

**State of Maine**  
**Master Score Sheet**

RFP# 202401016					
Pre-Qualified List for Water Treatment Equipment Installation and Maintenance Services					
Bidder Name:		Aerus	Air and Water Quality	Water Treatment Equipment	Aroostook Water Care
Proposed Cost:		\$14,401	\$26,065	22,786.72	\$21,250
Scoring Sections	Points Available				
Section I: Preliminary Information	Pass/Fail	Pass	Pass	Pass	Pass
Section II: Organization Qualifications and Experience	30	30	30	30	20
Section III: Proposed Services	35	35	35	35	20
Section IV: Cost Proposal	35	35	23.8	25.8	26.9
<b>TOTAL</b>	<b><u>100</u></b>	<b><u>100</u></b>	<b><u>88.8</u></b>	<b><u>90.8</u></b>	<b><u>66.9</u></b>



**STATE OF MAINE  
DEPARTMENT OF ENVIRONMENTAL  
PROTECTION**

**Janet T. Mills  
Governor**

**Melanie Loyzim  
Commissioner**

June 25, 2024

Aerus  
ATTN: Joe Mannisto  
198 Western Ave, Suite 9  
Augusta, ME 04330

**SUBJECT: Notice of Conditional Pre-Qualified Vendor List Awards under RFP #202401016,  
Pre-Qualified List for Water Treatment Equipment Installation and Maintenance  
Services**

Dear Mr. Mannisto:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Environmental Protection for Pre-Qualified List for Water Treatment Equipment Installation and Maintenance Services. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional awards to the following bidders:

- Air and Water Quality
- Water Treatment Equipment
- Aerus
- Aroostook Water Care

The bidders listed above have met the requirements for placement on the Pre-Qualified Vendor List. Vendors added to this Pre-Qualified Vendor List (PQVL) are not guaranteed a contract with the State of Maine but are eligible to submit bids on projects issued through the PQVL Mini-Bid Process, as defined in the RFP. Any Notice of Conditional Contract Award resulting from a Mini-Bid award is subject to execution of a written contract. As a result, this Notice does NOT constitute the formation of a contract between the Department and the apparent successful vendor(s). The vendor shall not acquire any legal or equitable rights relative to contract services until a contract containing terms and conditions acceptable to the Department is executed. The Department further reserves the right to cancel this Notice of Conditional Contract Award and dissolve the Pre-Qualified Vendor List at any time.

As stated in the RFP, following announcement of this award decision, all submissions in response to the RFP are considered public records available for public inspection pursuant to the State of Maine Freedom of Access Act (FOAA). 1 M.R.S. §§ 401 et seq.; 5 M.R.S. § 1825-B (6).

This award decision is conditioned upon final approval by the State Procurement Review Committee. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,

A handwritten signature in black ink, appearing to read "Dan Courtemanch". The signature is fluid and cursive, with the first name "Dan" written in a larger, more prominent script than the last name "Courtemanch".

Dan Courtemanch, Project Manager  
Bureau of Remediation and Waste Management  
(207) 446-1806 [Daniel.Courtemanch@maine.gov](mailto:Daniel.Courtemanch@maine.gov)

## **STATEMENT OF APPEAL RIGHTS**

Any person aggrieved by an award decision may request an appeal hearing. The request must be made to the Director of the Bureau of General Services, in writing, within 15 days of notification of the contract award as provided in 5 M.R.S. § 1825-E (2) and the Rules of the Department of Administrative and Financial Services, Bureau of General Services, Division of Purchases, Chapter 120, § (2) (2).



