Master Agreement unless the parties to the order agree in writing that another contract or agreement applies to the order.
- 10. <u>Taxes</u>: Contractor shall pay all property and sales taxes, if any.
- 11. <u>Applicable Law</u>: The laws of the State of Maine shall govern orders issued via this Participating Addendum without giving effect to its choice of law provisions.
- 12. <u>References to external documentation</u>: The terms and conditions of this Participating Addendum shall be the exclusive terms of agreement between the Contractor and the State of Maine. Other terms and conditions or additional terms and conditions included or referenced in the Contractor's website, quotations, invoices, business forms, click-through agreements, shrink-wrap, software license agreements or service level agreements or other documentation shall not become part of the parties' agreement and shall be disregarded by the parties, unenforceable by the Contractor, and not binding on the State of Maine.

IN WITNESS, WHEREOF, the parties have executed this Participating Addendum as of the date of execution by both parties below.

### PARTICIPATING ENTITY

#### **CONTRACTOR**

Signature:	Signature:
DocuSigned by: David Morris 2A644AF5681F482	Signed by: Eurice Appiale 44E03BBDEC4A4AF
Name: David Morris	Name: Eunice Appiah
Title: Chief Procurement Officer	Title: Contracts Director
Date: 12/2/2024	Date: 11/27/2024

For questions regarding NASPO ValuePoint Participating Addendums, please contact the Cooperative Contract Coordinator team at <u>ccc@naspovlauepoint.org</u>.

Fully executed NASPO ValuePoint Participating Addendums must be submitted via email in PDF format to pa@naspovaluepoint.org.

# EXHIBIT A: STATE OF MAINE

### Supplemental Standard Terms and Conditions Under NASPO ValuePoint Contract

#### for Information Technology Research and Advisory Services

The Contractor, Gartner, Inc., (hereinafter referred to as "Provider" or "Contractor") and State of Maine agree to be bound by the State of Maine Supplemental Standard Terms and Conditions under NASPO ValuePoint Master Agreement #186840 for Information Technology Research and Advisory Services, as follows:

- 1. <u>BENEFITS AND DEDUCTIONS:</u> If the Provider is an individual, the Provider understands and agrees that he/she is an independent contractor for whom no Federal or State Income Tax will be deducted by the Department, and for whom no retirement benefits, survivor benefit insurance, group life insurance, vacation and sick leave, and similar benefits available to State employees will accrue. The Provider further understands that annual information returns, as required by the Internal Revenue Code or State of Maine Income Tax Law, will be filed by the State Controller with the Internal Revenue Service and the State of Maine Bureau of Revenue Services, copies of which will be furnished to the Provider for his/her Income Tax records.
- 2. <u>INDEPENDENT CAPACITY:</u> In the performance of this Agreement, the Provider shall act in the capacity of an independent contractor and not as an employee or agent of the State.
- 3. <u>CHANGES IN THE WORK:</u> The Department may order changes in the work, the Agreement Amount being adjusted accordingly. Any monetary adjustment or any substantive change in the work shall be in the form of an amendment signed by both parties and approved by the State Purchases Review Committee. Said amendment must be effective prior to the execution of the changed work.
- 4. <u>SUBCONTRACTORS</u>: The Provider may not enter into any subcontract for the work to be performed under this Agreement without the express written consent of the Department. This provision shall not apply to contracts of employment between the Provider and its employees.

The Provider is solely responsible for the performance of work under this Agreement. The approval of the Department for the Provider to subcontract for work under this Agreement shall not relieve the Provider in any way of its responsibility for performance of the work.

All Subcontractors shall be bound by the terms and conditions set forth in this Agreement. The Provider shall give the State immediate notice in writing of any legal action or suit filed, and prompt notice of any claim made against the Provider by any Subcontractor, which may result in litigation related in any way to this Agreement, or which may affect the performance of duties under this Agreement. The Provider shall indemnify and hold harmless the Department from and against any such claim, loss, damage, or liability as set forth in Section 16, State held Harmless.

5. <u>SUBLETTING, ASSIGNMENT OR TRANSFER:</u> The Provider shall not sublet, sell, transfer, assign, or otherwise dispose of this Agreement, or any portion thereof, or of its right, title, or interest therein, without the written approval of the Department. Such approval shall not in any case relieve the Provider of its responsibility for performance of work under this Agreement.

- 6. <u>EQUAL EMPLOYMENT OPPORTUNITY</u>: During the performance of this Agreement, the Provider certifies as follows:
  - 1. The Provider shall not discriminate against any employee or applicant for employment relating to this Agreement because of race, color, religious creed, sex, national origin, ancestry, age, physical or mental disability, or sexual orientation, unless related to a *bona fide* occupational qualification. The Provider shall take affirmative action to ensure that applicants are employed, and employees are treated during employment, without regard to their race, color, religion, sex, age, national origin, physical or mental disability, or sexual orientation.

Such action shall include but not be limited to the following: employment, upgrading, demotions, or transfers; recruitment or recruitment advertising; layoffs or terminations; rates of pay or other forms of compensation; and selection for training including apprenticeship. The Provider agrees to post in conspicuous places, available to employees and applicants for employment, notices setting forth the provisions of this nondiscrimination clause.

- 2. The Provider shall, in all solicitations or advertising for employees placed by, or on behalf of, the Provider, relating to this Agreement, state that all qualified applicants shall receive consideration for employment without regard to race, color, religious creed, sex, national origin, ancestry, age, physical or mental disability, or sexual orientation.
- 3. The Provider shall send to each labor union, or representative of the workers, with which it has a collective bargaining agreement, or other agreement or understanding, whereby it is furnished with labor for the performance of this Agreement, a notice to be provided by the contracting agency, advising the said labor union or workers' representative of the Provider's commitment under this section, and shall post copies of the notice in conspicuous places, available to employees and applicants for employment.
- 4. The Provider shall inform the contracting Department's Equal Employment Opportunity Coordinator of any discrimination complaints brought to an external regulatory body (Maine Human Rights Commission, EEOC, Office of Civil Rights, etc.) against itself by any individual, as well as any lawsuit regarding alleged discriminatory practice.
- 5. The Provider shall comply with all aspects of the Americans with Disabilities Act (ADA) in employment, and in the provision of service, to include accessibility and reasonable accommodations for employees and clients.
- 6. Contractors and Subcontractors with contracts in excess of \$50,000 shall also pursue in good faith affirmative action programs.
- 7. The Provider shall cause the foregoing provisions to be inserted in any subcontract for any work covered by this Agreement so that such provisions shall be binding upon each Subcontractor, provided that the foregoing provisions shall not apply to contracts or subcontracts for standard commercial supplies or raw materials.
- 7. <u>EMPLOYMENT AND PERSONNEL:</u> The Provider shall not engage on a full-time, part-time or other basis during the period of this Contract, any executive employee who participated in any

way in the solicitation, award or administration of this Agreement according to <u>MRS Title 5 §18-A</u>, <u>2</u> and in harmony with <u>MRS Title 17 §3104</u>. Any contract made in violation of these sections is void.

8. <u>NO SOLICITATION:</u> The Provider certifies that it has not employed or contracted with any company or person, other than for assistance with the normal study and preparation of a proposal, to solicit or secure this Agreement, and that it has not paid, or agreed to pay, any company or person, other than a bona fide employee working solely for the Provider, any fee, commission, percentage, brokerage fee, gifts, or any other consideration, contingent upon, or resulting from, the award of this Agreement. For breach or violation of this provision, the Department shall have the right to terminate this Agreement without liability or, at its discretion, to otherwise recover the full amount of such fee, commission, percentage, brokerage fee, gift, or contingent fee.

# 9. ACCOUNTING, RECORDS, AND AUDIT:

- The Provider shall maintain all books, documents, payrolls, papers, accounting records, and other evidence pertaining to this Agreement, including interim reports and working papers, and make such materials available at its offices at all reasonable times during the period of this Agreement, and for a period of five (5) years following termination or expiration of the Agreement. If any litigation, claim or audit is started before the expiration of the 5-year period, the records must be retained until all litigation, claims or audit findings involving the agreement have been resolved.
- 2. Unless the Department specifies in writing a shorter period of time, the Provider agrees to preserve and make available all documents and records pertaining to this Agreement for a period of five (5) years from the date of termination of this Agreement.
- 3. Records involving matters in litigation shall be kept for one year following the termination of litigation, including all appeals.
- 4. Authorized Federal and State representatives shall have access to, and the right to examine, all pertinent documents and records during the five-year post-Agreement period. During the five-year post-Agreement period, delivery of, and access to, all pertinent documents and records will be at no cost to the Department.
- 5. The Provider shall be liable for any State or Federal audit exceptions, if applicable, that arise out of any action, inaction, or negligence by the Provider. In the event of an audit exception for which the Provider is liable, the Provider shall have thirty (30) days to remedy that exception. If the Provider fails to remedy that exception within this time period, the Provider shall immediately return to the Department all payments made under this Agreement which have been disallowed in the audit exception.
- 6. Authorized State and Federal representatives shall at all reasonable times have the right to enter the premises, or such other places, where duties under this Agreement are being performed, to inspect, monitor, or otherwise evaluate, the work being performed. All inspections and evaluations shall be performed in such a manner that will not compromise the work unreasonably.

7. ACCESS TO PUBLIC RECORDS - As a condition of accepting a contract for services under this section, a contractor must agree to treat all records, other than proprietary information. relating to personal services work performed under the contract as public records under the freedom of access laws to the same extent as if the work were performed directly by the department or agency. For the purposes of this subsection, "proprietary information" means information that is a trade secret or commercial or financial information, the disclosure of which would impair the competitive position of the contractor and would make available information not otherwise publicly available. Information relating to wages and benefits of the employees performing the personal services work under the contract and information concerning employee and contract oversight and accountability procedures and systems are not proprietary information. The Provider shall maintain all books, documents, payrolls, papers, accounting records and other evidence pertaining to this Agreement and make such materials available at its offices at all reasonable times during the period of this Agreement and for such subsequent period as specified under Maine Uniform Accounting and Auditing Practices for Community Agencies (MAAP) rules. The Provider shall allow inspection of pertinent documents by the Department or any authorized representative of the State of Maine or Federal Government, and shall furnish copies thereof, if requested. This subsection applies to contracts, contract extensions and contract amendments executed on or after October 1, 2009.

