

**State of Maine**  
**RFP / Proposal Master Score Sheet**

**Instructions:** Complete the Master Score Sheet below providing all of the requested information for each bidder that submitted a proposal in response to the RFP. This document is to be included in the Selection Package submitted to the Division of Procurement Services for review/approval.

<b>SCORESHEET FOR RFP# 202002026: Agricultural Development Grant</b>									
<b>PROPOSAL SUBMITTED BY:</b>		<b>Allagash View Farms</b>		<b>Appleton Creamery</b>		<b>Aroostook Hops</b>		<b>Ocean Improved Inc</b>	
<b>COST:</b>		<b>Cost:</b>	<b>\$50,000</b>	<b>Cost:</b>	<b>\$25,000</b>	<b>Cost:</b>	<b>\$50,000</b>	<b>Cost:</b>	<b>\$50,000</b>
<b>EVALUATION ITEM</b>	<b>POINTS AVAIL.</b>								
Commissioner Priority Area	10	3		5		8		10	
Identification of Need/Opportunity and Justification	20	7		9		17		18	
Project Goals and Objectives, Deliverables	20	7		7		17		17	
Innovation	10	3		3		6		7	
Degree of Risk	5	2		2		4		4	
Project Methodology and Schedule	5	2		1		4		4	
Project Management	5	2		4		4		4	
Budget	25	9		7		22		22	
<b>TOTAL</b>	<b><u>100</u></b>	<b><u>35</u></b>		<b><u>38</u></b>		<b><u>82</u></b>		<b><u>86</u></b>	
<b>PROPOSAL SUBMITTED BY:</b>		<b>Aurora Mills &amp; Farm</b>		<b>Blue Barn dba Bluet</b>		<b>Butterfield Shellfish</b>		<b>Chebeague Island Oyster Company</b>	
<b>COST:</b>		<b>Cost:</b>	<b>\$50,000</b>	<b>Cost:</b>	<b>\$47,500</b>	<b>Cost:</b>	<b>\$50,000</b>	<b>Cost:</b>	<b>\$12,235</b>
<b>EVALUATION ITEM</b>	<b>POINTS AVAIL.</b>								
Commissioner Priority Area	10	5		7		7		5	
Identification of Need/Opportunity and Justification	20	13		16		17		7	
Project Goals and Objectives, Deliverables	20	12		16		14		8	
Innovation	10	4		8		9		3	
Degree of Risk	5	3		3		2		4	
Project Methodology and Schedule	5	3		4		5		3	
Project Management	5	4		3		3		2	
Budget	25	18		20		20		17	
<b>TOTAL</b>	<b><u>100</u></b>	<b><u>62</u></b>		<b><u>77</u></b>		<b><u>77</u></b>		<b><u>49</u></b>	

**SCORESHEET FOR RFP# 202002026: Agricultural Development Grant**

PROPOSAL SUBMITTED BY:		Cornish Cider Company		Croft		Daybreak Grower's Alliance		Duff Farms	
COST:		Cost:	\$50,000	Cost:	\$26,100	Cost:	\$49,739.96	Cost:	\$20,780
EVALUATION ITEM	POINTS AVAIL.								
Commissioner Priority Area	10		3		4		7		5
Identification of Need/Opportunity and Justification	20		4		14		18		10
Project Goals and Objectives, Deliverables	20		5		12		17		12
Innovation	10		2		4		7		2
Degree of Risk	5		2		1		4		4
Project Methodology and Schedule	5		2		5		3		2
Project Management	5		2		4		4		3
Budget	25		5		10		21		11
<b>TOTAL</b>	<b><u>100</u></b>		<b><u>25</u></b>		<b><u>54</u></b>		<b><u>81</u></b>		<b><u>49</u></b>
PROPOSAL SUBMITTED BY:		Forager (Consumer project)		Forager (Wholesale project)		Hatch Poultry Farms		Johnson Farm	
COST:		Cost:	\$50,000	Cost:	\$50,000	Cost:	\$49,999	Cost:	\$25,000
EVALUATION ITEM	POINTS AVAIL.								
Commissioner Priority Area	10		6		6		2		2
Identification of Need/Opportunity and Justification	20		17		15		5		3
Project Goals and Objectives, Deliverables	20		16		15		6		5
Innovation	10		9		4		2		1
Degree of Risk	5		4		2		2		4
Project Methodology and Schedule	5		4		4		2		1
Project Management	5		4		4		2		1
Budget	25		10		10		1		5
<b>TOTAL</b>	<b><u>100</u></b>		<b><u>70</u></b>		<b><u>60</u></b>		<b><u>22</u></b>		<b><u>22</u></b>

**SCORESHEET FOR RFP# 202002026: Agricultural Development Grant**

PROPOSAL SUBMITTED BY:		Maine Aquaculture Innovation Center		Maine Cap N Stem		Maine Dairy Promotion Board		Maine Farmland Trust	
COST:		Cost:	\$47,4334.55	Cost:	\$48,000	Cost:	\$25,6000	Cost:	\$50,000
EVALUATION ITEM	POINTS AVAIL.								
Commissioner Priority Area	10		6		8		5		7
Identification of Need/Opportunity and Justification	20		16		17		10		12
Project Goals and Objectives, Deliverables	20		17		17		10		16
Innovation	10		5		7		1		3
Degree of Risk	5		3		4		3		2
Project Methodology and Schedule	5		5		4		3		4
Project Management	5		5		4		3		5
Budget	25		20		20		5		21
<b>TOTAL</b>	<b><u>100</u></b>		<b><u>77</u></b>		<b><u>81</u></b>		<b><u>40</u></b>		<b><u>70</u></b>
PROPOSAL SUBMITTED BY:		Maine Federation of Farmers' Markets		Maine Grain Alliance		MOFGA		Maine Organic Milk Producers	
COST:		Cost:	\$15,537	Cost:	\$50,000	Cost:	\$49,375.60	Cost:	\$15,500
EVALUATION ITEM	POINTS AVAIL.								
Commissioner Priority Area	10		6		9		5		7
Identification of Need/Opportunity and Justification	20		13		17		16		10
Project Goals and Objectives, Deliverables	20		12		17		16		10
Innovation	10		3		6		3		3
Degree of Risk	5		3		4		4		2
Project Methodology and Schedule	5		4		5		4		2
Project Management	5		5		5		5		2
Budget	25		22		10		5		12
<b>TOTAL</b>	<b><u>100</u></b>		<b><u>68</u></b>		<b><u>73</u></b>		<b><u>58</u></b>		<b><u>48</u></b>

**SCORESHEET FOR RFP# 202002026: Agricultural Development Grant**

PROPOSAL SUBMITTED BY:		Maine Rice Project		Maine Sustainability Agriculture Society		Misty Brook Farm		Nettie Fox Farm	
COST:		Cost:	\$15,458	Cost:	\$36,039	Cost:	\$50,000	Cost:	\$41,247
EVALUATION ITEM	POINTS AVAIL.								
Commissioner Priority Area	10		8		6		7		3
Identification of Need/Opportunity and Justification	20		16		7		16		13
Project Goals and Objectives, Deliverables	20		16		10		14		11
Innovation	10		8		3		3		1
Degree of Risk	5		3		3		1		3
Project Methodology and Schedule	5		5		3		2		3
Project Management	5		4		3		3		2
Budget	25		22		15		10		14
<b>TOTAL</b>	<b><u>100</u></b>		<b><u>82</u></b>		<b><u>50</u></b>		<b><u>56</u></b>		<b><u>50</u></b>
PROPOSAL SUBMITTED BY:		New Roots Cooperative Farm		Odd Alewives Farm Brewery		Ossipee Valley Agricultural Society		Snowy Farms	
COST:		Cost:	\$30,000	Cost:	\$33,500	Cost:	\$50,000	Cost:	\$50,000
EVALUATION ITEM	POINTS AVAIL.								
Commissioner Priority Area	10		7		6		3		5
Identification of Need/Opportunity and Justification	20		17		12		5		3
Project Goals and Objectives, Deliverables	20		15		13		5		5
Innovation	10		6		2		1		2
Degree of Risk	5		4		4		3		3
Project Methodology and Schedule	5		5		4		2		2
Project Management	5		4		3		2		2
Budget	25		22		16		5		15
<b>TOTAL</b>	<b><u>100</u></b>		<b><u>80</u></b>		<b><u>60</u></b>		<b><u>26</u></b>		<b><u>37</u></b>

**SCORESHEET FOR RFP# 202002026: Agricultural Development Grant**

PROPOSAL SUBMITTED BY:		Somali Bantu Community Association of Maine		South Paw Farm		Springbrook Farm and Market		Springdale Jerseys (Improved Milk project)	
COST:		Cost:	\$39,976	Cost:	\$39,800	Cost:	\$50,000	Cost:	\$50,000
EVALUATION ITEM	POINTS AVAIL.								
Commissioner Priority Area	10		7		6		0		6
Identification of Need/Opportunity and Justification	20		17		13		7		16
Project Goals and Objectives, Deliverables	20		19		12		10		14
Innovation	10		3		2		2		2
Degree of Risk	5		4		3		3		3
Project Methodology and Schedule	5		4		3		2		3
Project Management	5		5		4		2		3
Budget	25		23		5		5		15
<b>TOTAL</b>	<b><u>100</u></b>		<b><u>82</u></b>		<b><u>48</u></b>		<b><u>31</u></b>		<b><u>62</u></b>
PROPOSAL SUBMITTED BY:		Springdale Jerseys (Springdale Farm Creamery)		Springtide Organics		Swallowtail Farm and Creamery		United Farmer Veterans of Maine	
COST:		Cost:	\$44,495	Cost:	\$50,000	Cost:	\$50,000	Cost:	\$27,175
EVALUATION ITEM	POINTS AVAIL.								
Commissioner Priority Area	10		6		9		6		4
Identification of Need/Opportunity and Justification	20		10		18		8		15
Project Goals and Objectives, Deliverables	20		12		17		8		15
Innovation	10		2		5		1		2
Degree of Risk	5		3		5		4		5
Project Methodology and Schedule	5		3		4		2		5
Project Management	5		3		5		2		5
Budget	25		9		22		5		22
<b>TOTAL</b>	<b><u>100</u></b>		<b><u>48</u></b>		<b><u>85</u></b>		<b><u>36</u></b>		<b><u>73</u></b>

**SCORESHEET FOR RFP# 202002026: Agricultural Development Grant**

PROPOSAL SUBMITTED BY:		University of Maine		WBC (Creative Collaboration project)		WBC (Leveraging IT project)		Maine Beef Producers	
COST:		Cost:	\$49,455	Cost:	\$4,250	Cost:	\$45,608	Cost:	(Insert Bid \$)
EVALUATION ITEM	POINTS AVAIL.							Disqualified	
Commissioner Priority Area	10	4		4		6			
Identification of Need/Opportunity and Justification	20	18		11		15			
Project Goals and Objectives, Deliverables	20	18		10		19			
Innovation	10	10		1		4			
Degree of Risk	5	2		3		3			
Project Methodology and Schedule	5	5		4		4			
Project Management	5	5		4		5			
Budget	25	23		25		22			
<b>TOTAL</b>	<b><u>100</u></b>	<b><u>85</u></b>		<b><u>62</u></b>		<b><u>78</u></b>			

**From:** [Perkins, Tonya K](#)  
**To:** [bvoisine75@gmail.com](mailto:bvoisine75@gmail.com)  
**Subject:** 2020 Agricultural Development Grant  
**Date:** Tuesday, May 12, 2020 3:38:49 PM  
**Attachments:** [Allagash View.pdf](#)

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Good afternoon,

Attached is the notice of the Agricultural Development Grant review process for RFA # 202002026.

Thank you for your interest in doing business with the State of Maine and the Bureau of Agriculture, Food and Rural Resources.

Tonya K. Perkins  
Office Specialist II  
Bureau of Agriculture, Food & Rural Resources  
Agricultural Resource Development  
28 State House Station  
90 Blossom Lane  
Augusta, ME 04333-0028  
Phone: 207-287-3491  
Fax: 207-287-7548  
[www.maine.gov/dacf](http://www.maine.gov/dacf)  
[www.getrealmaine.com](http://www.getrealmaine.com)



**STATE OF MAINE  
DEPARTMENT OF AGRICULTURE  
CONSERVATION AND FORESTRY**

**Amanda E. Beal  
Commissioner**

**Janet T. Mills  
Governor**

May 12, 2020

Ben Voisine  
Allagash View Farms LLC  
768 Strip Rd  
New Canada, Maine 04743

**SUBJECT:** Notice of the Agricultural Development Grant review process for RFA #  
202002026 Agricultural Development Grant  
**RE:** Haskap Berry Harvest & Storage Project

Dear Mr. Voisine:

This letter is in regard to the Request for Applications (RFA) issued by the State of Maine Department of Agriculture, Conservation and Forestry for the Agricultural Development Grant. The Department has evaluated the proposals received using the evaluation criteria identified in the RFA, and the Department is hereby announcing its conditional contract award(s) to the following bidder(s):

- Aroostook Hops, LLC
- Blue Barn, LLC dba Bluet
- Daybreak Growers Alliance
- Maine Cap N Stem, LLC
- Maine Rice Project
- New Roots Cooperative Farm
- Ocean Improved, Inc
- Somali Bantu Community Association of Maine
- Springtide Organics, LLC
- University of Maine System – Dr. Ling Li
- Wild Blueberry Commission of Maine

The bidders listed above received the evaluation team's highest rankings. The Department will be contacting the aforementioned bidders soon to negotiate a contract. As provided in the RFA, the Notice of Conditional Contract Award is subject to execution of a written contract and, as a result, this Notice does NOT constitute the formation of a contract between the Department and the apparent successful vendor. The vendor shall not acquire any legal or equitable rights



relative to the contract services until a contract containing terms and conditions acceptable to the Department is executed. The Department further reserves the right to cancel this Notice of Conditional Contract Award at any time prior to the execution of a written contract.

As stated in the RFA, following announcement of this award decision, all submissions in response to the RFA are considered public records available for public inspection pursuant to the State of Maine Freedom of Access Act, 1 M.R.S. §§ 401 et seq.; 5 M.R.S. § 1825-B (6).

This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,

A handwritten signature in black ink, appearing to read "Nancy McBrady". The signature is fluid and cursive, with a long horizontal stroke extending to the right.

Nancy McBrady  
Director, Bureau of Agriculture, Food and Rural Resources

## **STATEMENT OF APPEAL RIGHTS**

Any person aggrieved by an award decision may request an appeal hearing. The request must be made to the Director of the Bureau of General Services, in writing, within 15 days of notification of the contract award as provided in 5 M.R.S. § 1825-E (2) and the Rules of the Department of Administrative and Financial Services, Bureau of General Services, Division of Purchases, Chapter 120, § (2) (2).

**From:** [Perkins, Tonya K](#)  
**To:** [appletoncreamery@gmail.com](mailto:appletoncreamery@gmail.com)  
**Subject:** 2020 Agricultural Development Grant  
**Date:** Tuesday, May 12, 2020 3:42:09 PM  
**Attachments:** [Appleton Creamery.pdf](#)

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Good afternoon,

Attached is the notice of the Agricultural Development Grant review process for RFA # 202002026.

Thank you for your interest in doing business with the State of Maine and the Bureau of Agriculture, Food and Rural Resources.

Tonya K. Perkins  
Office Specialist II  
Bureau of Agriculture, Food & Rural Resources  
Agricultural Resource Development  
28 State House Station  
90 Blossom Lane  
Augusta, ME 04333-0028  
Phone: 207-287-3491  
Fax: 207-287-7548  
[www.maine.gov/dacf](http://www.maine.gov/dacf)  
[www.getrealmaine.com](http://www.getrealmaine.com)



**STATE OF MAINE  
DEPARTMENT OF AGRICULTURE  
CONSERVATION AND FORESTRY**

**Amanda E. Beal  
Commissioner**

**Janet T. Mills  
Governor**

May 12, 2020

Caitlin Hunter  
Appleton Creamery  
780 Gurneytown Road  
Appleton, Maine 04862

**SUBJECT:** Notice of the Agricultural Development Grant review process for RFA #  
202002026 Agricultural Development Grant  
**RE:** Cheese Truck: Cheese on Wheels

Dear Ms. Hunter:

This letter is in regard to the Request for Applications (RFA) issued by the State of Maine Department of Agriculture, Conservation and Forestry for the Agricultural Development Grant. The Department has evaluated the proposals received using the evaluation criteria identified in the RFA, and the Department is hereby announcing its conditional contract award(s) to the following bidder(s):

- Aroostook Hops, LLC
- Blue Barn, LLC dba Bluet
- Daybreak Growers Alliance
- Maine Cap N Stem, LLC
- Maine Rice Project
- New Roots Cooperative Farm
- Ocean Improved, Inc
- Somali Bantu Community Association of Maine
- Springtide Organics, LLC
- University of Maine System – Dr. Ling Li
- Wild Blueberry Commission of Maine

The bidders listed above received the evaluation team's highest rankings. The Department will be contacting the aforementioned bidders soon to negotiate a contract. As provided in the RFA, the Notice of Conditional Contract Award is subject to execution of a written contract and, as a result, this Notice does NOT constitute the formation of a contract between the Department and the apparent successful vendor. The vendor shall not acquire any legal or equitable rights

relative to the contract services until a contract containing terms and conditions acceptable to the Department is executed. The Department further reserves the right to cancel this Notice of Conditional Contract Award at any time prior to the execution of a written contract.

As stated in the RFA, following announcement of this award decision, all submissions in response to the RFA are considered public records available for public inspection pursuant to the State of Maine Freedom of Access Act, 1 M.R.S. §§ 401 et seq.; 5 M.R.S. § 1825-B (6).

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Thank you for your interest in doing business with the State of Maine.

Sincerely,

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Nancy McBrady  
Director, Bureau of Agriculture, Food and Rural Resources

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**From:** [Perkins, Tonya K](#)  
**To:** [krista@aroostookhops.com](mailto:krista@aroostookhops.com)  
**Subject:** 2020 Agricultural Development Grant  
**Date:** Tuesday, May 12, 2020 4:15:35 PM  
**Attachments:** [Aroostook Hops.pdf](#)

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Good afternoon,

Attached is the notice of the Agricultural Development Grant review process for RFA # 202002026.

Thank you for your interest in doing business with the State of Maine and the Bureau of Agriculture, Food and Rural Resources.

Tonya K. Perkins  
Office Specialist II  
Bureau of Agriculture, Food & Rural Resources  
Agricultural Resource Development  
28 State House Station  
90 Blossom Lane  
Augusta, ME 04333-0028  
Phone: 207-287-3491  
Fax: 207-287-7548  
[www.maine.gov/dacf](http://www.maine.gov/dacf)  
[www.getrealmaine.com](http://www.getrealmaine.com)



**STATE OF MAINE  
DEPARTMENT OF AGRICULTURE  
CONSERVATION AND FORESTRY**

**Amanda E. Beal  
Commissioner**

**Janet T. Mills  
Governor**

May 12, 2020

Krista Delahunty  
Aroostook Hops, LLC  
513 Shorey Road  
Westfield, Maine 04787

**SUBJECT:** Notice of the Agricultural Development Grant review process for RFA #  
202002026 Agricultural Development Grant  
**RE:** Expanding Maine hops production by increasing Aroostook Hops processing and  
harvesting facility

Dear Ms. Delahunty:

This letter is in regard to the Request for Applications (RFA) issued by the State of Maine Department of Agriculture, Conservation and Forestry for the Agricultural Development Grant. The Department has evaluated the proposals received using the evaluation criteria identified in the RFA, and the Department is hereby announcing its conditional contract award(s) to the following bidder(s):

- Aroostook Hops, LLC
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- Ocean Improved, Inc
- Somali Bantu Community Association of Maine
- Springtide Organics, LLC
- University of Maine System – Dr. Ling Li
- Wild Blueberry Commission of Maine

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Nancy McBrady  
Director, Bureau of Agriculture, Food and Rural Resources

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**From:** [Perkins, Tonya K](#)  
**To:** [auroramills@pwless.net](mailto:auroramills@pwless.net)  
**Subject:** 2020 Agricultural Development Grant  
**Date:** Tuesday, May 12, 2020 4:16:19 PM  
**Attachments:** [Aurora Mills.pdf](#)

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Good afternoon,

Attached is the notice of the Agricultural Development Grant review process for RFA # 202002026.

Thank you for your interest in doing business with the State of Maine and the Bureau of Agriculture, Food and Rural Resources.

Tonya K. Perkins  
Office Specialist II  
Bureau of Agriculture, Food & Rural Resources  
Agricultural Resource Development  
28 State House Station  
90 Blossom Lane  
Augusta, ME 04333-0028  
Phone: 207-287-3491  
Fax: 207-287-7548  
[www.maine.gov/dacf](http://www.maine.gov/dacf)  
[www.getrealmaine.com](http://www.getrealmaine.com)



**STATE OF MAINE  
DEPARTMENT OF AGRICULTURE  
CONSERVATION AND FORESTRY**

**Amanda E. Beal  
Commissioner**

**Janet T. Mills  
Governor**

May 12, 2020

Matthew Williams  
Aurora Mills & Farm LLC  
408 Burton Rd  
Linneus, Maine 04730

**SUBJECT:** Notice of the Agricultural Development Grant review process for RFA #  
202002026 Agricultural Development Grant  
**RE:** Adding color sorters to enhance Maine's competitive edge in food grade markets,  
seed markets, and emerging crop markets

Dear Mr. Williams:

This letter is in regard to the Request for Applications (RFA) issued by the State of Maine Department of Agriculture, Conservation and Forestry for the Agricultural Development Grant. The Department has evaluated the proposals received using the evaluation criteria identified in the RFA, and the Department is hereby announcing its conditional contract award(s) to the following bidder(s):

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Thank you for your interest in doing business with the State of Maine.

Sincerely,

A handwritten signature in black ink, appearing to read "Nancy McBrady". The signature is fluid and cursive, with a long horizontal stroke at the end.

Nancy McBrady  
Director, Bureau of Agriculture, Food and Rural Resources

## **STATEMENT OF APPEAL RIGHTS**

Any person aggrieved by an award decision may request an appeal hearing. The request must be made to the Director of the Bureau of General Services, in writing, within 15 days of notification of the contract award as provided in 5 M.R.S. § 1825-E (2) and the Rules of the Department of Administrative and Financial Services, Bureau of General Services, Division of Purchases, Chapter 120, § (2) (2).

**From:** [Perkins, Tonya K](#)  
**To:** [michael@bluet.me](mailto:michael@bluet.me)  
**Subject:** 2020 Agricultural Development Grant  
**Date:** Tuesday, May 12, 2020 4:16:59 PM  
**Attachments:** [Blue Barn.pdf](#)

---

Good afternoon,

Attached is the notice of the Agricultural Development Grant review process for RFA # 202002026.

Thank you for your interest in doing business with the State of Maine and the Bureau of Agriculture, Food and Rural Resources.

Tonya K. Perkins  
Office Specialist II  
Bureau of Agriculture, Food & Rural Resources  
Agricultural Resource Development  
28 State House Station  
90 Blossom Lane  
Augusta, ME 04333-0028  
Phone: 207-287-3491  
Fax: 207-287-7548  
[www.maine.gov/dacf](http://www.maine.gov/dacf)  
[www.getrealmaine.com](http://www.getrealmaine.com)



**STATE OF MAINE  
DEPARTMENT OF AGRICULTURE  
CONSERVATION AND FORESTRY**

**Amanda E. Beal  
Commissioner**

**Janet T. Mills  
Governor**

May 12, 2020

Michael Terrien  
Blue Barn LLC dba Bluet  
15 Washington Ave Unit #9  
Scarborough, Maine 04074

**SUBJECT:** Notice of the Agricultural Development Grant review process for RFA #  
202002026 Agricultural Development Grant  
**RE:** Bluet Maine Wild Blueberry Sparkling Wine: Expanding the Market, Benefiting  
Growers, Building an Industry

Dear Mr. Terrien:

This letter is in regard to the Request for Applications (RFA) issued by the State of Maine Department of Agriculture, Conservation and Forestry for the Agricultural Development Grant. The Department has evaluated the proposals received using the evaluation criteria identified in the RFA, and the Department is hereby announcing its conditional contract award(s) to the following bidder(s):

- Aroostook Hops, LLC
- Blue Barn, LLC dba Bluet
- Daybreak Growers Alliance
- Maine Cap N Stem, LLC
- Maine Rice Project
- New Roots Cooperative Farm
- Ocean Improved, Inc
- Somali Bantu Community Association of Maine
- Springtide Organics, LLC
- University of Maine System – Dr. Ling Li
- Wild Blueberry Commission of Maine

The bidders listed above received the evaluation team's highest rankings. The Department will be contacting the aforementioned bidders soon to negotiate a contract. As provided in the RFA, the Notice of Conditional Contract Award is subject to execution of a written contract and, as a result, this Notice does NOT constitute the formation of a contract between the Department and



the apparent successful vendor. The vendor shall not acquire any legal or equitable rights relative to the contract services until a contract containing terms and conditions acceptable to the Department is executed. The Department further reserves the right to cancel this Notice of Conditional Contract Award at any time prior to the execution of a written contract.

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This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,

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Director, Bureau of Agriculture, Food and Rural Resources

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**From:** [Perkins, Tonya K](#)  
**To:** [keith@butterfieldshellfish.com](mailto:keith@butterfieldshellfish.com)  
**Subject:** 2020 Agricultural Development Grant  
**Date:** Tuesday, May 12, 2020 4:17:51 PM  
**Attachments:** [Butterfield.pdf](#)

---

Good afternoon,

Attached is the notice of the Agricultural Development Grant review process for RFA # 202002026.

Thank you for your interest in doing business with the State of Maine and the Bureau of Agriculture, Food and Rural Resources.

Tonya K. Perkins  
Office Specialist II  
Bureau of Agriculture, Food & Rural Resources  
Agricultural Resource Development  
28 State House Station  
90 Blossom Lane  
Augusta, ME 04333-0028  
Phone: 207-287-3491  
Fax: 207-287-7548  
[www.maine.gov/dacf](http://www.maine.gov/dacf)  
[www.getrealmaine.com](http://www.getrealmaine.com)



**STATE OF MAINE  
DEPARTMENT OF AGRICULTURE  
CONSERVATION AND FORESTRY**

**Amanda E. Beal  
Commissioner**

**Janet T. Mills  
Governor**

May 12, 2020

Keith Butterfield  
Butterfield Shellfish  
17 Haskell Ave  
Raymond, Maine 04071

**SUBJECT:** Notice of the Agricultural Development Grant review process for RFA #  
202002026 Agricultural Development Grant  
**RE:** The Ocean Smart Farm: Addressing Barriers to Growth in Oyster Farming

Dear Mr. Butterfield:

This letter is in regard to the Request for Applications (RFA) issued by the State of Maine Department of Agriculture, Conservation and Forestry for the Agricultural Development Grant. The Department has evaluated the proposals received using the evaluation criteria identified in the RFA, and the Department is hereby announcing its conditional contract award(s) to the following bidder(s):

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- Blue Barn, LLC dba Bluet
- Daybreak Growers Alliance
- Maine Cap N Stem, LLC
- Maine Rice Project
- New Roots Cooperative Farm
- Ocean Improved, Inc
- Somali Bantu Community Association of Maine
- Springtide Organics, LLC
- University of Maine System – Dr. Ling Li
- Wild Blueberry Commission of Maine

The bidders listed above received the evaluation team's highest rankings. The Department will be contacting the aforementioned bidders soon to negotiate a contract. As provided in the RFA, the Notice of Conditional Contract Award is subject to execution of a written contract and, as a result, this Notice does NOT constitute the formation of a contract between the Department and the apparent successful vendor. The vendor shall not acquire any legal or equitable rights

relative to the contract services until a contract containing terms and conditions acceptable to the Department is executed. The Department further reserves the right to cancel this Notice of Conditional Contract Award at any time prior to the execution of a written contract.

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Thank you for your interest in doing business with the State of Maine.

Sincerely,

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Nancy McBrady  
Director, Bureau of Agriculture, Food and Rural Resources

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**From:** [Perkins, Tonya K](#)  
**To:** [bob963@me.com](mailto:bob963@me.com)  
**Subject:** 2020 Agricultural Development Grant  
**Date:** Tuesday, May 12, 2020 4:18:35 PM  
**Attachments:** [Chebeague Island.pdf](#)

---

Good afternoon,

Attached is the notice of the Agricultural Development Grant review process for RFA # 202002026.

Thank you for your interest in doing business with the State of Maine and the Bureau of Agriculture, Food and Rural Resources.

Tonya K. Perkins  
Office Specialist II  
Bureau of Agriculture, Food & Rural Resources  
Agricultural Resource Development  
28 State House Station  
90 Blossom Lane  
Augusta, ME 04333-0028  
Phone: 207-287-3491  
Fax: 207-287-7548  
[www.maine.gov/dacf](http://www.maine.gov/dacf)  
[www.getrealmaine.com](http://www.getrealmaine.com)



**STATE OF MAINE  
DEPARTMENT OF AGRICULTURE  
CONSERVATION AND FORESTRY**

**Amanda E. Beal  
Commissioner**

**Janet T. Mills  
Governor**

May 12, 2020

Robert Earnest  
Chebeague Island Oyster Company  
12 Rose Point Rd  
Chebeague Island, Maine 04017

**SUBJECT:** Notice of the Agricultural Development Grant review process for RFA #  
202002026 Agricultural Development Grant  
**RE:** Community Seed Sorter

Dear Mr. Earnest:

This letter is in regard to the Request for Applications (RFA) issued by the State of Maine Department of Agriculture, Conservation and Forestry for the Agricultural Development Grant. The Department has evaluated the proposals received using the evaluation criteria identified in the RFA, and the Department is hereby announcing its conditional contract award(s) to the following bidder(s):

- Aroostook Hops, LLC
- Blue Barn, LLC dba Bluet
- Daybreak Growers Alliance
- Maine Cap N Stem, LLC
- Maine Rice Project
- New Roots Cooperative Farm
- Ocean Improved, Inc
- Somali Bantu Community Association of Maine
- Springtide Organics, LLC
- University of Maine System – Dr. Ling Li
- Wild Blueberry Commission of Maine

The bidders listed above received the evaluation team's highest rankings. The Department will be contacting the aforementioned bidders soon to negotiate a contract. As provided in the RFA, the Notice of Conditional Contract Award is subject to execution of a written contract and, as a result, this Notice does NOT constitute the formation of a contract between the Department and the apparent successful vendor. The vendor shall not acquire any legal or equitable rights



relative to the contract services until a contract containing terms and conditions acceptable to the Department is executed. The Department further reserves the right to cancel this Notice of Conditional Contract Award at any time prior to the execution of a written contract.

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This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,

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Nancy McBrady  
Director, Bureau of Agriculture, Food and Rural Resources

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**From:** [Perkins, Tonya K](#)  
**To:** [jared@cornishcidercompany.com](mailto:jared@cornishcidercompany.com)  
**Subject:** 2020 Agricultural Development Grant  
**Date:** Tuesday, May 12, 2020 4:19:16 PM  
**Attachments:** [Cornish Cider.pdf](#)

---

Good afternoon,

Attached is the notice of the Agricultural Development Grant review process for RFA # 202002026.

Thank you for your interest in doing business with the State of Maine and the Bureau of Agriculture, Food and Rural Resources.

Tonya K. Perkins  
Office Specialist II  
Bureau of Agriculture, Food & Rural Resources  
Agricultural Resource Development  
28 State House Station  
90 Blossom Lane  
Augusta, ME 04333-0028  
Phone: 207-287-3491  
Fax: 207-287-7548  
[www.maine.gov/dacf](http://www.maine.gov/dacf)  
[www.getrealmaine.com](http://www.getrealmaine.com)



**STATE OF MAINE  
DEPARTMENT OF AGRICULTURE  
CONSERVATION AND FORESTRY**

**Amanda E. Beal  
Commissioner**

**Janet T. Mills  
Governor**

May 12, 2020

Jared Carr  
Cornish Cider Company  
135 High Rd  
Cornish, Maine 04020

**SUBJECT:** Notice of the Agricultural Development Grant review process for RFA #  
202002026 Agricultural Development Grant  
**RE:** Propagating Found Pears and Apples in Maine for Cider and Perry

Dear Mr. Carr:

This letter is in regard to the Request for Applications (RFA) issued by the State of Maine Department of Agriculture, Conservation and Forestry for the Agricultural Development Grant. The Department has evaluated the proposals received using the evaluation criteria identified in the RFA, and the Department is hereby announcing its conditional contract award(s) to the following bidder(s):

- Aroostook Hops, LLC
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- Daybreak Growers Alliance
- Maine Cap N Stem, LLC
- Maine Rice Project
- New Roots Cooperative Farm
- Ocean Improved, Inc
- Somali Bantu Community Association of Maine
- Springtide Organics, LLC
- University of Maine System – Dr. Ling Li
- Wild Blueberry Commission of Maine

The bidders listed above received the evaluation team's highest rankings. The Department will be contacting the aforementioned bidders soon to negotiate a contract. As provided in the RFA, the Notice of Conditional Contract Award is subject to execution of a written contract and, as a result, this Notice does NOT constitute the formation of a contract between the Department and the apparent successful vendor. The vendor shall not acquire any legal or equitable rights

relative to the contract services until a contract containing terms and conditions acceptable to the Department is executed. The Department further reserves the right to cancel this Notice of Conditional Contract Award at any time prior to the execution of a written contract.

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This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,

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Nancy McBrady  
Director, Bureau of Agriculture, Food and Rural Resources

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**From:** [Perkins, Tonya K](#)  
**To:** [andrew.william.frederick@gmail.com](mailto:andrew.william.frederick@gmail.com)  
**Subject:** 2020 Agricultural Development Grant  
**Date:** Tuesday, May 12, 2020 4:20:00 PM  
**Attachments:** [Croft.pdf](#)

---

Good afternoon,

Attached is the notice of the Agricultural Development Grant review process for RFA # 202002026.

Thank you for your interest in doing business with the State of Maine and the Bureau of Agriculture, Food and Rural Resources.

Tonya K. Perkins  
Office Specialist II  
Bureau of Agriculture, Food & Rural Resources  
Agricultural Resource Development  
28 State House Station  
90 Blossom Lane  
Augusta, ME 04333-0028  
Phone: 207-287-3491  
Fax: 207-287-7548  
[www.maine.gov/dacf](http://www.maine.gov/dacf)  
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**STATE OF MAINE  
DEPARTMENT OF AGRICULTURE  
CONSERVATION AND FORESTRY**

**Amanda E. Beal  
Commissioner**

**Janet T. Mills  
Governor**

May 12, 2020

Andrew Frederick  
Croft  
137 High Street  
Belfast, Maine 04915

**SUBJECT:** Notice of the Agricultural Development Grant review process for RFA #  
202002026 Agricultural Development Grant  
**RE:** Straw-Based Building Insulation

Dear Mr. Frederick:

This letter is in regard to the Request for Applications (RFA) issued by the State of Maine Department of Agriculture, Conservation and Forestry for the Agricultural Development Grant. The Department has evaluated the proposals received using the evaluation criteria identified in the RFA, and the Department is hereby announcing its conditional contract award(s) to the following bidder(s):

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- Blue Barn, LLC dba Bluet
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- Maine Cap N Stem, LLC
- Maine Rice Project
- New Roots Cooperative Farm
- Ocean Improved, Inc
- Somali Bantu Community Association of Maine
- Springtide Organics, LLC
- University of Maine System – Dr. Ling Li
- Wild Blueberry Commission of Maine

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Sincerely,

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Nancy McBrady  
Director, Bureau of Agriculture, Food and Rural Resources

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**From:** [Perkins, Tonya K](#)  
**To:** [colleen@daybreakgrowers.com](mailto:colleen@daybreakgrowers.com)  
**Subject:** 2020 Agricultural Development Grant  
**Date:** Tuesday, May 12, 2020 4:26:13 PM  
**Attachments:** [DGA.pdf](#)

---

Good afternoon,

Attached is the notice of the Agricultural Development Grant review process for RFA # 202002026.

Thank you for your interest in doing business with the State of Maine and the Bureau of Agriculture, Food and Rural Resources.

Tonya K. Perkins  
Office Specialist II  
Bureau of Agriculture, Food & Rural Resources  
Agricultural Resource Development  
28 State House Station  
90 Blossom Lane  
Augusta, ME 04333-0028  
Phone: 207-287-3491  
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**STATE OF MAINE  
DEPARTMENT OF AGRICULTURE  
CONSERVATION AND FORESTRY**

**Amanda E. Beal  
Commissioner**

**Janet T. Mills  
Governor**

May 12, 2020

Colleen Hanlon-Smith  
Daybreak Growers Alliance  
55 Morse Rd  
Unity, Maine 04988

**SUBJECT:** Notice of the Agricultural Development Grant review process for RFA #  
202002026 Agricultural Development Grant  
**RE:** Increasing Daybreak Growers Alliance Capacity to respond to consumer demand  
for customized CSA delivery program

Dear Ms. Hanlon-Smith:

This letter is in regard to the Request for Applications (RFA) issued by the State of Maine Department of Agriculture, Conservation and Forestry for the Agricultural Development Grant. The Department has evaluated the proposals received using the evaluation criteria identified in the RFA, and the Department is hereby announcing its conditional contract award(s) to the following bidder(s):

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Sincerely,

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Director, Bureau of Agriculture, Food and Rural Resources

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**From:** [Perkins, Tonya K](#)  
**To:** [duff.farms@yahoo.com](mailto:duff.farms@yahoo.com)  
**Subject:** 2020 Agricultural Development Grant  
**Date:** Tuesday, May 12, 2020 4:27:02 PM  
**Attachments:** [Duff Farms.pdf](#)

---

Good afternoon,

Attached is the notice of the Agricultural Development Grant review process for RFA # 202002026.

Thank you for your interest in doing business with the State of Maine and the Bureau of Agriculture, Food and Rural Resources.

Tonya K. Perkins  
Office Specialist II  
Bureau of Agriculture, Food & Rural Resources  
Agricultural Resource Development  
28 State House Station  
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Augusta, ME 04333-0028  
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[www.maine.gov/dacf](http://www.maine.gov/dacf)  
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**STATE OF MAINE  
DEPARTMENT OF AGRICULTURE  
CONSERVATION AND FORESTRY**

**Amanda E. Beal  
Commissioner**

**Janet T. Mills  
Governor**

May 12, 2020

Joel Duff  
Duff Farms  
525 White Settlement Rd  
Hodgdon, Maine 04730

**SUBJECT:** Notice of the Agricultural Development Grant review process for RFA #  
202002026 Agricultural Development Grant  
**RE:** Rotovator implementation in rural farming

Dear Mr. Duff:

This letter is in regard to the Request for Applications (RFA) issued by the State of Maine Department of Agriculture, Conservation and Forestry for the Agricultural Development Grant. The Department has evaluated the proposals received using the evaluation criteria identified in the RFA, and the Department is hereby announcing its conditional contract award(s) to the following bidder(s):

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Sincerely,

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Nancy McBrady  
Director, Bureau of Agriculture, Food and Rural Resources

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**From:** [Perkins, Tonya K](#)  
**To:** [david@goforager.com](mailto:david@goforager.com)  
**Subject:** 2020 Agricultural Development Grant  
**Date:** Tuesday, May 12, 2020 4:29:02 PM  
**Attachments:** [Forager project 1.pdf](#)  
[Forager project 2.pdf](#)

---

Good afternoon,

Attached is the notice of the Agricultural Development Grant review process for RFA # 202002026.

Thank you for your interest in doing business with the State of Maine and the Bureau of Agriculture, Food and Rural Resources.