**STATE OF MAINE  
DEPARTMENT OF ENVIRONMENTAL  
PROTECTION**

**Janet T. Mills  
Governor**

**Melanie Loyzim  
Commissioner**

June 25, 2024

Air and Water Quality, Inc.  
ATTN: Will Chappell  
160 US Route 1  
Freeport, ME 04032

**SUBJECT: Notice of Conditional Pre-Qualified Vendor List Awards under RFP #202401016,  
Pre-Qualified List for Water Treatment Equipment Installation and Maintenance  
Services**

Dear Mr. Chappell:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Environmental Protection for Pre-Qualified List for Water Treatment Equipment Installation and Maintenance Services. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional awards to the following bidders:

- Air and Water Quality
- Water Treatment Equipment
- Aerus
- Aroostook Water Care

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Dan Courtemanch, Project Manager  
Bureau of Remediation and Waste Management  
(207) 446-1806 [Daniel.Courtemanch@maine.gov](mailto:Daniel.Courtemanch@maine.gov)

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**STATE OF MAINE  
DEPARTMENT OF ENVIRONMENTAL  
PROTECTION**

**Janet T. Mills  
Governor**

**Melanie Loyzim  
Commissioner**

June 25, 2024

Water Treatment Equipment, Inc.  
ATTN: William Young  
915 U.S. Route One  
Yarmouth, ME 04096

**SUBJECT: Notice of Conditional Pre-Qualified Vendor List Awards under RFP #202401016,  
Pre-Qualified List for Water Treatment Equipment Installation and Maintenance  
Services**

Dear Mr. Young:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Environmental Protection for Pre-Qualified List for Water Treatment Equipment Installation and Maintenance Services. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional awards to the following bidders:

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- Aerus
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**STATE OF MAINE  
DEPARTMENT OF ENVIRONMENTAL  
PROTECTION**

**Janet T. Mills  
Governor**

**Melanie Loyzim  
Commissioner**

June 25, 2024

Aroostook Water Care  
ATTN: Dan Delucca  
424 North Street  
Houlton, ME 04730

**SUBJECT: Notice of Conditional Pre-Qualified Vendor List Awards under RFP #202401016,  
Pre-Qualified List for Water Treatment Equipment Installation and Maintenance  
Services**

Dear Mr. Delucca:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Environmental Protection for Pre-Qualified List for Water Treatment Equipment Installation and Maintenance Services. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional awards to the following bidders:

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Dan Courtemanch, Project Manager  
Bureau of Remediation and Waste Management  
(207) 446-1806 [Daniel.Courtemanch@maine.gov](mailto:Daniel.Courtemanch@maine.gov)

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**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202401016

**RFP TITLE:** Pre-Qualified List for Water Treatment Equipment Installation and Maintenance Services

**BIDDER:** Aerus

**DATE:** May 1, 2024

**SUMMARY PAGE**

**Department Name:** Environmental Protection

**Name of RFP Coordinator:** Daniel Courtemanch

**Names of Evaluators:** Daniel Courtemanch, Matthew Burke, Ed Cousins

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<u>Pass/Fail Criteria</u>	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)	<b>X</b>	
<u>Scoring Sections</u>	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	<b>30</b>	<b>30</b>
Section III. Proposed Services	<b>35</b>	<b>35</b>
Section IV. Cost Proposal	<b>35</b>	<b>35</b>
<u>Total Points</u>	<u>100</u>	<u>100</u>

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202401016

**RFP TITLE:** Pre-Qualified List for Water Treatment Equipment Installation and Maintenance Services

**BIDDER:** Aerus

**DATE:** May 1, 2024

**OVERVIEW OF SECTION I  
Preliminary Information**

Section I. Preliminary Information

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**Evaluation Team Comments:**

There were no pass/fail items included in the request for proposals. Therefore they passed this section.

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202401016

**RFP TITLE:** Pre-Qualified List for Water Treatment Equipment Installation and Maintenance Services

**BIDDER:** Aerus

**DATE:** May 1, 2024

**EVALUATION OF SECTION II  
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	<b>30</b>	<b>30</b>

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**Evaluation Team Comments:**

- I. Overview of the Organization
  - 20 years of experience
  - Licensed plumbers (2) and radon service providers
- II. Subcontractors
  - Yes, master plumbers (list included).
- III. Organizational Chart
  - Yes
- IV. Litigation
  - None
- V. Certificate of Insurances
  - Yes



**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202401016

**RFP TITLE:** Pre-Qualified List for Water Treatment Equipment Installation and Maintenance Services

**BIDDER:** Aerus

**DATE:** May 1, 2024

**EVALUATION OF SECTION III  
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services	<b>35</b>	<b>35</b>

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**Evaluation Team Comments:**

Provide water treatment for everything we asked for and more.