# 10. TERMINATION: Reserved.

- 11. <u>GOVERNMENTAL REQUIREMENTS</u>: The Provider shall comply with all applicable governmental ordinances, laws, and regulations.
- 12. <u>GOVERNING LAW:</u> This Agreement shall be governed by, interpreted, and enforced in accordance with the laws, statutes, and regulations of the State of Maine, without regard to conflicts of law provisions. The provisions of the United Nations Convention on Contracts for the International Sale of Goods and of the Uniform Computer Information Transactions Act shall not apply to this Agreement. Any legal proceeding against the Department regarding this Agreement shall be brought in the State of Maine in a court of competent jurisdiction.
- 13. <u>STATE HELD HARMLESS</u>: The Provider shall indemnify and hold harmless the Department and its officers, agents, and employees from and against any and all claims, liabilities, and costs, including reasonable attorney fees, for any or all injuries to persons or property or claims for money damages, including claims for violation of intellectual property rights, arising from the negligent acts or omissions of the Provider, its employees or agents, officers or Subcontractors in the performance of work under this Agreement; provided, however, the Provider shall not be liable for claims arising out of the negligent acts or omissions of the Department, or for actions taken in reasonable reliance on written instructions of the Department.

# LIMITATION OF LIABILITY Reserved.

14. <u>NOTICE OF CLAIMS</u>: The Provider shall give the Agreement Administrator immediate notice in writing of any legal action or suit filed related in any way to this Agreement, or which may affect the performance of duties under this Agreement, and prompt notice of any claim made against the Provider by any Subcontractor, which may result in litigation related in any way to this Agreement, or which may affect the performance of duties under this under this Agreement.

- 15. <u>APPROVAL:</u> This Agreement must be approved by the State Controller and the State Purchases Review Committee before it can be considered a valid enforceable document.
- 16. <u>INSURANCE REQUIREMENTS</u>: The Provider shall procure and maintain insurance against claims for injuries to persons, or damages to property, which may arise from, or in connection to, the fulfillment of this Agreement, by the Provider, its agents, representatives, employees, or Subcontractors. The insurance shall be secured by the Provider, at the Provider's expense, and maintained in force, at all times during the term of this Agreement, and, for any claims-made (as opposed to occurrence-based) policy(ies), for a period of not less than two (2) years thereafter.
  - 1. Minimum Coverage
    - a) Errors & Omissions, or Professional Liability Insurance, or Insurance by any other name, covering the following:
      - A. All acts, errors, omissions, negligence, infringement of intellectual property (except patent and trade secret) in an amount not less than \$1,000,000 per occurrence, and as an annual aggregate;
      - B. Network security and privacy risks, including, but not limited to, unauthorized access, failure of security, breach of privacy, wrongful disclosure, collection, or other negligence in the handling of confidential information, related regulatory defense, and penalties in an amount not less than \$1,000,000 per occurrence, and as an annual aggregate;
      - C. Data breach expenses, in an amount not less than (see NOTE below and insert the appropriate limit based upon the number of Personally Identifiable Information records) \$400,000 and payable, whether incurred by the Department or the Provider; for and on behalf of the Department, including, but not limited to:
        - C.1) Consumer notification, whether or not required by law;
        - C.2) Forensic investigations;
        - C.3) Public relations and crisis management fees; and
        - C.4) Credit or identity monitoring, or similar remediation services.

The policy shall affirm coverage for contingent bodily injury and property damage arising from the failure of the Provider's technology services, or an error, or omission, in the content of, and information from, the Provider. If a sub-limit applies to any element of the coverage, the certificate of insurance must specify the coverage section and the amount of the sub-limit.

**NOTE:** Personally Identifiable Information (PII) is information that can be used to identify a single person, such as name, social security number, date and place of birth, mother's maiden name, driver's license, biometrics, etc. Maine State law also has a more specific definition in 10 M.R.S. §1347(6). The Data Breach component of the Insurance (per occurrence) is pegged to the number of PII records that are the subject of this Agreement.

Number of PII Records	Insurance per Occurrence
1 through 3,000	\$400,000
3,001 through 100,000	\$1,000,000
100,001 through 1,000,000	\$5,000,000
Greater than 1,000,000	\$10,000,000

- b) Workers' Compensation and employer's liability, as required by law;
- c) Property (including contents coverage for all records maintained pursuant to this Agreement): \$1,000,000 per occurrence;
- d) Automotive Liability of not less than \$400,000 per occurrence single limit if the Provider will use vehicles to fulfill the contract; and
- e) Business Interruption, in an amount that would allow the Provider to maintain operations in the event of a Property loss.
- 2. <u>Other Provisions</u> Unless explicitly waived by the Department, the insurance policies shall contain, or be endorsed to contain, the following provisions:
  - a) The Provider's insurance coverage shall be the primary and contributory. Any insurance or self-insurance maintained by the Department for its officers, agents, and employees shall be in excess of the Provider's insurance and shall not contribute to it.
  - b) The Provider's insurance shall apply separately to each insured against whom claim is made or suit is brought, except with respect to the limits of the insurer's liability.
  - c) The Provider shall furnish the Department with certificates of insurance, and with those endorsements, if any, affecting coverage, required by these Insurance Requirements. The certificates and endorsements for each insurance policy are to be signed by a person authorized by the insurer to bind coverage on its behalf. All certificates and endorsements are to be received and approved by the Department before this Agreement commences. The Department reserves the right to require complete, certified copies of all required insurance policies at any time.
  - d) All policies should contain a revised cancellation clause allowing thirty (30) days notice to the Department in the event of cancellation for any reason, including nonpayment.
  - e) The Department will not grant the Provider, or any sub-contractor of the Provider, "Additional Insured" status and the Department will not grant any Provider a "Waiver of Subrogation".
- 17. <u>NON-APPROPRIATION</u>: Notwithstanding any other provision of this Agreement, if the Department does not receive sufficient funds to pay for the work to be performed under this Agreement, if funds are de-appropriated, or if the State does not receive legal authority to expend funds from the Maine State Legislature or Maine courts, or the federal government (if applicable), then the State is not obligated to make payment under this Agreement.
- **18.** <u>SEVERABILITY</u>: The invalidity or unenforceability of any particular provision, or part thereof, of this Agreement shall not affect the remainder of said provision, or any other provisions, and this

Agreement shall be construed in all respects as if such invalid or unenforceable provision or part thereof had been omitted.

# **19.** <u>INTEGRATION:</u> In the event of a conflict between the documents comprising this Agreement, the Order of Precedence shall be:

- A. NASPO ValuePoint Participating Addendum with the State of Maine
- B. State Of Maine IT Master Agreement with Gartner, Inc.
- c. Master Agreement (#186840)
- **D.** Pricing Model
- **20.** <u>FORCE MAJEURE:</u> Either party may be excused from the performance of an obligation under this Agreement in the event that performance of that obligation by a party is prevented by an act of God, act of war, riot, fire, explosion, flood, or other catastrophe, sabotage, severe shortage of fuel, power or raw materials, change in law, court order, national defense requirement, strike or labor dispute, provided that any such event, and the delay caused thereby, is beyond the control of, and could not reasonably be avoided by that party. Upon the occurrence of an event of force majeure, the time period for performance of the obligation excused under this section shall be extended by the period of the excused delay, together with a reasonable period, to reinstate compliance with the terms of this Agreement.
- **21.** <u>SET-OFF RIGHTS:</u> The State shall have all of its common law, equitable, and statutory rights of set-off. These rights shall include, but not be limited to, the State's option to withhold for the purposes of set-off any monies due to the Provider under this Agreement, up to any amounts due and owing to the State with regard to this Agreement, any other Agreement with any State department or agency, including any Agreement for a term commencing prior to the term of this Agreement, plus any amounts due and owing to the State for any other reason including, without limitation, tax delinquencies, fee delinquencies, or monetary penalties relative thereto. The State shall exercise its set-off rights in accordance with normal State practices including, in cases of set-off pursuant to an audit, the finalization of such audit by the State agency, its representatives, or the State Controller.

# 22. INTERPRETATION OF THE AGREEMENT:

1. <u>Reliance on Policy Determinations</u> - The Department shall determine all program policy. The Provider may, from time to time, request the Department to make policy determinations, or to issue operating guidelines required for the proper performance of this Agreement, and the Agreement Administrator shall respond in writing in a timely manner. The Provider shall be entitled to rely upon, and act in accordance with, such written policy determinations and operating guidelines, unless subsequently amended, modified, or changed in writing by the Department, and shall incur no liability in doing so unless the Provider acts negligently, maliciously, fraudulently, or in bad faith. Nothing contained in this Agreement, or in any agreement, determination, operating guideline, or other communication from the Department shall relieve the Provider of its obligation to keep itself informed of applicable State and Federal laws, regulations, policies, procedure, and guidelines, to be in complete compliance and conformity therewith.

- 2. <u>Titles Not Controlling</u> Titles of sections and paragraphs used in this Agreement are for the purpose of facilitating ease of reference only and shall not be construed to imply a contractual construction of the language.
- 3. <u>No Rule of Construction</u> This is a negotiated Agreement and no rule of construction shall apply that construes ambiguous or unclear language in favor of or against any party.
- 23. <u>PERIOD OF WORK:</u> Work under this Agreement shall begin no sooner than the date on which this Agreement has been fully executed by the parties and approved by the Controller and the State Purchases Review Committee. Unless terminated earlier, this Agreement shall expire on the date set out on the first page of this Agreement, or at the completion and acceptance of all specified tasks, and delivery of all contracted products and services as defined in this Agreement, including performance of any warranty and/or maintenance agreements, whichever is the later date.
- 24. <u>NOTICES</u>: All notices under this Agreement shall be deemed duly given: 1) upon delivery, if delivered by hand against receipt, or 2) five (5) business days following posting, if sent by registered or certified mail, return receipt requested. Either party may change its address for notification purposes by giving written notice of the change and setting forth the new address and an effective date.
- 25. <u>ADVERTISING AND PUBLICATIONS</u>: The Provider shall not publish any statement, news release, or advertisement pertaining to this Agreement without the prior written approval of the Agreement Administrator. Should this Agreement be funded, in whole or in part, by Federal funds, then in compliance with the Steven's Amendment, it will be clearly stated when issuing statements, press releases, requests for proposals, bid solicitations, and other documents: (1) the percentage of the total cost that was financed with Federal moneys; and (2) the dollar amount of Federal funds.
- 26. <u>CONFLICT OF INTEREST</u>: The Provider certifies that it presently has no interest and shall not acquire any interest which would conflict in any manner or degree with the performance of its services hereunder. The Provider further certifies that in the performance of this Agreement, no person having any such known interests shall be employed.