Tonya K. Perkins  
Office Specialist II  
Bureau of Agriculture, Food & Rural Resources  
Agricultural Resource Development  
28 State House Station  
90 Blossom Lane  
Augusta, ME 04333-0028  
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Fax: 207-287-7548  
[www.maine.gov/dacf](http://www.maine.gov/dacf)  
[www.getrealmaine.com](http://www.getrealmaine.com)



**STATE OF MAINE  
DEPARTMENT OF AGRICULTURE  
CONSERVATION AND FORESTRY**

**Amanda E. Beal  
Commissioner**

**Janet T. Mills  
Governor**

May 12, 2020

David Stone  
Forager1, Inc DBA Forager  
75 Market St, Ste 402  
Portland, Maine 04101

**SUBJECT:** Notice of the Agricultural Development Grant review process for RFA #  
202002026 Agricultural Development Grant  
**RE:** Building a statewide virtual farmers' market to help local food suppliers during the  
COVID-19 crisis

Dear Mr. Stone:

This letter is in regard to the Request for Applications (RFA) issued by the State of Maine Department of Agriculture, Conservation and Forestry for the Agricultural Development Grant. The Department has evaluated the proposals received using the evaluation criteria identified in the RFA, and the Department is hereby announcing its conditional contract award(s) to the following bidder(s):

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- University of Maine System – Dr. Ling Li
- Wild Blueberry Commission of Maine

The bidders listed above received the evaluation team's highest rankings. The Department will be contacting the aforementioned bidders soon to negotiate a contract. As provided in the RFA, the Notice of Conditional Contract Award is subject to execution of a written contract and, as a result, this Notice does NOT constitute the formation of a contract between the Department and

the apparent successful vendor. The vendor shall not acquire any legal or equitable rights relative to the contract services until a contract containing terms and conditions acceptable to the Department is executed. The Department further reserves the right to cancel this Notice of Conditional Contract Award at any time prior to the execution of a written contract.

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This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,

A handwritten signature in black ink, appearing to read "Nancy McBrady". The signature is fluid and cursive, with a long horizontal stroke at the end.

Nancy McBrady  
Director, Bureau of Agriculture, Food and Rural Resources

## **STATEMENT OF APPEAL RIGHTS**

Any person aggrieved by an award decision may request an appeal hearing. The request must be made to the Director of the Bureau of General Services, in writing, within 15 days of notification of the contract award as provided in 5 M.R.S. § 1825-E (2) and the Rules of the Department of Administrative and Financial Services, Bureau of General Services, Division of Purchases, Chapter 120, § (2) (2).



**STATE OF MAINE  
DEPARTMENT OF AGRICULTURE  
CONSERVATION AND FORESTRY**

**Amanda E. Beal  
Commissioner**

**Janet T. Mills  
Governor**

May 12, 2020

David Stone  
Forager1, Inc DBA Forager  
75 Market St, Ste 402  
Portland, Maine 04101

**SUBJECT:** Notice of the Agricultural Development Grant review process for RFA #  
202002026 Agricultural Development Grant  
**RE:** Increasing wholesale sales for local farms and food producers amid the COVID-19  
crisis.

Dear Mr. Stone:

This letter is in regard to the Request for Applications (RFA) issued by the State of Maine Department of Agriculture, Conservation and Forestry for the Agricultural Development Grant. The Department has evaluated the proposals received using the evaluation criteria identified in the RFA, and the Department is hereby announcing its conditional contract award(s) to the following bidder(s):

- Aroostook Hops, LLC
- Blue Barn, LLC dba Bluet
- Daybreak Growers Alliance
- Maine Cap N Stem, LLC
- Maine Rice Project
- New Roots Cooperative Farm
- Ocean Improved, Inc
- Somali Bantu Community Association of Maine
- Springtide Organics, LLC
- University of Maine System – Dr. Ling Li
- Wild Blueberry Commission of Maine

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Nancy McBrady  
Director, Bureau of Agriculture, Food and Rural Resources



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**From:** [Perkins, Tonya K](#)  
**To:** [dawson@hatchpoultry.com](mailto:dawson@hatchpoultry.com)  
**Subject:** 2020 Agricultural Development Grant  
**Date:** Tuesday, May 12, 2020 4:29:32 PM  
**Attachments:** [Hatch Poultry.pdf](#)

---

Good afternoon,

Attached is the notice of the Agricultural Development Grant review process for RFA # 202002026.

Thank you for your interest in doing business with the State of Maine and the Bureau of Agriculture, Food and Rural Resources.

Tonya K. Perkins  
Office Specialist II  
Bureau of Agriculture, Food & Rural Resources  
Agricultural Resource Development  
28 State House Station  
90 Blossom Lane  
Augusta, ME 04333-0028  
Phone: 207-287-3491  
Fax: 207-287-7548  
[www.maine.gov/dacf](http://www.maine.gov/dacf)  
[www.getrealmaine.com](http://www.getrealmaine.com)



**STATE OF MAINE  
DEPARTMENT OF AGRICULTURE  
CONSERVATION AND FORESTRY**

**Amanda E. Beal  
Commissioner**

**Janet T. Mills  
Governor**

May 12, 2020

Dawson Gray  
Hatch Poultry Farms LLC  
75 West River Rd  
Waterville, Maine 04901

**SUBJECT:** Notice of the Agricultural Development Grant review process for RFA #  
202002026 Agricultural Development Grant  
**RE:** State of the art Quail facility

Dear Mr. Gray:

This letter is in regard to the Request for Applications (RFA) issued by the State of Maine Department of Agriculture, Conservation and Forestry for the Agricultural Development Grant. The Department has evaluated the proposals received using the evaluation criteria identified in the RFA, and the Department is hereby announcing its conditional contract award(s) to the following bidder(s):

- Aroostook Hops, LLC
- Blue Barn, LLC dba Bluet
- Daybreak Growers Alliance
- Maine Cap N Stem, LLC
- Maine Rice Project
- New Roots Cooperative Farm
- Ocean Improved, Inc
- Somali Bantu Community Association of Maine
- Springtide Organics, LLC
- University of Maine System – Dr. Ling Li
- Wild Blueberry Commission of Maine

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Sincerely,

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Nancy McBrady  
Director, Bureau of Agriculture, Food and Rural Resources

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**From:** [Perkins, Tonya K](#)  
**To:** [rbhsbjfive@aol.com](mailto:rbhsbjfive@aol.com)  
**Subject:** 2020 Agricultural Development Grant  
**Date:** Tuesday, May 12, 2020 4:30:07 PM  
**Attachments:** [Johnson Farm.pdf](#)

---

Good afternoon,

Attached is the notice of the Agricultural Development Grant review process for RFA # 202002026.

Thank you for your interest in doing business with the State of Maine and the Bureau of Agriculture, Food and Rural Resources.

Tonya K. Perkins  
Office Specialist II  
Bureau of Agriculture, Food & Rural Resources  
Agricultural Resource Development  
28 State House Station  
90 Blossom Lane  
Augusta, ME 04333-0028  
Phone: 207-287-3491  
Fax: 207-287-7548  
[www.maine.gov/dacf](http://www.maine.gov/dacf)  
[www.getrealmaine.com](http://www.getrealmaine.com)



**STATE OF MAINE  
DEPARTMENT OF AGRICULTURE  
CONSERVATION AND FORESTRY**

**Amanda E. Beal  
Commissioner**

**Janet T. Mills  
Governor**

May 12, 2020

Richard Johnson  
Johnson Farm Inc  
110 Wilson Road  
Kittery, Maine 03904

**SUBJECT:** Notice of the Agricultural Development Grant review process for RFA #  
202002026 Agricultural Development Grant  
**RE:** 6 row no-till corn planter (rebuilt)

Dear Mr. Johnson:

This letter is in regard to the Request for Applications (RFA) issued by the State of Maine Department of Agriculture, Conservation and Forestry for the Agricultural Development Grant. The Department has evaluated the proposals received using the evaluation criteria identified in the RFA, and the Department is hereby announcing its conditional contract award(s) to the following bidder(s):

- Aroostook Hops, LLC
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- Daybreak Growers Alliance
- Maine Cap N Stem, LLC
- Maine Rice Project
- New Roots Cooperative Farm
- Ocean Improved, Inc
- Somali Bantu Community Association of Maine
- Springtide Organics, LLC
- University of Maine System – Dr. Ling Li
- Wild Blueberry Commission of Maine

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Thank you for your interest in doing business with the State of Maine.

Sincerely,

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Nancy McBrady  
Director, Bureau of Agriculture, Food and Rural Resources



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**From:** [Perkins, Tonya K](#)  
**To:** [cdavis@midcoast.com](mailto:cdavis@midcoast.com)  
**Subject:** 2020 Agricultural Development Grant  
**Date:** Tuesday, May 12, 2020 4:30:47 PM  
**Attachments:** [Maine Aquaculture Innovation.pdf](#)

---

Good afternoon,

Attached is the notice of the Agricultural Development Grant review process for RFA # 202002026.

Thank you for your interest in doing business with the State of Maine and the Bureau of Agriculture, Food and Rural Resources.

Tonya K. Perkins  
Office Specialist II  
Bureau of Agriculture, Food & Rural Resources  
Agricultural Resource Development  
28 State House Station  
90 Blossom Lane  
Augusta, ME 04333-0028  
Phone: 207-287-3491  
Fax: 207-287-7548  
[www.maine.gov/dacf](http://www.maine.gov/dacf)  
[www.getrealmaine.com](http://www.getrealmaine.com)



**STATE OF MAINE  
DEPARTMENT OF AGRICULTURE  
CONSERVATION AND FORESTRY**

**Amanda E. Beal  
Commissioner**

**Janet T. Mills  
Governor**

May 12, 2020

Chris Davis  
Maine Aquaculture Innovation Center, Inc  
193 Clarks Cove Rd  
Walpole, Maine 04573

**SUBJECT:** Notice of the Agricultural Development Grant review process for RFA #  
202002026 Agricultural Development Grant  
**RE:** Assessing current and near-term market demand for Maine farm-raised scallops

Dear Mr. Davis:

This letter is in regard to the Request for Applications (RFA) issued by the State of Maine Department of Agriculture, Conservation and Forestry for the Agricultural Development Grant. The Department has evaluated the proposals received using the evaluation criteria identified in the RFA, and the Department is hereby announcing its conditional contract award(s) to the following bidder(s):

- Aroostook Hops, LLC
- Blue Barn, LLC dba Bluet
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- Maine Cap N Stem, LLC
- Maine Rice Project
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- Somali Bantu Community Association of Maine
- Springtide Organics, LLC
- University of Maine System – Dr. Ling Li
- Wild Blueberry Commission of Maine

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Sincerely,

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Nancy McBrady  
Director, Bureau of Agriculture, Food and Rural Resources

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**From:** [Perkins, Tonya K](#)  
**To:** [r.jflorenz@gmail.com](mailto:r.jflorenz@gmail.com)  
**Subject:** 2020 Agricultural Development Grant  
**Date:** Tuesday, May 12, 2020 4:31:22 PM  
**Attachments:** [Maine Beef Association.pdf](#)

---

Good afternoon,

Attached is the notice of the Agricultural Development Grant review process for RFA # 202002026.

Thank you for your interest in doing business with the State of Maine and the Bureau of Agriculture, Food and Rural Resources.

Tonya K. Perkins  
Office Specialist II  
Bureau of Agriculture, Food & Rural Resources  
Agricultural Resource Development  
28 State House Station  
90 Blossom Lane  
Augusta, ME 04333-0028  
Phone: 207-287-3491  
Fax: 207-287-7548  
[www.maine.gov/dacf](http://www.maine.gov/dacf)  
[www.getrealmaine.com](http://www.getrealmaine.com)



**STATE OF MAINE  
DEPARTMENT OF AGRICULTURE  
CONSERVATION AND FORESTRY**

**Amanda E. Beal  
Commissioner**

**Janet T. Mills  
Governor**

May 12, 2020

Sally Caverly  
Maine Beef Producers Association  
1457 River Rd  
Clinton, Maine 04297

**SUBJECT:** Notice of the Agricultural Development Grant review process for RFA #  
202002026 Agricultural Development Grant  
**RE:** Develop and update webpage for the Maine Beef Producers Association

Dear Ms. Caverly:

This letter is in regard to the Request for Applications (RFA) issued by the State of Maine Department of Agriculture, Conservation and Forestry for the Agricultural Development Grant. The Department has evaluated the proposals received using the evaluation criteria identified in the RFA, and the Department is hereby announcing its conditional contract award(s) to the following bidder(s):

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- Somali Bantu Community Association of Maine
- Springtide Organics, LLC
- University of Maine System – Dr. Ling Li
- Wild Blueberry Commission of Maine

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Nancy McBrady  
Director, Bureau of Agriculture, Food and Rural Resources



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**From:** [Perkins, Tonya K](#)  
**To:** [ccamp44@gmail.com](mailto:ccamp44@gmail.com)  
**Subject:** 2020 Agricultural Development Grant  
**Date:** Tuesday, May 12, 2020 4:31:52 PM  
**Attachments:** [Maine Cap N Stem.pdf](#)

---

Good afternoon,

Attached is the notice of the Agricultural Development Grant review process for RFA # 202002026.

Thank you for your interest in doing business with the State of Maine and the Bureau of Agriculture, Food and Rural Resources.

Tonya K. Perkins  
Office Specialist II  
Bureau of Agriculture, Food & Rural Resources  
Agricultural Resource Development  
28 State House Station  
90 Blossom Lane  
Augusta, ME 04333-0028  
Phone: 207-287-3491  
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**STATE OF MAINE  
DEPARTMENT OF AGRICULTURE  
CONSERVATION AND FORESTRY**

**Amanda E. Beal  
Commissioner**

**Janet T. Mills  
Governor**

May 12, 2020

Christopher Campbell  
Maine Cap N Stem LLC  
1 Commonwealth Street  
Gardiner, Maine 04345

**SUBJECT:** Notice of the Agricultural Development Grant review process for RFA #  
202002026 Agricultural Development Grant  
**RE:** Competitive Mushroom Substrate Development Project

Dear Mr. Campbell:

This letter is in regard to the Request for Applications (RFA) issued by the State of Maine Department of Agriculture, Conservation and Forestry for the Agricultural Development Grant. The Department has evaluated the proposals received using the evaluation criteria identified in the RFA, and the Department is hereby announcing its conditional contract award(s) to the following bidder(s):

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- Springtide Organics, LLC
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- Wild Blueberry Commission of Maine

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Sincerely,

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Nancy McBrady  
Director, Bureau of Agriculture, Food and Rural Resources

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**From:** [Perkins, Tonya K](#)  
**To:** [sarah@drinkmainemilk.org](mailto:sarah@drinkmainemilk.org)  
**Subject:** 2020 Agricultural Development Grant  
**Date:** Tuesday, May 12, 2020 4:32:32 PM  
**Attachments:** [Maine Dairy Promotion.pdf](#)

---

Good afternoon,

Attached is the notice of the Agricultural Development Grant review process for RFA # 202002026.

Thank you for your interest in doing business with the State of Maine and the Bureau of Agriculture, Food and Rural Resources.

Tonya K. Perkins  
Office Specialist II  
Bureau of Agriculture, Food & Rural Resources  
Agricultural Resource Development  
28 State House Station  
90 Blossom Lane  
Augusta, ME 04333-0028  
Phone: 207-287-3491  
Fax: 207-287-7548  
[www.maine.gov/dacf](http://www.maine.gov/dacf)  
[www.getrealmaine.com](http://www.getrealmaine.com)



**STATE OF MAINE  
DEPARTMENT OF AGRICULTURE  
CONSERVATION AND FORESTRY**

**Amanda E. Beal  
Commissioner**

**Janet T. Mills  
Governor**

May 12, 2020

Sarah Littlefield  
Maine Dairy Promotion Board  
333 Cony Rd  
Augusta, Maine 04330

**SUBJECT:** Notice of the Agricultural Development Grant review process for RFA #  
202002026 Agricultural Development Grant  
**RE:** Sharing the localness and sustainability of dairy

Dear Ms. Littlefield:

This letter is in regard to the Request for Applications (RFA) issued by the State of Maine Department of Agriculture, Conservation and Forestry for the Agricultural Development Grant. The Department has evaluated the proposals received using the evaluation criteria identified in the RFA, and the Department is hereby announcing its conditional contract award(s) to the following bidder(s):

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Sincerely,

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Nancy McBrady  
Director, Bureau of Agriculture, Food and Rural Resources



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**From:** [Perkins, Tonya K](#)  
**To:** [btoomey@mainefarmlandtrust.org](mailto:btoomey@mainefarmlandtrust.org)  
**Subject:** 2020 Agricultural Development Grant  
**Date:** Tuesday, May 12, 2020 4:33:02 PM  
**Attachments:** [Maine Farmland Trust.pdf](#)

---

Good afternoon,

Attached is the notice of the Agricultural Development Grant review process for RFA # 202002026.

Thank you for your interest in doing business with the State of Maine and the Bureau of Agriculture, Food and Rural Resources.

Tonya K. Perkins  
Office Specialist II  
Bureau of Agriculture, Food & Rural Resources  
Agricultural Resource Development  
28 State House Station  
90 Blossom Lane  
Augusta, ME 04333-0028  
Phone: 207-287-3491  
Fax: 207-287-7548  
[www.maine.gov/dacf](http://www.maine.gov/dacf)  
[www.getrealmaine.com](http://www.getrealmaine.com)



**STATE OF MAINE  
DEPARTMENT OF AGRICULTURE  
CONSERVATION AND FORESTRY**

**Amanda E. Beal  
Commissioner**

**Janet T. Mills  
Governor**

May 12, 2020

Kat Champigny  
Maine Farmland Trust  
509 Ocean Ave  
Portland, Maine 04103

**SUBJECT:** Notice of the Agricultural Development Grant review process for RFA #  
202002026 Agricultural Development Grant  
**RE:** Advancing the Maine Artisanal Cheese Industry through Marketing and Technical  
Assistance

Dear Ms. Champigny:

This letter is in regard to the Request for Applications (RFA) issued by the State of Maine Department of Agriculture, Conservation and Forestry for the Agricultural Development Grant. The Department has evaluated the proposals received using the evaluation criteria identified in the RFA, and the Department is hereby announcing its conditional contract award(s) to the following bidder(s):

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- University of Maine System – Dr. Ling Li
- Wild Blueberry Commission of Maine

The bidders listed above received the evaluation team's highest rankings. The Department will be contacting the aforementioned bidders soon to negotiate a contract. As provided in the RFA, the Notice of Conditional Contract Award is subject to execution of a written contract and, as a result, this Notice does NOT constitute the formation of a contract between the Department and

the apparent successful vendor. The vendor shall not acquire any legal or equitable rights relative to the contract services until a contract containing terms and conditions acceptable to the Department is executed. The Department further reserves the right to cancel this Notice of Conditional Contract Award at any time prior to the execution of a written contract.

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This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,

A handwritten signature in black ink, appearing to read "Nancy McBrady". The signature is fluid and cursive, with a long horizontal stroke at the end.

Nancy McBrady  
Director, Bureau of Agriculture, Food and Rural Resources

## **STATEMENT OF APPEAL RIGHTS**

Any person aggrieved by an award decision may request an appeal hearing. The request must be made to the Director of the Bureau of General Services, in writing, within 15 days of notification of the contract award as provided in 5 M.R.S. § 1825-E (2) and the Rules of the Department of Administrative and Financial Services, Bureau of General Services, Division of Purchases, Chapter 120, § (2) (2).

**From:** [Perkins, Tonya K](#)  
**To:** [director@mffm.org](mailto:director@mffm.org)  
**Subject:** 2020 Agricultural Development Grant  
**Date:** Tuesday, May 12, 2020 4:33:32 PM  
**Attachments:** [Maine Federation of Farmers Markets.pdf](#)

---

Good afternoon,

Attached is the notice of the Agricultural Development Grant review process for RFA # 202002026.

Thank you for your interest in doing business with the State of Maine and the Bureau of Agriculture, Food and Rural Resources.

Tonya K. Perkins  
Office Specialist II  
Bureau of Agriculture, Food & Rural Resources  
Agricultural Resource Development  
28 State House Station  
90 Blossom Lane  
Augusta, ME 04333-0028  
Phone: 207-287-3491  
Fax: 207-287-7548  
[www.maine.gov/dacf](http://www.maine.gov/dacf)  
[www.getrealmaine.com](http://www.getrealmaine.com)



**STATE OF MAINE  
DEPARTMENT OF AGRICULTURE  
CONSERVATION AND FORESTRY**

**Amanda E. Beal  
Commissioner**

**Janet T. Mills  
Governor**

May 12, 2020

James DeBiasi  
Maine Federation of Farmers' Markets  
48 Hunter Rd  
Freeport, Maine 04032

**SUBJECT:** Notice of the Agricultural Development Grant review process for RFA #  
202002026 Agricultural Development Grant  
**RE:** Cultivating farmers' market shoppers through video promotions

Dear Mr. DeBiasi:

This letter is in regard to the Request for Applications (RFA) issued by the State of Maine Department of Agriculture, Conservation and Forestry for the Agricultural Development Grant. The Department has evaluated the proposals received using the evaluation criteria identified in the RFA, and the Department is hereby announcing its conditional contract award(s) to the following bidder(s):

- Aroostook Hops, LLC
- Blue Barn, LLC dba Bluet
- Daybreak Growers Alliance
- Maine Cap N Stem, LLC
- Maine Rice Project
- New Roots Cooperative Farm
- Ocean Improved, Inc
- Somali Bantu Community Association of Maine
- Springtide Organics, LLC
- University of Maine System – Dr. Ling Li
- Wild Blueberry Commission of Maine

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relative to the contract services until a contract containing terms and conditions acceptable to the Department is executed. The Department further reserves the right to cancel this Notice of Conditional Contract Award at any time prior to the execution of a written contract.

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This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,

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Nancy McBrady  
Director, Bureau of Agriculture, Food and Rural Resources



## **STATEMENT OF APPEAL RIGHTS**

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**From:** [Perkins, Tonya K](#)  
**To:** [tristan@mainegrainalliance.com](mailto:tristan@mainegrainalliance.com)  
**Subject:** 2020 Agricultural Development Grant  
**Date:** Tuesday, May 12, 2020 4:34:07 PM  
**Attachments:** [Maine Grain Alliance.pdf](#)

---

Good afternoon,

Attached is the notice of the Agricultural Development Grant review process for RFA # 202002026.

Thank you for your interest in doing business with the State of Maine and the Bureau of Agriculture, Food and Rural Resources.

Tonya K. Perkins  
Office Specialist II  
Bureau of Agriculture, Food & Rural Resources  
Agricultural Resource Development  
28 State House Station  
90 Blossom Lane  
Augusta, ME 04333-0028  
Phone: 207-287-3491  
Fax: 207-287-7548  
[www.maine.gov/dacf](http://www.maine.gov/dacf)  
[www.getrealmaine.com](http://www.getrealmaine.com)



**STATE OF MAINE  
DEPARTMENT OF AGRICULTURE  
CONSERVATION AND FORESTRY**

**Amanda E. Beal  
Commissioner**

**Janet T. Mills  
Governor**

May 12, 2020

Tristan Noyes  
Maine Grain Alliance  
PO Box 1140  
Skowhegan, Maine 04976

**SUBJECT:** Notice of the Agricultural Development Grant review process for RFA #  
202002026 Agricultural Development Grant  
**RE:** Re-graining Maine: Increasing the seed supply of well-suited grain varieties to  
commercially viable quantities

Dear Mr. Noyes:

This letter is in regard to the Request for Applications (RFA) issued by the State of Maine Department of Agriculture, Conservation and Forestry for the Agricultural Development Grant. The Department has evaluated the proposals received using the evaluation criteria identified in the RFA, and the Department is hereby announcing its conditional contract award(s) to the following bidder(s):

- Aroostook Hops, LLC
- Blue Barn, LLC dba Bluet
- Daybreak Growers Alliance
- Maine Cap N Stem, LLC
- Maine Rice Project
- New Roots Cooperative Farm
- Ocean Improved, Inc
- Somali Bantu Community Association of Maine
- Springtide Organics, LLC
- University of Maine System – Dr. Ling Li
- Wild Blueberry Commission of Maine

The bidders listed above received the evaluation team's highest rankings. The Department will be contacting the aforementioned bidders soon to negotiate a contract. As provided in the RFA, the Notice of Conditional Contract Award is subject to execution of a written contract and, as a result, this Notice does NOT constitute the formation of a contract between the Department and

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This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,

A handwritten signature in black ink, appearing to read "Nancy McBrady". The signature is fluid and cursive, with a long horizontal stroke at the end.

Nancy McBrady  
Director, Bureau of Agriculture, Food and Rural Resources

## **STATEMENT OF APPEAL RIGHTS**

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**From:** [Perkins, Tonya K](#)  
**To:** [salexander@mofga.org](mailto:salexander@mofga.org)  
**Subject:** 2020 Agricultural Development Grant  
**Date:** Tuesday, May 12, 2020 4:34:37 PM  
**Attachments:** [Maine Organic Farmers and Gardeners.pdf](#)

---

Good afternoon,

Attached is the notice of the Agricultural Development Grant review process for RFA # 202002026.

Thank you for your interest in doing business with the State of Maine and the Bureau of Agriculture, Food and Rural Resources.

Tonya K. Perkins  
Office Specialist II  
Bureau of Agriculture, Food & Rural Resources  
Agricultural Resource Development  
28 State House Station  
90 Blossom Lane  
Augusta, ME 04333-0028  
Phone: 207-287-3491  
Fax: 207-287-7548  
[www.maine.gov/dacf](http://www.maine.gov/dacf)  
[www.getrealmaine.com](http://www.getrealmaine.com)



**STATE OF MAINE  
DEPARTMENT OF AGRICULTURE  
CONSERVATION AND FORESTRY**

**Amanda E. Beal  
Commissioner**

**Janet T. Mills  
Governor**

May 12, 2020

Sarah Alexander  
Maine Organic Farmers and Gardeners Association  
294 Crosby Brook Rd  
Unity, Maine 04988

**SUBJECT:** Notice of the Agricultural Development Grant review process for RFA #  
202002026 Agricultural Development Grant  
**RE:** ACCESS LOCAL: Connecting Maine Farmers and Producers with Maine-Based  
and Regional Retailers

Dear Ms. Alexander:

This letter is in regard to the Request for Applications (RFA) issued by the State of Maine Department of Agriculture, Conservation and Forestry for the Agricultural Development Grant. The Department has evaluated the proposals received using the evaluation criteria identified in the RFA, and the Department is hereby announcing its conditional contract award(s) to the following bidder(s):

- Aroostook Hops, LLC
- Blue Barn, LLC dba Bluet
- Daybreak Growers Alliance
- Maine Cap N Stem, LLC
- Maine Rice Project
- New Roots Cooperative Farm
- Ocean Improved, Inc
- Somali Bantu Community Association of Maine
- Springtide Organics, LLC
- University of Maine System – Dr. Ling Li
- Wild Blueberry Commission of Maine

The bidders listed above received the evaluation team's highest rankings. The Department will be contacting the aforementioned bidders soon to negotiate a contract. As provided in the RFA, the Notice of Conditional Contract Award is subject to execution of a written contract and, as a result, this Notice does NOT constitute the formation of a contract between the Department and

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This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,

A handwritten signature in black ink, appearing to read "Nancy McBrady". The signature is fluid and cursive, with a long horizontal stroke at the end.

Nancy McBrady  
Director, Bureau of Agriculture, Food and Rural Resources



## **STATEMENT OF APPEAL RIGHTS**

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**From:** [Perkins, Tonya K](#)  
**To:** [organicmilkforme@gmail.com](mailto:organicmilkforme@gmail.com)  
**Subject:** 2020 Agricultural Development Grant  
**Date:** Tuesday, May 12, 2020 4:35:02 PM  
**Attachments:** [Maine Organic Milk.pdf](#)

---

Good afternoon,

Attached is the notice of the Agricultural Development Grant review process for RFA # 202002026.

Thank you for your interest in doing business with the State of Maine and the Bureau of Agriculture, Food and Rural Resources.

Tonya K. Perkins  
Office Specialist II  
Bureau of Agriculture, Food & Rural Resources  
Agricultural Resource Development  
28 State House Station  
90 Blossom Lane  
Augusta, ME 04333-0028  
Phone: 207-287-3491  
Fax: 207-287-7548  
[www.maine.gov/dacf](http://www.maine.gov/dacf)  
[www.getrealmaine.com](http://www.getrealmaine.com)



**STATE OF MAINE  
DEPARTMENT OF AGRICULTURE  
CONSERVATION AND FORESTRY**

**Amanda E. Beal  
Commissioner**

**Janet T. Mills  
Governor**

May 12, 2020

Annie Watson  
Maine Organic Milk Producers  
163 Townhouse Rd  
Whitefield, Maine 04353

**SUBJECT:** Notice of the Agricultural Development Grant review process for RFA #  
202002026 Agricultural Development Grant  
**RE:** Maine Organic Milk Processing project

Dear Ms. Watson:

This letter is in regard to the Request for Applications (RFA) issued by the State of Maine Department of Agriculture, Conservation and Forestry for the Agricultural Development Grant. The Department has evaluated the proposals received using the evaluation criteria identified in the RFA, and the Department is hereby announcing its conditional contract award(s) to the following bidder(s):

- Aroostook Hops, LLC
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- Maine Rice Project
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- Springtide Organics, LLC
- University of Maine System – Dr. Ling Li
- Wild Blueberry Commission of Maine

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Thank you for your interest in doing business with the State of Maine.

Sincerely,

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Nancy McBrady  
Director, Bureau of Agriculture, Food and Rural Resources

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**From:** [Perkins, Tonya K](#)  
**To:** [ben@wildfolkfarm.com](mailto:ben@wildfolkfarm.com)  
**Subject:** 2020 Agricultural Development Grant  
**Date:** Tuesday, May 12, 2020 4:35:40 PM  
**Attachments:** [Maine Rice Project.pdf](#)

---

Good afternoon,

Attached is the notice of the Agricultural Development Grant review process for RFA # 202002026.

Thank you for your interest in doing business with the State of Maine and the Bureau of Agriculture, Food and Rural Resources.

Tonya K. Perkins  
Office Specialist II  
Bureau of Agriculture, Food & Rural Resources  
Agricultural Resource Development  
28 State House Station  
90 Blossom Lane  
Augusta, ME 04333-0028  
Phone: 207-287-3491  
Fax: 207-287-7548  
[www.maine.gov/dacf](http://www.maine.gov/dacf)  
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**STATE OF MAINE  
DEPARTMENT OF AGRICULTURE  
CONSERVATION AND FORESTRY**

**Amanda E. Beal  
Commissioner**

**Janet T. Mills  
Governor**

May 12, 2020

Samuel Rooney  
Maine Rice Project  
206 Main St  
Fairfield, Maine 04937

**SUBJECT:** Notice of the Agricultural Development Grant review process for RFA #  
202002026 Agricultural Development Grant  
**RE:** Introducing and optimizing novel small-scale grain hullers and transplanters

Dear Mr. Rooney:

This letter is in regard to the Request for Applications (RFA) issued by the State of Maine Department of Agriculture, Conservation and Forestry for the Agricultural Development Grant. The Department has evaluated the proposals received using the evaluation criteria identified in the RFA, and the Department is hereby announcing its conditional contract award(s) to the following bidder(s):

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- Blue Barn, LLC dba Bluet
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- Maine Cap N Stem, LLC
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- Springtide Organics, LLC
- University of Maine System – Dr. Ling Li
- Wild Blueberry Commission of Maine

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Sincerely,

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Nancy McBrady  
Director, Bureau of Agriculture, Food and Rural Resources



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**From:** [Perkins, Tonya K](#)  
**To:** [stewartnelsonsmith@gmail.com](mailto:stewartnelsonsmith@gmail.com)  
**Subject:** 2020 Agricultural Development Grant  
**Date:** Tuesday, May 12, 2020 4:36:10 PM  
**Attachments:** [Maine Sustainable Agriculture.pdf](#)

---

Good afternoon,

Attached is the notice of the Agricultural Development Grant review process for RFA # 202002026.

Thank you for your interest in doing business with the State of Maine and the Bureau of Agriculture, Food and Rural Resources.

Tonya K. Perkins  
Office Specialist II  
Bureau of Agriculture, Food & Rural Resources  
Agricultural Resource Development  
28 State House Station  
90 Blossom Lane  
Augusta, ME 04333-0028  
Phone: 207-287-3491  
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**STATE OF MAINE  
DEPARTMENT OF AGRICULTURE  
CONSERVATION AND FORESTRY**

**Amanda E. Beal  
Commissioner**

**Janet T. Mills  
Governor**

May 12, 2020

Stewart Smith  
Maine Sustainable Agriculture Society  
22 Riverwood Dr  
York, Maine 03909

**SUBJECT:** Notice of the Agricultural Development Grant review process for RFA #  
202002026 Agricultural Development Grant  
**RE:** Assuring consumers that meat labeled as Maine is born, raised, harvested and  
processed in Maine

Dear Mr. Smith:

This letter is in regard to the Request for Applications (RFA) issued by the State of Maine Department of Agriculture, Conservation and Forestry for the Agricultural Development Grant. The Department has evaluated the proposals received using the evaluation criteria identified in the RFA, and the Department is hereby announcing its conditional contract award(s) to the following bidder(s):

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- Springtide Organics, LLC
- University of Maine System – Dr. Ling Li
- Wild Blueberry Commission of Maine

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Thank you for your interest in doing business with the State of Maine.

Sincerely,

A handwritten signature in black ink, appearing to read "Nancy McBrady". The signature is stylized with a large initial "N" and a long horizontal stroke at the end.

Nancy McBrady  
Director, Bureau of Agriculture, Food and Rural Resources

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**From:** [Perkins, Tonya K](#)  
**To:** [mistybrookorganicfarm@yahoo.com](mailto:mistybrookorganicfarm@yahoo.com)  
**Subject:** 2020 Agricultural Development Grant  
**Date:** Tuesday, May 12, 2020 4:36:38 PM  
**Attachments:** [Misty Brook.pdf](#)

---

Good afternoon,

Attached is the notice of the Agricultural Development Grant review process for RFA # 202002026.

Thank you for your interest in doing business with the State of Maine and the Bureau of Agriculture, Food and Rural Resources.

Tonya K. Perkins  
Office Specialist II  
Bureau of Agriculture, Food & Rural Resources  
Agricultural Resource Development  
28 State House Station  
90 Blossom Lane  
Augusta, ME 04333-0028  
Phone: 207-287-3491  
Fax: 207-287-7548  
[www.maine.gov/dacf](http://www.maine.gov/dacf)  
[www.getrealmaine.com](http://www.getrealmaine.com)



**STATE OF MAINE  
DEPARTMENT OF AGRICULTURE  
CONSERVATION AND FORESTRY**

**Amanda E. Beal  
Commissioner**

**Janet T. Mills  
Governor**

May 12, 2020

Katia Holmes  
Misty Brook Farm  
26 Bog Rd  
Albion, Maine 04910

**SUBJECT:** Notice of the Agricultural Development Grant review process for RFA #  
202002026 Agricultural Development Grant  
**RE:** Butcher Facility

Dear Ms. Holmes:

This letter is in regard to the Request for Applications (RFA) issued by the State of Maine Department of Agriculture, Conservation and Forestry for the Agricultural Development Grant. The Department has evaluated the proposals received using the evaluation criteria identified in the RFA, and the Department is hereby announcing its conditional contract award(s) to the following bidder(s):

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This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,

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Nancy McBrady  
Director, Bureau of Agriculture, Food and Rural Resources



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**From:** [Perkins, Tonya K](#)  
**To:** [nettiefoxfarm@gmail.com](mailto:nettiefoxfarm@gmail.com)  
**Subject:** 2020 Agricultural Development Grant  
**Date:** Tuesday, May 12, 2020 4:37:02 PM  
**Attachments:** [Nettie Fox.pdf](#)

---

Good afternoon,

Attached is the notice of the Agricultural Development Grant review process for RFA # 202002026.

Thank you for your interest in doing business with the State of Maine and the Bureau of Agriculture, Food and Rural Resources.

Tonya K. Perkins  
Office Specialist II  
Bureau of Agriculture, Food & Rural Resources  
Agricultural Resource Development  
28 State House Station  
90 Blossom Lane  
Augusta, ME 04333-0028  
Phone: 207-287-3491  
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[www.getrealmaine.com](http://www.getrealmaine.com)



**STATE OF MAINE  
DEPARTMENT OF AGRICULTURE  
CONSERVATION AND FORESTRY**

**Amanda E. Beal  
Commissioner**

**Janet T. Mills  
Governor**

May 12, 2020

Molly Crouse  
Nettie Fox Farm  
2348 Kennebec Rd  
Newburgh, Maine 04444

**SUBJECT:** Notice of the Agricultural Development Grant review process for RFA #  
202002026 Agricultural Development Grant  
**RE:** Nettie Fox Farm wash pack facility

Dear Ms. Crouse:

This letter is in regard to the Request for Applications (RFA) issued by the State of Maine Department of Agriculture, Conservation and Forestry for the Agricultural Development Grant. The Department has evaluated the proposals received using the evaluation criteria identified in the RFA, and the Department is hereby announcing its conditional contract award(s) to the following bidder(s):

- Aroostook Hops, LLC
- Blue Barn, LLC dba Bluet
- Daybreak Growers Alliance
- Maine Cap N Stem, LLC
- Maine Rice Project
- New Roots Cooperative Farm
- Ocean Improved, Inc
- Somali Bantu Community Association of Maine
- Springtide Organics, LLC
- University of Maine System – Dr. Ling Li
- Wild Blueberry Commission of Maine

The bidders listed above received the evaluation team's highest rankings. The Department will be contacting the aforementioned bidders soon to negotiate a contract. As provided in the RFA, the Notice of Conditional Contract Award is subject to execution of a written contract and, as a result, this Notice does NOT constitute the formation of a contract between the Department and the apparent successful vendor. The vendor shall not acquire any legal or equitable rights

relative to the contract services until a contract containing terms and conditions acceptable to the Department is executed. The Department further reserves the right to cancel this Notice of Conditional Contract Award at any time prior to the execution of a written contract.

As stated in the RFA, following announcement of this award decision, all submissions in response to the RFA are considered public records available for public inspection pursuant to the State of Maine Freedom of Access Act, 1 M.R.S. §§ 401 et seq.; 5 M.R.S. § 1825-B (6).

This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,

A handwritten signature in black ink, appearing to read "Nancy McBrady". The signature is fluid and cursive, with a long horizontal stroke extending to the right.

Nancy McBrady  
Director, Bureau of Agriculture, Food and Rural Resources

## **STATEMENT OF APPEAL RIGHTS**

Any person aggrieved by an award decision may request an appeal hearing. The request must be made to the Director of the Bureau of General Services, in writing, within 15 days of notification of the contract award as provided in 5 M.R.S. § 1825-E (2) and the Rules of the Department of Administrative and Financial Services, Bureau of General Services, Division of Purchases, Chapter 120, § (2) (2).

**From:** [Perkins, Tonya K](#)  
**To:** [newrootscooperativefarm](#)  
**Subject:** 2020 Agricultural Development Grant  
**Date:** Tuesday, May 12, 2020 4:37:27 PM  
**Attachments:** [New Roots Cooperative.pdf](#)

---

Good afternoon,

Attached is the notice of the Agricultural Development Grant review process for RFA # 202002026.

Thank you for your interest in doing business with the State of Maine and the Bureau of Agriculture, Food and Rural Resources.

Tonya K. Perkins  
Office Specialist II  
Bureau of Agriculture, Food & Rural Resources  
Agricultural Resource Development  
28 State House Station  
90 Blossom Lane  
Augusta, ME 04333-0028  
Phone: 207-287-3491  
Fax: 207-287-7548  
[www.maine.gov/dacf](http://www.maine.gov/dacf)  
[www.getrealmaine.com](http://www.getrealmaine.com)



**STATE OF MAINE  
DEPARTMENT OF AGRICULTURE  
CONSERVATION AND FORESTRY**

**Amanda E. Beal  
Commissioner**

**Janet T. Mills  
Governor**

May 12, 2020

Jabril Abdi  
New Roots Cooperative Farm  
954 College St  
Lewiston, Maine 04240

**SUBJECT:** Notice of the Agricultural Development Grant review process for RFA #  
202002026 Agricultural Development Grant  
**RE:** Scaling up wholesale & direct retail

Dear Mr. Abdi:

This letter is in regard to the Request for Applications (RFA) issued by the State of Maine Department of Agriculture, Conservation and Forestry for the Agricultural Development Grant. The Department has evaluated the proposals received using the evaluation criteria identified in the RFA, and the Department is hereby announcing its conditional contract award(s) to the following bidder(s):

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- Blue Barn, LLC dba Bluet
- Daybreak Growers Alliance
- Maine Cap N Stem, LLC
- Maine Rice Project
- New Roots Cooperative Farm
- Ocean Improved, Inc
- Somali Bantu Community Association of Maine
- Springtide Organics, LLC
- University of Maine System – Dr. Ling Li
- Wild Blueberry Commission of Maine

The bidders listed above received the evaluation team's highest rankings. The Department will be contacting the aforementioned bidders soon to negotiate a contract. As provided in the RFA, the Notice of Conditional Contract Award is subject to execution of a written contract and, as a result, this Notice does NOT constitute the formation of a contract between the Department and the apparent successful vendor. The vendor shall not acquire any legal or equitable rights

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This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,

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Nancy McBrady  
Director, Bureau of Agriculture, Food and Rural Resources



## **STATEMENT OF APPEAL RIGHTS**

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**From:** [Perkins, Tonya K](#)  
**To:** [bwerner@atlanticseafarms.com](mailto:bwerner@atlanticseafarms.com)  
**Subject:** 2020 Agricultural Development Grant  
**Date:** Tuesday, May 12, 2020 4:38:03 PM  
**Attachments:** [Ocean Improved.pdf](#)

---

Good afternoon,

Attached is the notice of the Agricultural Development Grant review process for RFA # 202002026.