Able to meet our specific treatment specifications

Able to install softeners, reverse osmosis systems, carbon treatment and more.

Have experience with small and large projects for commercial and residential customers.

Have done many projects for the DEP previously.

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202401016

**RFP TITLE:** Pre-Qualified List for Water Treatment Equipment Installation and Maintenance Services

**BIDDER:** Aerus

**DATE:** May 1, 2024

**EVALUATION OF SECTION IV  
Cost Proposal**

Lowest Submitted Cost Proposal	*	Cost Proposal Being Scored	x	Score Weight	=	Score
<b>14,401</b>	*	<b>14,401</b>	<b>x</b>	<b>25 points</b>	<b>=</b>	<b>25</b>
				<u>Points Available</u>	<u>Points Awarded</u>	
Rate Sheet				<b>10</b>	<b>10</b>	
				<b>Points Available</b>	<b>Points Awarded</b>	
Total Points Section IV				<b>35</b>	<b>35</b>	

**Evaluation Team Comments:**

Submitted a rate sheet.

Costs are reasonable given our experience in contracting this work.

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202401016

**RFP TITLE:** Pre-Qualified List for Water Treatment Equipment Installation and Maintenance Services

**BIDDER:** Air and Water Quality

**DATE:** May 1, 2024

**SUMMARY PAGE**

**Department Name:** Environmental Protection

**Name of RFP Coordinator:** Daniel Courtemanch

**Names of Evaluators:** Daniel Courtemanch, Matthew Burke, Ed Cousins

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<u>Pass/Fail Criteria</u>	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)	<b>X</b>	
<u>Scoring Sections</u>	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	<b>30</b>	<b>30</b>
Section III. Proposed Services	<b>35</b>	<b>35</b>
Section IV. Cost Proposal	<b>35</b>	<b>23.8</b>
<u>Total Points</u>	<u>100</u>	<u>88.8</u>

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202401016

**RFP TITLE:** Pre-Qualified List for Water Treatment Equipment Installation and Maintenance Services

**BIDDER:** Air and Water Quality

**DATE:** May 1, 2024

**OVERVIEW OF SECTION I  
Preliminary Information**

Section I. Preliminary Information

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**Evaluation Team Comments:**

There were no pass/fail items included in the request for proposals. Therefore they passed this section.

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202401016

**RFP TITLE:** Pre-Qualified List for Water Treatment Equipment Installation and Maintenance Services

**BIDDER:** Air and Water Quality

**DATE:** May 1, 2024

**EVALUATION OF SECTION II  
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	<b>30</b>	<b>30</b>

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**Evaluation Team Comments:**

- I. Overview of the Organization
  - 35 years of experience
  - Licensed plumbers (12), technicians and radon service providers
  - Has after hours emergency service
- II. Subcontractors
  - Yes, electricians (list provided).
- III. Organizational Chart
  - Yes
- IV. Litigation
  - None
- V. Certificate of Insurances
  - Yes

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202401016

**RFP TITLE:** Pre-Qualified List for Water Treatment Equipment Installation and Maintenance Services

**BIDDER:** Air and Water Quality

**DATE:** May 1, 2024

**EVALUATION OF SECTION III  
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services	<b>35</b>	<b>35</b>

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**Evaluation Team Comments:**

Provide water treatment for everything we asked for and more.

Able to meet our specific treatment specifications

Able to install softeners, reverse osmosis systems, carbon treatment and more.

Have experience with small and large projects for commercial and residential customers.

Have done over 200 DEP PFAS treatment projects.