# 27. LOBBYING:

- <u>Public Funds</u> No Federal or State-appropriated funds shall be expended by the Provider for influencing, or attempting to influence, an officer or employee of any agency, a member of Congress or State Legislature, an officer or employee of Congress or State Legislature, or an employee of a member of Congress or State Legislature, in connection with any of the following covered actions: the awarding of any agreement; the making of any grant; the entering into of any cooperative agreement; or the extension, continuation, renewal, amendment, or modification of any agreement, grant, or cooperative agreement. Signing this Agreement fulfills the requirement that Providers receiving over \$100,000 in Federal or State funds file with the Department on this provision.
- 2. <u>Federal Certification</u> Section 1352 of Title 31 of the US Code requires that funds appropriated to a Federal agency be subject to a requirement that any Federal Provider or

grantee (such as the Department) certifies that no Federal funds will be used to lobby or influence a Federal officer or member of Congress.

The certification the Department has been required to sign provides that the language of this certification shall be included in the award documents for all sub-awards at all tiers (including sub-agreements, sub-grants, and contracts under grants, loans, and cooperative agreements) and that all sub-recipients shall verify and disclose accordingly. The certification also requires the completion of Federal lobbying reports and the imposition of a civil penalty of \$10,000 to \$100,000 for failing to make a required report. As a sub-recipient, the Provider understands and agrees to the Federal requirements for certification and disclosure.

3. <u>Other Funds</u> - If any non-Federal or State funds have been or will be paid to any person in connection with any of the covered actions in this section, the Provider shall complete and submit a "Disclosure of Lobbying Activities" form to the Department.

# 28. PROVIDER PERSONNEL:

- 1. The parties recognize that the primary value of the Provider to the Department derives directly from its Key Personnel assigned in the performance of this Agreement. Key Personnel are deemed to be those individuals whose résumés were offered by the Provider in the Proposal. Therefore, the parties agree that said Key Personnel shall be assigned in accordance with the time frames in the most recent mutually agreed upon project schedule and work plan, and that no re-deployment or replacement of any Key Personnel may be made without the prior written consent of the Agreement Administrator. Replacement of such personnel, if approved, shall be with personnel of equal or greater abilities and qualifications.
- 2. The Department shall retain the right to reject any of the Provider's employees whose abilities and qualifications, in the Department's judgment, are not appropriate for the performance of this Agreement. In considering the Provider's employees' abilities and qualifications, the Department shall act reasonably and in good faith.
- 3. During the course of this Agreement, the Department reserves the right to require the Provider to reassign or otherwise remove any of its employees found unacceptable by the Department. In considering the Provider's employees' acceptability, the Department shall act reasonably and in good faith.
- 4. In signing this Agreement, the Provider certifies to the best of its knowledge and belief that it, and all persons associated with this Agreement, including any Subcontractors, including persons or corporations who have critical influence on or control over this Agreement, are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any Federal or State department or agency.
- 5. During the course of this Agreement, the Department reserves the right to require a background check on any of the Provider's personnel (employees and Subcontractors) that are in any way involved in the performance of this Agreement.

29. <u>STATE PROPERTY:</u> The Provider shall be responsible for the proper custody and care of any Department or State-owned property furnished for the Provider's use in connection with the performance of this Agreement, and the Provider will reimburse the Department for its loss or damage, normal wear and tear excepted.

# 30. PATENT, COPYRIGHT, AND OTHER PROPRIETARY RIGHTS:

- 1. The Provider certifies that all services, equipment, software, supplies, and any other products provided under this Agreement do not, and will not, infringe upon or violate any patent, copyright, trade secret, or any other proprietary right of any third party. In the event of any claim by a third party against the Department, the Department shall promptly notify the Provider and the Provider, at its expense, shall defend, indemnify, and hold harmless the Department against any loss, cost, expense, or liability arising out of such claim, including reasonable attorney fees.
- 2. The Provider may not publish or copyright any data without the prior approval of the Department. The State and the Federal Government, if applicable, shall have the right to publish, duplicate, use, and disclose all such data in any manner, and for any purpose whatsoever, and may authorize others to do so.
- 31. PRODUCT WARRANTY: THE SERVICES ARE PROVIDED ON AN "AS IS" BASIS, AND PROVIDER EXPRESSLY DISCLAIMS ALL WARRANTIES, EXPRESS OR IMPLIED, STATUTORY OR OTHERWISE, INCLUDING, WITHOUT LIMITATION, ANY IMPLIED WARRANTIES OF FITNESS FOR A PARTICULAR PURPOSE OR AS TO ACCURACY. COMPLETENESS OR ADEQUACY OF INFORMATION. CLIENT RECOGNIZES THE UNCERTAINTIES INHERENT IN ANY ANALYSIS OR INFORMATION THAT MAY BE PROVIDED AS PART OF THE SERVICES, AND ACKNOWLEDGES THAT THE SERVICES ARE NOT A SUBSTITUTE FOR ITS OWN INDEPENDENT EVALUATION AND ANALYSIS AND SHOULD NOT BE CONSIDERED A RECOMMENDATION TO PURSUE ANY COURSE OF ACTION. PROVIDER SHALL NOT BE LIABLE FOR ANY ACTIONS OR DECISIONS THAT CLIENT MAY TAKE BASED ON THE SERVICES OR ANY INFORMATION OR DATA CONTAINED THEREIN. DEPARTMENT UNDERSTANDS THAT IT ASSUMES THE ENTIRE RISK WITH RESPECT TO THE USE OF THE SERVICES. OPPORTUNITY TO CURE: The Agreement Administrator may notify the Provider in writing about the Department's concerns regarding the quality or timeliness of a deliverable. Within five (5) business days of receipt of such a notice, the Provider shall submit a corrective action plan, which may include the commitment of additional Provider resources, to remedy the deliverable to the satisfaction of the Agreement Administrator, without affecting other project schedules. The Department's exercise of its rights under this provision shall not be construed as a waiver of the Department's right to terminate this Agreement pursuant to Section 13, Termination.
- **32.** <u>COVER:</u> If, in the reasonable judgment of the Agreement Administrator, a breach or default by the Provider is not so substantial as to require termination, and reasonable efforts to induce the Provider to cure the breach or default are unavailing, and the breach or default is capable of being cured by the Department or by another contractor without unduly interfering with the continued performance by the Provider, then the Department may provide or procure the services necessary to cure the breach or default, in which event the Department shall withhold from future payments to the Provider the reasonable costs of such services.

# 33. CONFIDENTIALITY:

- 1. Subject to the Maine Freedom of Access Act (FOAA), 1 MRSA §400 et seq., "confidential information" means non-public information designated as protected from disclosure under state or federal law. Confidential information given to the Provider by the Department, or acquired by the Provider on behalf of the Department, whether in verbal, written, electronic, or any other format, shall be subject to the requirements herein. The term "confidential information" does not include any information or documentation that is subject to disclosure under FOAA.
- 2. In conformance with applicable Federal and State statutes, regulations, and ethical standards, the Provider and the Department shall take all necessary steps to protect confidential information regarding all persons served by the Department, including the proper care, custody, use, and preservation of records, papers, files, communications, and any such items that may reveal confidential information about persons served by the Department, or whose information is utilized in order to accomplish the purposes of this Agreement.
- 3. In the event of a breach of this confidentiality provision, the Provider shall notify the Agreement Administrator immediately.

The Provider shall comply with the Maine Public Law, Title 10, Chapter 210-B (Notice of Risk to Personal Data Act).

**34. OWNERSHIP:** Provider owns and retains all rights to the Services not expressly granted to Department. Only the individuals identified by Department in the purchase order (each a "Licensed User") may access the Services. Each Licensed User will be issued a unique password, which may not be shared. Department agrees to review and comply with the Provider's Usage Policy, which is accessible to all Licensed Users via the "Policies" section of gartner.com.

### 35. CUSTOM SOFTWARE: THIS ITEM IS INTENTIONALLY LEFT BLANK

# 36. OFF-THE-SHELF (OTS) SOFTWARE: THIS ITEM IS INTENTIONALLY LEFT BLANK

# **37. SOFTWARE AS SERVICE: THIS ITEM IS INTENTIONALLY LEFT BLANK**

### **38. PRICE PROTECTION: THIS ITEM IS INTENTIONALLY LEFT BLANK**

### **39. IRREVOCABLE LETTER OF CREDIT: THIS ITEM IS INTENTIONALLY LEFT BLANK**

**40. ENTIRE AGREEMENT:** This document contains the entire Agreement of the parties, and neither party shall be bound by any statement or representation not contained herein. No waiver shall be deemed to have been made by any of the parties unless expressed in writing and signed by the waiving party. The parties expressly agree that they shall not assert in any action relating to this Agreement that any implied waiver occurred between the parties which is not expressed in writing. The failure of any party to insist in any one or more instances upon strict performance of any of the terms or provisions of this Agreement, or to exercise an option or election under this Agreement, shall not be construed as a waiver or relinquishment for the future of such terms, provisions, option, or election, but the same shall continue in full force and effect. Use of one Date of Last Revision 5.5.24

remedy shall not waive the Department's right to use other remedies. Failure of the Department to use a particular remedy for any breach shall not be deemed as a waiver for any subsequent breach. No waiver by any party of any one or more of its rights or remedies under this Agreement shall be deemed to be a waiver of any prior or subsequent rights or remedies under this Agreement.

- 41. <u>CYBERSECURITY AND PROHIBITED TECHNOLOGIES</u>: The Provider certifies to the best of Provider's knowledge and belief that the aforementioned organization, its principals and any subcontractors named in this Contract:
  - a. is not a foreign adversary business entity, <u>https://www.maine.gov/oit/prohibited-technologies</u>, Title 5 MRSA §2021 (3), or
  - b. is not on the list of prohibited companies or does not obtain or purchase any information or communications technology or services included on the list of prohibited information and communications technology and services <u>https://www.maine.gov/oit/prohibited-technologies</u>, Title 5 MRSA §2030-B.

A person that knowingly signs this contract, in violation of this section, commits a civil violation for which a fine may be adjudged in an amount that is twice the amount of this contract or \$250,000, whichever is greater, (Title 5, §2030-A).