Thank you for your interest in doing business with the State of Maine and the Bureau of Agriculture, Food and Rural Resources.

Tonya K. Perkins  
Office Specialist II  
Bureau of Agriculture, Food & Rural Resources  
Agricultural Resource Development  
28 State House Station  
90 Blossom Lane  
Augusta, ME 04333-0028  
Phone: 207-287-3491  
Fax: 207-287-7548  
[www.maine.gov/dacf](http://www.maine.gov/dacf)  
[www.getrealmaine.com](http://www.getrealmaine.com)



**STATE OF MAINE  
DEPARTMENT OF AGRICULTURE  
CONSERVATION AND FORESTRY**

**Amanda E. Beal  
Commissioner**

**Janet T. Mills  
Governor**

May 12, 2020

Briana Warner  
Ocean Improved Inc  
89 Industrial Park Rd  
Saco, Maine 04072

**SUBJECT:** Notice of the Agricultural Development Grant review process for RFA #  
202002026 Agricultural Development Grant  
**RE:** Increasing production capabilities to meet demand, and increase supply for sea  
vegetable products

Dear Ms. Warner:

This letter is in regard to the Request for Applications (RFA) issued by the State of Maine Department of Agriculture, Conservation and Forestry for the Agricultural Development Grant. The Department has evaluated the proposals received using the evaluation criteria identified in the RFA, and the Department is hereby announcing its conditional contract award(s) to the following bidder(s):

- Aroostook Hops, LLC
- Blue Barn, LLC dba Bluet
- Daybreak Growers Alliance
- Maine Cap N Stem, LLC
- Maine Rice Project
- New Roots Cooperative Farm
- Ocean Improved, Inc
- Somali Bantu Community Association of Maine
- Springtide Organics, LLC
- University of Maine System – Dr. Ling Li
- Wild Blueberry Commission of Maine

The bidders listed above received the evaluation team's highest rankings. The Department will be contacting the aforementioned bidders soon to negotiate a contract. As provided in the RFA, the Notice of Conditional Contract Award is subject to execution of a written contract and, as a result, this Notice does NOT constitute the formation of a contract between the Department and

the apparent successful vendor. The vendor shall not acquire any legal or equitable rights relative to the contract services until a contract containing terms and conditions acceptable to the Department is executed. The Department further reserves the right to cancel this Notice of Conditional Contract Award at any time prior to the execution of a written contract.

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This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,

A handwritten signature in black ink, appearing to read "Nancy McBrady". The signature is fluid and cursive, with a long horizontal stroke at the end.

Nancy McBrady  
Director, Bureau of Agriculture, Food and Rural Resources

## **STATEMENT OF APPEAL RIGHTS**

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**From:** [Perkins, Tonya K](#)  
**To:** [sarah@oddalewives.com](mailto:sarah@oddalewives.com)  
**Subject:** 2020 Agricultural Development Grant  
**Date:** Tuesday, May 12, 2020 4:38:29 PM  
**Attachments:** [Odd Alewives.pdf](#)

---

Good afternoon,

Attached is the notice of the Agricultural Development Grant review process for RFA # 202002026.

Thank you for your interest in doing business with the State of Maine and the Bureau of Agriculture, Food and Rural Resources.

Tonya K. Perkins  
Office Specialist II  
Bureau of Agriculture, Food & Rural Resources  
Agricultural Resource Development  
28 State House Station  
90 Blossom Lane  
Augusta, ME 04333-0028  
Phone: 207-287-3491  
Fax: 207-287-7548  
[www.maine.gov/dacf](http://www.maine.gov/dacf)  
[www.getrealmaine.com](http://www.getrealmaine.com)



**STATE OF MAINE  
DEPARTMENT OF AGRICULTURE  
CONSERVATION AND FORESTRY**

**Amanda E. Beal  
Commissioner**

**Janet T. Mills  
Governor**

May 12, 2020

Sarah McNeil  
Old Alewives Farm Brewery  
99 Old Route One  
Waldoboro, Maine 04572

**SUBJECT:** Notice of the Agricultural Development Grant review process for RFA #  
202002026 Agricultural Development Grant  
**RE:** To enhance Agricultural-Tourism in the Midcoast

Dear Ms. McNeil:

This letter is in regard to the Request for Applications (RFA) issued by the State of Maine Department of Agriculture, Conservation and Forestry for the Agricultural Development Grant. The Department has evaluated the proposals received using the evaluation criteria identified in the RFA, and the Department is hereby announcing its conditional contract award(s) to the following bidder(s):

- Aroostook Hops, LLC
- Blue Barn, LLC dba Bluet
- Daybreak Growers Alliance
- Maine Cap N Stem, LLC
- Maine Rice Project
- New Roots Cooperative Farm
- Ocean Improved, Inc
- Somali Bantu Community Association of Maine
- Springtide Organics, LLC
- University of Maine System – Dr. Ling Li
- Wild Blueberry Commission of Maine

The bidders listed above received the evaluation team's highest rankings. The Department will be contacting the aforementioned bidders soon to negotiate a contract. As provided in the RFA, the Notice of Conditional Contract Award is subject to execution of a written contract and, as a result, this Notice does NOT constitute the formation of a contract between the Department and the apparent successful vendor. The vendor shall not acquire any legal or equitable rights

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This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,

A handwritten signature in black ink, appearing to read "Nancy McBrady". The signature is fluid and cursive, with a long horizontal stroke extending to the right.

Nancy McBrady  
Director, Bureau of Agriculture, Food and Rural Resources



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**From:** [Perkins, Tonya K](#)  
**To:** [oxmangolfer@yahoo.com](mailto:oxmangolfer@yahoo.com)  
**Subject:** 2020 Agricultural Development Grant  
**Date:** Tuesday, May 12, 2020 4:38:59 PM  
**Attachments:** [Ossipee Valley.pdf](#)

---

Good afternoon,

Attached is the notice of the Agricultural Development Grant review process for RFA # 202002026.

Thank you for your interest in doing business with the State of Maine and the Bureau of Agriculture, Food and Rural Resources.

Tonya K. Perkins  
Office Specialist II  
Bureau of Agriculture, Food & Rural Resources  
Agricultural Resource Development  
28 State House Station  
90 Blossom Lane  
Augusta, ME 04333-0028  
Phone: 207-287-3491  
Fax: 207-287-7548  
[www.maine.gov/dacf](http://www.maine.gov/dacf)  
[www.getrealmaine.com](http://www.getrealmaine.com)



**STATE OF MAINE  
DEPARTMENT OF AGRICULTURE  
CONSERVATION AND FORESTRY**

**Amanda E. Beal  
Commissioner**

**Janet T. Mills  
Governor**

May 12, 2020

Bill Jones  
Ossipee Valley Agricultural Society  
291 South Hiram Rd  
Windham, Maine 04062

**SUBJECT:** Notice of the Agricultural Development Grant review process for RFA #  
202002026 Agricultural Development Grant  
**RE:** Repairing and upgrading electrical infrastructure of fairgrounds

Dear Mr. Jones:

This letter is in regard to the Request for Applications (RFA) issued by the State of Maine Department of Agriculture, Conservation and Forestry for the Agricultural Development Grant. The Department has evaluated the proposals received using the evaluation criteria identified in the RFA, and the Department is hereby announcing its conditional contract award(s) to the following bidder(s):

- Aroostook Hops, LLC
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- Ocean Improved, Inc
- Somali Bantu Community Association of Maine
- Springtide Organics, LLC
- University of Maine System – Dr. Ling Li
- Wild Blueberry Commission of Maine

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Thank you for your interest in doing business with the State of Maine.

Sincerely,

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Nancy McBrady  
Director, Bureau of Agriculture, Food and Rural Resources

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**From:** [Perkins, Tonya K](#)  
**To:** [michaelm@snowyfarm.com](mailto:michaelm@snowyfarm.com)  
**Subject:** 2020 Agricultural Development Grant  
**Date:** Tuesday, May 12, 2020 4:39:27 PM  
**Attachments:** [Snowy Farms.pdf](#)

---

Good afternoon,

Attached is the notice of the Agricultural Development Grant review process for RFA # 202002026.

Thank you for your interest in doing business with the State of Maine and the Bureau of Agriculture, Food and Rural Resources.

Tonya K. Perkins  
Office Specialist II  
Bureau of Agriculture, Food & Rural Resources  
Agricultural Resource Development  
28 State House Station  
90 Blossom Lane  
Augusta, ME 04333-0028  
Phone: 207-287-3491  
Fax: 207-287-7548  
[www.maine.gov/dacf](http://www.maine.gov/dacf)  
[www.getrealmaine.com](http://www.getrealmaine.com)



**STATE OF MAINE  
DEPARTMENT OF AGRICULTURE  
CONSERVATION AND FORESTRY**

**Amanda E. Beal  
Commissioner**

**Janet T. Mills  
Governor**

May 12, 2020

Michael McPherson  
Snowy Farms  
512 Meadow Rd  
Topsham, Maine 04086

**SUBJECT:** Notice of the Agricultural Development Grant review process for RFA #  
202002026 Agricultural Development Grant  
**RE:** Mushroom farm development

Dear Mr. McPherson:

This letter is in regard to the Request for Applications (RFA) issued by the State of Maine Department of Agriculture, Conservation and Forestry for the Agricultural Development Grant. The Department has evaluated the proposals received using the evaluation criteria identified in the RFA, and the Department is hereby announcing its conditional contract award(s) to the following bidder(s):

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- Springtide Organics, LLC
- University of Maine System – Dr. Ling Li
- Wild Blueberry Commission of Maine

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Thank you for your interest in doing business with the State of Maine.

Sincerely,

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Nancy McBrady  
Director, Bureau of Agriculture, Food and Rural Resources



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**From:** [Perkins, Tonya K](#)  
**To:** [muhidin@somalibantumaine.org](mailto:muhidin@somalibantumaine.org)  
**Subject:** 2020 Agricultural Development Grant  
**Date:** Tuesday, May 12, 2020 4:39:57 PM  
**Attachments:** [Somali Bantu.pdf](#)

---

Good afternoon,

Attached is the notice of the Agricultural Development Grant review process for RFA # 202002026.

Thank you for your interest in doing business with the State of Maine and the Bureau of Agriculture, Food and Rural Resources.

Tonya K. Perkins  
Office Specialist II  
Bureau of Agriculture, Food & Rural Resources  
Agricultural Resource Development  
28 State House Station  
90 Blossom Lane  
Augusta, ME 04333-0028  
Phone: 207-287-3491  
Fax: 207-287-7548  
[www.maine.gov/dacf](http://www.maine.gov/dacf)  
[www.getrealmaine.com](http://www.getrealmaine.com)



**STATE OF MAINE  
DEPARTMENT OF AGRICULTURE  
CONSERVATION AND FORESTRY**

**Amanda E. Beal  
Commissioner**

**Janet T. Mills  
Governor**

May 12, 2020

Muhidin Libah  
Somali Bantu Community Association of Maine  
145 Pierce St, Ste 101  
Lewiston, Maine 04240

**SUBJECT:** Notice of the Agricultural Development Grant review process for RFA #  
202002026 Agricultural Development Grant  
**RE:** Expanding with resiliencies: Increasing market access for refugee farmers while  
mitigating climate change

Dear Mr. Libah:

This letter is in regard to the Request for Applications (RFA) issued by the State of Maine Department of Agriculture, Conservation and Forestry for the Agricultural Development Grant. The Department has evaluated the proposals received using the evaluation criteria identified in the RFA, and the Department is hereby announcing its conditional contract award(s) to the following bidder(s):

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- Springtide Organics, LLC
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Thank you for your interest in doing business with the State of Maine.

Sincerely,

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Nancy McBrady  
Director, Bureau of Agriculture, Food and Rural Resources

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**From:** [Perkins, Tonya K](#)  
**To:** [southpawfarminfo@gmail.com](mailto:southpawfarminfo@gmail.com)  
**Subject:** 2020 Agricultural Development Grant  
**Date:** Tuesday, May 12, 2020 4:40:22 PM  
**Attachments:** [South Paw.pdf](#)

---

Good afternoon,

Attached is the notice of the Agricultural Development Grant review process for RFA # 202002026.

Thank you for your interest in doing business with the State of Maine and the Bureau of Agriculture, Food and Rural Resources.

Tonya K. Perkins  
Office Specialist II  
Bureau of Agriculture, Food & Rural Resources  
Agricultural Resource Development  
28 State House Station  
90 Blossom Lane  
Augusta, ME 04333-0028  
Phone: 207-287-3491  
Fax: 207-287-7548  
[www.maine.gov/dacf](http://www.maine.gov/dacf)  
[www.getrealmaine.com](http://www.getrealmaine.com)



**STATE OF MAINE  
DEPARTMENT OF AGRICULTURE  
CONSERVATION AND FORESTRY**

**Amanda E. Beal  
Commissioner**

**Janet T. Mills  
Governor**

May 12, 2020

Margaret Mitchell  
South Paw Farm  
355 Greeley Rd  
Freedom, Maine 04941

**SUBJECT:** Notice of the Agricultural Development Grant review process for RFA #  
202002026 Agricultural Development Grant  
**RE:** Efficiently adding value to locally grown, organic produce with branded, bar-coded  
packaging

Dear Ms. Mitchell:

This letter is in regard to the Request for Applications (RFA) issued by the State of Maine Department of Agriculture, Conservation and Forestry for the Agricultural Development Grant. The Department has evaluated the proposals received using the evaluation criteria identified in the RFA, and the Department is hereby announcing its conditional contract award(s) to the following bidder(s):

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- Springtide Organics, LLC
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Thank you for your interest in doing business with the State of Maine.

Sincerely,

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Nancy McBrady  
Director, Bureau of Agriculture, Food and Rural Resources



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**From:** [Perkins, Tonya K](#)  
**To:** [springbrookfarmandmarketme@gmail.com](mailto:springbrookfarmandmarketme@gmail.com)  
**Subject:** 2020 Agricultural Development Grant  
**Date:** Tuesday, May 12, 2020 4:40:57 PM  
**Attachments:** [Springbrook.pdf](#)

---

Good afternoon,

Attached is the notice of the Agricultural Development Grant review process for RFA # 202002026.

Thank you for your interest in doing business with the State of Maine and the Bureau of Agriculture, Food and Rural Resources.

Tonya K. Perkins  
Office Specialist II  
Bureau of Agriculture, Food & Rural Resources  
Agricultural Resource Development  
28 State House Station  
90 Blossom Lane  
Augusta, ME 04333-0028  
Phone: 207-287-3491  
Fax: 207-287-7548  
[www.maine.gov/dacf](http://www.maine.gov/dacf)  
[www.getrealmaine.com](http://www.getrealmaine.com)



**STATE OF MAINE  
DEPARTMENT OF AGRICULTURE  
CONSERVATION AND FORESTRY**

**Amanda E. Beal  
Commissioner**

**Janet T. Mills  
Governor**

May 12, 2020

Jeffery Storey  
Springbrook Farm and Market  
168 Grreely Rd  
Cumberland, Maine 04021

**SUBJECT:** Notice of the Agricultural Development Grant review process for RFA #  
202002026 Agricultural Development Grant  
**RE:** Poultry processing facility renovation, butcher shop and commercial kitchen  
addition

Dear Mr. Storey:

This letter is in regard to the Request for Applications (RFA) issued by the State of Maine Department of Agriculture, Conservation and Forestry for the Agricultural Development Grant. The Department has evaluated the proposals received using the evaluation criteria identified in the RFA, and the Department is hereby announcing its conditional contract award(s) to the following bidder(s):

- Aroostook Hops, LLC
- Blue Barn, LLC dba Bluet
- Daybreak Growers Alliance
- Maine Cap N Stem, LLC
- Maine Rice Project
- New Roots Cooperative Farm
- Ocean Improved, Inc
- Somali Bantu Community Association of Maine
- Springtide Organics, LLC
- University of Maine System – Dr. Ling Li
- Wild Blueberry Commission of Maine

The bidders listed above received the evaluation team's highest rankings. The Department will be contacting the aforementioned bidders soon to negotiate a contract. As provided in the RFA, the Notice of Conditional Contract Award is subject to execution of a written contract and, as a result, this Notice does NOT constitute the formation of a contract between the Department and

the apparent successful vendor. The vendor shall not acquire any legal or equitable rights relative to the contract services until a contract containing terms and conditions acceptable to the Department is executed. The Department further reserves the right to cancel this Notice of Conditional Contract Award at any time prior to the execution of a written contract.

As stated in the RFA, following announcement of this award decision, all submissions in response to the RFA are considered public records available for public inspection pursuant to the State of Maine Freedom of Access Act, 1 M.R.S. §§ 401 et seq.; 5 M.R.S. § 1825-B (6).

This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,

A handwritten signature in black ink, appearing to read "Nancy McBrady". The signature is fluid and cursive, with a long horizontal stroke at the end.

Nancy McBrady  
Director, Bureau of Agriculture, Food and Rural Resources

## **STATEMENT OF APPEAL RIGHTS**

Any person aggrieved by an award decision may request an appeal hearing. The request must be made to the Director of the Bureau of General Services, in writing, within 15 days of notification of the contract award as provided in 5 M.R.S. § 1825-E (2) and the Rules of the Department of Administrative and Financial Services, Bureau of General Services, Division of Purchases, Chapter 120, § (2) (2).

**From:** [Perkins, Tonya K](#)  
**To:** [springdalejerseys@gmail.com](mailto:springdalejerseys@gmail.com)  
**Subject:** 2020 Agricultural Development Grant  
**Date:** Tuesday, May 12, 2020 4:41:28 PM  
**Attachments:** [Springdale Jerseys project 1.pdf](#)  
[Springdale Jerseys project 2.pdf](#)

---

Good afternoon,

Attached is the notice of the Agricultural Development Grant review process for RFA # 202002026.

Thank you for your interest in doing business with the State of Maine and the Bureau of Agriculture, Food and Rural Resources.

Tonya K. Perkins  
Office Specialist II  
Bureau of Agriculture, Food & Rural Resources  
Agricultural Resource Development  
28 State House Station  
90 Blossom Lane  
Augusta, ME 04333-0028  
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**STATE OF MAINE  
DEPARTMENT OF AGRICULTURE  
CONSERVATION AND FORESTRY**

**Amanda E. Beal  
Commissioner**

**Janet T. Mills  
Governor**

May 12, 2020

Carrie Whitcomb  
Springdale Jerseys Inc  
205 Birches Rd  
Waldoboro, Maine 04915

**SUBJECT:** Notice of the Agricultural Development Grant review process for RFA #  
202002026 Agricultural Development Grant  
**RE:** Improved milk transport system for cheese makers

Dear Ms. Whitcomb:

This letter is in regard to the Request for Applications (RFA) issued by the State of Maine Department of Agriculture, Conservation and Forestry for the Agricultural Development Grant. The Department has evaluated the proposals received using the evaluation criteria identified in the RFA, and the Department is hereby announcing its conditional contract award(s) to the following bidder(s):

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- Maine Rice Project
- New Roots Cooperative Farm
- Ocean Improved, Inc
- Somali Bantu Community Association of Maine
- Springtide Organics, LLC
- University of Maine System – Dr. Ling Li
- Wild Blueberry Commission of Maine

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Nancy McBrady  
Director, Bureau of Agriculture, Food and Rural Resources



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**STATE OF MAINE  
DEPARTMENT OF AGRICULTURE  
CONSERVATION AND FORESTRY**

**Amanda E. Beal  
Commissioner**

**Janet T. Mills  
Governor**

May 12, 2020

Carrie Whitcomb  
Springdale Jerseys, inc dba Springdale Farm Creamery  
205 Birches Rd  
Waldoboro, Maine 04915

**SUBJECT:** Notice of the Agricultural Development Grant review process for RFA #  
202002026 Agricultural Development Grant  
**RE:** State of Maine Cheese Company: An online marketplace for Maine made cheese  
and agricultural goods

Dear Ms. Whitcomb:

This letter is in regard to the Request for Applications (RFA) issued by the State of Maine Department of Agriculture, Conservation and Forestry for the Agricultural Development Grant. The Department has evaluated the proposals received using the evaluation criteria identified in the RFA, and the Department is hereby announcing its conditional contract award(s) to the following bidder(s):

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- Blue Barn, LLC dba Bluet
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- Somali Bantu Community Association of Maine
- Springtide Organics, LLC
- University of Maine System – Dr. Ling Li
- Wild Blueberry Commission of Maine

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Director, Bureau of Agriculture, Food and Rural Resources

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**From:** [Perkins, Tonya K](#)  
**To:** [sarah@springtideseaweed.com](mailto:sarah@springtideseaweed.com)  
**Subject:** 2020 Agricultural Development Grant  
**Date:** Tuesday, May 12, 2020 4:42:13 PM  
**Attachments:** [Springtide Organics.pdf](#)

---

Good afternoon,

Attached is the notice of the Agricultural Development Grant review process for RFA # 202002026.

Thank you for your interest in doing business with the State of Maine and the Bureau of Agriculture, Food and Rural Resources.

Tonya K. Perkins  
Office Specialist II  
Bureau of Agriculture, Food & Rural Resources  
Agricultural Resource Development  
28 State House Station  
90 Blossom Lane  
Augusta, ME 04333-0028  
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**STATE OF MAINE  
DEPARTMENT OF AGRICULTURE  
CONSERVATION AND FORESTRY**

**Amanda E. Beal  
Commissioner**

**Janet T. Mills  
Governor**

May 12, 2020

Sarah Redmond  
Springtide Organics LLC  
14 Factory Rd  
Gouldsboro, Maine 04607

**SUBJECT:** Notice of the Agricultural Development Grant review process for RFA #  
202002026 Agricultural Development Grant  
**RE:** Development of innovative processing methods and analysis for farmed seaweed  
crops in Maine

Dear Ms. Redmond:

This letter is in regard to the Request for Applications (RFA) issued by the State of Maine Department of Agriculture, Conservation and Forestry for the Agricultural Development Grant. The Department has evaluated the proposals received using the evaluation criteria identified in the RFA, and the Department is hereby announcing its conditional contract award(s) to the following bidder(s):

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- Ocean Improved, Inc
- Somali Bantu Community Association of Maine
- Springtide Organics, LLC
- University of Maine System – Dr. Ling Li
- Wild Blueberry Commission of Maine

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Thank you for your interest in doing business with the State of Maine.

Sincerely,

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Nancy McBrady  
Director, Bureau of Agriculture, Food and Rural Resources

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**From:** [Perkins, Tonya K](#)  
**To:** [contact.swallowtailfarm@gmail.com](mailto:contact.swallowtailfarm@gmail.com)  
**Subject:** 2020 Agricultural Development Grant  
**Date:** Tuesday, May 12, 2020 4:42:54 PM  
**Attachments:** [Swallowtail.pdf](#)

---

Good afternoon,

Attached is the notice of the Agricultural Development Grant review process for RFA # 202002026.

Thank you for your interest in doing business with the State of Maine and the Bureau of Agriculture, Food and Rural Resources.

Tonya K. Perkins  
Office Specialist II  
Bureau of Agriculture, Food & Rural Resources  
Agricultural Resource Development  
28 State House Station  
90 Blossom Lane  
Augusta, ME 04333-0028  
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**STATE OF MAINE  
DEPARTMENT OF AGRICULTURE  
CONSERVATION AND FORESTRY**

**Amanda E. Beal  
Commissioner**

**Janet T. Mills  
Governor**

May 12, 2020

Lauren Pignatello  
Swallowtail Farm and Creamery  
98 Main St  
Whitefield, Maine 04353

**SUBJECT:** Notice of the Agricultural Development Grant review process for RFA #  
202002026 Agricultural Development Grant  
**RE:** Creamery expansion

Dear Ms. Pignatello:

This letter is in regard to the Request for Applications (RFA) issued by the State of Maine Department of Agriculture, Conservation and Forestry for the Agricultural Development Grant. The Department has evaluated the proposals received using the evaluation criteria identified in the RFA, and the Department is hereby announcing its conditional contract award(s) to the following bidder(s):

- Aroostook Hops, LLC
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- Maine Rice Project
- New Roots Cooperative Farm
- Ocean Improved, Inc
- Somali Bantu Community Association of Maine
- Springtide Organics, LLC
- University of Maine System – Dr. Ling Li
- Wild Blueberry Commission of Maine

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Sincerely,

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Nancy McBrady  
Director, Bureau of Agriculture, Food and Rural Resources

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**From:** [Perkins, Tonya K](#)  
**To:** [ufvmaine@gmail.com](mailto:ufvmaine@gmail.com)  
**Subject:** 2020 Agricultural Development Grant  
**Date:** Tuesday, May 12, 2020 4:43:13 PM  
**Attachments:** [United Farmers.pdf](#)

---

Good afternoon,

Attached is the notice of the Agricultural Development Grant review process for RFA # 202002026.

Thank you for your interest in doing business with the State of Maine and the Bureau of Agriculture, Food and Rural Resources.

Tonya K. Perkins  
Office Specialist II  
Bureau of Agriculture, Food & Rural Resources  
Agricultural Resource Development  
28 State House Station  
90 Blossom Lane  
Augusta, ME 04333-0028  
Phone: 207-287-3491  
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**STATE OF MAINE  
DEPARTMENT OF AGRICULTURE  
CONSERVATION AND FORESTRY**

**Amanda E. Beal  
Commissioner**

**Janet T. Mills  
Governor**

May 12, 2020

Chris Phillips  
United Farmer Veterans of Maine  
PO 576  
Winterport, Maine 04496

**SUBJECT:** Notice of the Agricultural Development Grant review process for RFA #  
202002026 Agricultural Development Grant  
**RE:** Boots-2-Bushels: Boot camp for veteran market gardeners

Dear Mr. Phillips:

This letter is in regard to the Request for Applications (RFA) issued by the State of Maine Department of Agriculture, Conservation and Forestry for the Agricultural Development Grant. The Department has evaluated the proposals received using the evaluation criteria identified in the RFA, and the Department is hereby announcing its conditional contract award(s) to the following bidder(s):

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- Springtide Organics, LLC
- University of Maine System – Dr. Ling Li
- Wild Blueberry Commission of Maine

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Sincerely,

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Nancy McBrady  
Director, Bureau of Agriculture, Food and Rural Resources

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**From:** [Perkins, Tonya K](#)  
**To:** [ling.li@maine.edu](mailto:ling.li@maine.edu)  
**Subject:** 2020 Agricultural Development Grant  
**Date:** Tuesday, May 12, 2020 4:43:38 PM  
**Attachments:** [University of Maine - Ling Li.pdf](#)

---

Good afternoon,

Attached is the notice of the Agricultural Development Grant review process for RFA # 202002026.

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Tonya K. Perkins  
Office Specialist II  
Bureau of Agriculture, Food & Rural Resources  
Agricultural Resource Development  
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**STATE OF MAINE  
DEPARTMENT OF AGRICULTURE  
CONSERVATION AND FORESTRY**

**Amanda E. Beal  
Commissioner**

**Janet T. Mills  
Governor**

May 12, 2020

Ling Li  
University of Maine System  
5755 Nutting Hall  
Orono, Maine 04469-5755

**SUBJECT:** Notice of the Agricultural Development Grant review process for RFA #  
202002026 Agricultural Development Grant  
**RE:** Development of nutrient-loaded biochar pellets using Maine's biomass waste to  
improve wild blueberry production

Dear Dr. Li:

This letter is in regard to the Request for Applications (RFA) issued by the State of Maine Department of Agriculture, Conservation and Forestry for the Agricultural Development Grant. The Department has evaluated the proposals received using the evaluation criteria identified in the RFA, and the Department is hereby announcing its conditional contract award(s) to the following bidder(s):

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Nancy McBrady  
Director, Bureau of Agriculture, Food and Rural Resources

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**From:** [Perkins, Tonya K](#)  
**To:** [eric.venturini@maine.edu](mailto:eric.venturini@maine.edu)  
**Subject:** 2020 Agricultural Development Grant  
**Date:** Tuesday, May 12, 2020 4:44:19 PM  
**Attachments:** [Wild Blueberry project 2.pdf](#)  
[Wild Blueberry project 1.pdf](#)

---

Good afternoon,

Attached is the notice of the Agricultural Development Grant review process for RFA # 202002026.

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Tonya K. Perkins  
Office Specialist II  
Bureau of Agriculture, Food & Rural Resources  
Agricultural Resource Development  
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**STATE OF MAINE  
DEPARTMENT OF AGRICULTURE  
CONSERVATION AND FORESTRY**

**Amanda E. Beal  
Commissioner**

**Janet T. Mills  
Governor**

May 12, 2020

Eric Venturini  
Wild Blueberry Commission  
5784 York Complex Ste 52  
Orono, Maine 04469

**SUBJECT:** Notice of the Agricultural Development Grant review process for RFA #  
202002026 Agricultural Development Grant  
**RE:** Increasing market connectivity for Maine's Wild Blueberry growers and processors  
by leveraging information technology

Dear Mr. Venturini:

This letter is in regard to the Request for Applications (RFA) issued by the State of Maine Department of Agriculture, Conservation and Forestry for the Agricultural Development Grant. The Department has evaluated the proposals received using the evaluation criteria identified in the RFA, and the Department is hereby announcing its conditional contract award(s) to the following bidder(s):

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Nancy McBrady  
Director, Bureau of Agriculture, Food and Rural Resources

## **STATEMENT OF APPEAL RIGHTS**

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**STATE OF MAINE  
DEPARTMENT OF AGRICULTURE  
CONSERVATION AND FORESTRY**

**Amanda E. Beal  
Commissioner**

**Janet T. Mills  
Governor**

May 12, 2020

Eric Venturini  
Wild Blueberry Commission  
5784 York Complex Ste 52  
Orono, Maine 04469

**SUBJECT:** Notice of the Agricultural Development Grant review process for RFA #  
202002026 Agricultural Development Grant  
**RE:** Promoting Maine Wild Blueberries and value-added products through creative  
collaborative marketing

Dear Mr. Venturini:

This letter is in regard to the Request for Applications (RFA) issued by the State of Maine Department of Agriculture, Conservation and Forestry for the Agricultural Development Grant. The Department has evaluated the proposals received using the evaluation criteria identified in the RFA, and the Department is hereby announcing its conditional contract award(s) to the following bidder(s):

- Aroostook Hops, LLC
- Blue Barn, LLC dba Bluet
- Daybreak Growers Alliance
- Maine Cap N Stem, LLC
- Maine Rice Project
- New Roots Cooperative Farm
- Ocean Improved, Inc
- Somali Bantu Community Association of Maine
- Springtide Organics, LLC
- University of Maine System – Dr. Ling Li
- Wild Blueberry Commission of Maine

The bidders listed above received the evaluation team's highest rankings. The Department will be contacting the aforementioned bidders soon to negotiate a contract. As provided in the RFA, the Notice of Conditional Contract Award is subject to execution of a written contract and, as a result, this Notice does NOT constitute the formation of a contract between the Department and

the apparent successful vendor. The vendor shall not acquire any legal or equitable rights relative to the contract services until a contract containing terms and conditions acceptable to the Department is executed. The Department further reserves the right to cancel this Notice of Conditional Contract Award at any time prior to the execution of a written contract.

As stated in the RFA, following announcement of this award decision, all submissions in response to the RFA are considered public records available for public inspection pursuant to the State of Maine Freedom of Access Act, 1 M.R.S. §§ 401 et seq.; 5 M.R.S. § 1825-B (6).

This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,

A handwritten signature in black ink, appearing to read "Nancy McBrady". The signature is fluid and cursive, with a long horizontal stroke at the end.

Nancy McBrady  
Director, Bureau of Agriculture, Food and Rural Resources

## **STATEMENT OF APPEAL RIGHTS**

Any person aggrieved by an award decision may request an appeal hearing. The request must be made to the Director of the Bureau of General Services, in writing, within 15 days of notification of the contract award as provided in 5 M.R.S. § 1825-E (2) and the Rules of the Department of Administrative and Financial Services, Bureau of General Services, Division of Purchases, Chapter 120, § (2) (2).

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** ALLAGASH VIEW FARMS  
**DATE:** April 15, 2020

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Procurement Services as part of your contract award selection documents.*

**DEPARTMENT NAME:** Agriculture, Conservation & Forestry  
**NAME OF RFP COORDINATOR:** Tom Gordon  
**NAMES OF EVALUATORS:** Jeffery Pangburn, Kelby Young, Mark Dvorozniak, Rob Dumas, Kevin Woltemath

\*\*\*\*\*

**SUMMARY PAGE**

<b>Pass/Fail Criteria</b>		
	<u>Pass:</u>	<u>Fail:</u>
NA		
è		
è		
	<u>Points Awarded:</u>	
<b>Numerical Score:</b> (Edit sections below to match evaluation criteria within RFP)		
Section I. Project Narrative	(Max: 75 Points)	<b>26</b>
Section III: Cost Proposal	(Max: 25 Points)	<b>9</b>
<b>TOTAL POINTS</b>	(Max: 100 Points)	<b>35</b>

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** ALLAGASH VIEW FARMS  
**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION I  
Project Narrative**

**Total Points Available: 75                      Score:   26**

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Project Narrative*
  - A. *Commissioner Priority Area*
    - *Tangentially, priorities 2,3,4*
    - *Harvester shared? Lacks specifics*
  - B. *Identification of Need/Opportunity and Justification*
    - *Not well-described*
    - *No quantification of demand*
    - *How to compete with Canada?*
  - C. *Project Goals and Objectives, Deliverables*
    - *Not specific, measurable, realistic, or time-bound*
    - *Harvester is the only clear deliverable*
  - D. *Innovation*
    - *Existing technology nearby*
  - E. *Degree of Risk*
    - *Uncertain demand and costs*
  - F. *Project Methodology and Schedule*
    - *Lacks specifics*
  - G. *Key Personnel and Project Management*
    - *Lack of experience*
  - H. *External Project Support*

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** ALLAGASH VIEW FARMS  
**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION II  
Cost Proposal**

**Total Points Available:** 25

**Score:**   9  

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Cost Proposal*
  - A. *Budget*
    - .
  - B. *Match*
    - . *Minimum match met?*

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** APPLETON CREAMERY  
**DATE:** April 15, 2020

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Procurement Services as part of your contract award selection documents.*

**DEPARTMENT NAME:** Agriculture, Conservation & Forestry  
**NAME OF RFP COORDINATOR:** Tom Gordon  
**NAMES OF EVALUATORS:** Jeffery Pangburn, Kelby Young, Mark Dvorozniak, Rob Dumas, Kevin Woltemath

\*\*\*\*\*

**SUMMARY PAGE**

<b>Pass/Fail Criteria</b>		
	<u>Pass:</u>	<u>Fail:</u>
NA		
è		
è		
	<u>Points Awarded:</u>	
<b>Numerical Score:</b> (Edit sections below to match evaluation criteria within RFP)		
Section I. Project Narrative	(Max: 75 Points)	<b>31</b>
Section III: Cost Proposal	(Max: 25 Points)	<b>7</b>
<b>TOTAL POINTS</b>	(Max: 100 Points)	<b>38</b>

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** APPLETON CREAMERY  
**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION I  
Project Narrative**

**Total Points Available: 75                      Score: 31\_\_\_\_\_**

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Project Narrative*
  - A. *Commissioner Priority Area*
    - 1,2
  - B. *Identification of Need/Opportunity and Justification*
    - *Weak, not well-quantified*
  - C. *Project Goals and Objectives, Deliverables*
    - *Not clear*
    - *No demonstration of how project will increase sales*
  - D. *Innovation*
    -
  - E. *Degree of Risk*
    - *Didn't address market acceptance*
  - F. *Project Methodology and Schedule*
    - *Rough timeline*
    - *Little due diligence*
    - *Only one quote*
  - G. *Key Personnel and Project Management*
    - *Well-connected*
    - *experienced*
  - H. *External Project Support*
    -



**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** APPLETON CREAMERY  
**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION II  
Cost Proposal**

**Total Points Available:** 25

**Score:** 7

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Cost Proposal*
  - A. *Budget*
    - *No comparables*
    - *Costs can be highly variable, seem too low*
    - *Lack of documentation*
  - B. *Match*
    -

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** AROOSTOOK HOPS  
**DATE:** April 15, 2020

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Procurement Services as part of your contract award selection documents.*

**DEPARTMENT NAME:** Agriculture, Conservation & Forestry  
**NAME OF RFP COORDINATOR:** Tom Gordon  
**NAMES OF EVALUATORS:** Jeffery Pangburn, Kelby Young, Mark Dvorozniak, Rob Dumas, Kevin Woltemath

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**SUMMARY PAGE**

<b>Pass/Fail Criteria</b>		
	<u>Pass:</u>	<u>Fail:</u>
NA		
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è		
	<u>Points Awarded:</u>	
<b>Numerical Score:</b> (Edit sections below to match evaluation criteria within RFP)		
Section I. Project Narrative	(Max: 75 Points)	<b>60</b>
Section III: Cost Proposal	(Max: 25 Points)	<b>22</b>
<b>TOTAL POINTS</b>	(Max: 100 Points)	<b>82</b>

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** AROOSTOOK HOPS  
**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION I  
Project Narrative**

**Total Points Available: 75                      Score: 60**

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Project Narrative*
  - A. *Commissioner Priority Area*
    - 2, 3, 4
  - B. *Identification of Need/Opportunity and Justification*
    - High demand for hops
  - C. *Project Goals and Objectives, Deliverables*
    - More measurable than most
    - Well-documented
  - D. *Innovation*
    - Mostly normal operations
    - Collaboration component may be innovative
  - E. *Degree of Risk*
    - Good demand
    - Comprehensive addressing of issue
  - F. *Project Methodology and Schedule*
    -
  - G. *Key Personnel and Project Management*
    -
  - H. *External Project Support*
    -

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: AROOSTOOK HOPS  
DATE: April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION II  
Cost Proposal**

**Total Points Available: 25**

**Score: 22**

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Cost Proposal*
  - A. *Budget*
    - *Good due diligence on details*
  - B. *Match*
    - *Comprehensive support*

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** ATLANTIC SEA FARMS  
**DATE:** April 15, 2020

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Procurement Services as part of your contract award selection documents.*

**DEPARTMENT NAME:** Agriculture, Conservation & Forestry  
**NAME OF RFP COORDINATOR:** Tom Gordon  
**NAMES OF EVALUATORS:** Jeffery Pangburn, Kelby Young, Mark Dvorozniak, Rob Dumas, Kevin Woltemath

\*\*\*\*\*

**SUMMARY PAGE**

<b>Pass/Fail Criteria</b>		
	<u>Pass:</u>	<u>Fail:</u>
NA		
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	<u>Points Awarded:</u>	
<b>Numerical Score:</b> (Edit sections below to match evaluation criteria within RFP)		
Section I. Project Narrative	(Max: 75 Points)	<b>64</b>
Section III: Cost Proposal	(Max: 25 Points)	<b>22</b>
<b>TOTAL POINTS</b>	(Max: 100 Points)	<b>86</b>

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** ATLANTIC SEA FARMS  
**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION I  
Project Narrative**

**Total Points Available: 75                      Score: 64**

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Project Narrative*
  - A. *Commissioner Priority Area*
    - *Addresses all 5 priorities*
  - B. *Identification of Need/Opportunity and Justification*
    - *Good description*
    - *Demand is there*
    - *Supply constraint*
    - *Good job describing how they are growing but processing is constrained*
  - C. *Project Goals and Objectives, Deliverables*
    - *Detailed enumeration*
  - D. *Innovation*
    - *Existing food processing equipment modified for kelp*
    - *Blancher is pretty common, but they are adapting it for a novel industry*
  - E. *Degree of Risk*
    -
  - F. *Project Methodology and Schedule*
    - *Strong methodology*
    - *Capacity to accomplish project*
    - *Short timeline*
  - G. *Key Personnel and Project Management*
    - *They have a solid team already producing results*
  - H. *External Project Support*
    -