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202401016

**RFP TITLE:** Pre-Qualified List for Water Treatment Equipment Installation and Maintenance Services

**BIDDER:** Air and Water Quality

**DATE:** May 1, 2024

**EVALUATION OF SECTION IV  
Cost Proposal**

Lowest Submitted Cost Proposal	x	Cost Proposal Being Scored	x	Score Weight	=	Score
<b>14,401</b>	x	<b>26,065</b>	x	<b>25 points</b>	=	<b>13.8</b>
				<u>Points Available</u>	=	<u>Points Awarded</u>
Rate Sheet				<b>10</b>	=	<b>10</b>
				<b>Points Available</b>	=	<b>Points Awarded</b>
Total Points Section IV				<b>35</b>	=	<b>23.8</b>

**Evaluation Team Comments:**

Submitted a rate sheet.

Costs are reasonable given our experience in contracting this work.

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202401016

**RFP TITLE:** Pre-Qualified List for Water Treatment Equipment Installation and Maintenance Services

**BIDDER:** Water Treatment Equipment

**DATE:** May 1, 2024

**SUMMARY PAGE**

**Department Name:** Environmental Protection

**Name of RFP Coordinator:** Daniel Courtemanch

**Names of Evaluators:** Daniel Courtemanch, Matthew Burke, Ed Cousins

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<u>Pass/Fail Criteria</u>	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)	<b>X</b>	
<u>Scoring Sections</u>	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	<b>30</b>	<b>30</b>
Section III. Proposed Services	<b>35</b>	<b>35</b>
Section IV. Cost Proposal	<b>35</b>	<b>25.8</b>
<u>Total Points</u>	<u>100</u>	<u>90.8</u>



**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202401016

**RFP TITLE:** Pre-Qualified List for Water Treatment Equipment Installation and Maintenance Services

**BIDDER:** Water Treatment Equipment

**DATE:** May 1, 2024

**OVERVIEW OF SECTION I  
Preliminary Information**

Section I. Preliminary Information

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**Evaluation Team Comments:**

There were no pass/fail items included in the request for proposals. Therefore they passed this section.

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202401016

**RFP TITLE:** Pre-Qualified List for Water Treatment Equipment Installation and Maintenance Services

**BIDDER:** Water Treatment Equipment

**DATE:** May 1, 2024

**EVALUATION OF SECTION II  
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	<b>30</b>	<b>30</b>

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**Evaluation Team Comments:**

- I. Overview of the Organization
  - 60 years of experience
  - Licensed plumbers, service technicians and radon technicians.
- II. Subcontractors
  - Won't be using any for the work proposed.
- III. Organizational Chart
  - Yes
- IV. Litigation
  - None
- V. Certificate of Insurances
  - Yes

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202401016

**RFP TITLE:** Pre-Qualified List for Water Treatment Equipment Installation and Maintenance Services

**BIDDER:** Water Treatment Equipment

**DATE:** May 1, 2024

**EVALUATION OF SECTION III  
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services	<b>35</b>	<b>35</b>

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**Evaluation Team Comments:**

Provide water treatment for everything we asked for and more.

Able to meet our specific treatment specifications

Able to install softeners, reverse osmosis systems, carbon treatment and more.

Have experience with small and large projects for commercial and residential customers.

Have done numerous treatment systems for the DEP over the years.

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202401016

**RFP TITLE:** Pre-Qualified List for Water Treatment Equipment Installation and Maintenance Services

**BIDDER:** Water Treatment Equipment

**DATE:** May 1, 2024

**EVALUATION OF SECTION IV  
Cost Proposal**

Lowest Submitted Cost Proposal	x	Cost Proposal Being Scored	x	Score Weight	=	Score
<b>14,401</b>	x	<b>22,786.72</b>	x	<b>25 points</b>	=	<b>15.8</b>
				<u>Points Available</u>	=	<u>Points Awarded</u>
Rate Sheet				<b>10</b>	=	<b>10</b>
				<b>Points Available</b>	=	<b>Points Awarded</b>
Total Points Section IV				<b>35</b>	=	<b>25.8</b>

**Evaluation Team Comments:**

Submitted a rate sheet.

Costs are reasonable given our experience in contracting this work.