#### RIDER C: ATTACHMENTS INCORPORATED BY REFERENCE

State of Minnesota NASPO Master Agreement #186840 located at: <u>NASPO - Gartner Master</u> <u>Agreement</u>

### RIDER D: Debarment, Performance, and Non-Collusion Certification

By signing this document, I certify to the best of my knowledge and belief that the aforementioned organization, its principals, and any subcontractors named in this proposal:

- a. Are not presently debarred, suspended, proposed for debarment, and declared ineligible or voluntarily excluded from bidding or working on contracts issued by any governmental agency.
- b. Have not within three years of submitting the proposal for this contract been convicted of or had a civil judgment rendered against them for:
  - *i. fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a federal, state or local government transaction or contract.*
  - *ii.* violating Federal or State antitrust statutes or committing embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property;
  - iii. are not presently indicted for or otherwise criminally or civilly charged by a governmental entity (Federal, State or Local) with commission of any of the offenses enumerated in paragraph (b) of this certification; and
  - iv. have not within a three (3) year period preceding this proposal had one or more federal, state or local government transactions terminated for cause or default.
- c. Have not entered into a prior understanding, agreement, or connection with any corporation, firm, or person submitting a response for the same materials, supplies, equipment, or services and this proposal is in all respects fair and without collusion or fraud. The above-mentioned entities understand and agree that collusive bidding is a violation of state and federal law and can result in fines, prison sentences, and civil damage awards.
- Failure to provide this certification may result in the disqualification of the Bidder's proposal, at the discretion of the Department.

To the best of my knowledge all information provided in the enclosed proposal, both programmatic and financial, is complete and accurate at the time of submission.

Name: Eunice Appiah		Title: Contracts Director
Authorized Signature: Eurice Ippiale 44E03BBDEC4A4AF		Date: 11/27/2024

# RIDER E: IDENTIFICATION OF COUNTRY IN WHICH CONTRACTED WORK WILL BE PERFORMED

Please identify the country in which the services purchased through this contract will be performed:

#### ☑ United States. Please identify state: Enter State

#### □ Other. Please identify country: Enter Country

#### Notification of Changes to the Information:

The Provider agrees to notify the Division of Procurement Services of any changes to the information provided above.

# ATTACHMENT B: PRICE SHEET

See Attachment B: Pricing

#### **Attachment B: Pricing**

Unit prices for each year are effective for purchase orders received on or before December 31st of the year indicated with a service start date no later than January 1st of the following year. To be eligibility for these rates, purchasing entity must be a United States government entity, public sector entity, or a nonprofit wholly owned and operated by government. Other purchasing entities at Gartner's discretion.

**Pricing herein are maximum not to exceed rates. Please check with account representative for actual pricing before purchasing.** The actual price an eligible client will pay for the renewal of any existing Service or the issuance of a new order will be consistent with the then current Gartner Public Sector pricing or the rates herein, whichever is less, plus any applicable administrative fee(s) for the Service(s) ordered

RESEARCH AND ADVISORY SERVICES	Year 2021 Unit Price	Year 2022 Unit Price	Year 2023 Unit Price	Year 2024 Unit Price	Year 2025 Unit Price
IT TEAM PLUS SOLUTIONS					
Executive Programs Leadership Team Plus for Global Enterprises <sup>1</sup>					
Leader	140,452	154,498	169,948	186,943	205,638
IT Executive (may purchase IT Leadership Team Plus Members)	140,452	154,498	169,948	186,943	205,638
Global Partner (may purchase Enterprise IT Leadership Team Plus Members)	121,404	133,545	146,900	161,590	177,749
Delegate Leader - Renewal Only <sup>6</sup> (may purchase IT Leadership Team Plus Members)	51,930	57,123	62,836	69,120	76,032
Advisor Leader (may purchase IT Leadership Team Plus Members)	38,096	41,906	46,097	50,707	55,778
Cross Function Member	27,469	30,216	33,238	36,562	40,219
Executive Programs Leadership Team Plus <sup>1</sup>					
Leader	97,344	107,079	117,787	129,566	142,523
IT Executive Member or IT Executive Leader (IT Executive Leader must purchase IT Leadership Team Plus Members)	97,344	107,079	117,787	129,566	142,523
Partner Member or Partner Leader (Partner Leader must purchase Enterprise IT Leadership Team Plus Members)	89,023	97,926	107,719	118,491	130,341

RESEARCH AND ADVISORY SERVICES	Year 2021	Year 2022	Year 2023	Year 2024	Year 2025
	Unit Price				
Partner Member or Partner Leader - Renewing Subscriber <sup>6</sup>	83,409	91,750	100,925	111,018	122,120
<ul> <li>For license purchase before Jan-01-2020 with continuous renewal.</li> <li>(Partner Leader must purchase Enterprise IT Leadership Team Plus Members)</li> </ul>					
	F1 020	F7 433	62.026	60.420	70.00
Delegate Member or Delegate Leader - Renewal Only <sup>6</sup> (Delegate Leader must purchase IT Leadership Team Plus Members)	51,930	57,123	62,836	69,120	76,03
	20.000	41.000	46.007	50 707	FF 77
Advisor Member or Advisor Leader (Advisor Leader must purchase IT Leadership Team Plus Members)	38,096	41,906	46,097	50,707	55,773
Cross Function Member	27,469	30,216	33,238	36,562	40,21
Enterprise IT Leaders Initiative Team <sup>1</sup>					
Leader	85,915	94,507	103,958	114,354	125,79
Advisor Member	44,913	49,405	54,346	59,781	65,76
Enterprise IT Leadership Team Plus for Global Enterprise <sup>1</sup>					
Global Team Leader	109,474	122,611	137,325	153,804	172,26
Global Team Leader - Renewing Subscriber <sup>6</sup>	100,151	110,167	121,184	133,303	146,634
– For license purchase <b>before Jan-01-2021</b> with continuous renewal.					
Global Advisor Team Leader	34,687	38,156	41,972	46,170	50,78 <sup>-</sup>
(may purchase Enterprise IT Leadership Team Plus Members)					
Advisor Member	34,687	38,156	41,972	46,170	50,78
Cross Function Member	21,053	23,159	25,475	28,023	30,82
Enterprise IT Leadership Team Plus <sup>1</sup>					
Leader	82,106	91,959	102,995	115,355	129,19
Leader - Renewing Subscriber <sup>6</sup>	75,088	82,597	90,857	99,943	109,93
– For license purchase Jan-01-2020 to Dec-31-2020 with continuous renewal.					
Leader - Renewing Subscriber <sup>6</sup>	70,477	77,525	85,278	93,806	103,18
<ul> <li>For license purchase before Jan-01-2020 with continuous renewal.</li> </ul>					
Advisor Member	34,687	38,156	41,972	46,170	50,78
Cross Function Member	21,053	23,159	25,475	28,023	30,82

RESEARCH AND ADVISORY SERVICES	Year 2021	Year 2022	Year 2023	Year 2024	Year 2025
	Unit Price				
IT Leadership Team Plus <sup>1</sup>					
Leader	34,687	38,156	41,972	46,170	50,787
Advisor Member	34,687	38,156	41,972	46,170	50,787
Cross Function Member	21,053	23,159	25,475	28,023	30,826
IT TEAM SOLUTIONS					
Executive Programs Leadership Team <sup>1</sup>					
Leader	89,324	98,257	108,083	118,892	130,782
IT Executive Member or IT Executive Leader (IT Executive Leader must purchase IT Leadership Team Members)	89,324	98,257	108,083	118,892	130,782
Partner Member or Partner Leader (Partner Leader must purchase Enterprise IT Leadership Team Members)	81,605	89,766	98,743	108,618	119,480
Partner Member or Partner Leader - Renewing Subscriber <sup>6</sup> – For license purchase <b>before Jan-01-2020</b> with continuous renewal. (Partner Leader must purchase Enterprise IT Leadership Team Members)	76,492	84,142	92,557	101,813	111,995
Delegate Member or Delegate Leader - Renewal Only <sup>6</sup> (Delegate Leader must purchase IT Leadership Team Members)	47,720	52,492	57,742	63,517	69,869
Advisor Member or Advisor Leader (Advisor Leader must purchase IT Leadership Team Members)	34,787	38,266	42,093	46,303	50,934
Cross Function Member	25,264	27,791	30,571	33,629	36,992
Role Member	17,845	19,630	21,593	23,753	26,129
Enterprise IT Leadership Team <sup>1</sup>					
Leader	75,589	84,660	94,820	106,199	118,943
Leader - Renewing Subscriber <sup>6</sup>	69,173	76,091	83,701	92,072	101,280
– For license purchase Jan-01-2020 to Dec-31-2020 with continuous renewal.					
Leader - Renewing Subscriber <sup>6</sup>	64,863	71,350	78,485	86,334	94,968
<ul> <li>For license purchase before Jan-01-2020 with continuous renewal.</li> </ul>					
Advisor Member	32,181	35,400	38,940	42,834	47,118
Cross Function Member	19,449	21,394	23,534	25,888	28,477
Role Member	11,930	13,123	14,436	15,880	17,468
Essentials Member	9,324	10,257	11,283	12,412	13,654

RESEARCH AND ADVISORY SERVICES	Year 2021	Year 2022	Year 2023	Year 2024	Year 2025
	Unit Price				
IT Leadership Team <sup>1</sup>					
Leader	32,181	35,400	38,940	42,834	47,118
Advisor Member	32,181	35,400	38,940	42,834	47,118
Cross Function Member	19,449	21,394	23,534	25,888	28,477
Role Member	11,930	13,123	14,436	15,880	17,468
Essentials Member	9,324	10,257	11,283	12,412	13,654
IT INDIVIDUAL ACCESS SOLUTIONS					
Executive Programs					
Member (Single User)	98,547	108,402	119,243	131,168	144,285
Member (Multi User)	87,519	96,271	105,899	116,489	128,138
Two Additional Meetings Add-on - Limited Availability <sup>3</sup>	19,650	21,615	23,777	26,155	28,771
IT Leaders					
Individual Access Advisor (Single User)	43,409	47,750	52,525	57,778	63,556
Individual Access Advisor (Multi User)	32,181	35,400	38,940	42,834	47,118
Reference (Single User)	30,276	33,304	36,635	40,299	44,329
Reference (Multi User)	18,848	20,733	22,807	25,088	27,597
IT MULTI-USER SOLUTIONS					
Technical Professionals <sup>4</sup> (per agency)					
Advisor Department	123,309	135,640	149,204	164,125	180,538
Reference Department	82,908	91,199	100,319	110,351	121,387
Advisor Team	58,547	64,402	70,843	77,928	85,721
Technical Professionals Small & Midsize Business (SMB) <sup>4, 5</sup> (per agency)					
Advisor SMB	62,356	68,592	75,452	82,998	91,298
Reference SMB	41,404	45,545	50,100	55,110	60,621
IT Associates 100 Research Notes - Limited Availability <sup>3, 4</sup>	27,269	29,996	32,996	36,296	39,926