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** ATLANTIC SEA FARMS  
**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION II  
Cost Proposal**

**Total Points Available:** 25

**Score:** 22

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Cost Proposal*
  - A. *Budget*
    - *Well thought out*
  - B. *Match*
    - *100% match – strong external commitment*

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** AURORA MILLS FARMS  
**DATE:** April 15, 2020

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Procurement Services as part of your contract award selection documents.*

**DEPARTMENT NAME:** Agriculture, Conservation & Forestry  
**NAME OF RFP COORDINATOR:** Tom Gordon  
**NAMES OF EVALUATORS:** Jeffery Pangburn, Kelby Young, Mark Dvorozniak, Rob Dumas, Kevin Woltemath

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**SUMMARY PAGE**

<b>Pass/Fail Criteria</b>		
	<u>Pass:</u>	<u>Fail:</u>
NA		
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è		
	<u>Points Awarded:</u>	
<b>Numerical Score:</b> (Edit sections below to match evaluation criteria within RFP)		
Section I. Project Narrative	(Max: 75 Points)	<b>44</b>
Section III: Cost Proposal	(Max: 25 Points)	<b>18</b>
<b>TOTAL POINTS</b>	(Max: 100 Points)	<b>62</b>



**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** AURORA MILLS FARMS  
**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION I  
Project Narrative**

**Total Points Available: 75                      Score: 44**

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Project Narrative*
  - A. *Commissioner Priority Area*
    - *Touches on all priorities*
    - *Not well-documented*
  - B. *Identification of Need/Opportunity and Justification*
    - *No quantification of quality increase*
    - *What competition?*
    - *Focus more on need. Not enough qualification*
  - C. *Project Goals and Objectives, Deliverables*
    - *Not quantified*
  - D. *Innovation*
    - *No new tech, just new to Maine*
    - *No one is using a color sorter in Maine, but it is not new tech*
  - E. *Degree of Risk*
    - *Uncertain percentage of increase*
    - *Hard to evaluate risk without knowing more about deliverables. Is it a justifiable cost?*
  - F. *Project Methodology and Schedule*
    - *Good timeline*
    - *No specific date*
  - G. *Key Personnel and Project Management*
    - *Significant experience*
  - H. *External Project Support*
    -



**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** BLUE BARN, LLC – d/b/a BLUET  
**DATE:** April 15, 2020

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team’s consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Procurement Services as part of your contract award selection documents.*

**DEPARTMENT NAME:** Agriculture, Conservation & Forestry  
**NAME OF RFP COORDINATOR:** Tom Gordon  
**NAMES OF EVALUATORS:** Jeffery Pangburn, Kelby Young, Mark Dvorozniak, Rob Dumas, Kevin Woltemath

\*\*\*\*\*

**SUMMARY PAGE**

<b>Pass/Fail Criteria</b>		
	<u>Pass:</u>	<u>Fail:</u>
NA		
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è		
	<u>Points Awarded:</u>	
<b>Numerical Score:</b> (Edit sections below to match evaluation criteria within RFP)		
Section I. Project Narrative	(Max: 75 Points)	<b>57</b>
Section III: Cost Proposal	(Max: 25 Points)	<b>20</b>
<b>TOTAL POINTS</b>	(Max: 100 Points)	<b>77</b>

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** BLUE BARN, LLC – d/b/a BLUET  
**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION I  
Project Narrative**

**Total Points Available: 75                      Score:   57**

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Project Narrative*
  - A. *Commissioner Priority Area*
    - 2,3
    - *Good for blueberry industry*
  - B. *Identification of Need/Opportunity and Justification*
    - *Inspirational, but not quantified*
    - *Potential high impact*
  - C. *Project Goals and Objectives, Deliverables*
    - *Well-defined*
  - D. *Innovation*
    - *Unique product*
    - *Cans are trending*
    - *Applying old world tech to commodity*
  - E. *Degree of Risk*
    - *Risky to go national*
    - *Hard to place in a store aisle with non-alcohol products*
  - F. *Project Methodology and Schedule*
    - *Fairly complete*
  - G. *Key Personnel and Project Management*
    - *Incomplete?*
    - *Has external support*
  - H. *External Project Support*
    -



**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** BUTTERFIELD SHELLFISH  
**DATE:** April 15, 2020

\*\*\*\*\*

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**DEPARTMENT NAME:** Agriculture, Conservation & Forestry  
**NAME OF RFP COORDINATOR:** Tom Gordon  
**NAMES OF EVALUATORS:** Jeffery Pangburn, Kelby Young, Mark Dvorozniak, Rob Dumas, Kevin Woltemath

\*\*\*\*\*

**SUMMARY PAGE**

<b>Pass/Fail Criteria</b>		
	<u>Pass:</u>	<u>Fail:</u>
NA		
è		
è		
	<u>Points Awarded:</u>	
<b>Numerical Score:</b> (Edit sections below to match evaluation criteria within RFP)		
Section I. Project Narrative	(Max: 75 Points)	<b>57</b>
Section III: Cost Proposal	(Max: 25 Points)	<b>20</b>
<b>TOTAL POINTS</b>	(Max: 100 Points)	<b>77</b>

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** BUTTERFIELD SHELLFISH  
**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION I  
Project Narrative**

**Total Points Available: 75                      Score: 57\_\_\_\_\_**

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Project Narrative*
  - A. *Commissioner Priority Area*
    - #2, maybe 3 and 5
  - B. *Identification of Need/Opportunity and Justification*
    - articulate
    - Ambitious to propose such growth with one person at 20hrs/wk
  - C. *Project Goals and Objectives, Deliverables*
    - Not enough information
    - Grant wouldn't cover all phases of project
    - Talks about technologies but doesn't provide enough information.
    - How does boat fit into this phase?
  - D. *Innovation*
    - Patent
  - E. *Degree of Risk*
    - Risky to use warm water application here
  - F. *Project Methodology and Schedule*
    - Thorough
    - Very detailed
  - G. *Key Personnel and Project Management*
    - Experienced
    - Scientific
  - H. *External Project Support*
    -

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** BUTTERFIELD SHELLFISH  
**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION II  
Cost Proposal**

**Total Points Available:** 25 **Score:** 20

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Cost Proposal*
  - A. *Budget*
    - *How to fund the next phase?*
    - *Questions about the phases outlined in proposal, and how the budget reflects that*
  - B. *Match*
    - *Strong match, but not well-described*



**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** CHEBEAGUE ISLAND OYSTER COMPANY  
**DATE:** April 15, 2020

\*\*\*\*\*

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**DEPARTMENT NAME:** Agriculture, Conservation & Forestry  
**NAME OF RFP COORDINATOR:** Tom Gordon  
**NAMES OF EVALUATORS:** Jeffery Pangburn, Kelby Young, Mark Dvorozniak, Rob Dumas, Kevin Woltemath

\*\*\*\*\*

**SUMMARY PAGE**

<b>Pass/Fail Criteria</b>		
	<u>Pass:</u>	<u>Fail:</u>
NA		
è		
è		
	<u>Points Awarded:</u>	
<b>Numerical Score:</b> (Edit sections below to match evaluation criteria within RFP)		
Section I. Project Narrative (Max: 75 Points)	<b>32</b>	
Section III: Cost Proposal (Max: 25 Points)	<b>17</b>	
<b>TOTAL POINTS</b> (Max: 100 Points)	<b>49</b>	

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** CHEBEAGUE ISLAND OYSTER COMPANY  
**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION I  
Project Narrative**

**Total Points Available: 75                      Score:   32**

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Project Narrative*
  - A. *Commissioner Priority Area*
    - *Primarily #4*
  - B. *Identification of Need/Opportunity and Justification*
    - *Not quantified*
    - *Labor savings vs transportation costs?*
  - C. *Project Goals and Objectives, Deliverables*
    - *No detail*
    - *Not quantified*
    - *Justifying based on labor savings, but the savings aren't quantified. Not much effort in this section*
  - D. *Innovation*
    - *The only innovation is collaboration.*
    - *There are others doing the same thing.*
    - *New equipment?*
  - E. *Degree of Risk*
    - *Low risk. Maintenance of equipment a concern*
  - F. *Project Methodology and Schedule*
    - *There's not a lot to it - buy equipment, and report over 5 yrs*
  - G. *Key Personnel and Project Management*
    - *One-person team*
    - *No mention of reporting to DACF*
  - H. *External Project Support*
    -

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** CHEBEAGUE ISLAND OYSTER COMPANY  
**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION II  
Cost Proposal**

**Total Points Available:** 25

**Score:** 17

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Cost Proposal*
  - A. *Budget*
    - *Low cost*
    - *Lacks narrative*
  - B. *Match*
    - *Applicant contributes 25% of equipment cost*

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** CORNISH CIDER COMPANY  
**DATE:** April 15, 2020

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Procurement Services as part of your contract award selection documents.*

**DEPARTMENT NAME:** Agriculture, Conservation & Forestry  
**NAME OF RFP COORDINATOR:** Tom Gordon  
**NAMES OF EVALUATORS:** Jeffery Pangburn, Kelby Young, Mark Dvorozniak, Rob Dumas, Kevin Woltemath

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**SUMMARY PAGE**

<b>Pass/Fail Criteria</b>		
	<u>Pass:</u>	<u>Fail:</u>
NA		
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è		
	<u>Points Awarded:</u>	
<b>Numerical Score:</b> (Edit sections below to match evaluation criteria within RFP)		
Section I. Project Narrative	(Max: 75 Points)	<b>20</b>
Section III: Cost Proposal	(Max: 25 Points)	<b>5</b>
<b>TOTAL POINTS</b>	(Max: 100 Points)	<b>25</b>

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** CORNISH CIDER COMPANY  
**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION I  
Project Narrative**

**Total Points Available: 75                      Score:   20**

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Project Narrative*
  - A. *Commissioner Priority Area*
    - *Priority 3*
  - B. *Identification of Need/Opportunity and Justification*
    - *vage*
    - *no support of shortage of cider apples*
  - C. *Project Goals and Objectives, Deliverables*
    - *Build barn, grow apples and perry pears, jobs*
    - *Goals not SMART*
  - D. *Innovation*
    - *Not well-described*
  - E. *Degree of Risk*
    - *Broad description but risks not quantified or mitigation plans*
  - F. *Project Methodology and Schedule*
    - *No timeline*
    - *Barn rather than current basement*
  - G. *Key Personnel and Project Management*
    - *15 years orchard experience*
  - H. *External Project Support*
    -

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** CORNISH CIDER COMPANY  
**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION II  
Cost Proposal**

**Total Points Available:** 25

**Score:** 5

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Cost Proposal*
  - A. *Budget*
    - *No detail*
    - *No price quotes*
    -
  - B. *Match*
    - *Insufficient match*
    - 
    -

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** CROFT  
**DATE:** April 15, 2020

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Procurement Services as part of your contract award selection documents.*

**DEPARTMENT NAME:** Agriculture, Conservation & Forestry  
**NAME OF RFP COORDINATOR:** Tom Gordon  
**NAMES OF EVALUATORS:** Jeffery Pangburn, Kelby Young, Mark Dvorozniak, Rob Dumas, Kevin Woltemath

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**SUMMARY PAGE**

<b>Pass/Fail Criteria</b>		
	<u>Pass:</u>	<u>Fail:</u>
NA		
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	<u>Points Awarded:</u>	
<b>Numerical Score:</b> (Edit sections below to match evaluation criteria within RFP)		
Section I. Project Narrative	(Max: 75 Points)	<b>44</b>
Section III: Cost Proposal	(Max: 25 Points)	<b>10</b>
<b>TOTAL POINTS</b>	(Max: 100 Points)	<b>54</b>

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** CROFT  
**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION I  
Project Narrative**

**Total Points Available: 75                      Score: 44**

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Project Narrative*
  - A. *Commissioner Priority Area*
    - *A different direction*
    - *#5 not justified*
    -
  - B. *Identification of Need/Opportunity and Justification*
    - *Good description but not quantified: size, cost advantage/disadvantage*
  - C. *Project Goals and Objectives, Deliverables*
    - *Not quantified*
  - D. *Innovation*
    - *Not quantified*
    - *Concerns about code compliance*
  - E. *Degree of Risk*
    - *Straw has been tried, but not blown (new process, but not new product). Questions about flammability*
    - *Describes risks but doesn't quantify the demand (construction slow to evolve)*
  - F. *Project Methodology and Schedule*
    - *Schedule is off*
  - G. *Key Personnel and Project Management*
    - *Solid experience and good team*
  - H. *External Project Support*
    -



**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** CROFT  
**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION II  
Cost Proposal**

**Total Points Available:** 25

**Score:** 10

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Cost Proposal*
  - A. *Budget*
    - .
  - B. *Match*
    - . *25% matching requirement not met*

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** DAYBREAK GROWERS ALLIANCE  
**DATE:** April 15, 2020

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Procurement Services as part of your contract award selection documents.*

**DEPARTMENT NAME:** Agriculture, Conservation & Forestry  
**NAME OF RFP COORDINATOR:** Tom Gordon  
**NAMES OF EVALUATORS:** Jeffery Pangburn, Kelby Young, Mark Dvorozniak, Rob Dumas, Kevin Woltemath

\*\*\*\*\*

**SUMMARY PAGE**

<b>Pass/Fail Criteria</b>		
	<u>Pass:</u>	<u>Fail:</u>
NA		
è		
è		
	<u>Points Awarded:</u>	
<b>Numerical Score:</b> (Edit sections below to match evaluation criteria within RFP)		
Section I. Project Narrative	(Max: 75 Points)	<b>60</b>
Section III: Cost Proposal	(Max: 25 Points)	<b>21</b>
<b>TOTAL POINTS</b>	(Max: 100 Points)	<b>81</b>

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** DAYBREAK GROWERS ALLIANCE  
**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION I  
Project Narrative**

**Total Points Available: 75                      Score: 60**

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Project Narrative*
  - A. *Commissioner Priority Area*
    - *Met 1, 2, and 3*
  - B. *Identification of Need/Opportunity and Justification*
    - *Good narrative with some quantification but no real demand data*
  - C. *Project Goals and Objectives, Deliverables*
    - *SMART*
  - D. *Innovation*
    - *Unique adaptation of CSA*
    - *Non-centralized with low overhead*
    - *Model is innovative but not clearly explained*
  - E. *Degree of Risk*
    - *Low risk even with C19 because of the distribution model. Very thorough*
  - F. *Project Methodology and Schedule*
    - *Measurement plan more than a schedule (likely b/c project is basically paying for staff)*
  - G. *Key Personnel and Project Management*
    - *Good experienced team*
  - H. *External Project Support*
    -



**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** DUFF FARMS  
**DATE:** April 15,2020

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Procurement Services as part of your contract award selection documents.*

**DEPARTMENT NAME:** Agriculture, Conservation & Forestry  
**NAME OF RFP COORDINATOR:** Tom Gordon  
**NAMES OF EVALUATORS:** Jeffery Pangburn, Kelby Young, Mark Dvorozniak, Rob Dumas, Kevin Woltemath

\*\*\*\*\*

**SUMMARY PAGE**

<b>Pass/Fail Criteria</b>		
	<u>Pass:</u>	<u>Fail:</u>
NA		
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	<u>Points Awarded:</u>	
<b>Numerical Score:</b> (Edit sections below to match evaluation criteria within RFP)		
Section I. Project Narrative	(Max: 75 Points)	<b>38</b>
Section III: Cost Proposal	(Max: 25 Points)	<b>11</b>
<b>TOTAL POINTS</b>	(Max: 100 Points)	<b>49</b>

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** DUFF FARMS  
**DATE:** April 15,2020

\*\*\*\*\*

**EVALUATION OF SECTION I  
Project Narrative**

**Total Points Available: 75                      Score:   38**

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Project Narrative*
  - A. *Commissioner Priority Area*
    - *Met one area - #4*
  - B. *Identification of Need/Opportunity and Justification*
    - *Forage crop soil process improvement*
  - C. *Project Goals and Objectives, Deliverables*
    - *Little quantification*
    - *labor savings and improved yields*
  - D. *Innovation*
    - *None, just equipment purchase*
  - E. *Degree of Risk*
    - *Low risk - used successfully other places*
  - F. *Project Methodology and Schedule*
    - *Describes measurements*
  - G. *Key Personnel and Project Management*
    - *Farm owner*
  - H. *External Project Support*
    -

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** DUFF FARMS  
**DATE:** April 15,2020

\*\*\*\*\*

**EVALUATION OF SECTION II  
Cost Proposal**

**Total Points Available:** 25

**Score:** 11

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Cost Proposal*
  - A. *Budget*
    - *Incorrect calculations?*
  - B. *Match*
    - *May not meet matching requirement*

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** FORAGER (CONSUMER PROJECT)  
**DATE:** April 15, 2020

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Procurement Services as part of your contract award selection documents.*

**DEPARTMENT NAME:** Agriculture, Conservation & Forestry  
**NAME OF RFP COORDINATOR:** Tom Gordon  
**NAMES OF EVALUATORS:** Jeffery Pangburn, Kelby Young, Mark Dvorozniak, Rob Dumas, Kevin Woltemath

\*\*\*\*\*

**SUMMARY PAGE**

<b>Pass/Fail Criteria</b>		
	<u>Pass:</u>	<u>Fail:</u>
NA		
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	<u>Points Awarded:</u>	
<b>Numerical Score:</b> (Edit sections below to match evaluation criteria within RFP)		
Section I. Project Narrative	(Max: 75 Points)	<b>60</b>
Section III: Cost Proposal	(Max: 25 Points)	<b>10</b>
<b>TOTAL POINTS</b>	(Max: 100 Points)	<b>70</b>



**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** FORAGER (CONSUMER PROJECT)  
**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION I  
Project Narrative**

**Total Points Available: 75                      Score: 60**

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Project Narrative*
  - A. *Commissioner Priority Area*
    - *Not specific*
    - *Priority #2*
  - B. *Identification of Need/Opportunity and Justification*
    - *Good quantification*
    - 
    -
  - C. *Project Goals and Objectives, Deliverables*
    - *Clear goals*
    - *Good numbers*
    - *Question 500 farms as an attainable goal*
    - *Repackaging list already developed by Extension*
  - D. *Innovation*
    - *Real-time reaction to COVID-19 crisis*
    - *Seems innovative*
  - E. *Degree of Risk*
    - *Supplier adoption and consumer use*
  - F. *Project Methodology and Schedule*
    - *Questions about how popular it will be "when the world goes back to normal"*
    - *Well documented*
    -
  - G. *Key Personnel and Project Management*
    - *Strong team*
  - H. *External Project Support*
    -

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** FORAGER (CONSUMER PROJECT)  
**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION II  
Cost Proposal**

**Total Points Available:** 25

**Score:** 10

\*\*\*\*\*

**Evaluation Team Comments:**

*I. Cost Proposal*

*A. Budget*

.

*B. Match*

- Marketing emphasis – should have 50% match*
- In-kind labor is valued at \$50/hour*

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** FORAGER (WHOLESALE PROJECT)  
**DATE:** April 15, 2020

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Procurement Services as part of your contract award selection documents.*

**DEPARTMENT NAME:** Agriculture, Conservation & Forestry  
**NAME OF RFP COORDINATOR:** Tom Gordon  
**NAMES OF EVALUATORS:** Jeffery Pangburn, Kelby Young, Mark Dvorozniak, Rob Dumas, Kevin Woltemath

\*\*\*\*\*

**SUMMARY PAGE**

<b>Pass/Fail Criteria</b>		
	<u>Pass:</u>	<u>Fail:</u>
NA		
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è		
	<u>Points Awarded:</u>	
<b>Numerical Score:</b> (Edit sections below to match evaluation criteria within RFP)		
Section I. Project Narrative	(Max: 75 Points)	<b>50</b>
Section III: Cost Proposal	(Max: 25 Points)	<b>10</b>
<b>TOTAL POINTS</b>	(Max: 100 Points)	<b>60</b>

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** FORAGER (WHOLESALE PROJECT)  
**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION I  
Project Narrative**

**Total Points Available: 75                      Score:   50**

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Project Narrative*
  - A. *Commissioner Priority Area*
    - 1 and 2
  - B. *Identification of Need/Opportunity and Justification*
    - Articulate description; some quantification
  - C. *Project Goals and Objectives, Deliverables*
    - Not realistic
  - D. *Innovation*
    - Doesn't seem innovative - expanding on current model
  - E. *Degree of Risk*
    - Financials indicate a degree of risk
    - Supplier adoption
  - F. *Project Methodology and Schedule*
    - Well-documented
  - G. *Key Personnel and Project Management*
    - Strong/experienced team
  - H. *External Project Support*
    -

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** FORAGER (WHOLESALE PROJECT)  
**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION II  
Cost Proposal**

**Total Points Available:** 25

**Score:**   10  

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Cost Proposal*
  - A. *Budget*
    - *Insufficient match*
  - B. *Match*
    - *50% match for marketing project was not met*

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** HATCH POULTRY FARMS  
**DATE:** April 15, 2020

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Procurement Services as part of your contract award selection documents.*

**DEPARTMENT NAME:** Agriculture, Conservation & Forestry  
**NAME OF RFP COORDINATOR:** Tom Gordon  
**NAMES OF EVALUATORS:** Jeffery Pangburn, Kelby Young, Mark Dvorozniak, Rob Dumas, Kevin Woltemath

\*\*\*\*\*

**SUMMARY PAGE**

<b>Pass/Fail Criteria</b>		
	<u>Pass:</u>	<u>Fail:</u>
NA		
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è		
	<u>Points Awarded:</u>	
<b>Numerical Score:</b> (Edit sections below to match evaluation criteria within RFP)		
Section I. Project Narrative	(Max: 75 Points)	<b>21</b>
Section III: Cost Proposal	(Max: 25 Points)	<b>1</b>
<b>TOTAL POINTS</b>	(Max: 100 Points)	<b>22</b>

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** HATCH POULTRY FARMS  
**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION I  
Project Narrative**

**Total Points Available: 75                      Score: \_\_\_ 21 \_\_\_**

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Project Narrative*
  - A. *Commissioner Priority Area*
    - *Slight connection, not well-detailed*
  - B. *Identification of Need/Opportunity and Justification*
    - *First facility in Maine but doesn't establish why Maine needs one*
  - C. *Project Goals and Objectives, Deliverables*
    - *Project seems to be a mechanized conveyor belt and new cage design to reduce the labor of cleaning cages; don't understand why it is a research facility"*
  - D. *Innovation*
    - *1<sup>st</sup> to Maine?*
  - E. *Degree of Risk*
    - *Doesn't address if the technology is used elsewhere*
  - F. *Project Methodology and Schedule*
    - *Gives 5-10 month timeframe but no steps*
  - G. *Key Personnel and Project Management*
    -
  - H. *External Project Support*
    -

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** HATCH POULTRY FARMS  
**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION II  
Cost Proposal**

**Total Points Available:** 25

**Score:** 1

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Cost Proposal*
  - A. *Budget*
    - *No totals*
    - *Incomplete*
    -
  - B. *Match*
    - *mainly feed that was needed anyway?*



**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** JOHNSON FARM  
**DATE:** April 15, 2020

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Procurement Services as part of your contract award selection documents.*

**DEPARTMENT NAME:** Agriculture, Conservation & Forestry  
**NAME OF RFP COORDINATOR:** Tom Gordon  
**NAMES OF EVALUATORS:** Jeffery Pangburn, Kelby Young, Mark Dvorozniak, Rob Dumas, Kevin Woltemath

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**SUMMARY PAGE**

<b>Pass/Fail Criteria</b>		
	<u>Pass:</u>	<u>Fail:</u>
NA		
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è		
	<u>Points Awarded:</u>	
<b>Numerical Score:</b> (Edit sections below to match evaluation criteria within RFP)		
Section I. Project Narrative	(Max: 75 Points)	<b>17</b>
Section III: Cost Proposal	(Max: 25 Points)	<b>5</b>
<b>TOTAL POINTS</b>	(Max: 100 Points)	<b>22</b>

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** JOHNSON FARM  
**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION I  
Project Narrative**

**Total Points Available: 75                      Score: 17\_\_\_\_\_**

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Project Narrative*
  - A. *Commissioner Priority Area*
    - *Priority #5*
  - B. *Identification of Need/Opportunity and Justification*
    - *Replace old with better - limited*
  - C. *Project Goals and Objectives, Deliverables*
    -
  - D. *Innovation*
    - *Doesn't address*
  - E. *Degree of Risk*
    - *None*
  - F. *Project Methodology and Schedule*
    -
  - G. *Key Personnel and Project Management*
    -
  - H. *External Project Support*
    -

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** JOHNSON FARM  
**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION II  
Cost Proposal**

**Total Points Available:** 25

**Score:**   5  

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Cost Proposal*
  - A. *Budget*
    -
  - B. *Match*
    - *20% match – insufficient*

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** MAINE AQUACULTURE INNOVATION CENTER  
**DATE:** April 15, 2020

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Procurement Services as part of your contract award selection documents.*

**DEPARTMENT NAME:** Agriculture, Conservation & Forestry  
**NAME OF RFP COORDINATOR:** Tom Gordon  
**NAMES OF EVALUATORS:** Jeffery Pangburn, Kelby Young, Mark Dvorozniak, Rob Dumas, Kevin Woltemath

\*\*\*\*\*

**SUMMARY PAGE**

<b>Pass/Fail Criteria</b>		
	<u>Pass:</u>	<u>Fail:</u>
NA		
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è		
	<u>Points Awarded:</u>	
<b>Numerical Score:</b> (Edit sections below to match evaluation criteria within RFP)		
Section I. Project Narrative	(Max: 75 Points)	<b>57</b>
Section III: Cost Proposal	(Max: 25 Points)	<b>20</b>
<b>TOTAL POINTS</b>	(Max: 100 Points)	<b>77</b>

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** MAINE AQUACULTURE INNOVATION CENTER  
**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION I  
Project Narrative**

**Total Points Available: 75                      Score:   57**

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Project Narrative*
  - A. *Commissioner Priority Area*
    - *Met 1 and 2*
  
  - B. *Identification of Need/Opportunity and Justification*
    - *Potentially lucrative model*
    - *A market research study could be well timed*
    - *Well prepared*
  - C. *Project Goals and Objectives, Deliverables*
    - *5 overlapping goals defined*
  
  - D. *Innovation*
    - *Farm raised scallops would be innovative, but is a feasibility study?*
  
  - E. *Degree of Risk*
    - *A study is low risk, but the ROI is questionable*
  
  - F. *Project Methodology and Schedule*
    - *Well-documented*
  
  - G. *Key Personnel and Project Management*
    - *Strong experience*
  
  - H. *External Project Support*
    -



**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** Maine CapN Stem  
**DATE:** April 15, 2020

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Procurement Services as part of your contract award selection documents.*

**DEPARTMENT NAME:** Agriculture, Conservation & Forestry  
**NAME OF RFP COORDINATOR:** Tom Gordon  
**NAMES OF EVALUATORS:** Jeffery Pangburn, Kelby Young, Mark Dvorozniak, Rob Dumas, Kevin Woltemath

\*\*\*\*\*

**SUMMARY PAGE**

<b>Pass/Fail Criteria</b>		
	<u>Pass:</u>	<u>Fail:</u>
NA		
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è		
	<u>Points Awarded:</u>	
<b>Numerical Score:</b> (Edit sections below to match evaluation criteria within RFP)		
Section I. Project Narrative	(Max: 75 Points)	<b>61</b>
Section III: Cost Proposal	(Max: 25 Points)	<b>20</b>
<b>TOTAL POINTS</b>	(Max: 100 Points)	<b>81</b>

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** Maine CapN Stem  
**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION I  
Project Narrative**

**Total Points Available: 75                      Score:   61**

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Project Narrative*
  - A. *Commissioner Priority Area*
    - *2 and 4; possibly 3*
  - B. *Identification of Need/Opportunity and Justification*
    - *Well-articulated and somewhat quantified*
  - C. *Project Goals and Objectives, Deliverables*
    - *Well-articulated and somewhat quantified*
  - D. *Innovation*
    - *Changing process, but vague about significance of change*
  - E. *Degree of Risk*
    - *Low risk*
  - F. *Project Methodology and Schedule*
    - *Well laid-out*
    - *Seems solid*
  - G. *Key Personnel and Project Management*
    - *Lacks communications plan*
    - *Experienced*
  - H. *External Project Support*
    -





**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** MAINE DAIRY PROMOTION BOARD  
**DATE:** April 15, 2020

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Procurement Services as part of your contract award selection documents.*

**DEPARTMENT NAME:** Agriculture, Conservation & Forestry  
**NAME OF RFP COORDINATOR:** Tom Gordon  
**NAMES OF EVALUATORS:** Jeffery Pangburn, Kelby Young, Mark Dvorozniak, Rob Dumas, Kevin Woltemath

\*\*\*\*\*

**SUMMARY PAGE**

<b>Pass/Fail Criteria</b>		
	<u>Pass:</u>	<u>Fail:</u>
NA		
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è		
	<u>Points Awarded:</u>	
<b>Numerical Score:</b> (Edit sections below to match evaluation criteria within RFP)		
Section I. Project Narrative	(Max: 75 Points)	<b>35</b>
Section III: Cost Proposal	(Max: 25 Points)	<b>5</b>
<b>TOTAL POINTS</b>	(Max: 100 Points)	<b>40</b>

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** MAINE DAIRY PROMOTION BOARD  
**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION I  
Project Narrative**

**Total Points Available: 75                      Score:   35**

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Project Narrative*
  - A. *Commissioner Priority Area*
    - *Met 1 and 2*
  - B. *Identification of Need/Opportunity and Justification*
    - *Mainly anecdotal justification of need*
  - C. *Project Goals and Objectives, Deliverables*
    - *Create content and use it to educate*
    - *No measurable goals*
    - *Is consumer and chefs too broad of a target?*
  - D. *Innovation*
    - *none*
  - E. *Degree of Risk*
    - *How to break through conflicting messages?*
    - *Their ability to conduct the campaign is not a risk, but effectiveness seems questionable.*
  - F. *Project Methodology and Schedule*
    - *COVID-19 creates uncertainty*
  - G. *Key Personnel and Project Management*
    - *List but not qualifications*
    - *Listed past projects but not results*
  - H. *External Project Support*
    -

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** MAINE DAIRY PROMOTION BOARD  
**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION II  
Cost Proposal**

**Total Points Available:** 25

**Score:**   5  

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Cost Proposal*
  - A. *Budget*
    - *Inadequate documentation*
  - B. *Match*
    - *Clearly does not meet 50% match for marketing projects*

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** MAINE FARMLAND TRUST  
**DATE:** April 15, 2020

\*\*\*\*\*

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**DEPARTMENT NAME:** Agriculture, Conservation & Forestry  
**NAME OF RFP COORDINATOR:** Tom Gordon  
**NAMES OF EVALUATORS:** Jeffery Pangburn, Kelby Young, Mark Dvorozniak, Rob Dumas, Kevin Woltemath

\*\*\*\*\*

**SUMMARY PAGE**

<b>Pass/Fail Criteria</b>		
	<u>Pass:</u>	<u>Fail:</u>
NA		
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è		
	<u>Points Awarded:</u>	
<b>Numerical Score:</b> (Edit sections below to match evaluation criteria within RFP)		
Section I. Project Narrative	(Max: 75 Points)	<b>49</b>
Section III: Cost Proposal	(Max: 25 Points)	<b>21</b>
<b>TOTAL POINTS</b>	(Max: 100 Points)	<b>70</b>

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** MAINE FARMLAND TRUST  
**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION I  
Project Narrative**

**Total Points Available: 75                      Score:   49**

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Project Narrative*
  - A. *Commissioner Priority Area*
    - *Touches on several priorities, but not in detail*
  - B. *Identification of Need/Opportunity and Justification*
    - *Need to leverage cheese to save Maine dairy industry*
  - C. *Project Goals and Objectives, Deliverables*
    - *Smart, well-documented, measurable*
  - D. *Innovation*
    - *Collaboration is innovative*
  - E. *Degree of Risk*
    - *Participation of cheese makers; attendance at events; demand for Maine cheese at price point*
  - F. *Project Methodology and Schedule*
    - *High level narrative timeline*
  - G. *Key Personnel and Project Management*
    - *Experienced team*
  - H. *External Project Support*
    -

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** MAINE FARMLAND TRUST  
**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION II  
Cost Proposal**

**Total Points Available:** 25

**Score:** 21

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Cost Proposal*
  - A. *Budget*
    - *Strong budget*
    - *Good detail*
  - B. *Match*
    - *Good match*

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** MAINE FEDERATION OF FARMERS' MARKETS  
**DATE:** April 15, 2020

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Procurement Services as part of your contract award selection documents.*

**DEPARTMENT NAME:** Agriculture, Conservation & Forestry  
**NAME OF RFP COORDINATOR:** Tom Gordon  
**NAMES OF EVALUATORS:** Jeffery Pangburn, Kelby Young, Mark Dvorozniak, Rob Dumas, Kevin Woltemath

\*\*\*\*\*

**SUMMARY PAGE**

<b>Pass/Fail Criteria</b>		
	<u>Pass:</u>	<u>Fail:</u>
NA		
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è		
	<u>Points Awarded:</u>	
<b>Numerical Score:</b> (Edit sections below to match evaluation criteria within RFP)		
Section I. Project Narrative	(Max: 75 Points)	<b>46</b>
Section III: Cost Proposal	(Max: 25 Points)	<b>22</b>
<b>TOTAL POINTS</b>	(Max: 100 Points)	<b>68</b>



**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** MAINE FEDERATION OF FARMERS' MARKETS  
**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION I  
Project Narrative**

**Total Points Available: 75                      Score:   46**

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Project Narrative*
  - A. *Commissioner Priority Area*
    - *Met 1 and 2*
  - B. *Identification of Need/Opportunity and Justification*
    - *Leverages USDA programs with TV (PSA) and on-line ads*
  - C. *Project Goals and Objectives, Deliverables*
    - *Hard to quantify deliverables*
  - D. *Innovation*
    - *not innovative*
    - *Videos haven't been used with Farmer's Markets in Maine?*
  - E. *Degree of Risk*
    - *Message saturation*
  - F. *Project Methodology and Schedule*
    - *Clear timeline and deliverables*
  - G. *Key Personnel and Project Management*
    - *Qualifications not clear*
    - *Past grant experience*
  - H. *External Project Support*
    -



**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** MAINE GRAIN ALLIANCE  
**DATE:** April 15, 2020

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Procurement Services as part of your contract award selection documents.*

**DEPARTMENT NAME:** Agriculture, Conservation & Forestry  
**NAME OF RFP COORDINATOR:** Tom Gordon  
**NAMES OF EVALUATORS:** Jeffery Pangburn, Kelby Young, Mark Dvorozniak, Rob Dumas, Kevin Woltemath

\*\*\*\*\*

**SUMMARY PAGE**

<b>Pass/Fail Criteria</b>		
	<u>Pass:</u>	<u>Fail:</u>
NA		
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	<u>Points Awarded:</u>	
<b>Numerical Score:</b> (Edit sections below to match evaluation criteria within RFP)		
Section I. Project Narrative (Max: 75 Points)	<b>63</b>	
Section III: Cost Proposal (Max: 25 Points)	<b>10</b>	
<b>TOTAL POINTS</b> (Max: 100 Points)	<b>73</b>	

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** MAINE GRAIN ALLIANCE  
**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION I  
Project Narrative**

**Total Points Available: 75                      Score:   63**

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Project Narrative*
  - A. *Commissioner Priority Area*
    - *Meets most priority areas*
  - B. *Identification of Need/Opportunity and Justification*
    - *Well-defined*
  - C. *Project Goals and Objectives, Deliverables*
    - *Good description*
  - D. *Innovation*
    -
  - E. *Degree of Risk*
    - *Somewhat risky - economy of scale*
  - F. *Project Methodology and Schedule*
    - *Well-presented plan*
  - G. *Key Personnel and Project Management*
    - *Experienced team*
  - H. *External Project Support*
    -



**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** MAINE ORGANIC FARMERS & GARDENERS ASSOCIATION  
**DATE:** April 15, 2020

\*\*\*\*\*

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**DEPARTMENT NAME:** Agriculture, Conservation & Forestry  
**NAME OF RFP COORDINATOR:** Tom Gordon  
**NAMES OF EVALUATORS:** Jeffery Pangburn, Kelby Young, Mark Dvorozniak, Rob Dumas, Kevin Woltemath

\*\*\*\*\*

**SUMMARY PAGE**

<b>Pass/Fail Criteria</b>		
	<u>Pass:</u>	<u>Fail:</u>
NA		
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	<u>Points Awarded:</u>	
<b>Numerical Score:</b> (Edit sections below to match evaluation criteria within RFP)		
Section I. Project Narrative (Max: 75 Points)	<b>53</b>	
Section III: Cost Proposal (Max: 25 Points)	<b>5</b>	
<b>TOTAL POINTS</b> (Max: 100 Points)	<b>58</b>	

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** MAINE ORGANIC FARMERS & GARDENERS ASSOCIATION

**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION I  
Project Narrative**

**Total Points Available: 75                      Score:    53**

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Project Narrative*
  - A. *Commissioner Priority Area*
    - *Priorities 1 and 2*
    - *Needs clarification*
  - B. *Identification of Need/Opportunity and Justification*
    - *Need increased by COVID-19*
  - C. *Project Goals and Objectives, Deliverables*
    - *Well defined; most have progress metrics but not result metrics*
  - D. *Innovation*
    - *Not clearly identified*
  - E. *Degree of Risk*
    - *Some risk identified*
  - F. *Project Methodology and Schedule*
    - *They don't address price in methodology, though survey listed that as an issue*
  - G. *Key Personnel and Project Management*
    - *Experienced team*
  - H. *External Project Support*
    -

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** MAINE ORGANIC FARMERS & GARDENERS ASSOCIATION

**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION II  
Cost Proposal**

**Total Points Available:** 25

**Score:** 5

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Cost Proposal*
  - A. *Budget*
    - .
  - B. *Match*
    - . *38% match is insufficient for marketing project*



**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** MAINE ORGANIC MILK PRODUCERS  
**DATE:** April 15, 2020

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Procurement Services as part of your contract award selection documents.*

**DEPARTMENT NAME:** Agriculture, Conservation & Forestry  
**NAME OF RFP COORDINATOR:** Tom Gordon  
**NAMES OF EVALUATORS:** Jeffery Pangburn, Kelby Young, Mark Dvorozniak, Rob Dumas, Kevin Woltemath

\*\*\*\*\*

**SUMMARY PAGE**

<b>Pass/Fail Criteria</b>		
	<u>Pass:</u>	<u>Fail:</u>
NA		
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è		
	<u>Points Awarded:</u>	
<b>Numerical Score:</b> (Edit sections below to match evaluation criteria within RFP)		
Section I. Project Narrative	(Max: 75 Points)	<b>36</b>
Section III: Cost Proposal	(Max: 25 Points)	<b>12</b>
<b>TOTAL POINTS</b>	(Max: 100 Points)	<b>48</b>

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** MAINE ORGANIC MILK PRODUCERS  
**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION I  
Project Narrative**

**Total Points Available: 75                      Score:   36**

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Project Narrative*
  - A. *Commissioner Priority Area*
    - *Mets 1, 2, and possibly 3*
    - *Not specific*
  - B. *Identification of Need/Opportunity and Justification*
    - *Leverage previous feasibility study to create a business plan*
  - C. *Project Goals and Objectives, Deliverables*
    - *Doesn't outline detail/robustness of plan or measurements*
  - D. *Innovation*
    - *Not addressed*
  - E. *Degree of Risk*
    - *Risk that plan can't be executed due to lack of funding*
    - *Processor concerns?*
  - F. *Project Methodology and Schedule*
    - *Little/no detail of steps*
  - G. *Key Personnel and Project Management*
    - *Solid team with experience*
  - H. *External Project Support*
    -



**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** MAINE RICE PROJECT  
**DATE:** April 15, 2020

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Procurement Services as part of your contract award selection documents.*