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202401016

**RFP TITLE:** Pre-Qualified List for Water Treatment Equipment Installation and Maintenance Services

**BIDDER:** Aroostook Water Care

**DATE:** May 1, 2024

**SUMMARY PAGE**

**Department Name:** Environmental Protection

**Name of RFP Coordinator:** Daniel Courtemanch

**Names of Evaluators:** Daniel Courtemanch, Matthew Burke, Ed Cousins

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<u>Pass/Fail Criteria</u>	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)	<b>X</b>	
<u>Scoring Sections</u>	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	<b>30</b>	<b>20</b>
Section III. Proposed Services	<b>35</b>	<b>20</b>
Section IV. Cost Proposal	<b>35</b>	<b>26.9</b>
<u>Total Points</u>	<u>100</u>	<u>66.9</u>

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202401016

**RFP TITLE:** Pre-Qualified List for Water Treatment Equipment Installation and Maintenance Services

**BIDDER:** Aroostook Water Care

**DATE:** May 1, 2024

**OVERVIEW OF SECTION I  
Preliminary Information**

Section I. Preliminary Information

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**Evaluation Team Comments:**

There were no pass/fail items included in the request for proposals. Therefore they passed this section.

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202401016

**RFP TITLE:** Pre-Qualified List for Water Treatment Equipment Installation and Maintenance Services

**BIDDER:** Aroostook Water Care

**DATE:** May 1, 2024

**EVALUATION OF SECTION II  
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	<b>30</b>	<b>20</b>

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**Evaluation Team Comments:**

- I. Overview of the Organization
  - 40 years of experience
  - Licensed plumbers on staff
  - Member of Rural Water Association
- II. Subcontractors
  - No information on subcontractors
- III. Organizational Chart
  - Not included
- IV. Litigation
  - None
- V. Certificate of Insurances
  - Not provided

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202401016

**RFP TITLE:** Pre-Qualified List for Water Treatment Equipment Installation and Maintenance Services

**BIDDER:** Aroostook Water Care

**DATE:** May 1, 2024

**EVALUATION OF SECTION III  
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services	<b>35</b>	<b>20</b>

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**Evaluation Team Comments:**

Not a ton of information on this.

Provide water treatment for everything we asked for.

Able to meet our specific treatment specifications

Able to install softeners, reverse osmosis systems, carbon treatment and more.

Have experience with small and large projects for commercial and residential customers.

Have done some treatment systems for the DEP over the years.



**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202401016

**RFP TITLE:** Pre-Qualified List for Water Treatment Equipment Installation and Maintenance Services

**BIDDER:** Aroostook Water Care

**DATE:** May 1, 2024

**EVALUATION OF SECTION IV  
Cost Proposal**

Lowest Submitted Cost Proposal	x	Cost Proposal Being Scored	x	Score Weight	=	Score
<b>14,401</b>	x	<b>21,250</b>	x	<b>25 points</b>	=	<b>16.9</b>
				<u>Points Available</u>	=	<u>Points Awarded</u>
Rate Sheet				<b>10</b>	=	<b>10</b>
				<b>Points Available</b>	=	<b>Points Awarded</b>
Total Points Section IV				<b>35</b>	=	<b>26.9</b>

**Evaluation Team Comments:**

Submitted a rate sheet.

Costs are reasonable given our experience in contracting this work.

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202401016

**RFP TITLE:** Pre-Qualified List for Water Treatment Equipment Installation and Maintenance Services

**BIDDER NAME:** Aerus.

**DATE:** April 30<sup>th</sup>, 2024

**EVALUATOR NAME:** Matthew Burke

**EVALUATOR DEPARTMENT:** Environmental Protection

\*\*\*\*\*  
**Instructions:** *The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

\*\*\*\*\*  
**Individual Evaluator Comments:**

**Qualifications-**

- 20 years of water care experience.
- Aerus has licensed plumbers and licensed radon service providers on staff.

**Projects-**

- Aerus has installed Arsenic treatment systems for residential homes and commercial businesses.
- Aerus has installed a carbon filtration system to treat city water for a local bagel shop.

**Subcontractors-**

- Supplied a list of 2 master plumber subcontractors that Aerus uses for installation of water treatment systems.

**Licensures/Certifications-**

- Supplied the plumber licenses for both of their subcontractors and radon license for three Aerus employees.