RESEARCH AND ADVISORY SERVICES	Year 2021	Year 2022	Year 2023	Year 2024	Year 2025
	Unit Price	Unit Price	Unit Price	Unit Price	Unit Price
IT TEAM PLUS WITH INDUSTRY SOLUTIONS					
Executive Programs Leadership Team Plus with Industry for Global Enterprises	<sup>2</sup> (one industry)				
Leader	154,587	170,046	187,051	205,757	226,333
IT Executive (may purchase Industry Advisory Services Leadership Team Plus Members)	154,587	170,046	187,051	205,757	226,333
Global Partner (may purchase Enterprise IT Leadership Team Plus with Industry Members)	133,635	146,999	161,699	177,869	195,656
Delegate Leader - Renewal Only <sup>6</sup> (may purchase Industry Advisory Services Leadership Team Plus Members)	59,048	64,953	71,449	78,594	86,454
Advisor Leader (may purchase Industry Advisory Services Leadership Team Plus Members)	45,815	50,397	55,437	60,981	67,080
Cross Function Member	30,577	33,635	36,999	40,699	44,769
Executive Programs Leadership Team Plus with Industry <sup>2</sup> (one industry)					
Leader	105,865	116,452	128,098	140,908	154,999
IT Executive Member or IT Executive Leader (IT Executive Leader must purchase Industry Advisory Services Leadership Team Plus Members)	105,865	116,452	128,098	140,908	154,999
Partner Member or Partner Leader (Partner Leader must purchase Enterprise IT Leadership Team Plus with Industry Members)	98,647	108,512	119,364	131,301	144,432
Partner Member or Partner Leader - Renewing Subscriber <sup>6</sup> – For license purchase <b>before Jan-01-2020</b> with continuous renewal. (Partner Leader must purchase Enterprise IT Leadership Team Plus with Industry Members)	92,532	101,786	111,965	123,162	135,479
Delegate Member or Delegate Leader - Renewal Only <sup>6</sup> (Delegate Leader must purchase Industry Advisory Services Leadership Team Plus Members)	59,048	64,953	71,449	78,594	86,454
Advisor Member or Advisor Leader (Advisor Leader must purchase Industry Advisory Services Leadership Team Plus Members)	45,815	50,397	55,437	60,981	67,080
Cross Function Member	30,577	33,635	36,999	40,699	44,769
Enterprise IT Leaders Initiative Team with Industry <sup>2</sup> (one industry)					
Leader	96,041	105,646	116,211	127,833	140,617
Advisor Member	53,534	58,888	64,777	71,255	78,381

RESEARCH AND ADVISORY SERVICES	Year 2021	Year 2022	Year 2023	Year 2024	Year 2025
	Unit Price				
Enterprise IT Leadership Team Plus with Industry for Global Enterprises <sup>2</sup> (one	industry)				
Global Team Leader	120,502	134,963	151,159	169,299	189,615
Global Team Leader - Renewing Subscriber <sup>6</sup>	110,276	121,304	133,435	146,779	161,457
<ul> <li>For subscriber purchase before Jan-01-2020 with continuous renewal.</li> </ul>					
Global Advisor Team Leader	41,504	45,655	50,221	55,244	60,769
(may purchase Enterprise IT Leadership Team Plus with Industry Team Members)					
Advisor Member	41,504	45,655	50,221	55,244	60,769
Cross Function Member	25,364	27,901	30,692	33,762	37,139
Enterprise IT Leadership Team Plus with Industry <sup>2</sup> (one industry)					
Leader	91,930	102,962	115,318	129,157	144,656
Leader - Renewing Subscriber <sup>6</sup>	84,111	92,523	101,776	111,954	123,150
– For license purchase Jan-01-2020 to Dec-31-2020 with continuous renewal.					
Leader - Renewing Subscriber <sup>6</sup>	78,898	86,788	95,467	105,014	115,516
<ul> <li>For license purchase before Jan-01-2020 with continuous renewal.</li> </ul>					
Advisor Member	41,504	45,655	50,221	55,244	60,769
Cross Function Member	25,364	27,901	30,692	33,762	37,139
Industry Advisory Services Leadership Team Plus <sup>2</sup> (one industry)					
Leader	41,504	45,655	50,221	55,244	60,769
Advisor Member	41,504	45,655	50,221	55,244	60,769
Cross Function Member	25,364	27,901	30,692	33,762	37,139
IT TEAM WITH INDUSTRY SOLUTIONS					
Executive Programs Leadership Team with Industry <sup>2</sup> (one industry)					
Leader	97,143	106,858	117,544	129,299	142,229
IT Executive Member or IT Executive Leader (IT Executive Leader must purchase Industry Advisory Services Leadership Team Members)	97,143	106,858	117,544	129,299	142,229
Partner Member or Partner Leader (Partner Leader must purchase Enterprise IT Leadership Team with Industry Members)	90,326	99,359	109,295	120,225	132,248

RESEARCH AND ADVISORY SERVICES	Year 2021 Unit Price	Year 2022 Unit Price	Year 2023 Unit Price	Year 2024 Unit Price	Year 2025 Unit Price
Partner Member or Partner Leader - Renewing Subscriber <sup>6</sup> – For license purchase <b>before Jan-01-2020</b> with continuous renewal. (Partner Leader must purchase Enterprise IT Leadership Team with Industry Members)	84,712	93,184	102,503	112,754	124,030
Delegate Member or Delegate Leader - Renewal Only <sup>6</sup> (Delegate Leader must purchase Industry Advisory Services Leadership Team Members)	54,236	59,660	65,626	72,189	79,408
Advisor Member or Advisor Leader (Advisor Leader must purchase Industry Advisory Services Leadership Team Members)	42,106	46,317	50,949	56,044	61,649
Cross Function Member	28,071	30,879	33,967	37,364	41,101
Role Member	19,950	21,945	24,140	26,554	29,210
Enterprise IT Leadership Team with Industry <sup>2</sup> (one industry)					
Leader	84,211	94,317	105,636	118,313	132,511
Leader - Renewing Subscriber <sup>6</sup> – For license purchase J <b>an-01-2020 to Dec-31-2020</b> with continuous renewal.	77,093	84,803	93,284	102,613	112,875
Leader - Renewing Subscriber <sup>6</sup> – For license purchase <b>before Jan-01-2020</b> with continuous renewal.	72,381	79,620	87,582	96,341	105,976
Advisor Member	38,096	41,906	46,097	50,707	55,778
Cross Function Member	23,359	25,695	28,265	31,092	34,202
Role Member	13,334	14,668	16,135	17,749	19,524
Essentials Member	9,324	10,257	11,283	12,412	13,654
Industry Advisory Services Leadership Team <sup>2</sup> (one industry)	_				
Leader	38,096	41,906	46,097	50,707	55,778
Advisor Member	38,096	41,906	46,097	50,707	55,778
Cross Function Member	23,359	25,695	28,265	31,092	34,202
Role Member	13,334	14,668	16,135	17,749	19,524
Essentials Member	9,324	10,257	11,283	12,412	13,654

RESEARCH AND ADVISORY SERVICES	Year 2021	Year 2022	Year 2023	Year 2024	Year 2025
	Unit Price				
IT INDIVIDUAL ACCESS WITH INDUSTRY SOLUTIONS					
Executive Programs with Industry (one industry)					
Member (Single User)	105,965	116,562	128,219	141,041	155,146
Member (Multi User)	95,138	104,652	115,118	126,630	139,293
Industry Advisory Services (one industry)					
Individual Access Advisor (Single User)	49,224	54,147	59,562	65,519	72,071
Individual Access Advisor (Multi User)	38,096	41,906	46,097	50,707	55,778
Reference (Single User)	33,183	36,502	40,153	44,169	48,586
Reference (Multi User)	22,657	24,923	27,416	30,158	33,174
GARTNER BUSINESS SERVICES					
Customer Service & Support Leaders Team <sup>7</sup>					
Leader	32,181	35,400	38,940	42,834	47,118
Advisor Member	32,181	35,400	38,940	42,834	47,118
Reference Member	14,437	15,881	17,470	19,217	21,139
Customer Service & Support Leaders Individual Access					
Advisor (Single User)	43,008	47,309	52,040	57,244	62,969
Advisor (Multi User)	32,181	35,400	38,940	42,834	47,118
Chief Financial Officers Team <sup>7</sup>					
Leader	88,522	97,375	107,113	117,825	129,608
Advisor Member or Advisor Leader (Advisor Leader must purchase Finance Leaders Team Members)	32,181	35,400	38,940	42,834	47,118
Reference Member	14,938	16,432	18,076	19,884	21,873
Chief Financial Officers Individual Access					
Individual Access (Single User)	97,544	107,299	118,029	129,832	142,816
Individual Access (Multi User)	88,522	97,375	107,113	117,825	129,608

RESEARCH AND ADVISORY SERVICES	Year 2021	Year 2022	Year 2023	Year 2024	Year 2025
	Unit Price				
Finance Leaders Team <sup>7</sup>					
Leader	32,181	35,400	38,940	42,834	47,118
Advisor Member	32,181	35,400	38,940	42,834	47,118
Reference Member	14,938	16,432	18,076	19,884	21,873
Finance Leaders Individual Access					
Advisor (Single User)	43,008	47,309	52,040	57,244	62,969
Advisor (Multi User)	32,181	35,400	38,940	42,834	47,118
Chief Human Resources Officers Team <sup>7</sup>					
Leader	88,522	97,375	107,113	117,825	129,608
Advisor Member or Advisor Leader	32,181	35,400	38,940	42,834	47,118
(Advisor Leader must purchase Human Resources Leaders Team Members)					
Reference Member	17,745	19,520	21,472	23,620	25,982
Chief Human Resources Officers Individual Access					
Individual Access (Single User)	97,544	107,299	118,029	129,832	142,816
Individual Access (Multi User)	88,522	97,375	107,113	117,825	129,608
Human Resources Leaders Team <sup>7</sup>					
Leader	32,181	35,400	38,940	42,834	47,118
Advisor Member	32,181	35,400	38,940	42,834	47,118
Reference Member	17,745	19,520	21,472	23,620	25,982
Human Resources Leaders Individual Access					
Advisor (Single User)	43,008	47,309	52,040	57,244	62,969
Advisor (Multi User)	32,181	35,400	38,940	42,834	47,118