**DEPARTMENT NAME:** Agriculture, Conservation & Forestry  
**NAME OF RFP COORDINATOR:** Tom Gordon  
**NAMES OF EVALUATORS:** Jeffery Pangburn, Kelby Young, Mark Dvorozniak, Rob Dumas, Kevin Woltemath

\*\*\*\*\*

**SUMMARY PAGE**

<b>Pass/Fail Criteria</b>		
	<u>Pass:</u>	<u>Fail:</u>
NA		
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è		
	<u>Points Awarded:</u>	
<b>Numerical Score:</b> (Edit sections below to match evaluation criteria within RFP)		
Section I. Project Narrative	(Max: 75 Points)	<b>60</b>
Section III: Cost Proposal	(Max: 25 Points)	<b>22</b>
<b>TOTAL POINTS</b>	(Max: 100 Points)	<b>82</b>

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** MAINE RICE PROJECT  
**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION I  
Project Narrative**

**Total Points Available: 75                      Score:   60**

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Project Narrative*
  - A. *Commissioner Priority Area*
    - *Mets most priority areas - #1,2,4,5*
  - B. *Identification of Need/Opportunity and Justification*
    - *Solid rationale with data*
  - C. *Project Goals and Objectives, Deliverables*
    - *Well-articulated*
  - D. *Innovation*
    - *Definitely innovative*
  - E. *Degree of Risk*
    - *Some risks identified; doesn't address risk of market demand/cost*
  - F. *Project Methodology and Schedule*
    - *Steps and time with metrics*
  - G. *Key Personnel and Project Management*
    - *No fulltime?*
  - H. *External Project Support*
    -



**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** MAINE SUSTAINABLE AGRICULTURE SOCIETY  
**DATE:** April 15, 2020

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Procurement Services as part of your contract award selection documents.*

**DEPARTMENT NAME:** Agriculture, Conservation & Forestry  
**NAME OF RFP COORDINATOR:** Tom Gordon  
**NAMES OF EVALUATORS:** Jeffery Pangburn, Kelby Young, Mark Dvorozniak, Rob Dumas, Kevin Woltemath

\*\*\*\*\*

**SUMMARY PAGE**

<b>Pass/Fail Criteria</b>		
	<u>Pass:</u>	<u>Fail:</u>
NA		
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è		
	<u>Points Awarded:</u>	
<b>Numerical Score:</b> (Edit sections below to match evaluation criteria within RFP)		
Section I. Project Narrative	(Max: 75 Points)	<b>35</b>
Section III: Cost Proposal	(Max: 25 Points)	<b>15</b>
<b>TOTAL POINTS</b>	(Max: 100 Points)	<b>50</b>

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** MAINE SUSTAINABLE AGRICULTURE SOCIETY  
**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION I  
Project Narrative**

**Total Points Available: 75                      Score:   35**

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Project Narrative*
  - A. *Commissioner Priority Area*
    - *Met 1 and 2*
  - B. *Identification of Need/Opportunity and Justification*
    - *Questions on need for additional product labeling programs*
    - *Should this be done by government?*
    - *Is it duplicating efforts elsewhere?*
  - C. *Project Goals and Objectives, Deliverables*
    - *Relies on survey of Maine brand*
    - *No metrics*
  - D. *Innovation*
    - *Used for dairy but not meat in Maine*
  - E. *Degree of Risk*
    - *Cost/benefit and consumer awareness*
  - F. *Project Methodology and Schedule*
    - *Detailed task timelines*
    - *No consumer awareness campaign*
  - G. *Key Personnel and Project Management*
    - *Experienced team*
  - H. *External Project Support*
    -





**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** MISTY BROOK FARM  
**DATE:** April 15, 2020

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Procurement Services as part of your contract award selection documents.*

**DEPARTMENT NAME:** Agriculture, Conservation & Forestry  
**NAME OF RFP COORDINATOR:** Tom Gordon  
**NAMES OF EVALUATORS:** Jeffery Pangburn, Kelby Young, Mark Dvorozniak, Rob Dumas, Kevin Woltemath

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**SUMMARY PAGE**

<b>Pass/Fail Criteria</b>		
	<u>Pass:</u>	<u>Fail:</u>
NA		
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è		
	<u>Points Awarded:</u>	
<b>Numerical Score:</b> (Edit sections below to match evaluation criteria within RFP)		
Section I. Project Narrative	(Max: 75 Points)	<b>46</b>
Section III: Cost Proposal	(Max: 25 Points)	<b>10</b>
<b>TOTAL POINTS</b>	(Max: 100 Points)	<b>56</b>

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** MISTY BROOK FARM  
**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION I  
Project Narrative**

**Total Points Available: 75                      Score:   46**

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Project Narrative*
  - A. *Commissioner Priority Area*
    - *All priorities noted*
  - B. *Identification of Need/Opportunity and Justification*
    - *Numbers based on supply, not demand*
    - *Doesn't provide much data*
    - *What is the poundage, what is the final destination for the product? Seems to be a lot left out*
  - C. *Project Goals and Objectives, Deliverables*
    - *No plan for legally producing product*
    - *Should have HASAP plans fully developed before proceeding*
    - *Well defined and measurable, but concerns about understanding of production processes*
  - D. *Innovation*
    - *Butcher with traceability new to Maine*
  - E. *Degree of Risk*
    - *Timeline is aggressive; labor and processing bottlenecks are big risks*
    - *Competition from meat processed away and sold as Maine*
  - F. *Project Methodology and Schedule*
    - *Aggressive schedule*
  - G. *Key Personnel and Project Management*
    - *Solid experience – although no fully qualified butcher*
  - H. *External Project Support*
    -

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** MISTY BROOK FARM  
**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION II  
Cost Proposal**

**Total Points Available:** 25

**Score:** 10

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Cost Proposal*
  - A. *Budget*
    - *Overly optimistic pricing*
  - B. *Match*
    - *Match is less than specified but still sufficient*

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** NETTIE FOX FARM  
**DATE:** April 15, 2020

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Procurement Services as part of your contract award selection documents.*

**DEPARTMENT NAME:** Agriculture, Conservation & Forestry  
**NAME OF RFP COORDINATOR:** Tom Gordon  
**NAMES OF EVALUATORS:** Jeffery Pangburn, Kelby Young, Mark Dvorozniak, Rob Dumas, Kevin Woltemath

\*\*\*\*\*

**SUMMARY PAGE**

<b>Pass/Fail Criteria</b>		
	<u>Pass:</u>	<u>Fail:</u>
NA		
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è		
	<u>Points Awarded:</u>	
<b>Numerical Score:</b> (Edit sections below to match evaluation criteria within RFP)		
Section I. Project Narrative	(Max: 75 Points)	<b>36</b>
Section III: Cost Proposal	(Max: 25 Points)	<b>14</b>
<b>TOTAL POINTS</b>	(Max: 100 Points)	<b>50</b>

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** NETTIE FOX FARM  
**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION I  
Project Narrative**

**Total Points Available: 75                      Score: 36**

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Project Narrative*
  - A. *Commissioner Priority Area*
    - *Met one area*
  
  - B. *Identification of Need/Opportunity and Justification*
    - *Insular impact -- only benefits one farm*
    - *Discussion of need, capacity of winter markets - deemed to be high*
  
  - C. *Project Goals and Objectives, Deliverables*
    - *Look at FSMA, not NOP*
    - *Washer pack won't decrease loss*
    - *Not well-quantified*
  
  - D. *Innovation*
    - *using solar to power a storage unit is not innovative*
  
  - E. *Degree of Risk*
    - *increasing sales is questionable at the scale described*
    - *addresses the primary risk of increasing sales via their relationships in the market*
  
  - F. *Project Methodology and Schedule*
    -
  
  - G. *Key Personnel and Project Management*
    -
  
  - H. *External Project Support*
    -

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** NETTIE FOX FARM  
**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION II  
Cost Proposal**

**Total Points Available:** 25

**Score:**   14  

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Cost Proposal*
  - A. *Budget*
    - .
  - B. *Match*
    - . *Match is not clear*

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** NEW ROOTS COOPERATIVE FARM  
**DATE:** April 15, 2020

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Procurement Services as part of your contract award selection documents.*

**DEPARTMENT NAME:** Agriculture, Conservation & Forestry  
**NAME OF RFP COORDINATOR:** Tom Gordon  
**NAMES OF EVALUATORS:** Jeffery Pangburn, Kelby Young, Mark Dvorozniak, Rob Dumas, Kevin Woltemath

\*\*\*\*\*

**SUMMARY PAGE**

<b>Pass/Fail Criteria</b>		
	<u>Pass:</u>	<u>Fail:</u>
NA		
è		
è		
	<u>Points Awarded:</u>	
<b>Numerical Score:</b> (Edit sections below to match evaluation criteria within RFP)		
Section I. Project Narrative	(Max: 75 Points)	<b>58</b>
Section III: Cost Proposal	(Max: 25 Points)	<b>22</b>
<b>TOTAL POINTS</b>	(Max: 100 Points)	<b>80</b>



**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** NEW ROOTS COOPERATIVE FARM  
**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION I  
Project Narrative**

**Total Points Available: 75                      Score:   58**

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Project Narrative*
  - A. *Commissioner Priority Area*
    - 1, 2, and 3; possibly 5
  - B. *Identification of Need/Opportunity and Justification*
    - Solid
  - C. *Project Goals and Objectives, Deliverables*
    - Good on goals
    - Deliverables not well-defined
  - D. *Innovation*
    -
  - E. *Degree of Risk*
    - Addressed COVID-19, but not the infrastructure investment
  - F. *Project Methodology and Schedule*
    - Detailed timeline and measurement plan
    - No discussion of project communications
  - G. *Key Personnel and Project Management*
    -
  - H. *External Project Support*
    -



**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** ODD ALEWIVES FARM BREWERY  
**DATE:** April 15, 2020

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Procurement Services as part of your contract award selection documents.*

**DEPARTMENT NAME:** Agriculture, Conservation & Forestry  
**NAME OF RFP COORDINATOR:** Tom Gordon  
**NAMES OF EVALUATORS:** Jeffery Pangburn, Kelby Young, Mark Dvorozniak, Rob Dumas, Kevin Woltemath

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**SUMMARY PAGE**

<b>Pass/Fail Criteria</b>		
	<u>Pass:</u>	<u>Fail:</u>
NA		
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	<u>Points Awarded:</u>	
<b>Numerical Score:</b> (Edit sections below to match evaluation criteria within RFP)		
Section I. Project Narrative	(Max: 75 Points)	<b>44</b>
Section III: Cost Proposal	(Max: 25 Points)	<b>16</b>
<b>TOTAL POINTS</b>	(Max: 100 Points)	<b>60</b>

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** ODD ALEWIVES FARM BREWERY  
**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION I  
Project Narrative**

**Total Points Available: 75                      Score: \_\_\_ 44 \_\_\_**

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Project Narrative*
  - A. *Commissioner Priority Area*
    - *Meets priority areas 2, 3*
  - B. *Identification of Need/Opportunity and Justification*
    - *Good narrative*
  - C. *Project Goals and Objectives, Deliverables*
    - *Lacking measures*
  - D. *Innovation*
    - *Local community/agritourism*
  - E. *Degree of Risk*
    - *Guest numbers exceeding capacity will there be enough demand and staff to serve the requested space*
  - F. *Project Methodology and Schedule*
    - *High level timeline but no detailed construction and marketing schedule; will apply learning from kitchen build out*
  - G. *Key Personnel and Project Management*
    - *Early success with brewery opening*
  - H. *External Project Support*
    -



**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** OSSIPPEE VALLEY AGRICULTURAL SOCIETY  
**DATE:** April 15, 2020

\*\*\*\*\*

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**DEPARTMENT NAME:** Agriculture, Conservation & Forestry  
**NAME OF RFP COORDINATOR:** Tom Gordon  
**NAMES OF EVALUATORS:** Jeffery Pangburn, Kelby Young, Mark Dvorozniak, Rob Dumas, Kevin Woltemath

\*\*\*\*\*

**SUMMARY PAGE**

<b>Pass/Fail Criteria</b>		
	<u>Pass:</u>	<u>Fail:</u>
NA		
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	<u>Points Awarded:</u>	
<b>Numerical Score:</b> (Edit sections below to match evaluation criteria within RFP)		
Section I. Project Narrative	(Max: 75 Points)	<b>21</b>
Section III: Cost Proposal	(Max: 25 Points)	<b>5</b>
<b>TOTAL POINTS</b>	(Max: 100 Points)	<b>26</b>

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** OSSIPPEE VALLEY AGRICULTURAL SOCIETY  
**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION I  
Project Narrative**

**Total Points Available: 75                      Score:   21**

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Project Narrative*
  - A. *Commissioner Priority Area*
    - *Priorities 1 and 2*
  - B. *Identification of Need/Opportunity and Justification*
    - *Not a demand-side need*
    - *Possible safety issue and simultaneous demand; better light for exhibitors*
  - C. *Project Goals and Objectives, Deliverables*
    - *Safer and more energy efficient but no estimate of savings*
  - D. *Innovation*
    -
  - E. *Degree of Risk*
    - *Doesn't address installation risks and the event if saving or attendance increased aren't achieved*
  - F. *Project Methodology and Schedule*
    - *No schedule*
  - G. *Key Personnel and Project Management*
    -
  - H. *External Project Support*
    -

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** OSSIPPEE VALLEY AGRICULTURAL SOCIETY  
**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION II  
Cost Proposal**

**Total Points Available:** 25

**Score:** 5

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Cost Proposal*
  - A. *Budget*
    - .
  - B. *Match*
    - . *Match fails to quantify volunteers time and value*



**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** SNOWY FARMS  
**DATE:** April 15, 2020

\*\*\*\*\*

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**DEPARTMENT NAME:** Agriculture, Conservation & Forestry  
**NAME OF RFP COORDINATOR:** Tom Gordon  
**NAMES OF EVALUATORS:** Jeffery Pangburn, Kelby Young, Mark Dvorozniak, Rob Dumas, Kevin Woltemath

\*\*\*\*\*

**SUMMARY PAGE**

<b>Pass/Fail Criteria</b>		
	<u>Pass:</u>	<u>Fail:</u>
NA		
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è		
	<u>Points Awarded:</u>	
<b>Numerical Score:</b> (Edit sections below to match evaluation criteria within RFP)		
Section I. Project Narrative	(Max: 75 Points)	<b>22</b>
Section III: Cost Proposal	(Max: 25 Points)	<b>15</b>
<b>TOTAL POINTS</b>	(Max: 100 Points)	<b>37</b>

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** SNOWY FARMS  
**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION I  
Project Narrative**

**Total Points Available: 75                      Score:   22**

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Project Narrative*
  - A. *Commissioner Priority Area*
    - #2, 3, 5
  - B. *Identification of Need/Opportunity and Justification*
    - No detail
    - States “construction and equipment purchases” but doesn’t provide justification
  - C. *Project Goals and Objectives, Deliverables*
    - Goal stated is renovation of a building for use to grow mushrooms resulting in sales to restaurants, farmer’s markets and stores. No info provided on growing capacity or projected revenue
  - D. *Innovation*
    - States “only full control from substrate to air adjusted throughout growth cycle”. How different from Mousam or other growers?
  - E. *Degree of Risk*
    - Lack of experience
    - Funding especially in COVID-19 environment
    - Fungi growing risks
  - F. *Project Methodology and Schedule*
    - High level narrative plan (3-9 months seems like significant timing variance)
    - 2 months after construction product ready to sell but no distribution plan
  - G. *Key Personnel and Project Management*
    - Technical experience
  - H. *External Project Support*
    -

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** SNOWY FARMS  
**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION II  
Cost Proposal**

**Total Points Available:** 25

**Score:** 15

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Cost Proposal*
  - A. *Budget*  
.
  - B. *Match*  
.

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** SOMALI BANTU COMMUNITY ASSOCIATION OF MAINE  
**DATE:** April 15, 2020

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Procurement Services as part of your contract award selection documents.*

**DEPARTMENT NAME:** Agriculture, Conservation & Forestry  
**NAME OF RFP COORDINATOR:** Tom Gordon  
**NAMES OF EVALUATORS:** Jeffery Pangburn, Kelby Young, Mark Dvorozniak, Rob Dumas, Kevin Woltemath

\*\*\*\*\*

**SUMMARY PAGE**

<b>Pass/Fail Criteria</b>		
	<u>Pass:</u>	<u>Fail:</u>
NA		
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è		
	<u>Points Awarded:</u>	
<b>Numerical Score:</b> (Edit sections below to match evaluation criteria within RFP)		
Section I. Project Narrative	(Max: 75 Points)	<b>59</b>
Section III: Cost Proposal	(Max: 25 Points)	<b>23</b>
<b>TOTAL POINTS</b>	(Max: 100 Points)	<b>82</b>

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** SOMALI BANTU COMMUNITY ASSOCIATION OF MAINE

**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION I  
Project Narrative**

**Total Points Available: 75                      Score: \_\_\_ 59 \_\_\_**

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Project Narrative*
  - A. *Commissioner Priority Area*
    - *Meets several priorities - #1,2,5*
  - B. *Identification of Need/Opportunity and Justification*
    - *Well-articulated and justified*
  - C. *Project Goals and Objectives, Deliverables*
    - *Very well prepared*
  - D. *Innovation*
    - *Not innovative – mostly for operating costs for cooperative farming*
  - E. *Degree of Risk*
    - *Low given track record of success*
  - F. *Project Methodology and Schedule*
    - *Not new technology*
    - *Detailed timeline*
  - G. *Key Personnel and Project Management*
    - *Solid team with experience*
  - H. *External Project Support*
    -

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** SOMALI BANTU COMMUNITY ASSOCIATION OF MAINE

**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION II  
Cost Proposal**

**Total Points Available:** 25

**Score:** 23

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Cost Proposal*
  - A. *Budget*
    - *Strong budget*
  - B. *Match*
    - *Clear match*
    - *Good external support*

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** SOUTH PAW FARM  
**DATE:** April 15, 2020

\*\*\*\*\*

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**DEPARTMENT NAME:** Agriculture, Conservation & Forestry  
**NAME OF RFP COORDINATOR:** Tom Gordon  
**NAMES OF EVALUATORS:** Jeffery Pangburn, Kelby Young, Mark Dvorozniak, Rob Dumas, Kevin Woltemath

\*\*\*\*\*

**SUMMARY PAGE**

<b>Pass/Fail Criteria</b>		
	<u>Pass:</u>	<u>Fail:</u>
NA		
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	<u>Points Awarded:</u>	
<b>Numerical Score:</b> (Edit sections below to match evaluation criteria within RFP)		
Section I. Project Narrative	(Max: 75 Points)	<b>43</b>
Section III: Cost Proposal	(Max: 25 Points)	<b>5</b>
<b>TOTAL POINTS</b>	(Max: 100 Points)	<b>48</b>

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** SOUTH PAW FARM  
**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION I  
Project Narrative**

**Total Points Available: 75                      Score:   43**

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Project Narrative*
  - A. *Commissioner Priority Area*
    - *Meets most priority areas*
  - B. *Identification of Need/Opportunity and Justification*
    - *Onion topper is well justified*
  - C. *Project Goals and Objectives, Deliverables*
    - *Goals are listed and some measurement methods described but no estimates of revenues, cost savings, expansion of distribution (number of accounts)*
  - D. *Innovation*
    - *Competitive cooperation is innovative? Branded, bar-coded package (innovative and differentiated?)*
  - E. *Degree of Risk*
    - *Several risks identified and addressed (financial and weather) but no discussion of market demand or lack of:*
    - *Are bar coded products easier to sell than bulk*
  - F. *Project Methodology and Schedule*
    - *High level narrative of project and schedule*
  - G. *Key Personnel and Project Management*
    - *Experienced team with past grant experience*
  - H. *External Project Support*
    -



**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** SOUTH PAW FARM  
**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION II  
Cost Proposal**

**Total Points Available:** 25

**Score:**   5  

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Cost Proposal*
  - A. *Budget*
    - *Muddled*
    - *Vagueness on costs*
  - B. *Match*
    - *Labor not directly tied to grant*
    - *Produce is not really match if sold*
    - *Match is not sufficient*

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** SPRINGBROOK FARM & MARKET  
**DATE:** April 15, 2020

\*\*\*\*\*

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**DEPARTMENT NAME:** Agriculture, Conservation & Forestry  
**NAME OF RFP COORDINATOR:** Tom Gordon  
**NAMES OF EVALUATORS:** Jeffery Pangburn, Kelby Young, Mark Dvorozniak, Rob Dumas, Kevin Woltemath

\*\*\*\*\*

**SUMMARY PAGE**

<b>Pass/Fail Criteria</b>		
	<u>Pass:</u>	<u>Fail:</u>
NA		
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è		
	<u>Points Awarded:</u>	
<b>Numerical Score:</b> (Edit sections below to match evaluation criteria within RFP)		
Section I. Project Narrative	(Max: 75 Points)	<b>26</b>
Section III: Cost Proposal	(Max: 25 Points)	<b>5</b>
<b>TOTAL POINTS</b>	(Max: 100 Points)	<b>31</b>

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** SPRINGBROOK FARM & MARKET  
**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION I  
Project Narrative**

**Total Points Available: 75                      Score: 26**

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Project Narrative*
  - A. *Commissioner Priority Area*
    - *None listed*
  - B. *Identification of Need/Opportunity and Justification*
    - *Sales outstripping capacity*
  - C. *Project Goals and Objectives, Deliverables*
    - *Detail revenue growth but no projections for expansion*
  - D. *Innovation*
    - *Vertically-integrated farm to consumer*
  - E. *Degree of Risk*
    - *Little local competition but doesn't address scale up issues such as labor*
  - F. *Project Methodology and Schedule*
    - *High level plan with dates (kitchen build out lacking)*
  - G. *Key Personnel and Project Management*
    -
  - H. *External Project Support*
    -

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** SPRINGBROOK FARM & MARKET  
**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION II  
Cost Proposal**

**Total Points Available:** 25

**Score:** 5

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Cost Proposal*
  - A. *Budget*
    - *Budget worksheet only lists \$2400, coversheet lists \$50K*
    - *Incomplete*
  - B. *Match*
    -

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** SPRINGDALE JERSEYS – IMPROVED MILK PROJECT  
**DATE:** April 15, 2020

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team’s consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Procurement Services as part of your contract award selection documents.*

**DEPARTMENT NAME:** Agriculture, Conservation & Forestry  
**NAME OF RFP COORDINATOR:** Tom Gordon  
**NAMES OF EVALUATORS:** Jeffery Pangburn, Kelby Young, Mark Dvorozniak, Rob Dumas, Kevin Woltemath

\*\*\*\*\*

**SUMMARY PAGE**

<b>Pass/Fail Criteria</b>		
	<u>Pass:</u>	<u>Fail:</u>
NA		
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è		
	<u>Points Awarded:</u>	
<b>Numerical Score:</b> (Edit sections below to match evaluation criteria within RFP)		
Section I. Project Narrative	(Max: 75 Points)	<b>47</b>
Section III: Cost Proposal	(Max: 25 Points)	<b>15</b>
<b>TOTAL POINTS</b>	(Max: 100 Points)	<b>62</b>

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** SPRINGDALE JERSEYS – IMPROVED MILK PROJECT

**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION I  
Project Narrative**

**Total Points Available: 75                      Score:   47**

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Project Narrative*
  - A. *Commissioner Priority Area*
    - *Meets priority areas 1, 2, and 3*
  - B. *Identification of Need/Opportunity and Justification*
    - *Growing multiple businesses*
    - *Increased efficiency*
  - C. *Project Goals and Objectives, Deliverables*
    - *Equipment replacement/renovation*
  - D. *Innovation*
    - *1<sup>st</sup> small dairy delivery system*
  - E. *Degree of Risk*
    - *Reliability and flexibility reduces risk*
  - F. *Project Methodology and Schedule*
    - *6-month delivery time for European tank*
  - G. *Key Personnel and Project Management*
    - *Experienced team*
  - H. *External Project Support*
    -

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** SPRINGDALE JERSEYS – IMPROVED MILK PROJECT

**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION II  
Cost Proposal**

**Total Points Available:** 25

**Score:** 15

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Cost Proposal*
  - A. *Budget*
    - *Documented costs*
  - B. *Match*
    - *Adequate match*

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** SPRINGDALE JERSEYS – FARM CREAMERY  
**DATE:** April 15, 2020

\*\*\*\*\*

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**DEPARTMENT NAME:** Agriculture, Conservation & Forestry  
**NAME OF RFP COORDINATOR:** Tom Gordon  
**NAMES OF EVALUATORS:** Jeffery Pangburn, Kelby Young, Mark Dvorozniak, Rob Dumas, Kevin Woltemath

\*\*\*\*\*

**SUMMARY PAGE**

<b>Pass/Fail Criteria</b>		
	<u>Pass:</u>	<u>Fail:</u>
NA		
è		
è		
	<u>Points Awarded:</u>	
<b>Numerical Score:</b> (Edit sections below to match evaluation criteria within RFP)		
Section I. Project Narrative (Max: 75 Points)	<b>39</b>	
Section III: Cost Proposal (Max: 25 Points)	<b>9</b>	
<b>TOTAL POINTS</b> (Max: 100 Points)	<b>48</b>	



**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** SPRINGDALE JERSEYS – FARM CREAMERY  
**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION I  
Project Narrative**

**Total Points Available: 75                      Score:   39**

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Project Narrative*
  - A. *Commissioner Priority Area*
    - *Meets priority areas 1, 2, 3, 5*
  - B. *Identification of Need/Opportunity and Justification*
    - *leverage store operating for 46 years and its online gift boxes*
    - *capitalize on Belfast market?*
  - C. *Project Goals and Objectives, Deliverables*
    - *4 goals (improve online store, improve pack & ship, leverage Belfast booth, Laser engraver) listed by not quantified*
  - D. *Innovation*
    - *How is improving several areas of the business innovative?*
  - E. *Degree of Risk*
    - *Identified some risks (perishability and cyber security but not marketing risks such as declining awareness without the physical store) and competition.*
    - *Dilution of focus: why not cheese only?*
  - F. *Project Methodology and Schedule*
    - *High level narrative and timeline*
  - G. *Key Personnel and Project Management*
    - *Experienced team*
  - H. *External Project Support*
    -

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** SPRINGDALE JERSEYS – FARM CREAMERY  
**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION II  
Cost Proposal**

**Total Points Available:** 25

**Score:**   9  

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Cost Proposal*
  - A. *Budget*
    - *Laser engraver is expensive, not discussed in detail*
  - B. *Match*
    - *Some supplies will be sold and may not qualify as match*

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** SPRINGTIDE ORGANICS  
**DATE:** April 15, 2020

\*\*\*\*\*

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**DEPARTMENT NAME:** Agriculture, Conservation & Forestry  
**NAME OF RFP COORDINATOR:** Tom Gordon  
**NAMES OF EVALUATORS:** Jeffery Pangburn, Kelby Young, Mark Dvorozniak, Rob Dumas, Kevin Woltemath

\*\*\*\*\*

**SUMMARY PAGE**

<b>Pass/Fail Criteria</b>		
	<u>Pass:</u>	<u>Fail:</u>
NA		
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è		
	<u>Points Awarded:</u>	
<b>Numerical Score:</b> (Edit sections below to match evaluation criteria within RFP)		
Section I. Project Narrative	(Max: 75 Points)	<b>63</b>
Section III: Cost Proposal	(Max: 25 Points)	<b>22</b>
<b>TOTAL POINTS</b>	(Max: 100 Points)	<b>85</b>

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** SPRINGTIDE ORGANICS  
**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION I  
Project Narrative**

**Total Points Available: 75                      Score: 63**

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Project Narrative*
  - A. *Commissioner Priority Area*
    - *Hits all 5 priority areas*
  - B. *Identification of Need/Opportunity and Justification*
    - *Not very organized, but contains a lot of info*
    - *Solid narrative outlines the potential*
  - C. *Project Goals and Objectives, Deliverables*
    - *3 goals and deliverables outlined and rationalized (but no metrics)*
  - D. *Innovation*
    - *quite a few other companies working on similar projects*
  - E. *Degree of Risk*
    - *Stated as low focusing on crop, leased equipment and certified lab; doesn't address risk if new process doesn't work*
  - F. *Project Methodology and Schedule*
    - *Detailed methodology; no schedule*
  - G. *Key Personnel and Project Management*
    - *Experienced team with track record*
  - H. *External Project Support*
    -

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** SPRINGTIDE ORGANICS  
**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION II  
Cost Proposal**

**Total Points Available:** 25

**Score:** 22

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Cost Proposal*
  - A. *Budget*
    - .
  - B. *Match*
    - . *Proposal mentions marketing materials, but not sufficient to require 50% match*
    - . *Meets basic match*

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** SWALLOWTAIL FARM & CREAMERY  
**DATE:** April 15, 2020

\*\*\*\*\*

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**DEPARTMENT NAME:** Agriculture, Conservation & Forestry  
**NAME OF RFP COORDINATOR:** Tom Gordon  
**NAMES OF EVALUATORS:** Jeffery Pangburn, Kelby Young, Mark Dvorozniak, Rob Dumas, Kevin Woltemath

\*\*\*\*\*

**SUMMARY PAGE**

<b>Pass/Fail Criteria</b>		
	<u>Pass:</u>	<u>Fail:</u>
NA		
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è		
	<u>Points Awarded:</u>	
<b>Numerical Score:</b> (Edit sections below to match evaluation criteria within RFP)		
Section I. Project Narrative	(Max: 75 Points)	<b>31</b>
Section III: Cost Proposal	(Max: 25 Points)	<b>5</b>
<b>TOTAL POINTS</b>	(Max: 100 Points)	<b>36</b>

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** SWALLOWTAIL FARM & CREAMERY  
**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION I  
Project Narrative**

**Total Points Available: 75                      Score: \_\_\_ 31 \_\_\_**

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Project Narrative*
  - A. *Commissioner Priority Area*
    - #3 Value-added using Maine milk, blueberries, maple syrup and other local ingredients
    - Not a lot of detail
  - B. *Identification of Need/Opportunity and Justification*
    - Not quantifiable
    - Justification is that packaging will necessarily increase sales, but that isn't always the case
  - C. *Project Goals and Objectives, Deliverables*
    - No quantification
    - 5 goals but no estimates of revenue increases, efficiencies or labor
  - D. *Innovation*
    - Supporting local and environmentally friendly glass packaging is suggested as innovative?
  - E. *Degree of Risk*
    - Suggest risk is demand outstripping capacity; efficiencies and added labor as mitigation plan. Doesn't address competition or insufficient demand
  - F. *Project Methodology and Schedule*
    - Narrative of methodology assumes impact of "professionally packaged products"
    - No schedule/timeline
  - G. *Key Personnel and Project Management*
    - Experience with 2 other grants
  - H. *External Project Support*
    -

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** SWALLOWTAIL FARM & CREAMERY  
**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION II  
Cost Proposal**

**Total Points Available:** 25

**Score:** 5

\*\*\*\*\*

**Evaluation Team Comments:**

*I. Cost Proposal*

*A. Budget*

- Purchasing packaging to sell*
- No totals -- incomplete*
- Budget doesn't offer enough detail. Significant portion is for packaging that will be resold*

*B. Match*

*·*



**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** UNITED FARMER VETERANS OF MAINE  
**DATE:** April 15, 2020

\*\*\*\*\*

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**DEPARTMENT NAME:** Agriculture, Conservation & Forestry  
**NAME OF RFP COORDINATOR:** Tom Gordon  
**NAMES OF EVALUATORS:** Jeffery Pangburn, Kelby Young, Mark Dvorozniak, Rob Dumas, Kevin Woltemath

\*\*\*\*\*

**SUMMARY PAGE**

<b>Pass/Fail Criteria</b>		
	<u>Pass:</u>	<u>Fail:</u>
NA		
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è		
	<u>Points Awarded:</u>	
<b>Numerical Score:</b> (Edit sections below to match evaluation criteria within RFP)		
Section I. Project Narrative	(Max: 75 Points)	<b>51</b>
Section III: Cost Proposal	(Max: 25 Points)	<b>22</b>
<b>TOTAL POINTS</b>	(Max: 100 Points)	<b>73</b>

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** UNITED FARMER VETERANS OF MAINE  
**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION I  
Project Narrative**

**Total Points Available: 75                      Score:   51**

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Project Narrative*
  - A. *Commissioner Priority Area*
    - *Met one priority #2*
  - B. *Identification of Need/Opportunity and Justification*
    - *Rationale is good, but cost per participant is high*
  - C. *Project Goals and Objectives, Deliverables*
    -
  - D. *Innovation*
    - *Seems novel; similar programs in other states?*
  - E. *Degree of Risk*
    - *Very detailed*
  - F. *Project Methodology and Schedule*
    - *Very detailed*
  - G. *Key Personnel and Project Management*
    - *Strong, experienced team*
    - *Previous grant experience*
  - H. *External Project Support*
    -

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** UNITED FARMER VETERANS OF MAINE  
**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION II  
Cost Proposal**

**Total Points Available:    25                                  Score:    22**

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Cost Proposal*
  - A. *Budget*
    -
  
  - B. *Match*
    - *Match may be low*

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** UNIVERSITY OF MAINE  
**DATE:** April 15, 2020

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**DEPARTMENT NAME:** Agriculture, Conservation & Forestry  
**NAME OF RFP COORDINATOR:** Tom Gordon  
**NAMES OF EVALUATORS:** Jeffery Pangburn, Kelby Young, Mark Dvorozniak, Rob Dumas, Kevin Woltemath

\*\*\*\*\*

**SUMMARY PAGE**

<b>Pass/Fail Criteria</b>		
	<u>Pass:</u>	<u>Fail:</u>
NA		
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è		
	<u>Points Awarded:</u>	
<b>Numerical Score:</b> (Edit sections below to match evaluation criteria within RFP)		
Section I. Project Narrative	(Max: 75 Points)	<b>62</b>
Section III: Cost Proposal	(Max: 25 Points)	<b>23</b>
<b>TOTAL POINTS</b>	(Max: 100 Points)	<b>85</b>

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** UNIVERSITY OF MAINE  
**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION I  
Project Narrative**

**Total Points Available: 75                      Score: 62**

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Project Narrative*
  - A. *Commissioner Priority Area*
    - *Met priority area #5*
  - B. *Identification of Need/Opportunity and Justification*
    - *Well-documented*
  - C. *Project Goals and Objectives, Deliverables*
    - *Well written*
  - D. *Innovation*
    - *Biochar is an important opportunity*
    - *Novel potential process leveraging ME's forestry industry*
  - E. *Degree of Risk*
    - *Risk is high heat of leveraged bio waste and using greenhouse test vs. field*
  - F. *Project Methodology and Schedule*
    - *Thorough*
    - *Scientific plan and detailed schedule*
  - G. *Key Personnel and Project Management*
    - *Experienced, capable*
  - H. *External Project Support*
    -

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: UNIVERSITY OF MAINE  
DATE: April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION II  
Cost Proposal**

**Total Points Available:** 25

**Score:**   23  

\*\*\*\*\*

**Evaluation Team Comments:**

- I. Cost Proposal*
  - A. Budget*
    - *Thoroughly documented*
    - *Clearly prepared*
  - B. Match*
    - *Match is clearly identified*

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** WILD BLUEBERRY COMMISSION – CREATIVE COLLABORATION

**DATE:** April 15, 2020

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team’s consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Procurement Services as part of your contract award selection documents.*

**DEPARTMENT NAME:** Agriculture, Conservation & Forestry

**NAME OF RFP COORDINATOR:** Tom Gordon

**NAMES OF EVALUATORS:** Jeffery Pangburn, Kelby Young, Mark Dvorozniak, Rob Dumas, Kevin Woltemath

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**SUMMARY PAGE**

<b>Pass/Fail Criteria</b>		
	<u>Pass:</u>	<u>Fail:</u>
NA		
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è		
	<u>Points Awarded:</u>	
<b>Numerical Score:</b> (Edit sections below to match evaluation criteria within RFP)		
Section I. Project Narrative	(Max: 75 Points)	<b>37</b>
Section III: Cost Proposal	(Max: 25 Points)	<b>25</b>
<b>TOTAL POINTS</b>	(Max: 100 Points)	<b>62</b>

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** WILD BLUEBERRY COMMISSION – CREATIVE COLLABORATION

**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION I  
Project Narrative**

**Total Points Available: 75                      Score:   37**

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Project Narrative*
  - A. *Commissioner Priority Area*
    - #1 thru increase consumer demand
  - B. *Identification of Need/Opportunity and Justification*
    - Justified need and rationalized the demos of Mariners
  - C. *Project Goals and Objectives, Deliverables*
    - Defined with media measure; very difficult to quantify revenue increase/ROI
  - D. *Innovation*
    - Shift from national markets to local is new for commission? But not innovative
  - E. *Degree of Risk*
    - Some risks identified
  - F. *Project Methodology and Schedule*
    - Solid narrative description of methodology and timeline
  - G. *Key Personnel and Project Management*
    - Experienced team
  - H. *External Project Support*
    -



**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** WILD BLUEBERRY COMMISSION – CREATIVE COLLABORATION

**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION II  
Cost Proposal**

**Total Points Available:** 25

**Score:** 25

\*\*\*\*\*

**Evaluation Team Comments:**

*I. Cost Proposal*

*A. Budget*

- Very small funding request*

*B. Match*

- 100% match*
- Industry support*

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** WILD BLUEBERRY COMMISSION – LEVERAGING IT  
**DATE:** April 15, 2020

\*\*\*\*\*

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**DEPARTMENT NAME:** Agriculture, Conservation & Forestry  
**NAME OF RFP COORDINATOR:** Tom Gordon  
**NAMES OF EVALUATORS:** Jeffery Pangburn, Kelby Young, Mark Dvorozniak, Rob Dumas, Kevin Woltemath

\*\*\*\*\*

**SUMMARY PAGE**

<b>Pass/Fail Criteria</b>		
	<u>Pass:</u>	<u>Fail:</u>
NA		
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è		
	<u>Points Awarded:</u>	
<b>Numerical Score:</b> (Edit sections below to match evaluation criteria within RFP)		
Section I. Project Narrative (Max: 75 Points)	<b>56</b>	
Section III: Cost Proposal (Max: 25 Points)	<b>22</b>	
<b>TOTAL POINTS</b> (Max: 100 Points)	<b>78</b>	

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** WILD BLUEBERRY COMMISSION – LEVERAGING IT

**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION I  
Project Narrative**

**Total Points Available: 75                      Score:   56**

\*\*\*\*\*

**Evaluation Team Comments:**

*I. Project Narrative*

*A. Commissioner Priority Area*

- Addresses several areas, 1, 2, 3, possibly 4*

*B. Identification of Need/Opportunity and Justification*

- Justified need and rationalized based on the industries decline*

*C. Project Goals and Objectives, Deliverables*

- Defined with progress metrics but no result metrics estimates (e.g revenue increases)*

*D. Innovation*

- Other people are doing this with other products*
- Cross-sector collaboration (LFM –Local Food Marketplace) and Forager*
- If these platforms already exist what is the grant for – onboarding onto the platform?*

*E. Degree of Risk*

- Several risks identified with mitigation; isn't consumer demand/ordering on LFM a risk?*

*F. Project Methodology and Schedule*

- Solid narrative description of methodology and timeline*

*G. Key Personnel and Project Management*

- Experienced team*

*H. External Project Support*

-

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** WILD BLUEBERRY COMMISSION – LEVERAGING IT

**DATE:** April 15, 2020

\*\*\*\*\*

**EVALUATION OF SECTION II  
Cost Proposal**

**Total Points Available:** 25

**Score:** 22

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Cost Proposal*
  - A. *Budget*
    - .
  - B. *Match*
    - . *Strong match*
    - . *Industry support and 2 institutions*

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** Maine Beef Producers  
**DATE:** 04/15/2020

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Procurement Services as part of your contract award selection documents.*

**DEPARTMENT NAME:** Agriculture, Conservation & Forestry  
**NAME OF RFP COORDINATOR:** Tom Gordon  
**NAMES OF EVALUATORS:** Not Evaluated

\*\*\*\*\*

**SUMMARY PAGE**

<b>Pass/Fail Criteria</b>		
	<u>Pass:</u>	<u>Fail:</u>
<b>Disqualified: Non responsive to RFP, submitted in a non-accepted format</b>		
	<u>Points Awarded:</u>	
<b>Numerical Score:</b> (Edit sections below to match evaluation criteria within RFP)		
Section I. Project Narrative	(Max: 75 Points)	
Section III: Cost Proposal	(Max: 25 Points)	
<b>TOTAL POINTS</b>	(Max: 100 Points)	

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** Maine Beef Producers  
**DATE:** 04/15/2020

\*\*\*\*\*

**EVALUATION OF SECTION I  
Project Narrative**

**Total Points Available: 75                      Score: \_\_\_\_\_**

\*\*\*\*\*

**Evaluation Team Comments:**

- I. *Project Narrative*
  - A. *Commissioner Priority Area*
    - 
    - 
    -
  - B. *Identification of Need/Opportunity and Justification*
    - 
    - 
    -
  - C. *Project Goals and Objectives, Deliverables*
    - 
    - 
    - 
    -
  - D. *Innovation*
    - 
    - 
    -
  - E. *Degree of Risk*
    - 
    - 
    -
  - F. *Project Methodology and Schedule*
    - 
    - 
    -
  - G. *Key Personnel and Project Management*
    - 
    - 
    -
  - H. *External Project Support*
    - 
    - 
    -

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** Maine Beef Producers  
**DATE:** 04/15/2020

\*\*\*\*\*

**EVALUATION OF SECTION II  
Cost Proposal**

**Total Points Available:** 25

**Score:** \_\_\_\_\_

\*\*\*\*\*

**Evaluation Team Comments:**

- I. Cost Proposal*
  - A. Budget*
    - 
    - 
    -
  - B. Match*
    - 
    - 
    -

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: *AgriLink Farming*

DATE: *4/11/21*

EVALUATOR NAME: *J. Longfellow*

EVALUATOR DEPARTMENT:

.....  
**Instructions:** The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.  
.....