**Insurance-**

- Aerus supplied a certificate of liability insurance for both of their subcontractors and the company.

**Cost-**

- Supplied Hypothetical costs for all scenarios.
- Supplied a Rate Sheet.

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202401016

**RFP TITLE:** Pre-Qualified List for Water Treatment Equipment Installation and Maintenance Services

**BIDDER NAME:** Air & Water Quality Inc.

**DATE:** April 30<sup>th</sup>, 2024

**EVALUATOR NAME:** Matthew Burke

**EVALUATOR DEPARTMENT:** Environmental Protection

\*\*\*\*\*  
**Instructions:** *The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

\*\*\*\*\*  
**Individual Evaluator Comments:**

Qualifications-

- 35 years of water care experience.
- Air & Water Quality (AWQ) employees 12 Master Plumbers, 4 Journeymen Plumbers, and 7 radon licensed employees and 21 radon supervised employees
- AWQ offers after-hours emergency services.

Projects-

- Installed PFAS treatment installation for MSAD 6 which required 4 installations at 4 different schools.
- Installed over 200 residential PFAS treatment systems for the Maine DEP since 2020
- Have installed Granulated activated Carbon for the Addison Point Water District to treat PFAS contamination.

Subcontractors-

- Supplied a list of electrical subcontractors that AWQ uses for specific water treatment systems and radon mitigation installation.

Licensures/Certifications-

- Supplied a list of AWQ employees with Plumbing and radon licenses.

Insurance-

- AWQ supplied a certificate of liability insurance.

Cost-

- Supplied Hypothetical costs for all scenarios.
- Supplied a Rate Sheet.

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202401016

**RFP TITLE:** Pre-Qualified List for Water Treatment Equipment Installation and Maintenance Services

**BIDDER NAME:** Aroostook Water Care

**DATE:** April 30<sup>th</sup>, 2024

**EVALUATOR NAME:** Matthew Burke

**EVALUATOR DEPARTMENT:** Environmental Protection

\*\*\*\*\*

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\*\*\*\*\*

**Individual Evaluator Comments:**

**Qualifications-**

- 40+ years of water care experience.
- Licensed with the State of Maine Board of Licensure of Water Systems Operations.
- Member of the Rural Water Association and have completed advanced training and service school.

**Projects-**

- Have experience with commercial facility work as described in their Tate and Lyle Project.
- Installed commercial water softener for the Houlton Band of Maliseet Indians
- Have installed Granulated activated Carbon for the Ark Animal Sanctuary to treat PFAS contamination.

**Cost-**

- Supplied Hypothetical costs for all scenarios.
- Supplied a Price Sheet.

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202401016

**RFP TITLE:** Pre-Qualified List for Water Treatment Equipment Installation and Maintenance Services

**BIDDER NAME:** Water Treatment Equipment, Inc.

**DATE:** April 30<sup>th</sup>, 2024

**EVALUATOR NAME:** Matthew Burke

**EVALUATOR DEPARTMENT:** Environmental Protection

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

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**Individual Evaluator Comments:**

**Qualifications-**

- 60 years of water care experience.
- Water Treatment Equipment (WTE) has water quality experts, Technicians, licensed plumbers, and licensed radon service providers on staff.

**Projects-**

- WTE has installed numerous PFAS treatment systems for residential homes for Maine DEP.

**Licensures/Certifications-**

- Supplied the plumber licenses and radon certificates for WTE employees.
- WTE supplied a certificate of liability insurance.

**Cost-**

- Supplied Hypothetical costs for all scenarios.
- Supplied a Rate Sheet.

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202401016

**RFP TITLE:** Pre-Qualified List for Water Treatment Equipment Installation and Maintenance Services

**BIDDER NAME:** C and M Enterprises (Aerus)

**DATE:** May 1, 2024

**EVALUATOR NAME:** Courtemanch

**EVALUATOR DEPARTMENT:** Environmental Protection

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

\*\*\*\*\*

**Individual Evaluator Comments:**

I. Organization Qualifications and Experience

1. Overview of Organization

- Lots of experience with different types of projects. Supported by national company.