Year 2021	Year 2022	Year 2023	Year 2024	Year 2025
Unit Price	Unit Price	Unit Price	Unit Price	Unit Price
39,399	43,339	47,673	52,441	57,686
24,462	26,909	29,600	32,560	35,816
31,379	34,517	37,969	41,766	45,943
23,960	26,356	28,992	31,892	35,082
4,520	4,980	5,480	6,030	6,640
10,727	11,800	12,980	14,278	15,706
27,770	30,547	33,602	36,963	40,660
27,770	30,547	33,602	36,963	40,660
11,128	12,241	13,466	14,813	16,295
36,792	40,472	44,520	48,972	53,870
27,770	30,547	33,602	36,963	40,660
40,602	44,663	49,130	54,043	59,448
40,602	44,663	49,130	54,043	59,448
15,940	17,534	19,288	21,217	23,339
48,823	53,706	59,077	64,985	71,484
40,602	44,663	49,130	54,043	59,448
	Unit Price           39,399           24,462           31,379           23,960           4,520           10,727           27,770           27,770           27,770           36,792           36,792           27,770           40,602           40,602           40,602           40,602           40,823	Unit Price         Unit Price           39,399         43,339           24,462         26,909           24,462         26,909           24,462         26,909           31,379         34,517           23,960         26,356           4,520         4,980           10,727         11,800           27,770         30,547           27,770         30,547           27,770         30,547           27,770         30,547           36,792         40,472           36,792         40,472           27,770         30,547           40,602         44,663           40,602         44,663           40,602         44,663           40,602         44,663           40,602         44,663           40,602         44,663           40,602         44,663           40,602         44,663           40,602         44,663           40,602         44,663           40,602         53,706	Unit Price         Unit Price         Unit Price           39,399         43,339         47,673           24,462         26,909         29,600           24,462         26,909         29,600           31,379         34,517         37,969           23,960         26,356         28,992           4,520         4,980         5,480           10,727         11,800         12,980           10,727         11,800         12,980           27,770         30,547         33,602           11,128         12,241         13,466           36,792         40,472         44,520           36,792         40,472         44,520           36,792         40,472         44,520           40,602         44,663         49,130           40,602         44,663         49,130           40,602         44,663         49,130           40,602         44,663         49,130           40,602         44,663         49,130           40,602         44,663         49,130           40,602         44,663         49,130           40,602         44,663         49,130           48,823	Unit Price         Unit Price         Unit Price         Unit Price           39,399         43,339         47,673         52,441           24,462         26,909         29,600         32,560           1         1         1         1           31,379         34,517         37,969         41,766           23,960         26,356         28,992         31,892           4,520         4,980         5,480         6,030           10,727         11,800         12,980         14,278           10,727         30,547         33,602         36,963           27,770         30,547         33,602         36,963           27,770         30,547         33,602         36,963           11,128         12,241         13,466         14,813           27,770         30,547         33,602         36,963           36,792         40,472         44,520         48,972           36,792         40,472         44,520         48,972           36,792         40,663         49,130         54,043           40,602         44,663         49,130         54,043           40,602         44,663         49,130         54,0

	Year 2022	Year 2023	Year 2024	Year 2025
Unit Price	Unit Price	Unit Price	Unit Price	Unit Price
682	751	827	910	1,001
· · · · · · · · · · · · · · · · · · ·				24,368
8,221	9,044	9,949	10,944	12,039
4,907	TBD	TBD	TBD	TBD
3,340	TBD	TBD	TBD	TBD
2,827	TBD	TBD	TBD	TBC
67,870	74,657	82,123	90,336	99,370
60,752	66,828	73,511	80,863	88,950
5				
75,489	83,038	91,342	100,477	110,525
68,572	75,430	82,973	91,271	100,399
110,677	121,745	133,920	147,312	162,044
101,354	111,490	122,639	134,903	148,394
90,226	99,249	109,174	120,092	132,102
67,870	74,657	82,123	90,336	99,370
60,752	66,828	73,511	80,863	88,950
47,720	52,492	57,742	63,517	69,869
11,229	12,352	13,588	14,947	16,442
	682         682         16,642         8,221         4,907         3,340         2,827         6         6         60,752         60,752         60,752         110,677         110,677         101,354         90,226         67,870         60,752         4,907	682       751         682       751         16,642       18,307         8,221       9,044         8,221       9,044         16,642       18,307         8,221       9,044         10,047       100         10,047       100         10,047       100         10,047       100         10,047       100         10,047       100         10,047       100         10,047       100         10,047       110,047         10,040       100         100,052       99,249         100,354       111,490         90,226       99,249         100,354       111,490         100,354       111,490	682         751         827           682         751         827           16,642         18,307         20,138           8,221         9,044         9,949           8,221         9,044         9,949           16,642         18,307         20,138           8,221         9,044         9,949           10         10         10           13,340         TBD         TBD           3,340         TBD         TBD           13,340         TBD         TBD           10,354         TBD         TBD           10,572         66,828         73,511           10,572         66,828         73,511           10,572         75,430         82,973           110,677         121,745         133,920           1110,677         121,745         133,920           101,354         111,490         122,639           90,226         99,249         109,174           60,752         66,828         73,511           101,354         111,490         122,639           90,226         99,249         109,174           60,752         66,828         73,511	682         751         827         910           682         751         827         910           16,642         18,307         20,138         22,152           8,221         9,044         9,949         10,944           8,221         9,044         9,949         10,944           4,907         TBD         TBD         TBD           4,907         TBD         TBD         TBD           3,340         TBD         TBD         TBD           2,827         TBD         TBD         TBD           6         60,752         66,828         73,511         80,863           60,752         66,828         73,511         80,863           6         66,572         75,430         82,973         91,271           6         110,677         121,745         133,920         147,312           1101,354         111,490         122,639         134,903           90,226         99,249         109,174         120,092           67,870         74,657         82,123         90,336           60,752         66,828         73,511         80,863           90,226         99,249         109,174         <

RESEARCH AND ADVISORY SERVICES	Year 2021	Year 2022	Year 2023	Year 2024	Year 2025
	Unit Price				
Enterprise IT Leaders - Renewal Only <sup>6</sup>					
Individual Access (Single User)	90,026	100,830	112,930	126,482	141,660
– For license purchase after Jan-01-2020 with continuous renewal.					
Individual Access (Multi User)	75,589	84,660	94,820	106,199	118,943
– For license purchase after Jan-01-2020 with continuous renewal.					
Individual Access (Single User)	77,695	85,465	94,012	103,414	113,756
– For license purchase <b>before Jan-01-2020</b> with continuous renewal.					
Individual Access (Multi User)	65,163	71,680	78,848	86,733	95,407
– For license purchase <b>before Jan-01-2020</b> with continuous renewal.					
Two Onsite Meetings Add-on - Limited Availability <sup>3</sup>	19,650	21,615	23,777	26,155	28,772
Industry Add-on (one industry) <sup>4</sup>	11,229	12,352	13,588	14,947	16,442
PUBLIC AND NON-PROFIT HIGHER EDUCATION IT STUDENTS INSTITUTIONS ON	LY				
Core IT Research Reference for Higher Education <sup>9</sup> (per student campus)					
Core Reference for a community college	29,875	32,863	36,150	39,765	43,742
Core Reference for a college or university with 1 to 4,999 Student FTE	29,875	32,863	36,150	39,765	43,742
Core Reference for a college or university with 5,000 to 9,999 Student FTE	59,750	65,726	72,300	79,530	87,484
Core Reference for a college or university with 10,000 to 24,999 Student FTE	89,625	98,589	108,450	119,295	131,226
Core Reference for a college or university with 25,000+ Student FTE	119,499	131,452	144,600	159,060	174,968
Technical Professionals for Higher Education <sup>9</sup> (per student campus)					
Technical Professional Advisor for IT Staff only of a college or university	62,356	68,592	75,452	82,998	91,298
Technical Professional Reference for IT Staff only of a college or university	41,404	45,545	50,100	55,110	60,622

#### **Purchasing guidelines:**

"Single User" applies to a buying center that has one individual license; "Multi User" applies to a buying center that has at least two qualifying licenses within the same agency or named client. To qualify for Multi User price levels, services must be ordered on the same Service Agreement or Purchase Order and reflect a common "Bill To" address. Strategic Advisory Services, Conferences, and Add-on services do not contribute towards Multi User pricing qualification.

<sup>1</sup> Team licenses require the purchase of a team configuration and are not available for purchase as standalone licenses. Certain team solutions are invitation only services as indicated in the pricing table. A maximum of one Leader per team. Each Leader type license must have three (3) to ten (10) team member licenses. A minimum of three (3) Advisor and/or Cross Function team member licenses required per Enterprise IT Leadership Leader and per Partner license. Executive Programs Leadership team solutions with one Leader and less than three (3) team member licenses is permissible so long as one of the team member licenses is an IT Executive or a Partner Leader with at least three (3) Advisor and/or Cross Function team member licenses. Global CIO team solutions with one Leader and less than three (3) team three (3) team member licenses is permissible. All licenses in a Team must be coterminous and of the same team type. For example, a Team Plus configuration may only contain Team Plus licenses and cannot include other types of team licenses such as Team Plus with Industry, Team (non-Plus), Global CIO Team etc.

<sup>2</sup> Team with Industry licenses require the purchase of a team configuration and are not available for purchase as standalone licenses. Certain team solutions are invitation only services as indicated in the pricing table. A maximum of one Leader per team. Each Leader type license must have three (3) to ten (10) team member licenses. A minimum of three (3) Advisor and/or Cross Function team member licenses required per Enterprise IT Leadership Leader and per Partner license. Executive Programs Leadership team solutions with one Leader and less than three (3) team member licenses is permissible so long as one of the team member licenses is an IT Executive or a Partner Leader with at least three (3) Advisor and/or Cross Function team member licenses is an IT Executive or a Partner Leader with at least three (3) Advisor and/or Cross Function team member licenses is permissible. All licenses in a Team must be coterminous and of the same team type. For example, a Team Plus with Industry configuration may only contain Team Plus with Industry licenses for the same industry and cannot include other types of team licenses such as Team with Industry (non-Plus), Team Plus, Team (no industry, non-Plus), Global CIO Team etc. Team solutions with Industry Advisory Services is for one industry and all licenses in the team must purchase access to the same industry.

<sup>3</sup> Availability is limited. Please check with your Gartner Sales representative before ordering.

<sup>4</sup> Purchasing prerequisite and/or eligibility requirements apply. Check with Sales representatives before purchasing.

<sup>5</sup> Technical Professionals SMB is a per agency license available only to eligible small and medium size agencies with 4,000 or fewer employees. Please check with Sales representatives before purchasing.

<sup>6</sup> **Renewal Only** and **Renewing Subscriber** services and pricing are available to eligible license holders who purchased the service listed on or before the date specified above or below and continuously purchase the service thereafter. Please check with Sales Representative for availability and eligibility before ordering.