**Individual Evaluator Comments.**

i. Project Narrative

1. Commissioner Priority Area

- *Does not fit best fit or 4 Areas*
- 
- 

2. Identification of Need/Opportunity and Justification

- 
- 
- 

3. Project Goals and Objectives, Deliverables

- 
- 
- 

4. Innovation

- *No innovation*
- 
- 

5. Degree of Risk

- *Low risk*
- 
- 

6. Project Methodology and Schedule

- *not selected*
- 
- 

7. Key Personnel and Project Management

- 
- 
- 

8. External Project Support

- 
- 
-



**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 2020G2028

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** Appleton Creamery

**DATE:** 4/11/20

**EVALUATOR NAME:** Kelby Young

**EVALUATOR DEPARTMENT:**

ii. Cost Proposal

1. Budget

• *100,000.00*

•

•

2. Match

•

•

•

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: *AgriQuest LLC*

DATE: *4/11/20*

EVALUATOR NAME: *Kathy (K)*

EVALUATOR DEPARTMENT:

**Instructions:** The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

**Individual Evaluator Comments.**

**I. Project Narrative**

1. Commissioner Priority Area

- *Food and Forest*
- *AgriQuest LLC*

2. Identification of Need/Opportunity and Justification

- *Opportunity to provide services*

3. Project Goals and Objectives, Deliverables

- *Provide for the*

4. Innovation

- *AgriQuest LLC*

5. Degree of Risk

- *AgriQuest LLC*

6. Project Methodology and Schedule

7. Key Personnel and Project Management

8. External Project Support

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Allagash View Farm

DATE: 4/11/20

EVALUATOR NAME: Kelby Young

EVALUATOR DEPARTMENT:

II. Cost Proposal

1. Budget

\*

\*

\*

2. Match

\*

\*

\*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: *Agrestia, LLC*

DATE: *8/11/2026*

EVALUATOR NAME: *John J. [unclear]*

EVALUATOR DEPARTMENT:

**Instructions:** The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

**Individual Evaluator Comments:**

I. Project Narrative

1. Commissioner Priority Area

*(100%)*

2. Identification of Need/Opportunity and Justification

*(100%)*

3. Project Goals and Objectives, Deliverables

•

•

•

4. Innovation

•

•

5. Degree of Risk

*(Low Risk) High Return*

•

6. Project Methodology and Schedule

•

•

7. Key Personnel and Project Management

*(100%)*

•

8. External Project Support

•

•

•

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202032026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Aroostook Hops

DATE: 4/11/20

EVALUATOR NAME: Kelby Young

EVALUATOR DEPARTMENT:

II. Cost Proposal

1. Budget

▪

▪

▪

2. Match

▪

▪

▪

*50% - 100%*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: *AgriSource Inc. 202002026*

DATE: *8/11/20*

EVALUATOR NAME: *J. Long*

EVALUATOR DEPARTMENT:

.....  
**Instructions:** The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.  
.....

**Individual Evaluator Comments.**

1. Project Narrative

1. Commissioner Priority Area

•  
• *FS*  
•

2. Identification of Need/Opportunity and Justification

•  
• ✓  
•

3. Project Goals and Objectives, Deliverables

•  
•  
•

4. Innovation

•  
• *AgriSource*  
•

5. Degree of Risk

•  
•

6. Project Methodology and Schedule

•  
• *See 3*  
•

7. Key Personnel and Project Management

•  
•

8. External Project Support

•  
• *AgriSource*  
•

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agr.cultura: Development Grant

**BIDDER NAME:** Atlantic Sea Farms

**DATE:** 4/11/20

**EVALUATOR NAME:** Kelby Young

**EVALUATOR DEPARTMENT:**

- # Cost Proposal
  - 1 Budget
    - 
    - 
    -
  - 2. Match
    - 
    - 
    -
- Actual Bid*
- Strong Match*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: *1st. Team for this RFP*

DATE: *7/1/21*

EVALUATOR NAME: *Kelly P. [unclear]*

EVALUATOR DEPARTMENT: *[unclear]*

.....  
**Instructions:** The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.  
.....

**Individual Evaluator Comments.**

1. Project Narrative

1 Commissioner Priority Area

- 
- 
- 

2 Identification of Need/Opportunity and Justification

- *...not a priority for the [unclear] ...*
- 
- 

3 Project Goals and Objectives, Deliverables

- 
- 
- 

4 Innovation

- *[unclear]*
- 
- 

5 Degree of Risk

- 
- 
- 

6 Project Methodology and Schedule

- 
- 
- 

7 Key Personnel and Project Management

- 
- 
- 

8 External Project Support

- 
- 
-



**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** Aurora Mills

**DATE:** 4/11/20

**EVALUATOR NAME:** Kelby Young

**EVALUATOR DEPARTMENT:**

*II. Cost Proposal*

1 Budget

• 2000 sq. ft. - 16.  
•  
•

2 Material

• 1/2" x 6" red steel angle  
•  
•

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: *Shvet*

DATE: *4/11*

EVALUATOR NAME: *Kelley Gray*

EVALUATOR DEPARTMENT:

.....  
**Instructions:** The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.  
.....

**Individual Evaluator Comments:**

I. Project Narrative

1. Commissioner Priority Area

• *All 5*

2. Identification of Need/Opportunity and Justification

• *Priority, definite need*

3. Project Goals and Objectives, Deliverables

•  
•  
•

4. Innovation

• *Replicating/Building*

5. Degree of Risk

• *Low Risk*

6. Project Methodology and Schedule

•  
•

7. Key Personnel and Project Management

•  
•

8. External Project Support

•  
•

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** Bluet

**DATE:** 4/11/20

**EVALUATOR NAME:** Kelby Young

**EVALUATOR DEPARTMENT:**

ii. Cost Proposal

1. Budget

- (over) Budget  
•  
•

2. Match

- Solid match  
•  
•

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: *Bullerfield*

DATE: *4/11*

EVALUATOR NAME: *Katey Flynn*

EVALUATOR DEPARTMENT:

.....  
**Instructions:** The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.  
.....

**Individual Evaluator Comments:**

I. Project Narrative

1. Commissioner Priority Area

- 
- 
- 

2. Identification of Need/Opportunity and Justification

- 
- 
- 

3. Project Goals and Objectives, Deliverables

- 
- 
- 
- 

*Massive efficiency increase, practice books?*

4. Innovation

- 
- 
- 

5. Degree of Risk

- 
- 
- 

6. Project Methodology and Schedule

- 
- 
- 

*Behaviors?*

7. Key Personnel and Project Management

- 
- 
- 

8. External Project Support

- 
- 
-

STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 202002028

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Butterfield

DATE: 04/11/20

EVALUATOR NAME: Kelby Young

EVALUATOR DEPARTMENT:

II. Cost Proposal

1. Budget

- Details
- 
- 

2. Match

- 
- 
-

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Camp & Skow

DATE: 4/11/11

EVALUATOR NAME: Kerley Young

EVALUATOR DEPARTMENT:

**Instructions:** The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

**Individual Evaluator Comments:**

- I. Project Narrative
  1. Commissioner Priority Area
    - 1, 2, 4
    -
  2. Identification of Need/Opportunity and Justification
    - 
    -
  3. Project Goals and Objectives, Deliverables
    - 
    - Low file flow client
    -
  4. Innovation
    - 
    - Definitive
    -
  5. Degree of Risk
    - 
    - Low Risk
    -
  6. Project Methodology and Schedule
    - 
    - ✓
    -
  7. Key Personnel and Project Management
    - 
    - Strong
    -
  8. External Project Support
    - 
    - 
    -

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** Cap N Stem

**DATE:** 04/11/20

**EVALUATOR NAME:** Kelby Young

**EVALUATOR DEPARTMENT:**

II. Cost Proposal

1. Budget

•

•

•

2. Match

•

•

•

*Does not meet match*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Chebyshe Khondopsky

DATE: 9/15/20

EVALUATOR NAME: Kelly Young

EVALUATOR DEPARTMENT:

**Instructions:** The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

**Individual Evaluator Comments:**

1. Project Narrative

1. Commissioner Priority Area

• Argument based ???

2. Identification of Need/Opportunity and Justification

•  
•

3. Project Goals and Objectives, Deliverables

• Purchase equipment

4. Innovation

•  
• ✓

5. Degree of Risk

•  
•

6. Project Methodology and Schedule

•  
•

7. Key Personnel and Project Management

•  
•

8. External Project Support

•  
•



**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** Chebeague Island Oysters

**DATE:** 4/11/20

**EVALUATOR NAME:** Kelby Young

**EVALUATOR DEPARTMENT:**

II. Cost Proposal

1 Budget

- 
- 
- 

*No Narrative*

2 Match

- 
- 
-

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** New Roots Coop

**DATE:** 4/11/11

**EVALUATOR NAME:**

**EVALUATOR DEPARTMENT:**

**Instructions:** The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

**Individual Evaluator Comments.**

**I Project Narrative**

1. Commissioner Priority Area

• Not looked

•

•

2. Identification of Need/Opportunity and Justification

•

•

•

3. Project Goals and Objectives, Deliverables

•

•

•

•

•

4. Innovation

•

•

•

5. Degree of Risk

•

•

•

6. Project Methodology and Schedule

•

•

•

7. Key Personnel and Project Management

•

•

•

8. External Project Support

•

•

•

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** New Roots Cooperative

**DATE:** 4/11/20

**EVALUATOR NAME:** Kelby Young

**EVALUATOR DEPARTMENT:**

*ii. Cost Proposal*

*1. Budget*

•

•

•

*2. Match*

•

•

•

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: *Cornish Cider Co*

DATE: *4/12*

EVALUATOR NAME: *Kelly Young*

EVALUATOR DEPARTMENT:

**Instructions:** The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

**Individual Evaluator Comments.**

i. Project Narrative

1. Commissioner Priority Area

• *Not listed*

2. Identification of Need/Opportunity and Justification

• *Not supported*

3. Project Goals and Objectives, Deliverables

• *Not supported*

4. Innovation

• *NO*

5. Degree of Risk

• *High Risk*

6. Project Methodology and Schedule

•

•

•

7. Key Personnel and Project Management

•

•

•

8. External Project Support

•

•

•

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** Cornish Cider Co

**DATE:** 4/11/20

**EVALUATOR NAME:** Kelby Young

**EVALUATOR DEPARTMENT:**

1. Cost Proposal

1. Budget

•

•

•

2. Match

•

•

•

*not met*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: *Coft*

DATE: *11/17/20*

EVALUATOR NAME: *Lilly Young*

EVALUATOR DEPARTMENT:

.....  
**Instructions:** The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.  
.....

**Individual Evaluator Comments**

I. Project Narrative

1. Commissioner Priority Area

- 
- 
- 

2. Identification of Need/Opportunity and Justification

- 
- 
- 

*Feasible???*

3. Project Goals and Objectives, Deliverables

- 
- 
- 

4. Innovation

- 
- 
- 

*using a balerchopper and insulation blower?*

5. Degree of Risk

- 
- 
- 

*Very High Risk*

6. Project Methodology and Schedule

- 
- 
- 

7. Key Personnel and Project Management

- 
- 
- 

8. External Project Support

- 
- 
-

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Croft

DATE: 4/11/20

EVALUATOR NAME: Kelby Young

EVALUATOR DEPARTMENT:

- // Cost Proposal
- 1 Budget
  - 
  - 
  -
- 2 Match
  - 
  - 
  -

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: DGA

DATE: 11/12/20

EVALUATOR NAME: *Debra Young*

EVALUATOR DEPARTMENT:

**Instructions:** The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

**Individual Evaluator Comments**

*I. Project Narrative*

1. Commissioner Priority Area

• *Identified*

2. Identification of Need/Opportunity and Justification

• ✓

3. Project Goals and Objectives: Deliverables

• *well defined*

4. Innovation

•  
•  
•

5. Degree of Risk

• *low risk*

6. Project Methodology and Schedule

•  
•  
•

7. Key Personnel and Project Management

• *Strongly defined*

8. External Project Support

• ✓



STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: DGA

DATE: 4/11/20

EVALUATOR NAME: Kelby Young

EVALUATOR DEPARTMENT:

ii. Cost Proposal

1. Budget

•

•

•

2. Match

•

•

•

50% Match

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: *Dee Jones*

DATE: *2/11*

EVALUATOR NAME: *Dee Jones*

EVALUATOR DEPARTMENT:

**Instructions:** The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

**Individual Evaluator Comments:**

1. Project Narrative

1. Commissioner Priority Area

- 
- 
- 

2. Identification of Need/Opportunity and Justification

- 
- 
- 

*Farm Capital Need*

3. Project Goals and Objectives, Deliverables

- 
- 
- 
- 

*Buy Equipment*

4. Innovation

- 
- 
- 

*no innovative*

5. Degree of Risk

- 
- 
- 

*low risk*

6. Project Methodology and Schedule

- 
- 
- 

7. Key Personnel and Project Management

- 
- 
- 

8. External Project Support

- 
- 
-

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** Duff Farms

**DATE:** 4/11/20

**EVALUATOR NAME:** Kelby Young

**EVALUATOR DEPARTMENT:**

*ii Cost Proposal*

*1 Budget*

•

•

•

*2. Match*

•

•

•

*Original features*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: *Greenleaf*

DATE: *10/15*

EVALUATOR NAME: *Emily Young*

EVALUATOR DEPARTMENT:

**Instructions:** The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

**Individual Evaluator Comments:**

I. *Project Narrative*

1. *Commissioner Priority Area*

• *WJL*

2. *Identification of Need/Opportunity and Justification*

• *High need in WJL*

3. *Project Goals and Objectives, Deliverables*

• *Real Data, (Percentage increase)*

4. *Innovation*

•  
•

5. *Degree of Risk*

• *Low*

6. *Project Methodology and Schedule*

•  
•

7. *Key Personnel and Project Management*

•  
•

8. *External Project Support*

•  
•

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Forager 1

DATE: 4/11/20

EVALUATOR NAME: Kelby Young

EVALUATOR DEPARTMENT:

II. Cost Proposal

1. Budget

- 
- 
- 

*Not Budgeted*

2. Match

- 
- 
-

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: *AgriConnect LLC*

DATE: *2/11/21*

EVALUATOR NAME: *Robert G. ...*

EVALUATOR DEPARTMENT:

**Instructions:** The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

**Individual Evaluator Comments**

1. Project Narrative

1. Commissioner Priority Area

• *Not listed*

2. Identification of Need/Opportunity and Justification

• *... .. providing income*

3. Project Goals and Objectives, Deliverables

• *...*

4. Innovation

•  
•  
•

5. Degree of Risk

• *High*

6. Project Methodology and Schedule

•  
•  
•

7. Key Personnel and Project Management

•  
•  
•

8. External Project Support

•  
•  
•

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** Forager 2

**DATE:** 4/11/20

**EVALUATOR NAME:** Kelby Young

**EVALUATOR DEPARTMENT:**

II. *Cost Proposal*

1. Budget

•

•

•

2. Merch

•

•

•

*Not Evaluated*

INDIVIDUAL EVALUATION NOTES

AG: Agricultural Development Grant  
APPLICANT NAME: [Handwritten]  
DATE: 4/12/2020  
EVALUATOR NAME: [Handwritten]  
EVALUATOR DEPARTMENT: [Handwritten]

**Instructions:** The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

Individual Evaluator Comments

- i. Project Narrative
  - 1. Commissioner Priority Area
    - 
    - 
    -
  - 2. Identification of Need/Opportunity and Justification
    - Existing Need?
    - 
    -
  - 3. Project Goals and Objectives, Deliverables
    - 
    - 
    -
  - 4. Innovation
    - 
    -
  - 5. Degree of Risk
    - 
    -
  - 6. Project Methodology and Schedule
    - 
    -
  - 7. Key Personnel and Project Management
    - 
    -
  - 8. External Project Support
    - 
    -



**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Hatch Poultry

DATE: 4/11/20

EVALUATOR NAME: Kelby Young

EVALUATOR DEPARTMENT:

II. Cost Proposal

1. Budget

- 
- 
- 

2. Match

- 
- 
- 

*Not Awarded*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: *Penobscot*

DATE: *4/1/20*

EVALUATOR NAME: *[Signature]*

EVALUATOR DEPARTMENT:

**Instructions:** The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

**Individual Evaluator Comments:**

1. Project Narrative

1. Commissioner Priority Area

• *5*

2. Identification of Need/Opportunity and Justification

• *1-0*

3. Project Goals and Objectives, Deliverables

• *1-0*

4. Innovation

• *1-0*

5. Degree of Risk

•

6. Project Methodology and Schedule

•

7. Key Personnel and Project Management

•

8. External Project Support

•

*Not filled out (completing)*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** Johnson Farm

**DATE:** 4/11/20

**EVALUATOR NAME:** Kelby Young

**EVALUATOR DEPARTMENT:**

*II. Cost Proposal*

*1 Budget*

\*

\*

\*

*2 Match*

\*

\*

\*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: ABC

DATE: 4/18

EVALUATOR NAME: [Signature]

EVALUATOR DEPARTMENT:

**Instructions:** The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

**Individual Evaluator Comments:**

I. Project Narrative

1. Commissioner Priority Area

•  
• Yes

2. Identification of Need/Opportunity and Justification

•  
• Yes

3. Project Goals and Objectives, Deliverables

•  
• Yes

4. Innovation

•  
• No

5. Degree of Risk

•  
• Low/Moderate

6. Project Methodology and Schedule

•  
• Yes

7. Key Personnel and Project Management

•  
• Yes

8. External Project Support

•  
• Yes

STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

.. 20200202H  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: SBCAM  
DATE: 4/11/20  
EVALUATOR NAME: Kelby Young  
EVALUATOR DEPARTMENT:

ii. Cost Proposal

1. Budget

2. Match

Subcontract



**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** Maine Aquaculture Innovation

**DATE:** 4/11/20

**EVALUATOR NAME:** Kelby Young

**EVALUATOR DEPARTMENT:**

ii. Cost Proposal

1. Budget

•

•

•

2. Match

•

•

•

•

*Cost Accuracy  
Kelby*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002023

RFP TITLE: Agricultural Development Grant

BIDDER NAME: *Winn-Dixie Supermarkets Inc.*

DATE: *4/12*

EVALUATOR NAME: *Wendy Young*

EVALUATOR DEPARTMENT:

**Instructions:** The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

**Individual Evaluator Comments:**

i. Project Narrative

1. Commissioner Priority Area

• *12* *priority*

2. Identification of Need/Opportunity and Justification

•  
•  
•

3. Project Goals and Objectives, Deliverables

• *land security program to be launched*

4. Innovation

•  
•  
•

5. Degree of Risk

•  
•  
•

6. Project Methodology and Schedule

•  
•  
•

7. Key Personnel and Project Management

•  
•  
•

8. External Project Support

•  
•  
•



**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Maine Dairy Promotion Board

DATE: 4/11/20

EVALUATOR NAME: Kelby Young

EVALUATOR DEPARTMENT:

II Cost Proposal

1. Budget

•

•

•

2. Match

•

•

•

*Not completed*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: *WPI*

DATE: *4/13/20*

EVALUATOR NAME: *L. Sullivan*

EVALUATOR DEPARTMENT:

.....  
**Instructions:** The purpose of this form is to record proposal review notes written by *individual* evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.  
.....

**Individual Evaluator Comments:**

- 1 Project Narrative
  - 1 Commissioner Priority Area
    - *2.4*
    - 
    -
  - 2 Identification of Need/Opportunity and Justification
    - *Academics*
    - 
    -
  - 3 Project Goals and Objectives, Deliverables
    - *2.5*
    - 
    -
  - 4 Innovation
    - *2.6*
    - 
    -
  - 5 Degree of Risk
    - *1.0*
    - 
    -
  - 6 Project Methodology and Schedule
    - *2.7*
    - 
    -
  - 7 Key Personnel and Project Management
    - 
    - 
    -
  - 8 External Project Support
    - 
    - 
    -

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: MFT

DATE: 4/11/20

EVALUATOR NAME: Kelby Young

EVALUATOR DEPARTMENT:

ii. Cost Proposal

1. Budget

•

•

•

2. Match

•

•

•

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: *North Star*

DATE: *1/13*

EVALUATOR NAME:

EVALUATOR DEPARTMENT:

.....  
**Instructions:** The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP  
.....

**Individual Evaluator Comments:**

*I. Project Narrative*

*1. Commissioner Priority Area*

- 
- 
- 

*Yes*

*2. Identification of Need/Opportunity and Justification*

- 
- 
- 

*Yes*

*3. Project Goals and Objectives, Deliverables*

- 
- 
- 

*well defined*

*4. Innovation*

- 
- 
- 

*Yes*

*5. Degree of Risk*

- 
- 
- 

*low risk*

*6. Project Methodology and Schedule*

- 
- 
- 

*well outlined*

*7. Key Personnel and Project Management*

- 
- 
- 

*8. External Project Support*

- 
- 
- 

*Yes*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** Maine Grain

**DATE:** 4/11/20

**EVALUATOR NAME:** Kelby Young

**EVALUATOR DEPARTMENT:**

*II. Cost Proposal*

*1. Budget*

•

•

•

*2. Match*

•

•

•

*Not 77%*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: *Mount Equine Farm, Inc.*

DATE: *1/19*

EVALUATOR NAME: *[Signature]*

EVALUATOR DEPARTMENT:

.....  
**Instructions:** The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.  
.....

**Individual Evaluator Comments.**

1. *Project Narrative*

1. Commissioner Priority Area

- 
- 
- 

2. Identification of Need/Opportunity and Justification

- 
- 
- 

3. Project Goals and Objectives, Deliverables

- 
- 
- 

4. Innovation

- 
- 
- 

5. Degree of Risk

- 
- 
- 

6. Project Methodology and Schedule

- 
- 
- 

7. Key Personnel and Project Management

- 
- 
- 

8. External Project Support

- 
- 
- 

*Business registration*

*Demographics*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002025

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** Maine Organic Milk Producers

**DATE:** 4/11/20

**EVALUATOR NAME:** Kelby Young

**EVALUATOR DEPARTMENT:**

*II. Cost Proposal*

*1. Budget*

•

•

•

*2. Match*

•

•

•

*No Award*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: *Mane Tree Corp*

DATE: *4/12/20*

EVALUATOR NAME: *Deborah Young*

EVALUATOR DEPARTMENT:

**Instructions:** The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator and lead Evaluator for this RFP.

**Individual Evaluator Comments:**

*i. Project Narrative*

1. Commissioner Priority Area

- 
- 
- 

2. Identification of Need/Opportunity and Justification

- 
- 
- 

3. Project Goals and Objectives, Deliverables

- 
- 
- 

4. Innovation

- 
- 
- 

5. Degree of Risk

- 
- 
- 

6. Project Methodology and Schedule

- 
- 
- 

7. Key Personnel and Project Management

- 
- 
- 

8. External Project Support

- 
- 
-



**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** Maine Rice Project

**DATE:** 4/11/20

**EVALUATOR NAME:** Kelby Young

**EVALUATOR DEPARTMENT:**

ii. Cost Proposal

1. Budget

- 
- 
- 

2. Match

- 
- 
-

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: *MOAS*

DATE: *4/17*

EVALUATOR NAME: *Felix Long*

EVALUATOR DEPARTMENT:

**Instructions:** The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

**Individual Evaluator Comments:**

*I.* Project Narrative

1. Commissioner Priority Area

•

•

2. Identification of Need/Opportunity and Justification

•

•

3. Project Goals and Objectives, Deliverables

•

•

•

4. Innovation

•

•

5. Degree of Risk

•

•

6. Project Methodology and Schedule

•

•

7. Key Personnel and Project Management

•

•

8. External Project Support

•

•

•

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** MSAS

**DATE:** 4/11/20

**EVALUATOR NAME:** Kelby Young

**EVALUATOR DEPARTMENT:**

*ii. Cost Proposal*

*1. Budget*

•

•

•

*2. Match*

•

•

•

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002025

RFP TITLE: Agricultural Development Grant

BIDDER NAME: *AGRI*

DATE: *4/12*

EVALUATOR NAME: *Colin Young*

EVALUATOR DEPARTMENT:

.....  
**Instructions:** The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.  
.....

**Individual Evaluator Comments:**

1. Project Narrative

1. Commissioner Priority Area

▪ *✓*  
▪  
▪

2. Identification of Need/Opportunity and Justification

▪ *Substantial justification*  
▪  
▪

3. Project Goals and Objectives, Deliverables

▪ *✓*  
▪  
▪

4. Innovation

▪ *agribusiness*  
▪  
▪

5. Degree of Risk

▪ *low risk*  
▪  
▪

6. Project Methodology and Schedule

▪ *More qualitative results*  
▪  
▪

7. Key Personnel and Project Management

▪  
▪  
▪

8. External Project Support

▪  
▪  
▪

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** MFFM

**DATE:** 4/11/20

**EVALUATOR NAME:** Kelby Young

**EVALUATOR DEPARTMENT:**

- ii. Cost Proposal
  - 1 Budget
    - 
    - 
    -
  - 2 Match *UE*
    - 
    - 
    -

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: *Blueberry Farm*

DATE: *3/1/22*

EVALUATOR NAME: *Emily (e-mail)*

EVALUATOR DEPARTMENT:

**Instructions:** The purpose of this form is to record proposal review notes written by *individual* evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

**Individual Evaluator Comments.**

*I. Project Narrative*

1. Commissioner Priority Area

•  
• *US*  
•

2. Identification of Need/Opportunity and Justification

• *Why? Demand?*  
•

3. Project Goals and Objectives, Deliverables

•  
• *Deliverables*  
•

4. Innovation

•  
• *Novel*  
•

5. Degree of Risk

• *Low*  
•

6. Project Methodology and Schedule

• *Project Plan*  
•

7. Key Personnel and Project Management

• *✓*  
•

8. External Project Support

•  
•  
•

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 2020C2026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** Misty Brook

**DATE:** 4/11/20

**EVALUATOR NAME:** Kelby Young

**EVALUATOR DEPARTMENT:**

i. *Cost Proposal*

1. *Budget*

- 
- *(Cost = \$200,000)*
- 

2. *Match*

- 
- 
-

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 2020-02026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: *W. King*

DATE: *4/15*

EVALUATOR NAME: *Felix King*

EVALUATOR DEPARTMENT:

**Instructions:** The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

**Individual Evaluator Comments:**

I. Project Narrative

1. Commissioner Priority Area

•  
•  
•

2. Identification of Need/Opportunity and Justification

•  
• ✓  
•

3. Project Goals and Objectives, Deliverables

• ✓ *Deliverables?*  
•  
•

4. Innovation

•  
•  
•

5. Degree of Risk

•  
•  
•

6. Project Methodology and Schedule

•  
•  
•

7. Key Personnel and Project Management

•  
•  
•

8. External Project Support

•  
•  
•



**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** MOFGA

**DATE:** 4/11/20

**EVALUATOR NAME:** Kelby Young

**EVALUATOR DEPARTMENT:**

*0. Cost Proposal*

*1. Budget*

•

•

•

*2. Match*

•

•

•

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 2020C2028

RFP TITLE: Agricultural Development Grant

BIDDER NAME: *Northville*

DATE: *1/7/21*

EVALUATOR NAME: *[Signature]*

EVALUATOR DEPARTMENT:

**Instructions:** The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

**Individual Evaluator Comments:**

I. Project Narrative

1. Commissioner Priority Area

•  
• ✓

2. Identification of Need/Opportunity and Justification

•  
• ✓

3. Project Goals and Objectives, Deliverables

•  
• ✓

4. Innovation

•  
• ✓

5. Degree of Risk

•  
• ✓

6. Project Methodology and Schedule

•  
• ✓

7. Key Personnel and Project Management

•  
•

8. External Project Support

•  
•

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002025

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** Nettie Fox Farm

**DATE:** 4/11/20

**EVALUATOR NAME:** Kelby Young

**EVALUATOR DEPARTMENT:**

*II. Cost Proposal*

*1 Budget*

•

•

•

*2 Match*

•

•

•

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202302026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: *Co. Academy*

DATE: *5/18/23*

EVALUATOR NAME: *Lizzy Young*

EVALUATOR DEPARTMENT:

**Instructions:** The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

**Individual Evaluator Comments:**

1. Project Narrative

1. Commissioner Priority Area

• *1, 2, 5*

2. Identification of Need/Opportunity and Justification

• *is fresh new market?*

3. Project Goals and Objectives, Deliverables

• *quantifiable results?*

4. Innovation

5. Degree of Risk

6. Project Methodology and Schedule

7. Key Personnel and Project Management

8. External Project Support

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Odd Alewives

DATE: 4/11/20

EVALUATOR NAME: Kelby Young

EVALUATOR DEPARTMENT:

II Cost Proposal

1. Budget

▪

•

▪

2. Match

▪

•

▪

*Account*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: *Organic Systems*

DATE: *2/1/20*

EVALUATOR NAME: *Lucy Young*

EVALUATOR DEPARTMENT:

.....  
**Instructions:** The purpose of this form is to record proposal review notes written by *individual* evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.  
.....

**Individual Evaluator Comments:**

I. *Project Narrative*

1. *Commissioner Priority Area*

•  
•  
• *Yes*

2. *Identification of Need/Opportunity and Justification*

•  
• *Good*

3. *Project Goals and Objectives/Deliverables*

•  
• *Measurable*

4. *Innovation*

•  
•  
•

5. *Degree of Risk*

•  
•  
•

6. *Project Methodology and Schedule*

•  
•  
•

7. *Key Personnel and Project Management*

•  
•  
•

8. *External Project Support*

•  
•  
•

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Ossipee Valley

DATE: 4/11/20

EVALUATOR NAME: Kelby Young

EVALUATOR DEPARTMENT:

1. Cost Proposal  
    1. Budget

•

•

•

2. Match

•

•

•

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: *Young Farms*

DATE: *4/12*

EVALUATOR NAME: *Restigouche*

EVALUATOR DEPARTMENT: *?*

.....  
**Instructions:** The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.  
.....

**Individual Evaluator Comments**

*I* **Project Narrative**

1. Commissioner Priority Area

- 
- 
- 

2. Identification of Need/Opportunity and Justification

- 
- 
- 

*new initiative?*

3. Project Goals and Objectives, Deliverables

- 
- 
- 
- 

*opportunity (small)*

4. Innovation

- 
- 
- 

*new*

5. Degree of Risk

- 
- 
- 

*low risk*

6. Project Methodology and Schedule

- 
- 
- 

7. Key Personnel and Project Management

- 
- 
- 

8. External Project Support

- 
- 
-



**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** Snowy Farms

**DATE:** 4/11/20

**EVALUATOR NAME:** Kelby Young

**EVALUATOR DEPARTMENT:**

*II. Cost Proposal*

*1. Budget*

•

•

•

*2. Match*

•

•

•

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: *Yonkers Farm*

DATE: 4/15

EVALUATOR NAME: Kelly Yonkers

EVALUATOR DEPARTMENT:

**Instructions:** The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

**Individual Evaluator Comments:**

1 Project Narrative

1. Commissioner Priority Area

- 
- 
- 

2 Identification of Need/Opportunity and Justification

- *proven to need, long history of funding*
- *need existing existing*
- 

3 Project Goals and Objectives, Deliverables

- 
- 
- 

4 Innovation

- *innovative*
- 
- 

5 Degree of Risk

- *low risk*
- 
- 

6 Project Methodology and Schedule

- 
- 
- 

7 Key Personnel and Project Management

- 
- 
- 

8 External Project Support

- 
- 
-

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** South Paw Farm

**DATE:** 4/11/20

**EVALUATOR NAME:** Kelby Young

**EVALUATOR DEPARTMENT:**

*II. Cost Proposal*

1 Budget

•

•

•

2 Match

•

•

•

*Non-Compliant*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: *Springfield Farm, Inc.*

DATE: *4/30*

EVALUATOR NAME: *Kelly G. [unclear]*

EVALUATOR DEPARTMENT:

**Instructions:** The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

**Individual Evaluator Comments.**

- 1. Project Narrative
  - 1. Commissioner Priority Area
    - *1, 2, 3*
    -
  - 2. Identification of Need/Opportunity and Justification
    - 
    -
  - 3. Project Goals and Objectives, Deliverables
    - 
    - 
    -
  - 4. Innovation
    - *innovative*
    -
  - 5. Degree of Risk
    - *low*
    -
  - 6. Project Methodology and Schedule
    - 
    -
  - 7. Key Personnel and Project Management
    - 
    -
  - 8. External Project Support
    - 
    -

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Spring Brook Farm

DATE: 4/11/20

EVALUATOR NAME: Kelby Young

EVALUATOR DEPARTMENT:

ii. Cost Proposal

1. Budget

•

•

•

2. Material

•

•

•

*Grant ask for money*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: *Briny & Co.*

DATE: *1/13/20*

EVALUATOR NAME: *Colin Young*

EVALUATOR DEPARTMENT:

**Instructions:** The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

**Individual Evaluator Comments.**

1. Project Narrative

1. Commissioner Priority Area

• *not specifically listed*

2. Identification of Need/Opportunity and Justification

• *per submission*

3. Project Goals and Objectives, Deliverables

•  
• *✓*

4. Innovation

•  
•

5. Degree of Risk

•  
•

6. Project Methodology and Schedule

• *unique*

7. Key Personnel and Project Management

• *50%*

8. External Project Support

• *50%*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** Springdale Farm

**DATE:** 4/11/20

**EVALUATOR NAME:** Kelby Young

**EVALUATOR DEPARTMENT:**

ii. Cost Proposal

1. Budget

•

•

•

2. Match

•

•

•

*Review Attached*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202302026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: *John-Steve (Lena Co)* Springdale Farm

DATE: *2/10/23*

EVALUATOR NAME: *Colby (---)*

EVALUATOR DEPARTMENT:

**Instructions:** The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

**Individual Evaluator Comments**

*I* Project Narrative

1. Commissioner Priority Area

•  
•

2. Identification of Need/Opportunity and Justification

•  
•

*found need*

3. Project Goals and Objectives Deliverables

•  
•

*Continue? Start?*

4. Innovation

•  
•

*Yes*

5. Degree of Risk

•  
•

*Low*

6. Project Methodology and Schedule

•  
•

*found not well defined*

7. Key Personnel and Project Management

•  
•

8. External Project Support

•  
•



**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** Springdale Farm #2

**DATE:** 4/11/20

**EVALUATOR NAME:** Kelby Young

**EVALUATOR DEPARTMENT:**

- II. Cost Proposal
  - 1. Budget
    - (Missing) -> is the change to estimate
    - 
    -
  - 2. Match
    - (Missing) -> is the change to estimate
    - 
    -

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: *Springfield*

DATE: *11/10*

EVALUATOR NAME: *Nancy Green*

EVALUATOR DEPARTMENT:

**Instructions:** The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

**Individual Evaluator Comments:**

1. Project Narrative

1. Commissioner Priority Area

*1 - 2 1/2 hrs*

2. Identification of Need/Opportunity and Justification

3. Project Goals and Objectives, Deliverables

*Spring project expansion*

4. Innovation

5. Degree of Risk

*low*

6. Project Methodology and Schedule

7. Key Personnel and Project Management

8. External Project Support

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** Springtide

**DATE:** 4/11/20

**EVALUATOR NAME:** Kelby Young

**EVALUATOR DEPARTMENT:**

ii. *Cost Proposal*

1 *Budget*

•

•

•

2 *Match*

•

•

•



**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Swallowtail Consulting

DATE: 4/1/21

EVALUATOR NAME: Kevin Young

EVALUATOR DEPARTMENT:

.....  
**Instructions:** The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.  
.....

**Individual Evaluator Comments:**

1. Project Narrative

1. Commissioner Priority Area

•  
• not here ✓  
•

2. Identification of Need/Opportunity and Justification

•  
• Yes  
•

3. Project Goals and Objectives, Deliverables

•  
•  
•

4. Innovation

•  
• No  
•

5. Degree of Risk

•  
•  
•

6. Project Methodology and Schedule

•  
• No  
•

7. Key Personnel and Project Management

•  
•  
•

8. External Project Support

•  
• Not listed  
•

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** Swallowtail Creamery

**DATE:** 4/11/20

**EVALUATOR NAME:** Kelby Young

**EVALUATOR DEPARTMENT:**

*II. Cost Proposal*

*1 Budget*

•

•

•

*2 Match*

•

•

•

*Use grant to purchase items to be sold  
don't actually need match*

STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: *Ums*

DATE: 4/1/20

EVALUATOR NAME: *Valery G...*

EVALUATOR DEPARTMENT:

**Instructions:** The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

Individual Evaluator Comments.

I. Project Narrative

1. Commissioner Priority Area

• *Yes*

*Academic project*

2. Identification of Need/Opportunity and Justification

• *Yes*

3. Project Goals and Objectives, Deliverables

• *Very well defined*

4. Innovation

• *Highly innovative*

5. Degree of Risk

• *Minimal risk*

6. Project Methodology and Schedule

•  
•

7. Key Personnel and Project Management

•  
•

8. External Project Support

• *Additional support*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002028

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** UMS

**DATE:** 4/11/20

**EVALUATOR NAME:** Kelby Young

**EVALUATOR DEPARTMENT:**

*ii. Cost Proposal*

*1. Budget*

- 
- *etc*
- 

*2. Match*

- *system }*
- 
-

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202302026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: JFVM

DATE: 4/13

EVALUATOR NAME: Kelly Young

EVALUATOR DEPARTMENT:

.....  
**Instructions:** The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.  
.....