2. Subcontractors

- Yes, master plumbers.

3. Organizational Chart - yes, shows entire franchise including subs.

No litigation

Radon and master plumbers licenses (copies of license included)

II. Proposed Services

- Able to undertake required tasks

III. Cost. Cost in line with what is expected for the work. There appears to be some discrepancy with the rate sheet and cost proposal.

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202401016

**RFP TITLE:** Pre-Qualified List for Water Treatment Equipment Installation and Maintenance Services

**BIDDER NAME:** Aroostook Water Care

**DATE:** May 1, 2024

**EVALUATOR NAME:** Courtemanch

**EVALUATOR DEPARTMENT:** Environmental Protection

\*\*\*\*\*

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**Individual Evaluator Comments:**

- I. *Organization Qualifications and Experience*
  - 1. *Overview of Organization – Minimal information about company and their capabilities.*
  - 2. *No licenses*
  - 3. *No litigation information*
  - 4. *No subcontractor information*
  - 5. *No Org Chart*
  - 6. *No insurance information*
  
- II. *Proposed Services*  
*Not filled out*
  
- III. *Cost. Costs are inline with what is expected.*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202401016

**RFP TITLE:** Pre-Qualified List for Water Treatment Equipment Installation and Maintenance Services

**BIDDER NAME:** Air and Water Quality

**DATE:** May 1, 2024

**EVALUATOR NAME:** Courtemanch

**EVALUATOR DEPARTMENT:** Environmental Protection

\*\*\*\*\*

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**Individual Evaluator Comments:**

- I. Organization Qualifications and Experience
  - 1. Overview of Organization
    - Lots of experience with different types of projects. In business 35 years.
  - 2. Subcontractors
    - Yes, complete list
  - 3. Organizational Chart - yes, shows all employees

No litigation

Radon and master plumbers licenses (license numbers included)

- II. Proposed Services
  - Able to undertake required tasks as expected in the RFP

- III. Cost. Cost in line with what is expected for the work.

•



**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202401016

**RFP TITLE:** Pre-Qualified List for Water Treatment Equipment Installation and Maintenance Services

**BIDDER NAME:** Water Treatment Equipment

**DATE:** May 1, 2024

**EVALUATOR NAME:** Courtemanch

**EVALUATOR DEPARTMENT:** Environmental Protection

\*\*\*\*\*

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**Individual Evaluator Comments:**

I. Organization Qualifications and Experience

1. Overview of Organization

- Lots of experience with different types of projects. Supported by national company. In business 60 years.

2. Subcontractors

- Non will be used

3. Organizational Chart - yes

No litigation

Radon and master plumbers licenses (copies of licenses included)

II. Proposed Services

- Able to undertake required tasks

III. Cost. Cost in line with what is expected for the work. There appears to be some discrepancy with the rate sheet and cost proposal.

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202401016

**RFP TITLE:** Pre-Qualified List for Water Treatment Equipment Installation and Maintenance Services

**BIDDER NAME:** Aerus

**DATE:** 5/1/2024

**EVALUATOR NAME:** Ed Cousins

**EVALUATOR DEPARTMENT:** Environmental Protection

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**Individual Evaluator Comments:**

Aerus has been in business for a long time and has done DEP water treatment project installations in the past. They have a licensed plumber and are insured for the work they do. They have experience with various types of water treatment systems that the DEP requires at various sites.

They have installed a vast array of equipment and maintenance services for drinking water supplies impacted by petroleum, chemicals, and other contaminants. The charges associated with the installation of these treatment systems is in line with other contractors and what the DEP would expect for costs of these systems and maintenance.

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202401016

**RFP TITLE:** Pre-Qualified List for Water Treatment Equipment Installation and Maintenance Services

**BIDDER NAME:** Air & Water Quality Inc.

**DATE:** 5/1/2024

**EVALUATOR NAME:** Ed Cousins

**EVALUATOR DEPARTMENT:** Environmental Protection

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

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**Individual Evaluator Comments:**

Air & Water Quality Inc. has been in business for a long time and has done DEP water treatment project installations in the past. They have a licensed plumber and are insured for the work they do. They have experience with various types of water treatment systems that the DEP requires at various sites.