Team Delegate Member and Delegate Leader licenses: purchased before January 1, 2020 Executive Programs Member Basic and Member Basic with Industry: purchased before January 1, 2019 IT Executives: purchased before July 1, 2014 \*

\* Industry Advisory Services Add-on IT Executives must be coterminous with the base IT Executives license and requires the purchase of the same Industry Add-on license for each user within the IT Executives license (CIO Signature must purchase for the Member and each Delegate).

<sup>7</sup> Gartner Business Services Team licenses require the purchase of a team configuration and are not available for purchase as standalone licenses. A maximum of one Team Leader per Team. Each Team Leader type license must have three (3) to ten (10) Team Members coterminous with the Leader license. A Customer Service & Support Team or Legal & Compliance Leaders Team with one Team Leader and two Team Members is permissible. All licenses in a Team must be of the same business domain; for example, a Finance Leaders Team may only consist of Finance Leaders Team licenses. Human Resources Professionals requires the purchase and maintenance of a coterminous Chief Human Resources Officers Team or Human Resources Team.

<sup>8</sup> Ticket prices apply to orders received in the event year indicated. For example, 2021 Symposium ticket price applies to orders received on or before December 31, 2021. Future ticket prices have not been released; please check with account representatives for pricing at the time of purchase for future ticket pricing.

<sup>9</sup> Higher Education products are only available to eligible, not-for-profit Higher Education colleges or universities. A Core IT Research Reference for Higher Education license is for one designated, student campus based on the total full-time equivalent (FTE) student enrolment of the college or university, as assessed at the time of purchase. Purchasing prerequisites apply. Check with Sales representatives before purchasing.

# State of Minnesota NASPO ValuePoint IT Research and Advisory Services

Service Description	
SERVICE	SERVICE DESCRIPTION URL
IT TEAM PLUS SOLUTIONS	
Executive Programs Leadership Te	eam Plus for Global Enterprises
Leader	<u>https://sd.gartner.com/sd_ep_team_plus_ge_leader.pdf</u>
IT Executive	<u>https://sd.gartner.com/sd_ep_team_plus_ge_ite.pdf</u>
Global Partner	<u>https://sd.gartner.com/sd_ep_team_plus_ge_global_partner.pdf</u>
Delegate Leader - Renewal Only	<u>https://sd.gartner.com/sd_ep_team_plus_delegate_leader.pdf</u>
Advisor Leader	https://sd.gartner.com/sd_ep_team_plus_advisor_leader.pdf
Cross Function Member	https://sd.gartner.com/sd_ep_team_plus_cf.pdf
Executive Programs Leadership Te	eam Plus
Leader	https://sd.gartner.com/sd_ep_team_plus_leader.pdf
IT Executive Member	https://sd.gartner.com/sd_ep_team_plus_ite_member.pdf
IT Executive Leader	https://sd.gartner.com/sd_ep_team_plus_ite_leader.pdf
Partner Member	https://sd.gartner.com/sd_ep_team_plus_partner.pdf
Partner Leader	https://sd.gartner.com/sd_ep_team_plus_partner_leader.pdf
Delegate Member - Renewal Only	<pre>https://sd.gartner.com/sd_ep_team_plus_delegate.pdf</pre>
Delegate Leader - Renewal Only	https://sd.gartner.com/sd_ep_team_plus_delegate_leader.pdf
Advisor Member	https://sd.gartner.com/sd_ep_team_plus_advisor.pdf
Advisor Leader	https://sd.gartner.com/sd_ep_team_plus_advisor_leader.pdf
Cross Function	https://sd.gartner.com/sd_ep_team_plus_cf.pdf
Enterprise IT Leadership Initiative	Team
Leader	https://sd.gartner.com/sd_eitl_it_leader.pdf
Advisor Member	https://sd.gartner.com/sd_eitl_it_advisor_member.pdf
Enterprise IT Leadership Team Plu	us for Global Enterprise
Global Team Leader	https://sd.gartner.com/sd_eitl_team_plus_ge_global_leader.pdf
Global Advisor Team Leader	https://sd.gartner.com/sd_eitl_team_plus_ge_global_advisor_leader.pdf
Advisor Member	https://sd.gartner.com/sd_eitl_team_plus_advisor_member.pdf
Cross Function Member	https://sd.gartner.com/sd_eitl_team_plus_cf_member.pdf
Enterprise IT Leadership Team Plu	IS
Leader	https://sd.gartner.com/sd_eitl_team_plus_leader.pdf
Advisor Member	https://sd.gartner.com/sd_eitl_team_plus_advisor_member.pdf
Cross Function Member	https://sd.gartner.com/sd_eitl_team_plus_cf_member.pdf

#### IT Leadership Team Plus

Leader	https://sd.gartner.com/sd_	itl	team	plus	leader.pdf
Advisor Member	https://sd.gartner.com/sd	itl	team	plus	advisor_member.pdf
Cross Function Member	https://sd.gartner.com/sd_	itl	team	plus	<u>cf_member.pdf</u>

#### **IT TEAM SOLUTIONS**

#### **Executive Programs Leadership Team**

Leader	https://sd.gartner.com/sd_ep_team_leader.pdf
IT Executive Member	https://sd.gartner.com/sd_ep_team_ite_member.pdf
IT Executive Leader	https://sd.gartner.com/sd_ep_team_ite_leader.pdf
Partner Member	<u>https://sd.gartner.com/sd_ep_team_partner.pdf</u>
Partner Leader	https://sd.gartner.com/sd_ep_team_partner_leader.pdf
Delegate Member - Renewal Only	<pre>https://sd.gartner.com/sd_ep_team_delegate.pdf</pre>
Delegate Leader - Renewal Only	https://sd.gartner.com/sd_ep_team_delegate_leader.pdf
Advisor Member	<u>https://sd.gartner.com/sd_ep_team_advisor.pdf</u>
Advisor Leader	https://sd.gartner.com/sd_ep_team_advisor_leader.pdf
Cross Function Member	https://sd.gartner.com/sd_ep_team_cf.pdf
Role Member	<pre>https://sd.gartner.com/sd_ep_team_role.pdf</pre>

#### **Enterprise IT Leadership Team**

Leader	https://sd.gartner.com/sd_eitl_team_leader.pdf
Advisor Member	https://sd.gartner.com/sd_eitl_team_advisor_member.pdf
Cross Function Member	https://sd.gartner.com/sd_eitl_team_cf_member.pdf
Role Member	https://sd.gartner.com/sd_eitl_team_role_member.pdf
Essentials Member	https://sd.gartner.com/sd_eitl_team_essentials_member.pdf

#### **IT Leadership Team**

Leader	https://sd.gartner.com/sd_itl_team_leader.pdf
Advisor Member	https://sd.gartner.com/sd_itl_team_advisor_member.pdf
Cross Function Member	https://sd.gartner.com/sd_itl_team_cf_member.pdf
Role Member	https://sd.gartner.com/sd_itl_team_role_member.pdf
Essentials Member	https://sd.gartner.com/sd_itl_team_essentials_member.pdf

#### IT INDIVIDUAL ACCESS SOLUTIONS

#### **Executive Programs**

Memberhttps://sd.gartner.com/sd\_ep\_member.pdfTwo Additional Meetings Add-onhttps://sd.gartner.com/sd\_ep\_2\_addl\_meetings.pdf

#### **IT Leaders**

Individual Access Advisor Reference

https://sd.gartner.com/sd\_itl\_individual\_advisor.pdf https://sd.gartner.com/sd\_itl\_reference.pdf

IT MULTI-USER SOLUTIONS	
Technical Professionals (per agen	cy)
Advisor Department	https://sd.gartner.com/sd_techpro_advisor_dept.pdf
Reference Department	https://sd.gartner.com/sd_techpro_reference_dept.pdf
Advisor Team	https://sd.gartner.com/sd_techpro_advisor_team.pdf
Technical Professionals Small & M	<b>/idsize Business (SMB)</b> (per agency with less than 4000 employees)
Advisor SMB	https://sd.gartner.com/sd_techpro_advisor_smb.pdf
Reference SMB	https://sd.gartner.com/sd_techpro_reference_smb.pdf
	<u>mtps.//su.garther.com/su_techpro_reference_smb.pur</u>
IT Associates	
100 Research Notes	https://sd.gartner.com/sd_it_assoc100.pdf
IT TEAM PLUS WITH INDUSTRY SC	DLUTIONS
Executive Programs Leadership To	eam Plus with Industry for Global Enterprises (one industry)
Leader	https://sd.gartner.com/sd_ep_team_plus_industry_ge_leader.pdf
IT Executive	https://sd.gartner.com/sd_ep_team_plus_industry_ge_ite.pdf
Global Partner	https://sd.gartner.com/sd ep team plus ge industry global partner.pdf
Delegate Leader - Renewal Only	https://sd.gartner.com/sd ep team plus industry delegate leader.pdf
Advisor Leader	https://sd.gartner.com/sd ep team plus industry advisor leader.pdf
Cross Function Member	https://sd.gartner.com/sd_ep_team_plus_industry_cf.pdf
Executive Programs Leadership To	eam Plus with Industry (one industry)
Leader	https://sd.gartner.com/sd_ep_team_plus_industry_leader.pdf
IT Executive Member	https://sd.gartner.com/sd_ep_team_plus_industry_ite_member.pdf
IT Executive Leader	https://sd.gartner.com/sd_ep_team_plus_industry_ite_leader.pdf
Partner Member	https://sd.gartner.com/sd_ep_team_plus_industry_partner.pdf
Partner Leader	https://sd.gartner.com/sd_ep_team_plus_industry_partner_leader.pdf
Delegate Member - Renewal Only	https://sd.gartner.com/sd_ep_team_plus_industry_delegate.pdf
Delegate Leader - Renewal Only	https://sd.gartner.com/sd_ep_team_plus_industry_delegate_leader.pdf
Advisor Member	https://sd.gartner.com/sd_ep_team_plus_industry_advisor.pdf
Advisor Leader	https://sd.gartner.com/sd_ep_team_plus_industry_advisor_leader.pdf
Cross Function	https://sd.gartner.com/sd_ep_team_plus_industry_cf.pdf
Enterprise IT Leaders Initiative Te	am with Industry (and industry)
Leader	<u>https://sd.gartner.com/sd_eitl_it_industry_leader.pdf</u>
Advisor Member	https://sd.gartner.com/sd_eitl_it_team_industry_leader.pdf
Advisor Member	https://su.garther.com/su_ent_it_team_industry_advisor_member.put
Enterprise IT Leadership Team Plu	us with Industry for Global Enterprises (one industry)
Global Team Leader	https://sd.gartner.com/sd_eitl_team_plus_ge_industry_global_leader.pdf
Global Advisor Team Leader	https://sd.gartner.com/sd_eitl_team_plus_ge_industry_global_advisor_lea
	<u>der.pdf</u>
Advisor Member	https://sd.gartner.com/sd_eitl_team_plus_industry_advisor_member.pdf
Cross Function Member	https://sd.gartner.com/sd_eitl_team_plus_industry_cf_member.pdf
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#### Enterprise IT Leadership Team Plus with Industry (one industry)