**Individual Evaluator Comments:**

1. Project Narrative

1. Commissioner Priority Area

•

•

•

•

2. Identification of Need/Opportunity and Justification

•

•

•

3. Project Goals and Objectives/Deliverables

•

•

•

4. Innovation

•

•

5. Degree of Risk

•

•

•

6. Project Methodology and Schedule

•

•

7. Key Personnel and Project Management

•

•

•

8. External Project Support

•

•

•



**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: UFVM

DATE: 4/11/20

EVALUATOR NAME: Kelby Young

EVALUATOR DEPARTMENT:

II. *Cost Proposal*

1. *Budget*

- 
- 
- 

2. *Match*

- 
- 
-

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: *Sidney Coon*

DATE: *4/13*

EVALUATOR NAME: *K. Young*

EVALUATOR DEPARTMENT:

**Instructions:** The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

**Individual Evaluator Comments:**

**I. Project Narrative**

1. Commissioner Priority Area

*Priority*

2. Identification of Need/Opportunity and Justification

3. Project Goals and Objectives, Deliverables

*getting an identity started for it? they are*

4. Innovation

*Business models not included*

5. Degree of Risk

*Low risk = Low cost*

6. Project Methodology and Schedule

7. Key Personnel and Project Management

8. External Project Support

*Good*  
*good*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** Blueberry Commission

**DATE:** 4/11/20

**EVALUATOR NAME:** Kelby Young

**EVALUATOR DEPARTMENT:**

- i. Cost Proposal
  - 1. Budget
    - 
    - 
    -
  - 2. Match
    - 
    - 
    -

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: *W. J. Mackay Sr.*

DATE: *3/11/21*

EVALUATOR NAME: *Julie [Signature]*

EVALUATOR DEPARTMENT:

**Instructions:** The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

**Individual Evaluator Comments.**

*I. Project Narrative*

1. Commissioner Priority Area

• *1.2.3*

2. Identification of Need/Opportunity and Justification

• *1.2.3*

3. Project Goals and Objectives, Deliverables

•  
•  
•

4. Innovation

•  
•

5. Degree of Risk

• *1.2.3*

6. Project Methodology and Schedule

• *1.2.3*

7. Key Personnel and Project Management

• *1.2.3*

8. External Project Support

• *1.2.3*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** Wild Blueberry #2

**DATE:** 4/11/20

**EVALUATOR NAME:** Kelby Young

**EVALUATOR DEPARTMENT:**

ii. Cost Proposal

1. Budget

•  
•  
•

2. Match

•  
•  
•  
•  
•

*Match rubric*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 20200202E

RFP TITLE: Agricultural Development Grant

BIDDER NAME: *Attagash View Farms LLC*

DATE: *4/14/20*

EVALUATOR NAME: *Kevin Wolfman*

EVALUATOR DEPARTMENT:

**Instructions:** The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

**Individual Evaluator Comments:**

*Haskap Berry Harvest and Storage*

1. *Project Narrative*

1. *Commissioner Priority Area*

- *2, 3, 4*
- 
- 

2. *Identification of Need/Opportunity and Justification:*

- *Available Land Hardiness, Yield, Nutrition*
- *New Product Export Markets*
- *Different Region*

3. *Project Goals and Objectives, Deliverables*

- *Purchase Harvester to process quickly, optimize yield retention*
- *↑ Production*
- *Educate*

4. *Innovation*

- *Novel fruit*
- 
- 

5. *Degree of Risk*

- *Pests*
- *Novel market offset by alternative outlets*
- 

6. *Project Methodology and Schedule*

- *Purchase Harvester*
- 
- 

7. *Key Personnel and Project Management*

- *Staff*
- 
- 

8. *External Project Support*

- *Domestic market potential*
- 
-

STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 202002028

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Allagash View Farms, LLC

DATE: 4/14/20

EVALUATOR NAME: Kevin W.

EVALUATOR DEPARTMENT:

- ii. Cost Proposal 64,991.65
  - 1. Budget 50,000 CR
    - Eqpt
    -
  - 2. Match 14,991.65 (23%)
    - Travel, Eqpt, Supplies, other
    -

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 2020C2026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Appleton Creamery

DATE: 4/14/20

EVALUATOR NAME: Kevin Waitesmith

EVALUATOR DEPARTMENT:

**Instructions:** The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

**Individual Evaluator Comments:**

Cheese on Wheels (Truck)

1. Project Narrative

1. Commissioner Priority Area

- 1, 2
- 
- 

2. Identification of Need/Opportunity and Justification

- Physical limits - limited labor availability
- Combined & Best benefits
- 

3. Project Goals and Objectives, Deliverables

- Easier and more efficient to Farmer's MKts.
- Mobile, full service shop w/ refrigeration
- Advice others from experience

4. Innovation

- Novel to ME
- 
- 

5. Degree of Risk

- minimal, flexible
- 
- 

6. Project Methodology and Schedule

- Locate, purchase and retrofit Van
- Record and Report
- 5/1/20 - Retirement (2022)

7. Key Personnel and Project Management

- Owner/Operator
- Renovator
- Cooperators

8. External Project Support

- ME Cheese Council
- 
-



STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Appleton Creamery

DATE: 4/14/20

EVALUATOR NAME: Kevin W.

EVALUATOR DEPARTMENT:

- 11. Cost Proposal 50,000
  - 1. Budget 25,000 GR
    - Personnel, Eqpt., Construction, Other (Van wrap, logo)
    -
  - 2. Match 25,000
    - Eqpt. (Van purchase)
    -

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: *Arroostook Hops*

DATE: *4/14/20*

EVALUATOR NAME: *Kevin Waltemath*

EVALUATOR DEPARTMENT:

**Instructions:** The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

**Individual Evaluator Comments:**

*Expanding ME Hops Prod. / Inc. Processing - Harvesting facility*

1. Project Narrative
  1. Commissioner Priority Area
    - *2, 3, 4*
    - 
    -
  2. Identification of Need/Opportunity and Justification
    - *High demand for ME-grown product*
    - *Limited by Harvesting / Drying*
    - *Technical Resources*
  3. Project Goals and Objectives, Deliverables
    - *Purchase Harvester*
    - *Expand space for  $\uparrow$  Drying / Palletizing*
    - *Written Technical Support*
  4. Innovation
    - *Novel eqpt in ME process*
    - 
    -
  5. Degree of Risk
    - *Thorough Evaluation*
    - 
    -
  6. Project Methodology and Schedule
    - *Order Eqpt ; Construction ; Installation*
    - *Reporting*
    - *5/10/20 - 12/31/21*
  7. Key Personnel and Project Management
    - *Co-owners*
    - 
    -
  8. External Project Support
    - *Customers*
    - 
    -

STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 202002028

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Aroostook Farms

DATE: 12/14/20

EVALUATOR NAME: Kevin W

EVALUATOR DEPARTMENT:

- ii. Cost Proposal 89,700
- 1. Budget 50,000 GR
    - E. qpt., Contractual (Electrician)
    -
  - 2. Match 39,700 (44%)
    - Personnel, Construction, Other (Repair)
    - In-kind

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Atlantic Sea Farms / Ocean Approved, Inc

DATE: 4/14/20

EVALUATOR NAME: Kevin Woltersath

EVALUATOR DEPARTMENT:

Instructions: The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

Individual Evaluator Comments:

Inc Prod. Capabilities, Inc. Supply for Sea Veg. Products

1. Project Narrative

1. Commissioner Priority Area

- 1, 2, 3, 4, 5
- 
- 

2. Identification of Need/Opportunity and Justification

- Improve processing to expand production, ↓ costs
- 
- 

3. Project Goals and Objectives, Deliverables

- ↑ blanching capacity by retrofitting industrial vegetable blancher
- Share info
- 

4. Innovation

- Eqt. not manufactured in U.S.
- 
- 

5. Degree of Risk

- Minimal
- 
- 

6. Project Methodology and Schedule

- Purchase, Test, Adjust. Produce
- 6/1/20 - 12/1/21
- 

7. Key Personnel and Project Management

- Staff
- 
- 

8. External Project Support

- Partner farms
- Shellfish farms

STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Atlantic Sea Farms / Ocean Approved, Inc.

DATE:

EVALUATOR NAME: <sup>4/14/20</sup> Kevin W.

EVALUATOR DEPARTMENT:

ii	Cost Proposal	100,000
	1. Budget	50,000 GR
		• Eqt.
		•
	2. Match	50,000
		• Same
		•

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Aurora Mills & Farm, LLC

DATE: 4/14/20

EVALUATOR NAME: Kevin Bohannon

EVALUATOR DEPARTMENT:

**Instructions:** The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

**Individual Evaluator Comments:**

Corn/Seed  
Purity

Adding Color Sorters to improve Processing and Seed Purity

1. Project Narrative

1. Commissioner Priority Area

- 1, 2, 3, 4, 5
- 
- 

2. Identification of Need/Opportunity and Justification

- Separate Production Lines to establish added certifications
- Facilitate seed purity, improve grade

3. Project Goals and Objectives, Deliverables

- Adding Color Sorting technology
- 
- 

4. Innovation

- New technology
- 
- 

5. Degree of Risk

- Low
- 
- 

6. Project Methodology and Schedule

- Install Color Sorter
- Testing and Ongoing testing
- 11/1/20 - 10/31/20

7. Key Personnel and Project Management

- Mng. Partner
- Staff
- 

8. External Project Support

- Customers
- 
-

STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Aurora Mills v Farm

DATE: 4/14/20

EVALUATOR NAME: Kevin W.

EVALUATOR DEPARTMENT:

- ii. Cost Proposal 73,283.94 - 75,283.94
  - 1. Budget 50,000 GR
    - : Eqpt
    - :
  - 2. Match 23,283.94 - 25,283.94 (31-33%)
    - : Eqpt, Construction

STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Blue Barn LLC - BLUEB

DATE: 4/14/20

EVALUATOR NAME: Kevin W. Hemanth

EVALUATOR DEPARTMENT:

**Instructions:** The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

**Individual Evaluator Comments:**

Expanding MKT, Benefiting Growers, Building an Industry

of ME Wild Blueberry Sparkling Wine

1. Project Narrative

1. Commissioner Priority Area

- 1,2,3

2. Identification of Need/Opportunity and Justification

- ↑ Sales
- ↑ farm purchases of Wild Blueberries

3. Project Goals and Objectives, Deliverables

- ↑ Sales
- ↑ Revenue
- ↑ Reinvestment in producers

4. Innovation

- Alternative beverage market
- Novel product

5. Degree of Risk

- Competition
- Ability to move beyond regional market

6. Project Methodology and Schedule

- Partner w/ Distribution in new markets
- Support existing accounts, expand customer base
- 6/1/20 - 5/31/21

7. Key Personnel and Project Management

- Mng. Partner

8. External Project Support

- Grants
- UMCE
- MWBC, MFB, MDCID



STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 202002026

RFP TITLE: Agriculture Development Grant

BIDDER NAME: Blue Barn Inc - BLUEB

DATE: 4/14/20

EVALUATOR NAME: Kevin W.

EVALUATOR DEPARTMENT:

- II. Cost Proposal
  - 1. Budget 96,941.50
    - 49,500 GR
    - Travel, Supplies, Contractual
    -
  - 2. Match 49,441.50 (51%)
    - Personnel, Travel, Supplies, Contractual, Other
    -

STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Butterfield Shellfish

DATE: 4/14/20

EVALUATOR NAME: Kevin Wottonath

EVALUATOR DEPARTMENT:

Instructions: The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

Individual Evaluator Comments:

The Ocean Smart Farm: Addressing barriers to Growth in Oyster Farming.

I. Project Narrative

1. Commissioner Priority Area

• 2

•

•

2. Identification of Need/Opportunity and Justification:

• Replace labor-intensive biofouling control w/ mechanization.

• Deploy a flat-deck boat and mechanical system of harvesting/handling oysters

3. Project Goals and Objectives, Deliverables

• Prove operational efficacy and compare to standards.

• 1 farmer - 1 million oyster prod. model

4. Innovation

• Publish results and demonstrate

• Improvements to process

•

5. Degree of Risk

• New approach in cold waters

•

6. Project Methodology and Schedule

• 8 Step research process

• 7/15/20 - 7/15/22

7. Key Personnel and Project Management

• Staff

•

8. External Project Support

• UMCE

• MASC

• BSI

STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 202002025

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Butterfield Shellfish

DATE: 4/14/20

EVALUATOR NAME: J. C. W.

EVALUATOR DEPARTMENT:

- ii. Cost Proposal 175,000
  - 1. Budget 50,000 GR
    - 
    - Eqpt. (Hexacyl baskets)
    -
  - 2. Match 125,000
    - 
    - Personnel, Travel, Eqpt., Supplies

STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 202002028

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Cap N Stem

DATE: 4/14/20

EVALUATOR NAME: Kevin Wolfenbath

EVALUATOR DEPARTMENT:

**Instructions:** The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

Individual Evaluator Comments

Competitive Mushroom Substrate Development

1. Project Narrative

1. Commissioner Priority Area

- 1, 2, 4

2. Identification of Need/Opportunity and Justification:

- Change Substrate production and delivery, prod, energy, shipping
- Locally - make substrate less competition than other countries

3. Project Goals and Objectives, Deliverables

- Competitively priced delivery of substrate blocks
- Eventually lease to customers

4. Innovation

- Novel approach

5. Degree of Risk

- Manageable

6. Project Methodology and Schedule

- Test each component independently, combine and send, 1 step process
- 7/1/20 - 7/1/21

7. Key Personnel and Project Management

- Staff

8. External Project Support

- UMO
- Various engineers > consulted as needed

STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Cap N stem LLC

DATE: 8/14/20

EVALUATOR NAME:

EVALUATOR DEPARTMENT:

- ii. Cost Proposal 72,500
  - 1. Budget 48,500 GR
    - Eqpt, Supplies, Contractual
    -
  - 2. Match 24,000 (33%)
    - Personnel, Travel, Construction
    -

STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 202002025

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Chebeague Island Oysters

DATE: 4/14/20

EVALUATOR NAME: Kevin Wolcott

EVALUATOR DEPARTMENT:

Instructions: The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

Individual Evaluator Comments:

Community Seed Sorter

I. Project Narrative

1. Commissioner Priority Area

- 3, #

2. Identification of Need/Opportunity and Justification

- Sorting important to oyster growth, by hand ↓ efficiency
  - Some don't sort
- handler on: seed

3. Project Goals and Objectives, Deliverables

- Jan W/ 5 or more farms in usage
- Labor-Saver
- ↓ mortality

4. Innovation ↑ Community support for cost-prohibitive eqpt.

- New eqpt to area
- Collaboration

5. Degree of Risk

- Supervision reduces damage to ↓ risk

6. Project Methodology and Schedule

- Purchase Seed Shaker
- Record-keeping
- 7/15/20 - 7/15/25 Outreach

7. Key Personnel and Project Management

- Owner/Mgr

8. External Project Support

- ME Sea Grant
- Farmers

STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 202002025

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Chebeague Island Oysters

DATE: 4/14/20

EVALUATOR NAME: Kevin L.J.

EVALUATOR DEPARTMENT:

- ii. Cost Proposal 16,315.50
  - 1. Budget 12,235.50 GR
    - Eqt.
    - 
    -
  - 2. Match 4,080 (25%)
    - same
    - 
    -

STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Cornish Cider Company

DATE: 4/14/20

EVALUATOR NAME: Kevin Woltmann

EVALUATOR DEPARTMENT:

**Instructions:** The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

Individual Evaluator Comments:

Propagating Found Pears/ Apples for Cider + Perry

1. Project Narrative

1. Commissioner Priority Area

• 3

2. Identification of Need/Opportunity and Justification

Reverse Declining Cider Orchard Industry

3. Project Goals and Objectives, Deliverables

• Build barn for better processing/storage

• Provide unique fruit

• Promote job growth

4. Innovation

• Unique Varieties

5. Degree of Risk

• Competition, Weather, Values Considered

6. Project Methodology and Schedule

• Build Barn, find unique fruit, provide jobs

7. Key Personnel and Project Management

• Immediate Start on approval  
• Owner/family

8. External Project Support



STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 2020C026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Cornish Cider Co.

DATE: 4/15/20

EVALUATOR NAME: Keria W.

EVALUATOR DEPARTMENT:

- II. Cost Proposal 67,500
  - 1. Budget 50,000
    - Construction
    -
  - 2. Match 12,500 (20%)
    - Same
    -

STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Cooperative Food Systems (New Roots Cooperative Farms)

DATE: 4/14/20

EVALUATOR NAME: Keshu Wadhwani

EVALUATOR DEPARTMENT:

**Instructions:** The purpose of this form is to record proposal review notes written by *individual* evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

**Individual Evaluator Comments**

Scaling up Wholesale and Direct Retail

1. Project Narrative

1. Commissioner Priority Area

- 1, 2, 3

2. Identification of Need/Opportunity and Justification

- Diversified Markets
- Food Safety
- Expansion of CSA

3. Project Goals and Objectives, Deliverables

- ↑ Wholesale sales 73%
- Ethnic produce → ethnic mkt. and restaur.
- Farmstand

4. Innovation

- People - new American farmers
- Supply to ethnic markets

5. Degree of Risk

- Food Safety practices

6. Project Methodology and Schedule

- Promote CSA, develop infrastructure, new safety SOP's, pursue mkt.
- 5/1/20 - 9/30/20 Farmstand, Supply mkt., Eval. and Share result

7. Key Personnel and Project Management

- Farm Owners
- Coop Dev. Institute

8. External Project Support

- CoSFB
- MFT, SAMRC, Cult. Liaison, MFSC, and others

Cooperate w/ Somali Bantu Community

STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: New Roots Coop / Coop Food Systems

DATE: 4/14/20

EVALUATOR NAME: Kevin W.

EVALUATOR DEPARTMENT:

- ii Cost Proposal 65,400
  - 1. Budget 30,000 GR
    - Personnel, Travel, Eqpt., Supplies, Construction, Other
    - Mktg, Signage
  - 2. Match 35,400
    - Personnel, Fringe
    - In-kind

STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Croft

DATE: 4/14/20

EVALUATOR NAME: Kevin Woffenath

EVALUATOR DEPARTMENT:

**Instructions:** The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

**Individual Evaluator Comments:**

Straw-based building insulation

I. Project Narrative

1. Commission or Priority Area

- 1-5 \*

2. Identification of Need/Opportunity and Justification

- New technology, infrastructure, by product synergy

3. Project Goals and Objectives, Deliverables

- Purchase/Rent Eqpt.
- Submit prototype plans to meet standards
- Bring to market

4. Innovation

- Blown-in straw insulation

5. Degree of Risk

- Addressed

6. Project Methodology and Schedule

- 9 step process
- 1/5/20 - 1/11/20 ?

7. Key Personnel and Project Management

- Staff

8. External Project Support

- Clients
- Eqpt. Manufacturers

STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 202002C26

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Craft

DATE: 4/14/20

EVALUATOR NAME: K. W. W.

EVALUATOR DEPARTMENT:

- II. Cost Proposal 33,000
  - 1. Budget
    - 26,100 GR
    - Travel, Equip., Supplies, Contractual, Other (Lab Testing)
    -
  - 2. Match 6,900 (20.9%)
    - 
    - Same
    -

STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 202002326

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Daybreak Growers Alliance

DATE: 4/14/20

EVALUATOR NAME: Kevin Woltemath

EVALUATOR DEPARTMENT:

**Instructions:** The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

Individual Evaluator Comments:

Increasing Capacity in response to demand for customized  
CSA Delivery

1. Project Narrative

1. Commissioner Priority Area

- 1, 2, 3

2. Identification of Need/Opportunity and Justification

- Grow business from 25-45 suppliers in response to demand

- From 250-600 households

3. Project Goals and Objectives, Deliverables

- Increase food handling safety, produce, crop plan, order fulfillment & r

- ↑ Labor force, ↑ food safety and order fulfillment Warehouse cap

- ↑ Capacity to receive supply for safety, aggregation, storage, Distr.

- Equip for food safety, ↑ planning cap, ↑ sales thru promotion & branding

4. Innovation

- Re-envisioned bus. model

- Farmer-led, Directed, ↓ overhead; Transparent; Collaboration, Crop Planning

5. Degree of Risk

- Thorough consideration

6. Project Methodology and Schedule

- Tracking plan

- 6/1/20 - 5/31/21

7. Key Personnel and Project Management

- DGA Staff

8. External Project Support

- Suppliers

- Households

- Pickup Loan time

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002028

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Daybreak Growers Alliance

DATE: 4/14/20

EVALUATOR NAME: Kevin W.

EVALUATOR DEPARTMENT:

- ii. Cost Proposal 99,479.92
  - 1. Budget 49,739.96 GR
    - Personnel, Equip, Supplies, Contractual
    - 
    -
  - 2. Match 49,739.96
    - Same
    - 
    -

STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Duff Farms

DATE: 4/13/20

EVALUATOR NAME: Kevin Woltzvaath

EVALUATOR DEPARTMENT:

**Instructions:** The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

**Individual Evaluator Comments:**

Purchase and  
Rotavator Implementation

I. Project Narrative

1. Commissioner Priority Area

- 2, 4, 5

2. Identification of Need/Opportunity and Justification

- ↑ efficiency, ↓ labor, ↓ fuel costs/↓ waste, ↑ quality
- Weed control, Soil improvement, ↑ feed quality/milk prod, health

3. Project Goals and Objectives, Deliverables

- Improved soil health and farm productivity
- Reduced weeds, improved feed quality

4. Innovation

- New eqpt to area
- Multiple benefits

5. Degree of Risk

- Minimal

6. Project Methodology and Schedule

- Record-keeping to evaluate impact
- Available to others for same
- 5-15-20 - 5-15-21

7. Key Personnel and Project Management

- Farm family

8. External Project Support

- Other farms
- SASWCD

Local NFO Rep



STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 202002023

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Duff Farms

DATE: 4/13/20

EVALUATOR NAME: Kevin W

EVALUATOR DEPARTMENT:

- ii. Cost Proposal 25,975
  - 1. Budget 20,780 GR
    - Travel, Eqpt., Supplies
    - Shipping
  - 2. Match 5,195 (20%)
    - Same
    -

STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Forager 1

DATE: 4/13/20

EVALUATOR NAME: Kevin Wolkeneth

EVALUATOR DEPARTMENT:

Instructions: The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

Individual Evaluator Comments:

Building a statewide virtual farmers market during COVID-19 Crisis

1. Project Narrative

1. Commissioner Priority Area

- 2
- 
- 

2. Identification of Need/Opportunity and Justification

- Up to 50% loss of sales as rest-aurants / farmers markets close
- Anticipated reduced demand

3. Project Goals and Objectives, Deliverables

- Consolidate information in 1 platform
- Develop "Local Food Anywhere"
- Integrate online price list mgmt/publishing tool - "Availability Page"
- Onboard 500 Farms / Generate 100,000 visitors to LFA

4. Innovation

- Analyze and Survey
- Unique ME effort / online resource
- AVM

5. Degree of Risk

- Minimal
- 

6. Project Methodology and Schedule

- Build on what has been started / Improvements
- MKTs Comparison
- 4/15/20 - 12/31/20 Report Results

7. Key Personnel and Project Management

- Forager staff
- Fi report Metrics

8. External Project Support

- MTI
- CEI
- MOFGA

STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 202002028

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Forayer 1

DATE: 4/22/20

EVALUATOR NAME: Kevin W

EVALUATOR DEPARTMENT:

- 11 Cost Proposal 66,700
- 1. Budget 50,000 GR
    - Personnel, Contractual, Other (Digital + Print Campaigns)
    -
  - 2. Match 16,700 (25%) MKtg 2
    - Personnel, Contractual
    - In-kind

STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Forager (Wholesale)

DATE: 4/13/20

EVALUATOR NAME: Kevin Woltemath

EVALUATOR DEPARTMENT:

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**Individual Evaluator Comments:**

Increasing Wholesale Sales amid COVID-19

particular

1. Project Narrative

1. Commissioner Priority Area

- 1, 2

2. Identification of Need/Opportunity and Justification

- Respond to lost business
- Diversify into Wholesale markets

3. Project Goals and Objectives, Deliverables

- Identify Wholesale buyers - Onboard 10
- Create 100 new relationships
- Generate \$1 million in sales

4. Innovation

- Analyze relationships
- Different approach

5. Degree of Risk

- Difficult task

6. Project Methodology and Schedule

- Hire/train Wholesale Growth Mgr
- Identify buyers / Promote relationships

7. Key Personnel and Project Management

- Analyze results towards improvement
- Forager Staff

8. External Project Support

- Same as "Building a Strategic Virtual ..."

STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Faragat / (Wholesale)

DATE: 4/13/20

EVALUATOR NAME: Kevin W

EVALUATOR DEPARTMENT:

- ii. Cost Proposal 66,700
  - 1. Budget 50,000 GR.
    - Personnel, Contractual,
    - 
    -
  - 2. Match 16,700 (25%) Mktg ?
    - 
    - 
    - Same plan approved

STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 202002026

RFP TITLE: Agriculture Development Grant

BIDDER NAME: Hatch Poultry Farms

DATE: 4/13/20

EVALUATOR NAME: Kevin Wolterrich

EVALUATOR DEPARTMENT:

**Instructions:** The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

**Individual Evaluator Comments:**

Quail Breeding Facility

1. Project Narrative

1. Commissioner Priority Area

- 1
- 
- 

2. Identification of Need/Opportunity and Justification

- Unique to ME
- Research potential population restoration

3. Project Goals and Objectives, Deliverables

- Improve/Increase Quail Breeding/Research Facility
- 
- 

4. Innovation

- ↓ Labor
- New eqpt.

5. Degree of Risk

- Timing of Construction
- 

6. Project Methodology and Schedule

- New facility to increase production 10-fold.
- ↑ bio security

7. Key Personnel and Project Management

- Owner/Operator
- Family

8. External Project Support

- Potential customers for eggs/chicks
-

STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Hatch Poultry

DATE: 4/13/20

EVALUATOR NAME: Kevin W.

EVALUATOR DEPARTMENT:

ii Cost Proposal 56,999.80  
1. Budget 49,999.20 GR  
• Eqt, Supplies, Construction  
•  
2. Match 7,000 (12%)  
• Travel, Eqt, Supplies

STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Johnson Farm

DATE: 4/13/20

EVALUATOR NAME: Kevin Wozniak

EVALUATOR DEPARTMENT:

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Individual Evaluator Comments:

6 row no-till planter (rebuild)

I. Project Narrative

1. Commissioner Priority Area

• 5

•

•

2. Identification of Need/Opportunity and Justification

• Replacement of old eqpt. / improved efficiency and soils

• Earlier planting, more mature crop; ↑ yield, ↑ feed quantity

3. Project Goals and Objectives, Deliverables

• Purchase rebuilt eqpt. to cost-effectively achieve goals  
Labor reduction

•

•

4. Innovation

• Improved method

•

•

5. Degree of Risk

• None

•

•

6. Project Methodology and Schedule

• Replace old planter w/ 6 row no-till planter

• 4/20/20 - 6/30/20

7. Key Personnel and Project Management

• Owner/Operator

•

•

8. External Project Support

• Kittery Land Trust

•



STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Johnson Farm

DATE: 4/13/20

EVALUATOR NAME:

EVALUATOR DEPARTMENT:

- II. Cost Proposal: 31,250
  - 1. Budget: 25,000 GR
    - Eqt
    - 
    -
  - 2. Match: 6,250 (20%)
    - Same (cash)
    - 
    -

STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Maine Aquaculture Innovation Center

DATE: 4/13/20

EVALUATOR NAME: Kevin Waltherain

EVALUATOR DEPARTMENT:

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Individual Evaluator Comments

Assessing Demand for ME Farm-Raised Scallops

1. Project Narrative

1. Commissioner Priority Area

- 1, 2
- 
- 

2. Identification of Need/Opportunity and Justification

- Excess demand for "wild" scallops
- Opportunity for "Whole" <sup>Caught</sup> Sale
- Lack of available data on market for whole, live scallops

Year-round capability

3. Project Goals and Objectives, Deliverables

- Identify/estimate market potential and value
- Survey wholesalers plus analysis to recommend target Mkts. of current info
- Report

4. Innovation

- No commercial scale farm-raised scallops
- Novel products

5. Degree of Risk

- Demand and value results may not match anecdotal info
- Minimal response

6. Project Methodology and Schedule

- Database development
- Survey Design, vetting, programming, implementation
- Data Analysis and Reporting / Outreach

7. Key Personnel and Project Management

- MAIC Exec. Dir
- Subcontractor Atlantic Corp.
- Farm Support

8. External Project Support

- 
- 
-

STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 2020C2026

RFP TITLE: Agriculture Development Grant

BIDDER NAME: ME Aquaculture Innovation Ctr

DATE: 4/13/20

EVALUATOR NAME: Kevin W

EVALUATOR DEPARTMENT:

- ii. Cost Proposal 63,438.02  
1. Budget 47,434.55 GR  
\* Personnel, Fringe, Travel, Supplies, Contractual  
\*  
2. Match 16,003.47 (25.2%) Mktg.  
\* Same  
\*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: *Maise Dairy Promotion Board (MDPB)*

DATE: *4/13/20*

EVALUATOR NAME: *Kevin Woltemath*

EVALUATOR DEPARTMENT:

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**Individual Evaluator Comments**

*Sharing the localness and Sustainability of Dairy*

1. Project Narrative
  1. Commissioner Priority Area
    - *1, 2*
    - 
    -
  2. Identification of Need/Opportunity and Justification
    - *Photos / Video promotion*
    - *Facebook Live, Recipe and Farmer Videos*
  3. Project Goals and Objectives, Deliverables
    - *Dev. library of images*
    - *Create Videos*
    - *Educate Influencers*
  4. Innovation *↑ feeling for ME dairy/farming practices*
    - *Targeted to health seekers*
    - *Chefs, home cooks*
  5. Degree of Risk
    - *Minimal*
    -
  6. Project Methodology and Schedule
    - *Update website, video dev., webcast, chef target*
    - 
    - *6/1/20 - 12/31/21*
  7. Key Personnel and Project Management
    - *MDPB*
    - *Video Prods*
  8. External Project Support
    - *DME*
    -

STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: MDPG

DATE: 4/13/20

EVALUATOR NAME: Kevin W.

EVALUATOR DEPARTMENT:

- b. Cost Proposal 47,100
  - 1. Budget 25,600 GR
    - Travel, Supplies, Contractual.
    -
  - 2. Match 21,500 (45.6%) MKTG ?
    - 
    - Same + personnel

STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Maine Farmland Trust

DATE: 5/13/20

EVALUATOR NAME: Kevin Wolfenbath

EVALUATOR DEPARTMENT:

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Individual Evaluator Comments

Advancing Maine's Artisanal Cheese industry

1. Project Narrative

1. Commissioner Priority Area

- 1, 2, 3

2. Identification of Need/Opportunity and Justification

- ↑ cheese mkt
- ROI

3. Project Goals and Objectives, Deliverables

- Deliver technical assistance and seed grant funding through
- ↑ attendance + revenue at ME Cheese Fest: "Farming for Wholesale"
- 6 Promotional Cheese events by 100%

4. Innovation Ability to Market ME cheese

- Unique Value offering, many

5. Degree of Risk

- Competition for Shelf space
- Participation

6. Project Methodology and Schedule

- Provide Technical Assistance incl. seed grant
- Hire Cheese Ambassador promote
- 6/1/20 - 5/31/21

7. Key Personnel and Project Management

- MFT
- ME Cheese Council
- Consultant

8. External Project Support

- UMCE

STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Maine Farmland Trust

DATE: 4/13/20

EVALUATOR NAME: Kerin W

EVALUATOR DEPARTMENT:

- ii. Cost Proposal 100,020
  - 1. Budget 50,000 GR
    - Personnel, Supplies, Contractual, Other
    -
  - 2. Match 50,020
    - Personnel, Travel, Supplies, Contractual, Other
    -

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: ME Federation of Farmers Markets

DATE: 4/12/20

EVALUATOR NAME: Kevin Woltemath

EVALUATOR DEPARTMENT:

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Individual Evaluator Comments:

Advertising

i. Project Narrative

1. Commissioner Priority Area

- 1,2
- 
- 

2. Identification of Need/Opportunity and Justification

- Video Mktg
- 
- 

3. Project Goals and Objectives, Deliverables

- ↑ # of shoppers
  - ↑ sales
  - Identify effectiveness of video ads
- produce 2 30 sec. video ads

4. Innovation

- Novel approach in ME
- Pairing w/ Workplace to Market
- Cooperative effort w/ new U Maine researcher

5. Degree of Risk

- ↓ w/TV support #
- 
- 

6. Project Methodology and Schedule

- Measured impact - Customer counts, Sales data
- 6/15/20 - 2/28/22
- shared lessons

7. Key Personnel and Project Management

- MFFM Director of Programs
- Pica (Executive Director) and Dooster Farms
- Professor Malacarne

8. External Project Support

- Farmers Mkt. Community
- 
-



STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #. 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: MFFM

DATE: 4/12/20

EVALUATOR NAME: Kevin W

EVALUATOR DEPARTMENT:

- II. Cost Proposal 53,349
- 1. Budget 15,537 GR
    - Personnel, Fringe, <sup>Health Inc</sup> Eqt., Contractual, other (online videos)
    - Surveys
  - 2. Match 17,812 (53.4%)
    - Personnel, Fringe, <sup>same</sup> Travel, Contractual, other (paid for sales data)
    - Advertisements & donated

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Maine Grain Alliance

DATE: 4/14/20

EVALUATOR NAME: Kevin Wolterman

EVALUATOR DEPARTMENT:

.....  
**Instructions:** The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.  
.....

**Individual Evaluator Comments.**

Re-graining Maine: ↑ seed supply to Commercially-Viable quantities

1. Project Narrative

1. Commissioner Priority Area

- 1, 2, 3, 4, 5
- 
- 

2. Identification of Need/Opportunity and Justification

- Restore Adapted Seed Variety Volumes
- 
- 

3. Project Goals and Objectives, Deliverables

- Increase supply of rare, heritage, and landrace grain varieties
- Inspire markets
- Train farmer connect commissioner Report

4. Innovation

- ME at the forefront of seed restoration
- 
- 

5. Degree of Risk

- Commercial Viability
- Grower dedication setbacks
- Cross pollination

6. Project Methodology and Schedule

- Source 10 farms for crop
- Consult, harvest, report, plan
- 4/1/20 - 12/31/22

7. Key Personnel and Project Management

- Staff
- 
- 

8. External Project Support

- Farmers
- Mills
- Malt Houses
- Their customers

STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Maine Grain Alliance

DATE: 4/14/20

EVALUATOR NAME: Laura L.

EVALUATOR DEPARTMENT:

- ii. Cost Proposal 62,610
  - 1. Budget 49,860 GR
    - Personnel, Travel, Supplies, Contractual, Other
    -
  - 2. Match 12,750 (20%)?
    - Personnel, Travel, Contractual
    -

STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: MOFGA

DATE: 4/14/20

EVALUATOR NAME: Kevin Waltemath

EVALUATOR DEPARTMENT:

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Individual Evaluator Comments

Access Local: Connecting ME farmers/producers w/ME and

Regional Retailers

1. Project Narrative

1. Commissioner Priority Area

- 1, 2

2. Identification of Need/Opportunity and Justification

- Support direct consumer purchasing from farms
- Build retail relationships

3. Project Goals and Objectives, Deliverables

- Open Mktg Channels
- Provide <sup>mtgs</sup> materials to retailers, field assistance to farmers/producers
- Grants to farms

4. Innovation

- Target both ends of mktg channel

5. Degree of Risk

- Timing

6. Project Methodology and Schedule

- Thorough (see goals)
- 4/1/20 - 5/31/21

7. Key Personnel and Project Management

- MOFGA staff

8. External Project Support

- Farmers and Retailers

STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: MOPGA

DATE: 4/14/20

EVALUATOR NAME: Kevin W

EVALUATOR DEPARTMENT:

- II. Cost Proposal 79,375.60
  - 1. Budget 49,375.60 GR
    - Personnel, Travel, Supplies, Contractual
    - 
    -
  - 2. Match 30,000 (38%) Mtg. ?
    - Personnel
    - Instruct

STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: ME Organic Milk Producers

DATE: 4/15/20

EVALUATOR NAME: Kevin Wolterath

EVALUATOR DEPARTMENT:

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Individual Evaluator Comments:

- Business Plan and Implementation Strategy; Drafting to Establish in-state handler/processor/marketer
1. Project Narrative
    1. Commissioner Priority Area
      - 1, 2, 3, 4, 5-
      - 
      -
    2. Identification of Need/Opportunity and Justification
      - Minimal Regional options for organic processors, none in ME
      - Response to feasibility study - Moines brand
    3. Project Goals and Objectives, Deliverables
      - Complete business planning
      - Co-locate at existing plant towards building a larger processor
      - Provide clear start-up cost requirements mgmt. system.
    4. Innovation Farmer-driven
      - Establish in-state processor (organic) where there is none currently
      -
    5. Degree of Risk
      - Unstable milk market - impact on current markets
      - Financial needs (start-up and ongoing)
    6. Project Methodology and Schedule
      - Continue building on work already done to completion of business plan
      - 7/1/20 - 6/30/21
    7. Key Personnel and Project Management
      - MOMP
      - Consultants (Rose Wilson LLC, Kamigo MKtg., Growery Partners)
    8. External Project Support
      - CEI, MFT, MOFGA, UMCE
      - 
      -

STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: ME Organic Milk Producers

DATE: 4/13/20

EVALUATOR NAME: Kevin W.

EVALUATOR DEPARTMENT:

- ii Cost Proposal 23,000
  - 1. Budget 15,500 GR
    - Travel, Contractual
    -
  - 2. Match 7,500 (32.4%) MKtg 2;
    - Contractual (In-Kind)
    -

STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: ME, Rice Project

DATE: 4/17/20

EVALUATOR NAME: Robin Wolkenhuth

EVALUATOR DEPARTMENT:

Instructions: The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

Individual Evaluator Comments:

Novel Small-scale Grain Hoppers and Transplanters

i. Project Narrative

1. Commissioner Priority Area

- 1, 2, 4, 5

2. Identification of Need/Opportunity and Justification

- 50 producers w/ interest, 10 ready now
- Targetted eqpt,

3. Project Goals and Objectives, Deliverables

- Purchase and make available 5 hoppers and 5 transplanter
- modify as needed

4. Innovation

- Novel eqpt. and modified full line
- Available through tool libraries, public demos

5. Degree of Risk

- Reliable Shipping from India
- Minimal experience w/ transplanter

6. Project Methodology and Schedule

- Transplanter modified to upland conditions compare hand <sup>transplanter</sup> to machine
- 6/1/20 - 12/31/21

7. Key Personnel and Project Management

- Applicant
- UMCE
- Mechanist/Mechanical Engineer
- Communications Consultant
- Graphic Design for <sup>presses</sup>

8. External Project Support

- MOFGA
- ME Grain Alliance
- UMCE
- Farmers



STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: ME Rice project

DATE: 4/12/20

EVALUATOR NAME:

EVALUATOR DEPARTMENT:

- II. Cost Proposal 24,196
  - 1. Budget 15,458 GR
    - Personnel, Travel, Eqpt., Supplies, other (Shipping/Handling)
  - 2. Match 8,738 (36%)
    - Personnel, Travel, Supplies, other

STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: ME Sustainable Agriculture Society

DATE: 4-12-20

EVALUATOR NAME: Kevin Woltemath

EVALUATOR DEPARTMENT:

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**Individual Evaluator Comments:**

ME Born, Raised, Harvested Certification

i Project Narrative

1. Commissioner Priority Area

- 2, 3.

2. Identification of Need/Opportunity and Justification

- Pilot Project
- Full certification

3. Project Goals and Objectives, Deliverables

- Assist 12 producers + 2 processors in tracking animals and products
- Train in use of eqpt./Record-keeping/Audit tracking
- Test process

4. Innovation Label development

- New as foundation of traceability in ME
- Del./published

5. Degree of Risk

- Offset costs

6. Project Methodology and Schedule

- Identify Advisory Board and select project mgr./trainer
- Selection of 12 farms/2 processors
- 7/1 - 12/31

7. Key Personnel and Project Management

- MESAS
- Contracted project mgr.
- Purchase eqpt./Train Develop Label

8. External Project Support

- Producers
- Processors and stores

STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: MESAS

DATE: 4/13/20

EVALUATOR NAME: Kevin W.

EVALUATOR DEPARTMENT:

- II. Cost Proposal 49,219
1. Budget 36,059 GR
    - Travel, Eqpt., Supplies, Contractual
    -
  2. Match 13,180 (26.8%) MKtg 2,
    - Eqpt., Contractual, other (Advisory Board In-Kind)
    - 100/participant

STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Misty Brook Farm

DATE:

EVALUATOR NAME: Kevin Woltermath

EVALUATOR DEPARTMENT:

Instructions: The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

Individual Evaluator Comments:

State Inspected Meat Processing Facility

1. Project Narrative

1. Commissioner Priority Area

- 1-5

2. Identification of Need/Opportunity and Justification

- Frozen → Fresh meats
- Traceability Labelling
- Value Added Capability

3. Project Goals and Objectives, Deliverables

- Purchase organically-raised livestock locally and market the meat
- Develop Value-added organic meat products
- Weekly distribution

4. Innovation Reporting

- Fresh organic meats
- Farm-to-table
- Value-added

5. Degree of Risk

- No. cut/process experience
- Quality and supply

6. Project Methodology and Schedule

- Construction and hiring butcher
- August opening 9/1/20 - 12/31/20 project duration

7. Key Personnel and Project Management

- Current Staff

8. External Project Support

- Cooperative Farms
- Markets interested in fresh product

STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Misty Brook Farm

DATE: 4/12/20

EVALUATOR NAME: Kevin W.