They have installed a vast array of equipment and maintenance services for drinking water supplies impacted by petroleum, chemicals, and other contaminants. The charges associated with the installation of these treatment systems is in line with other contractors and what the DEP would expect for costs of these systems and maintenance.

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202401016

**RFP TITLE:** Pre-Qualified List for Water Treatment Equipment Installation and Maintenance Services

**BIDDER NAME:** Aroostook Water Care

**DATE:** 5/1/2024

**EVALUATOR NAME:** Ed Cousins

**EVALUATOR DEPARTMENT:** Environmental Protection

\*\*\*\*\*

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\*\*\*\*\*

**Individual Evaluator Comments:**

Aroostook Water Care has been in business for a long time and has done DEP water treatment project installations in the past. They have experience with various types of water treatment systems that the DEP requires. They did not submit an organizational chart or proof of insurance, but they most likely have this available.

They have installed water treatment equipment and conducted maintenance services for drinking water supplies impacted by petroleum, chemicals, and other contaminants. The charges associated with the installation of these treatment systems is in line with other contractors and what the DEP would expect for costs of these systems and maintenance.

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202401016

**RFP TITLE:** Pre-Qualified List for Water Treatment Equipment Installation and Maintenance Services

**BIDDER NAME:** Water Treatment Equipment

**DATE:** 5/1/2024

**EVALUATOR NAME:** Ed Cousins

**EVALUATOR DEPARTMENT:** Environmental Protection

\*\*\*\*\*

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\*\*\*\*\*

**Individual Evaluator Comments:**

Water Treatment Equipment has been in business for a long time and has done DEP water treatment project installations in the past. They have a licensed plumber and are insured for the work they do. They have experience with various types of water treatment systems that the DEP requires at various sites.

They have installed a vast array of equipment and maintenance services for drinking water supplies impacted by petroleum, chemicals, and other contaminants. The charges associated with the installation of these treatment systems is in line with other contractors and what the DEP would expect for costs of these systems and maintenance.



STATE OF MAINE  
DEPARTMENT OF ENVIRONMENTAL  
PROTECTION

Janet T. Mills  
Governor

Melanie Loyzim  
Commissioner

AGREEMENT AND DISCLOSURE STATEMENT  
RFP #: 202401016

Pre-Qualified List for Water Treatment Equipment Installation and Maintenance Services

I, (print name at right) Ed Cousins accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Environmental Protection. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this RFP nor have I submitted a letter of support or similar endorsement.

I understand and agree that the evaluation process is to be conducted in an impartial manner without bias or prejudice. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disqualified from participation in the evaluation process.

I agree to hold confidential all information related to the contents of Requests for Proposals presented during the review process until such time as the Department formally releases the award decision notices for public distribution.

Ed Cousins  
Signature

5/11/24  
Date



STATE OF MAINE  
DEPARTMENT OF ENVIRONMENTAL  
PROTECTION

Janet T. Mills  
Governor

Melanie Loyzim  
Commissioner

AGREEMENT AND DISCLOSURE STATEMENT  
RFP #: 202401016

**Pre-Qualified List for Water Treatment Equipment Installation and Maintenance Services**

I, Matthew Burke  
accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Environmental Protection. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

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\_\_\_\_\_  
Signature

04/30/2024  
Date



STATE OF MAINE  
DEPARTMENT OF ENVIRONMENTAL  
PROTECTION

Janet T. Mills  
Governor

Melanie Loyzim  
Commissioner

**AGREEMENT AND DISCLOSURE STATEMENT**  
**RFP #: 202401016**

**Pre-Qualified List for Water Treatment Equipment Installation and Maintenance Services**

I, Daniel Courtemanch accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Environmental Protection. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

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**I agree to hold confidential all information related to the contents of Requests for Proposals presented during the review process until such time as the Department formally releases the award decision notices for public distribution.**

*Daniel Courtemanch*  
Signature

4/30/2024  
Date