Leader	https://sd.gartner.com/sd_eitl_team_plus_industry_leader.pdf
Advisor Member	https://sd.gartner.com/sd_eitl_team_plus_industry_advisor_member.pdf
<b>Cross Function Member</b>	https://sd.gartner.com/sd_eitl_team_plus_industry_cf_member.pdf

#### Industry Advisory Services Leadership Team Plus (one industry)

Leader	https://sd.gartner.com/sd_ias_team_plus_leader.pdf
Advisor Member	https://sd.gartner.com/sd_ias_team_plus_advisor_member.pdf
Cross Function Member	https://sd.gartner.com/sd_ias_team_plus_cf_member.pdf

#### IT TEAM WITH INDUSTRY SOLUTIONS

#### **Executive Programs Leadership Team with Industry (one industry)**

Leader	https://sd.gartner.com/sd_ep_team_industry_leader.pdf
IT Executive Member	https://sd.gartner.com/sd_ep_team_industry_ite_member.pdf
IT Executive Leader	https://sd.gartner.com/sd_ep_team_industry_ite_leader.pdf
Partner Member	https://sd.gartner.com/sd_ep_team_industry_partner.pdf
Partner Leader	https://sd.gartner.com/sd_ep_team_industry_partner_leader.pdf
Delegate Member - Renewal Only	https://sd.gartner.com/sd_ep_team_industry_delegate.pdf
Delegate Leader - Renewal Only	https://sd.gartner.com/sd_ep_team_industry_delegate_leader.pdf
Advisor Member	https://sd.gartner.com/sd_ep_team_industry_advisor.pdf
Advisor Leader	https://sd.gartner.com/sd_ep_team_industry_advisor_leader.pdf
Cross Function	https://sd.gartner.com/sd_ep_team_industry_cf.pdf
Role Member	https://sd.gartner.com/sd_ep_team_industry_role.pdf

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Leader	https://sd.gartner.com/sd_eitl_team_industry_leader.pdf
Advisor Member	https://sd.gartner.com/sd_eitl_team_industry_advisor_member.pdf
Cross Function Member	https://sd.gartner.com/sd_eitl_team_industry_cf_member.pdf
Role Member	https://sd.gartner.com/sd_eitl_team_industry_role_member.pdf
Essentials Member	https://sd.gartner.com/sd_eitl_team_industry_essentials_member.pdf

#### Industry Advisory Services Leadership Team (one industry)

Leader	https://sd.gartner.com/sd_ias_team_leader.pdf
Advisor Member	https://sd.gartner.com/sd_ias_team_advisor_member.pdf
<b>Cross Function Member</b>	https://sd.gartner.com/sd_ias_team_cf_member.pdf
Role Member	https://sd.gartner.com/sd_ias_team_role_member.pdf
Essentials Member	https://sd.gartner.com/sd_ias_team_essentials_member.pdf

#### IT INDIVIDUAL ACCESS WITH INDUSTRY SOLUTIONS

#### Executive Programs with Industry (one industry)

Member	https://sd.gartner.com/sd	ep member	industry.pdf

#### Industry Advisory Services (one industry)

Individual Access Advisor	https://sd.gartner.com/sd_	iasg	individual	advisor.pdf
Reference	https://sd.gartner.com/sd_	iasg	reference.	<u>pdf</u>

GARTNER BUSINESS SERVIC	ES
Customer Service & Support	: Leaders Team
Leader	https://sd.gartner.com/sd_css_team_leader.pdf
Advisor Member	<u>https://sd.gartner.com/sd_css_team_advisor_member.pdf</u>
Reference Member	https://sd.gartner.com/sd_css_team_reference_member.pdf
Customer Service & Support	Leaders Individual Access
Advisor	https://sd.gartner.com/sd_css_indiv_access_advisor.pdf
Chief Financial Officers Tean	n
Leader	https://sd.gartner.com/sd_cfo_team_leader.pdf
Advisor Member	https://sd.gartner.com/sd_cfo_team_advisor_member.pdf
Advisor Leader	https://sd.gartner.com/sd_cfo_team_advisor_leader.pdf
Reference Member	https://sd.gartner.com/sd_cfo_team_reference_member.pdf
Chief Financial Officers Indiv	vidual Access
Individual Access	https://sd.gartner.com/sd_cfo_indiv_access_advisor.pdf
Finance Leaders Team	
Leader	https://sd.gartner.com/sd_fl_team_leader.pdf
Advisor Member	https://sd.gartner.com/sd fl team advisor member.pdf
Reference Member	https://sd.gartner.com/sd_fl_team_reference_member.pdf
Finance Leaders Individual A	Access
Advisor	https://sd.gartner.com/sd_fl_indiv_access_advisor.pdf
Chief Human Resources Offi	cers Team
Leader	https://sd.gartner.com/sd_chro_team_leader.pdf
Advisor Member	https://sd.gartner.com/sd_chro_team_advisor_member.pdf
Advisor Leader	https://sd.gartner.com/sd_chro_team_advisor_leader.pdf
Reference Member	https://sd.gartner.com/sd_chro_team_reference_member.pdf
Chief Human Resources Offi	cers Individual Access
Individual Access	https://sd.gartner.com/sd_chro_indiv_access_advisor.pdf
Human Resources Leaders T	eam
Leader	https://sd.gartner.com/sd_hr_team_leader.pdf
Advisor Member	https://sd.gartner.com/sd_hr_team_advisor_member.pdf
Reference Member	https://sd.gartner.com/sd_hr_team_reference_member.pdf
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Human Resources Leaders I	
Advisor	https://sd.gartner.com/sd_hr_indiv_access_advisor.pdf

Human Resources Professional	-
Reference - Up to 20 HR	https://sd.gartner.com/sd_hr_pro_reference_20.pdf
Professionals	https://sd.gartner.com/sd hr pro reference 5.pdf
Reference - Up to 5 HR Professionals	https://su.garther.com/su_ni_pro_rererence_5.pur
TalentNeuron™	
Single Country	https://sd.gartner.com/sd_tn_single_country.pdf
Single Country Reference	https://sd.gartner.com/sd_tn_single_country_reference.pdf
Additional 5 Users	https://sd.gartner.com/sd_tn_classic_user_addon.pdf
Additional Workbench	https://sd.gartner.com/sd_tn_classic_workbench_addon.pdf
Legal & Compliance Leaders Te	eam
Leader	https://sd.gartner.com/sd_lc_team_leader.pdf
Advisor Member	https://sd.gartner.com/sd_lc_team_advisor_member.pdf
Reference Member	https://sd.gartner.com/sd_lc_team_reference_member.pdf
Legal & Compliance Leaders In	dividual Access
Advisor	https://sd.gartner.com/sd_lc_team_indiv_access_advisor.pdf
Marketing Leaders Team	
Leader	https://sd.gartner.com/sd_ml_team_leader.pdf
Advisor Member	https://sd.gartner.com/sd_ml_team_advisor_member.pdf
Reference Member	https://sd.gartner.com/sd_ml_team_reference_member.pdf
Marketing Leaders Individual A	Access
Advisor	https://sd.gartner.com/sd_ml_indiv_access_advisor.pdf
OTHER SERVICES	
	https://sd.gartner.com/gartner_news_insight.pdf
News and Insights	<u>https://sd.gartner.com/gartner_news_insight.pdf</u> <u>https://sd.gartner.com/sd_it_news_insight.pdf</u>
News and Insights Gartner News and Insight IT News and Insight	https://sd.gartner.com/sd_it_news_insight.pdf
News and Insights Gartner News and Insight	https://sd.gartner.com/sd_it_news_insight.pdf
News and Insights Gartner News and Insight IT News and Insight Strategic Advisory Services - fo	https://sd.gartner.com/sd_it_news_insight.pdf or clients with research services
News and Insights Gartner News and Insight IT News and Insight Strategic Advisory Services - for Internal Advisory Session Remote Advisory Session	https://sd.gartner.com/sd_it_news_insight.pdf or clients with research services https://sd.gartner.com/sd_sas_internal.pdf
News and Insights Gartner News and Insight IT News and Insight Strategic Advisory Services - for Internal Advisory Session	https://sd.gartner.com/sd_it_news_insight.pdf or clients with research services https://sd.gartner.com/sd_sas_internal.pdf

Executive Programs Member Bas	ic - Renewal Only
Member Basic	https://sd.gartner.com/sd_ep_member_basic.pdf
Executive Programs Member Bas	ic with Industry (one industry) - Renewal Only
Member Basic	https://sd.gartner.com/sd_ep_member_basic_industry.pdf
T Executives - Renewal Only	
CIO Signature	https://sd.gartner.com/sd_ite_cio_sig.pdf
CIO	https://sd.gartner.com/sd_ite_cio.pdf
CIO Essentials	https://sd.gartner.com/sd_ite_cio_essentials.pdf
Delegate Add-on to CIO Signature	https://sd.gartner.com/sd_ite_cio_sig_addl_delegate_addon.pdf
Industry Add-on (one industry)	https://sd.gartner.com/sd_iasg_advisor_ite.pdf
Enterprise IT Leaders - Renewal Or	ıly
Individual Access	https://sd.gartner.com/sd_eitl_indiv.pdf
Two Onsite Meetings Add-on	https://sd.gartner.com/sd_eitl_2_onsite_meetings_addon.pdf
Industry Add-on (one industry)	https://sd.gartner.com/sd_iasg_advisor_eitl.pdf
PUBLIC AND NON-PROFIT HIGHE	R EDUCATION IT STUDENTS INSTITUTIONS ONLY
Core IT Research Reference for H	igher Education (per student campus)
Core IT Research Advisor for Higher Education	https://sd.gartner.com/sd_core_advisor_he.pdf
Core IT Research for Higher Education Campus Access	https://sd.gartner.com/sd_core_he_campus_access.pdf

### Technical Professionals for Higher Education (per student campus)

Technical Professionals for Higher https://sd.gartner.com/sd\_techpro\_advisor\_he.pdf Education Advisor

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