EVALUATOR DEPARTMENT:

- ii. Cost Proposal 151,540
  - 1 Budget 50,000 OR
    - Eqpt. + Construction
  - 2 Match 51,540 (50.7%)
    - Personnel, Travel, Eqpt., Supplies, Contractual, Construction.

STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 202002028

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Nettie Fox Farm

DATE: 4/12/20

EVALUATOR NAME: Kevin Woltemath

EVALUATOR DEPARTMENT:

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**Individual Evaluator Comments:**

Improving post harvest handling/storage to meet Year Round Demand

1. Project Narrative

1. Commissioner Priority Area

- 1, 2, 5

2. Identification of Need/Opportunity and Justification

- Meet local demand
- Upgrade facility > Storage capability

3. Project Goals and Objectives, Deliverables

- ↑ efficiency w/ new space, storage
- Address food safety challenges and stored crops
- makes available to others and offer year-round employment

4. Innovation

- Materials and design

5. Degree of Risk

- Minimal due to Deliberate stages of improvement and reliable customer base

6. Project Methodology and Schedule

- Staged construction
- May - Nov 2020

7. Key Personnel and Project Management

- Farm staff

8. External Project Support

- GSPB
- Local schools
- Bangor Farmers Mkt.

CSA Customers

Neighbors and local markets

STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 2020C2026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Netie Fox Farm

DATE: 4/12/20

EVALUATOR NAME: Kevin ✓

EVALUATOR DEPARTMENT:

1. Cost Proposal 55,722
1. Budget 41,247 GR
- Contractual, construction, other
  -
2. Match 14,475 (26%)
- Labor, Supplies, Construction
  - In-kind

STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Odd Alewives Farm Brewery

DATE: 4/12/20

EVALUATOR NAME: Kevin Walthameth

EVALUATOR DEPARTMENT:

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**Individual Evaluator Comments:**

I. Project Narrative

1. Commissioner Priority Area

- 1, 2, 5

2. Identification of Need/Opportunity and Justification

- Increased space (greenhouse) and parking

3. Project Goals and Objectives, Deliverables

- Expand year-round service
- Promote more local Maine goods w/ added space
- ↑ events

4. Innovation

- Ingredients

5. Degree of Risk

- Minimal due to multiple uses of space

6. Project Methodology and Schedule

- Construction
- 7/1/20 - 3/31/21

7. Key Personnel and Project Management

- Owners

8. External Project Support

- Town



STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Odd Alewives Farm Brewery

DATE: 4/12/20

EVALUATOR NAME:

EVALUATOR DEPARTMENT:

- i. Cost Proposal 67,000
  - 1. Budget 33,500 GR
    - Construction
  - 2. Match 33,500
    - Same

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 2020C2026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Ossipee Valley Agricultural Society

DATE:

EVALUATOR NAME: Kevin Wolke

EVALUATOR DEPARTMENT:

**Instructions:** The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

**Individual Evaluator Comments:**

**I. Project Narrative**

**1. Commissioner Priority Area**

- 2, 1-
- 
- 

**2. Identification of Need/Opportunity and Justification**

- Electrical Infrastructure upgrades and repairs
- Improved lighting and supply safety

**3. Project Goals and Objectives, Deliverables**

- Fuse box → Circuit breakers
- Install LED lighting
- Stabilize electrical supply

**4. Innovation**

- Basic Safety
- 
- 

**5. Degree of Risk**

- Only risk if not funded
- 
- 

**6. Project Methodology and Schedule**

- Repair and Reinstall electrical
- 8/1/20-10/15/20

**7. Key Personnel and Project Management**

- OVAS members
- 
- 

**8. External Project Support**

- OVAS LRPC
- 
-

STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 2112002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Ossipee Valley Agricultural Society

DATE: 4/12/20

EVALUATOR NAME: Kevin W

EVALUATOR DEPARTMENT:

- ii. Cost Proposal \$50,000 ?
  - 1. Budget 39,500 GR ?
    - 
    - 
    -
  - 2. Match 12,500 in-kind Labor ?
    - 
    - 
    -

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Snowy Farms (Mushrooms)

DATE:

EVALUATOR NAME: Kevin Woltenhuth

EVALUATOR DEPARTMENT:

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**Individual Evaluator Comments:**

1. Project Narrative

1. Commissioner Priority Area

- 2, 3, 5
- 
- 

2. Identification of Need/Opportunity and Justification

- Construction and Eqpt.
- 
- 

3. Project Goals and Objectives, Deliverables

- Building Renovation
- Production of Primary Gourmet Mushrooms
- 

4. Innovation

- Fruiting Chamber Sensors + Software
- Climate-Controlled

5. Degree of Risk

- Novel method
- 
- 

6. Project Methodology and Schedule

- Construction Complete 3-6 mo after funding
- Producing 2 mo. after completion
- Release of Control Software

7. Key Personnel and Project Management

- Farm Staff
- 
- 

8. External Project Support

- NA
- 
-

STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Snowy Farms Mushrooms

DATE: 4/12/20

EVALUATOR NAME: Kevin Int.

EVALUATOR DEPARTMENT:

- 11 Cost Proposal 75,340.52
  - 1. Budget 50,000 GR
    - Construction and Eqpt.
    -
  - 2. Match 25,340.52 (33.6%)
    - Personnel, Eqpt. and Construction
    -

STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Liberation Farms - Somers, Benja Community Assoc,

DATE: 4/13/20

EVALUATOR NAME: Kevin Walfenuth

EVALUATOR DEPARTMENT:

Instructions: The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

Individual Evaluator Comments:

Expanding With Resilience  
Increasing Market access for Pasture Forages / Marketing Climate Change

i. Project Narrative

1. Commissioner Priority Area

- 1, 2, 5

2. Identification of Need/Opportunity and Justification

- Rapid growth since 2014.
- Fresh & culturally appropriate vegetables and grain to wider community
- Barriers to over: size in food safety and scale

3. Project Goals and Objectives, Deliverables

- Increase sales 10% - Institutional Markets (2)

• ↑ resource sharing

• ↑ food safety

• ↑ soil fertility

4. Innovation

• Ikashits groups

• Holistic approach to needs

5. Degree of Risk Minimal

• Differentiation

6. Project Methodology and Schedule

- Signed forward contracts
- Purchase eqpt. Instead cash train
- 6/1/20 - 6/1/22

7. Key Personnel and Project Management

• Farm staff

8. External Project Support

- CDI
- PPS, LAS

• MEFTI

NRES

Farm Smart ME

Establish cover crop  
Case Study Showing

STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Lib. Farms SBC

DATE: 4/13/20

EVALUATOR NAME: Kevin W.

EVALUATOR DEPARTMENT:

- ii Cost Proposal 83,438.50
  - 1 Budget GR 36,976
    - Personnel, Fringe, Travel, Eqpt., Supplies, Construction
    -
  - 2. Match 46,462.50 (55.7%)
    - Personnel, Fringe, Eqpt., Supplies, Construction

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: *Sarah's Pure Farm*

DATE: *4/12/20*

EVALUATOR NAME: *Kevin Waltham*

EVALUATOR DEPARTMENT:

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Individual Evaluator Comments:

*Exp. Adding value to Local Organic produce w/  
Branded, Barcoded PKG.*

i. Project Narrative

1. Commissioner Priority Area

- 1, 2, 3, 4, 5

2. Identification of Need/Opportunity and Justification

- Improved packaging + mechanization (Common Topping table)

3. Project Goals and Objectives, Deliverables

- Expand Market to year-round, ↑ food safety certifications

- Business planning, better use of labor

- Packing shed updates

4. Innovation

- Table
- Package

- Energy

5. Degree of Risk

- Thorough consideration

6. Project Methodology and Schedule

- Product PKG. development, box truck, Table

- *8/1/20 - 7/30/22* Year 2 - Continue pkg. develop.

7. Key Personnel and Project Management

- Farm Staff + family

- Profess. and Advisory support

8. External Project Support

- Farm Grant
- MDA/F

- Customers



STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 202002028

RFP TITLE: Agricultural Development Grant

BIDDER NAME: South Paw Farms

DATE: 4/12/20

EVALUATOR NAME: Kevin W.

EVALUATOR DEPARTMENT:

- ii. Cost Proposal 177,541
  - 1. Budget 39,800 GR
    - Eqt. (Box truck, ovens table)
    -
  - 2. Method 137,741
    - Personnel, Supplies, Contractual, Construction
    -

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Springbrook Farm and Market

DATE: 4/12/20

EVALUATOR NAME: Kevin Wolteneath

EVALUATOR DEPARTMENT:

**Instructions:** The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

**Individual Evaluator Comments**

Poultry Processing Renovation and addition of  
Butcher Shop + Comm. Kitchen

1. Project Narrative
  1. Commissioner Priority Area
    - 3-
    - 
    -
  2. Identification of Need/Opportunity and Justification
    - Grow to meet demand
    - 
    -
  3. Project Goals and Objectives, Deliverables
    - Renovate poultry processing to reqts.
    - Butcher shop addition
    - Addition of Comm. Kitchen
  4. Innovation
    - Vertically - Integrated Farm to Table
    - 
    -
  5. Degree of Risk
    - Unique in Cumberland Co
    - 
    -
  6. Project Methodology and Schedule
    - Permits + Construction
    - 4/1/20 - 9/20
  7. Key Personnel and Project Management
    - Farm owner/operator
    - 
    -
  8. External Project Support
    - Neighboring Town of Cumberland,
    - Landowners
    -

STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 202002020

RFP TITLE: Agriculture Development Grant

BIDDER NAME: Springbrook Farm

DATE: 4/12/20

EVALUATOR NAME: Kevin Waltham

EVALUATOR DEPARTMENT:

- ii. Cost Proposal 135,200
  - 1. Budget GR 50,000
    - Personnel, Eqpt., Supplies, Construction
    - 
    -
  - 2. Match 85,200 (63%)
    - Same
    - 
    -

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026

RFP TITLE: Agncultural Development Grant

BIDDER NAME: Springdale Jerseys dba Springdale Farm

DATE: 4/14/20

EVALUATOR NAME: Kevin Woltersmith

EVALUATOR DEPARTMENT:

Instructions: The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

Individual Evaluator Comments:

Improved Milk Transport for Cheesemakers

I. Project Narrative

1. Commissioner Priority Area

- 1, 2, 3
- 
- 

2. Identification of Need/Opportunity and Justification:

- ↑ size, grow multiple businesses
- ↑ efficiency, time usage

3. Project Goals and Objectives, Deliverables

- Purchase larger tank (transport)
- Renovate milk room
- Replace bulk tank

4. Innovation:

- 1st Small <sup>drop</sup> delivery system
- time to improve

5. Degree of Risk

- Provides <sup>reliability +</sup> flexibility to ↓ risk
- 

6. Project Methodology and Schedule

- Purchase European-made transport tank (6" no flange-frame)
- New loading system and bulk tank in early summer
- 6/1/20 - 12/31/20

7. Key Personnel and Project Management

- Farm/Company Staff
- Reliable Contractor

8. External Project Support

- Multiple Customers
-

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Springdale Jerseys

DATE: 4/14/20

EVALUATOR NAME:

EVALUATOR DEPARTMENT:

- ii Cost Proposal 70,000
  - 1. Budget 50,000 GR
    - Eqpt, Contractual
    - 
    -
  - 2. Match 20,000 (28.5%)
    - 
    - Same
    -

STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 202002026

RFP TITLE: Agricultural Development Grant: *Springdale Farm Creamery,*

BIDDER NAME: *Stone Bridge Cheese Co. dba Maine Cheese Company*

DATE: *4/14/20*

EVALUATOR NAME: *Kevin Woltersheim*

EVALUATOR DEPARTMENT:

**Instructions:** The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

Individual Evaluator Comments:

*State of Maine Cheese's online Marketplace*

1. Project Narrative

1. Commissioner Priority Area

- 1, 2, 3, 5

•

•

2. Identification of Need/Opportunity and Justification

- Expanding online marketplace

•

•

3. Project Goals and Objectives, Deliverables

- Improve online presence
- Improve packaging incorporating Maine products
- Develop Farmers Market presence, improving storage and promotion

4. Innovation *Develop gift program - customized*

- Gift program

•

5. Degree of Risk

- Perishability of product
- Cyber security

•

6. Project Methodology and Schedule

- Website + Online Store Overhaul, supplies, market set-up
- Promote and Evaluate Sales and profits
- 6/1/20 - 12/31/21

7. Key Personnel and Project Management

- Company Staff

•

•

8. External Project Support

- Multiple Cheesemakers
- Maple product producers
- Other marketeers present

STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Stone Bridge Cheese dba Springdale Farm, State of ME Cheese

DATE: 4/14/20

EVALUATOR NAME: Kevin W.

EVALUATOR DEPARTMENT:

II. Cost Proposal

89,575

1. Budget

44,495 GR

- Equip., Supplies, other (pine boxes, shipping materials, Trademark fees materials)
- Website upgrade, Samples, event fees

2. Match

45,080

- Personnel, other (Samples, event fees)
- In-kind                      Sunk                      Cash

STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 202002076

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Springtide Organics

DATE: 4/12/20

EVALUATOR NAME: Kevin Wolfenbarger

EVALUATOR DEPARTMENT:

Instructions: The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

Individual Evaluator Comments:

Development of Innovative processing and analysis for  
from seaweed crops.

1. Project Narrative

1. Commissioner Priority Area

- 1, 2, 3, 4, 5

2. Identification of Need/Opportunity and Justification

- Winter growing season - diversified crop
- Wide applications for seaweed, nutrient-rich
- Lack infrastructure (processing + laboratory)

3. Project Goals and Objectives, Deliverables

- Develop dried and fresh value-added methodologies to produce quality, consistent, stable materials
- \* Determine values and hazards (Lab analysis)
- Develop educational, guidance, and marketing materials

4. Innovation

- Novel research for baseline data (nutritional, heavy metals, potential allergens)

5. Degree of Risk

- Established Business

6. Project Methodology and Schedule

- See project Goals\*

• 5/31/20 - 5/31/22

7. Key Personnel and Project Management

- Springtide Seaweed staff
- Maine Seaweed Exchange (non-profit)

8. External Project Support

- Inland and Existing Farmers
- Potential market



STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 2020C2026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Springtide Organics

DATE: 4/12/20

EVALUATOR NAME: Kevin W.

EVALUATOR DEPARTMENT:

- II. Cost Proposal 70,500
1. Budget GR 50,000
    - Personnel, Eqpt., Supplies, Contractual
    -
  2. Match 20,500 (29%) MKtg 2
    - Personnel, Travel, Facility
    -

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Swallowtail Farm and Creamery

DATE:

EVALUATOR NAME: Kevin Waltamuth

EVALUATOR DEPARTMENT:

**Instructions:** The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

**Individual Evaluator Comments:**

1. Project Narrative

1. Commissioner Priority Area

- 3

- 

- 

2. Identification of Need/Opportunity and Justification

- Improved packaging, labelling, eqpt to increase sales

- Expanded labor force

3. Project Goals and Objectives, Deliverables

- Eco-friendly pkg., time-saving measures, ↑ labor force

- Educational outreach

- Use of local ingredients

4. Innovation

- Locally-sourced ingredients (Organic milk)

- Eco-friendly pkg.

- 

5. Degree of Risk

- Established business and customer base (statewide)

- Mitigated by increased efficiency

6. Project Methodology and Schedule

- Measurable sales

- 

- 4/1/20 - 4/1/21

7. Key Personnel and Project Management

- Owner responsible

- 

- 

8. External Project Support

- Wholesale vendors and personal clients

-

STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Snowtail Farm

DATE: 4/12/20

EVALUATOR NAME: Kevin W

EVALUATOR DEPARTMENT:

- II. Cost Proposal 100,000
  - 1. Budget GR 50,000
    - Personnel, Eqpt., Supplies
    -
  - 2. Match 50,000
    - Personnel (IA-Kind)
    - Eqpt + Supplies (Cash)

STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 202002326

RFP TITLE: Agricultural Development Grant

BIDDER NAME: United Farmer Veterans of MAINE

DATE: 4/12/20

EVALUATOR NAME: Kevin Wolterath

EVALUATOR DEPARTMENT:

**Instructions:** The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

Individual Evaluator Comments

I. Project Narrative

1. Commissioner Priority Area

- 2-
- 
- 

2. Identification of Need/Opportunity and Justification

- Farmer Diversification
- Veteran Farmer education

3. Project Goals and Objectives, Deliverables

- Provide Purpose for Military Veterans
- 3 Field Days + 3 farm visits, 9-month education, business plans/mktg.
- Assistive Technology
- Create tuition-based curriculum

4. Innovation

- Goal of 50 Veterans reached, 20 in 9-month component, 25 persn
- Boots to Baskets
- Combines existing education opportunities to target specifically for Veterans

5. Degree of Risk

- Thoroughly considered
- 

6. Project Methodology and Schedule

- Year 1: Host, Educate, Facilitate, Assist w/ business plans and mktg
- Create awareness of assistive technology (AgrAbility)
- Create curriculum and promote

7. Key Personnel and Project Management

- UFM
- MOFGA + UMCE
- 

8. External Project Support

- UMCE Maine AgrAbility
- MOFGA + UMCE, BFRN
- Score, SBDC, CEI

STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: JFVM

DATE: 4/12

EVALUATOR NAME: K. V. W.

EVALUATOR DEPARTMENT:

- II. Cost Proposal 48,125
1. Surplus
    - GR 27,175
    - Personnel, Travel, Eqpt., Supplies, Contractual, Other
  2. Match
    - 20,950 (43.5%)
    - Same as above

STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 202002020

RFP TITLE: Agricultural Development Grant <sup>Nutrient-locked</sup>

BIDDER NAME: UMS - Develop Biochar pellets to improve wild blueberry production

DATE: 4/12/20

EVALUATOR NAME: Kevin Wolf <sup>UMS</sup>

EVALUATOR DEPARTMENT:

**Instructions:** The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

Individual Evaluator Comments:

1. Project Narrative

1. Commissioner Priority Area

• 5

2. Identification of Need/Opportunity and Justification

- ↑ H<sub>2</sub>O and fertilizer use efficiency, ↑ yields
- Benefit to farmer/growers and pellet manufacturers, CHIP plants, some forest landowners

2. Project Goals and Objectives, Deliverables

- Novel product ↑ H<sub>2</sub>O and nutrient retention in Maine's Sandy soils
- Pelletized Biochar
- Evaluate impact
- Controlled Greenhouse experiment leading to field trials

4. Innovation

- New technology
- ↓ impact of climate variability and climate disturbance

5. Degree of Risk

- Nutrient retention challenge
- Must prove in lab first

6. Project Methodology and Schedule

- Thorough methodology for greenhouse experiments
- Delayed field trial 9/20 - 12/31/21

7. Key Personnel and Project Management

- U Maine bioenergy, mechanical engineering and plant physiology researchers

8. External Project Support

- Practical plan
- WBC, Wynn's, Cherryfield Foods
- Maine Woods Pellet Co.

STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: u Maine Pelleted Biochar

DATE: 4/17/20

EVALUATOR NAME: Kevin W.

EVALUATOR DEPARTMENT:

- ii. Cost Proposal 67,796
  - 1. Budget GR 49,455
    - Personnel, Supplies, Other (Interdepartmental Services, Eqt. rental, Lab analysis, Testing, Greenhouse space)
    -
  - 2. Match 18,341 (27%)
    - Personnel + Fringe
    -

STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Wild Blueberry Commission Creative Collaborative Mkts.

DATE: 4/12/20

EVALUATOR NAME: Kevin Woltman

EVALUATOR DEPARTMENT:

**Instructions:** The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

Individual Evaluator Comments

1. Project Narrative

1. Commissioner Priority Area

- 2
- 
- 

2. Identification of Need/Opportunity and Justification

- ↑ awareness
- ↑ local demand
- Access to high-value markets

3. Project Goals and Objectives, Deliverables

- ↑ product demand
- Media coverage
- Sponsored game

4. Innovation

- Regional and state targeted vs. global/national mktg.
- 
- 

5. Degree of Risk

- Participation by industry
- 
- 

6. Project Methodology and Schedule

- Planning, execution, ROI
- Game Day - Dec. 2020
- Survey Jan-Mar 2021

7. Key Personnel and Project Management

- WBC, UMaine, Harriers staff
- Ethos Mkts.

8. External Project Support

- Industry producers
- Extension

Maine Business

Concession Space

Del. Summary Report  
Overview, broad opportunities  
Media records, impressions

Survey



STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

SIDDER NAME: WBC Creative Collaborative MKTG

DATE: 4/17

EVALUATOR NAME: Kevin W.

EVALUATOR DEPARTMENT:

11. Cost Proposal 100% Contractual
1. Budget
    - Total \$3,500 → GR 4,250
    - 3,500 (game sponsorship fee) Jersey Logo, press release, announcements
    - 5,000 for 30 sec adv. Ball games
  2. Match
    - 4,250
    - 
    - 
    -
- Vendor space  
Website link

STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Wild Blueberry Commission leveraging Information Technology

DATE: 4/12/20

EVALUATOR NAME: Kevin Wetherly

EVALUATOR DEPARTMENT:

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Individual Evaluator Comments:

1. Project Narrative

1. Commissioner Priority Area

- 1, 2, 3
- Online storefronts provided
- Test buyer-facing platform for convenience, access (MOU, MGMC)

2. Identification of Need/Opportunity and Justification

- Impact 20-60 growers + processors
- Lost 60% value since 2011

3. Project Goals and Objectives, Deliverables

- Identify Participants
  - Random Sampling
  - Customized marketplace for each participant
  - Leverage current methods
- ↑ Connectivity to markets  
↑ Brand awareness  
Pilot connections → institution

4. Innovation

- Local Food Marketplace
  - Forages
- Identify Challenges/Barriers

5. Degree of Risk

- Thorough Evaluation → minimal risk

6. Project Methodology and Schedule

- Open-ended

7. Key Personnel and Project Management

- WBC - UMaine, UMCE, MEFTI
  - Meetings and Reporting
  - Past Grant Success
- Experience

8. External Project Support

- Maine Council, MDGC
- Processor
- Producers

STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Wild Blueberry Commission LIT

DATE: 4/12/20

EVALUATOR NAME: Kevin W.

EVALUATOR DEPARTMENT:

- ii Cost Proposal
1. Budget
    - Total Grant Req. 91,693.50 (45,608) 49.7%
    - Contractual → LFM (w/ site service), MEFTI, Foreigner
    -
  2. Match
    - 46,085.50 (37,485.50 cash + 8,600 in-kind)
    - Personnel, Fringe, Travel, balance of contracts

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Maine Grain Alliance

DATE: 4/5/2020

EVALUATOR NAME: Mark Dvorozniak

EVALUATOR DEPARTMENT:

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**Individual Evaluator Comments:**

*I. Project Narrative*

- . Commissioner Priority Area*
  - . All 5 but #3,4 and 5 are stretches*
- . Identification of Need/Opportunity and Justification*
  - . Well articulated narrative*
- . Project Goals and Objectives, Deliverables*
  - . Well articulated narrative*
- . Innovation*
  - .*
- . Degree of Risk*
  - . Economy of scales*
- . Project Methodology and Schedule*
  - . Very detailed*
  - .*
- . Key Personnel and Project Management*
  - . Experience*
- . External Project Support*
  - . Many farms*
  - .*

*II. Cost Proposal*

- . Budget*
  - . 62,750 = grant 50,000; match 12.750 in-kind hrs and pending grants*
  - . Fund raiser from Maine Grains*
  - .*
- . Match*
  - .*
  - .*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Maine Farm Land Trust – Cheese (technical assistance and event promotions)

DATE: 4/5/2020

EVALUATOR NAME: Mark Dvorozniak

EVALUATOR DEPARTMENT:

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**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

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**Individual Evaluator Comments:**

*I. Project Narrative*

- . Commissioner Priority Area
  - . Tangent #1-3**
- . Identification of Need/Opportunity and Justification
  - . Need to leverage cheese to save Maine dairy industry**
- . Project Goals and Objectives, Deliverables
  - . SMART goals**
- . Innovation
  - . Collaboration is innovation**
- . Degree of Risk
  - . Participation of cheese makers; attendance at events; demand for Maine cheese at price point**
- . Project Methodology and Schedule
  - . High level narrative timeline*
  - .**
- . Key Personnel and Project Management
  - . Experience team**
- . External Project Support
  - . U of M and many org support*
  - .**

*II. Cost Proposal*

- . Budget
  - . 100 k -= 50 grant and 50 inkind via another grant and cheese festival ticket sales*
  - .**
- . Match
  - .*
  - .**

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: Maine Organic Milk  
DATE: 4/6/2020  
EVALUATOR NAME: Mark Dvorozniak  
EVALUATOR DEPARTMENT:

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**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

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**Individual Evaluator Comments:**

*I. Project Narrative*

- . Commissioner Priority Area
  - . #1,2 and 3 if organic is value-added – impact potential 28 farms**
- . Identification of Need/Opportunity and Justification
  - . Leverage previous feasibility study to create a business plan**
- . Project Goals and Objectives, Deliverables
  - . Business plan starting with co-packing, building path to construction of a larger processing plant*
  - . Doesn't outline detail/robustness of plan or measurements**
- . Innovation
  - . Doesn't really address how the project is innovative; previously tried with MOO**
- . Degree of Risk
  - . 3 processor currently buying from farms may (likely) see this a competition.*
  - . Risk that plan is can't be executed due to lack of funding**
- . Project Methodology and Schedule
  - . Little/no detail of steps other than using previous consultant to develop the plan in 6-12 months*
  - .**
- . Key Personnel and Project Management
  - . Solid team with experience**
- . External Project Support
  - . Many org. on advisory committee*
  - .**

*II. Cost Proposal*

- . Budget
  - . \$23K = \$15.5 grant + \$7.5 in-kind farmer advisory board*
  - .**
- . Match
  - .*
  - .**

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: Allagash  
DATE: 4/2/2020  
EVALUATOR NAME: Mark Dvorozniak  
EVALUATOR DEPARTMENT:

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**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

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**Individual Evaluator Comments:**

- I. Project Narrative
  - 1. Commissioner Priority Area
    - . #2 expansion to local/regional mkts (multiple farms?)
    - . #3 value-added opportunities – but other than Haskap any differentiation?
    - . #4 CAPX harvester – multiple farms?
  - 2. Identification of Need/Opportunity and Justification
    - . Wikipedia description of Haskap
    - . No quantification of demand or Canadian competition
    - . Not conflicting w/ Blueberries (earlier harvest)
  - 3. Project Goals and Objectives, Deliverables
    - . Goals aren't SMART
    - . Quicker, better time of day suggests higher quality (lower labor)
    - .
    - .
  - 4. Innovation
    - . Haskap is novel to market
    - . Harvester is state of art but proven?
    - .
  - 5. Degree of Risk
    - . Uncertain demand and unknown costs vs. Canadian
    - . New crop but seems like blueberries and is grown in Canada
    - .
  - 6. Project Methodology and Schedule
    - . High level narrative timeline
    - .
    - .
  - 7. Key Personnel and Project Management
    - . X loggers; bought farm in 2012 (Xmas trees?)
    - .
    - .
  - 8. External Project Support
    - . No support listed
    - . Others will be curious and watching
    - .

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** Allagash

**DATE:** 4/2/2020

**EVALUATOR NAME:** Mark Dvorozniak

**EVALUATOR DEPARTMENT:**

II. *Cost Proposal*

1. *Budget*

- *Harvester CAPx 50,000*
- *Match of \$14K is balance of Harvester and supplies*

2. *Match*

- *In kind labor 96 @ \$20 = 1,920*
- *What makes up the rest up to \$39,200?*



**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: Appleton Cremery  
DATE: 4/2/2020  
EVALUATOR NAME: Mark Dvorozniak  
EVALUATOR DEPARTMENT:

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**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

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**Individual Evaluator Comments:**

- I. Project Narrative
  - 1. Commissioner Priority Area
    - . Truck is mobile store for multiple producers – easier access and visibility
    - . #2,3,4
    - .
  - 2. Identification of Need/Opportunity and Justification
    - . Ease of serving existing farmer mkts
    - . Extend number and kind of events (not quantified)
    - .
  - 3. Project Goals and Objectives, Deliverables
    - . Not SMART objectives
    - . ease, safety and expansion of capabilities and types of events
    - .
  - 4. Innovation
    - . 1<sup>st</sup> in cheese category in Maine? Other states?
    - . Cabot?
    - .
  - 5. Degree of Risk
    - . Low since van can be resold/repurposed
    - .
  - 6. Project Methodology and Schedule
    - . Rough narrative timeline (little due diligence?)
    - .
  - 7. Key Personnel and Project Management
    - . Experience and track record of achievement (cheese guild & mid-coast cheese trail)
    - .
  - 8. External Project Support
    - . Supported by Cheese Guild (why not mid-coast trail?)
    - .

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** Appleton Cremery

**DATE:** 4/2/2020

**EVALUATOR NAME:** Mark Dvorozniak

**EVALUATOR DEPARTMENT:**

II. *Cost Proposal*

1. *Budget*

. *No comps on van cost or outfitting*

.

.

2. *Match*

. *\$25,000?*

.

.

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: Aroostook Hops  
DATE: 4/2/2020  
EVALUATOR NAME: Mark Dvorozniak  
EVALUATOR DEPARTMENT:

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**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

\*\*\*\*\*

**Individual Evaluator Comments:**

- I. *Project Narrative*
  - 1. *Commissioner Priority Area*
    - . #2,3,4
  - 2. *Identification of Need/Opportunity and Justification*
    - . *Expansion of # of Maine Breweries and "total Maine" recipes*
  - 3. *Project Goals and Objectives, Deliverables*
    - . 4 to 10 acre increase
    - . *increase harvest capacity by CAPx harvester*
    - . *increase dry and pelleting capacity*
    - . *educational playbook*
  - 4. *Innovation*
    - . *Tired and true equipment*
    - . *Innovation in collaboration*
  - 5. *Degree of Risk*
    - . *Comprehensive list of risks and mitigations*
    - .
    - .
  - 6. *Project Methodology and Schedule*
    - . *Reasonable timeline – would be better with comparison's to past or other projects*
    - .
    - .
  - 7. *Key Personnel and Project Management*
    - . *Experience and track record of achievement (cheese guild & mid-coast cheese trail)*
    - .
    - .
  - 8. *External Project Support*
    - . *Supported by Cheese Guild (why not mid-coast trail?)*
    - .
    - .
- II. *Cost Proposal*
  - 1. *Budget*
    - . *No comps on van cost or outfitting*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** Aroostook Hops

**DATE:** 4/2/2020

**EVALUATOR NAME:** Mark Dvorozniak

**EVALUATOR DEPARTMENT:**

- .
- .
- 2. *Match*
  - \$25,000?
  - .
  - .

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: Atlantic Sea Farms  
DATE: 4/2/2020  
EVALUATOR NAME: Mark Dvorozniak  
EVALUATOR DEPARTMENT:

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\*\*\*\*\*

**Individual Evaluator Comments:**

- I. *Project Narrative*
  - 1. *Commissioner Priority Area*
    - . *All 5*
  - 2. *Identification of Need/Opportunity and Justification*
    - . *Seaweed supply growing but processing constraint at 650M #*
  - 3. *Project Goals and Objectives, Deliverables*
    - . *Increase processing # per day to 6,000 from 1,500*
    - .
  - 4. *Innovation*
    - . *Modified existing food processing equipment*
  - 5. *Degree of Risk*
    - . *Identified risks and addressed issues*
    - .
  - 6. *Project Methodology and Schedule*
    - . *Due diligence done; install and use in a month or so*
    - .
  - 7. *Key Personnel and Project Management*
    - . *Good team – producing results*
    - .
  - 8. *External Project Support*
    - . *Farmer partners*
    - .
- II. *Cost Proposal*
  - 1. *Budget*
    - . *CAPx \$100K \$50K grant + \$50 cash match*
    - .
  - 2. *Match*
    - .
    - .

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: Aurora Mills  
DATE: 4/2/2020  
EVALUATOR NAME: Mark Dvorozniak  
EVALUATOR DEPARTMENT:

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\*\*\*\*\*

**Individual Evaluator Comments:**

- I. Project Narrative
  - 1. Commissioner Priority Area
    - . States supports all five but doesn't say how
  - 2. Identification of Need/Opportunity and Justification
    - . Describes what (Glutten Free and quality increase) but not quantified or who/what is competition
  - 3. Project Goals and Objectives, Deliverables
    - . Increase in market access and higher quality but not quantified
    - .
  - 4. Innovation
    - . Not clear how color sorter is new but not used in Maine currently?
  - 5. Degree of Risk
    - . Proven? Technology but doesn't articulate how increase quality results in more demand at higher prices
    - .
    - .
  - 6. Project Methodology and Schedule
    - . High level narrative timeline
    - .
    - .
  - 7. Key Personnel and Project Management
    - . Significant experience; previous grant fulfillment
    - .
  - 8. External Project Support
    - . Blue Ox & GrandyOats, OneMighty Mill, Yosaku, FedCo
    - .
- II. Cost Proposal
  - 1. Budget
    - . Total 75,000 – grant 50 plus 50% match (not clear if cash or other)
    - .
    - .
  - 2. Match
    - .
    - .

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: Blue Barn - Bluet  
DATE: 4/2/2020  
EVALUATOR NAME: Mark Dvorozniak  
EVALUATOR DEPARTMENT:

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**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

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**Individual Evaluator Comments:**

- I. Project Narrative
  - 1. Commissioner Priority Area
    - . #2, 3
  - 2. Identification of Need/Opportunity and Justification
    - . Inspirational justification
  - 3. Project Goals and Objectives, Deliverables
    - . SMART raw material and finished case goals
    - .
  - 4. Innovation
    - . Novel re/positioning of story and attempt to build niche category
    - . Cans are on trend
  - 5. Degree of Risk
    - . Difficult expanding from ME, NE to national
    - . move from wine aisle to refrigerated cans?
    - .
  - 6. Project Methodology and Schedule
    - . Need more details of how the funds will be used to build alternative distribution channels
    - . Strength of Luke's support?
    - .
  - 7. Key Personnel and Project Management
    - . Incomplete?
    - .
  - 8. External Project Support
    - . Industry and U of M
    - .
- II. Cost Proposal
  - 1. Budget
    - . \$100K \$50 grant and \$50 match (10K inkind hours; travel, mkt materials)
    - .
  - 2. Match
    - .
    - .

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Butterfiled Shellfish

DATE: 4/2/2020

EVALUATOR NAME: Mark Dvorozniak

EVALUATOR DEPARTMENT:

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**Individual Evaluator Comments:**

*I. Project Narrative*

- . *Commissioner Priority Area*
  - . *#2 and indirectly #3, 5*
- . *Identification of Need/Opportunity and Justification*
  - . *Articulate and ambitious 250M to 1MM with 1 person saving 20 hours/wk*
- . *Project Goals and Objectives, Deliverables*
  - . *Well articulated/ Is boat in 2 needed for objective 1?*
- . *Innovation*
  - . *Patented cage flipping*
- . *Degree of Risk*
  - . *Identified risks and mitigation plans*
- . *Project Methodology and Schedule*
  - . *Very detailed*
  - .
- . *Key Personnel and Project Management*
  - . *Experienced and scientific*
- . *External Project Support*
  - . *Dana, Chris Davis,*
  - .

*II. Cost Proposal*

- . *Budget*
  - . *\$225K phase 1; \$50 grant; \$50 match cash*
  - . *How are next 2 phases funded and are they need to realize the phase 1 outcomes?*
  - .
- . *Match*
  - .
  - .



**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: Cap N Stem  
DATE: 4/2/2020  
EVALUATOR NAME: Mark Dvorozniak  
EVALUATOR DEPARTMENT:

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**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

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**Individual Evaluator Comments:**

- I. *Project Narrative*
  - . *Commissioner Priority Area*
    - . *#2 & 4 and indirectly 3*
  - . *Identification of Need/Opportunity and Justification*
    - . *Well articulated and somewhat quantified*
  - . *Project Goals and Objectives, Deliverables*
    - . *Well articulated and somewhat quantified*
  
  - . *Innovation*
    - . *Changing processing but vague how.*
  - . *Degree of Risk*
    - . *Why has mushroom technology been in the dark?*
  - . *Project Methodology and Schedule*
    - . *3 phases over a year*
    - .
  - . *Key Personnel and Project Management*
    - . *Young but experienced*
  - . *External Project Support*
    - . *Independent project yet U of M and industry collaboration*
    - .
  
- II. *Cost Proposal*
  - . *Budget*
    - .
    - .
  
  - . *Match*
    - . *Match seems like labor but says it isn't?*
    - .

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: Chebeague Island Oyster  
DATE: 4/3/2020  
EVALUATOR NAME: Mark Dvorozniak  
EVALUATOR DEPARTMENT:

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**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

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**Individual Evaluator Comments:**

*I. Project Narrative*

- . Commissioner Priority Area
  - . #3 but primarily 4**
- . Identification of Need/Opportunity and Justification
  - . Description but not quantification: what's the labor saving vs transportation*
  - .**
- . Project Goals and Objectives, Deliverables
  - . Description but not quantification: what's the labor savi**
- . Innovation
  - . Collaboration is good but not very innovative**
- . Degree of Risk
  - . Durable equipment but no quantification of maintenance**
- . Project Methodology and Schedule
  - . Implemented immediately; report for 5 years**
- . Key Personnel and Project Management
  - . Resource Chebeague Islanders**
- . External Project Support
  - . 2 other farms supporting*
  - .**

*II. Cost Proposal*

- . Budget
  - . \$16K – 12K Grant; 4K match*
  - .**
- . Match
  - .*
  - .**

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: Cornish Cider  
DATE: 4/3/2020  
EVALUATOR NAME: Mark Dvorozniak  
EVALUATOR DEPARTMENT:

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**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

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**Individual Evaluator Comments:**

- I. *Project Narrative*
  - . *Commissioner Priority Area*
    - . *#3 Maine apples into Cider*
  - . *Identification of Need/Opportunity and Justification*
    - . *Fairly vague project description and rationale*
    - . *Is there a shortage of cider apples?*
  - . *Project Goals and Objectives, Deliverables*
    - . *Build barn, grow apples and perry pears, jobs*
    - . *Goals not SMART*
  - . *Innovation*
    - . *Wild apples and Perry pears*
  - . *Degree of Risk*
    - . *Broad description but risks not quantified or mitigation plans*
  - . *Project Methodology and Schedule*
    - . *No timeline*
    - . *Barn rather than current basement*
    - .
  - . *Key Personnel and Project Management*
    - . *Jared has 15 years orchard experience*
  - . *External Project Support*
    - .
    - .
- II. *Cost Proposal*
  - . *Budget*
    - . *\$62,500; \$50,000 grant*
    - . *No detail on budget*
    - .
  - . *Match*
    - .
    - .

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: Croft  
DATE: 4/3/2020  
EVALUATOR NAME: Mark Dvorozniak  
EVALUATOR DEPARTMENT:

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**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

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**Individual Evaluator Comments:**

- I. *Project Narrative*
  - . *Commissioner Priority Area*
    - . *Covers all 5*
  - . *Identification of Need/Opportunity and Justification*
    - . *Good description but not quantified: size, cost advantage/disadvantage*
  - . *Project Goals and Objectives, Deliverables*
    - . *Describes goals and says they are SMART but no measurements or timeframes*
  - . *Innovation*
    - . *Seems straw has been tired but not as blown in*
  - . *Degree of Risk*
    - . *Describes risks but doesn't quantify the demand (construction slow to evolve)*
  - . *Project Methodology and Schedule*
    - . *Detailed timeline*
    - .
  - . *Key Personnel and Project Management*
    - . *Solid experience and good team*
  - . *External Project Support*
    - .
    - .
- II. *Cost Proposal*
  - . *Budget*
    - . *33,000 – 26,100 grant; 6,900 inkind/cash*
    - .
  - . *Match*
    - .
    - .

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: DayBreak Growers  
DATE: 4/3/2020  
EVALUATOR NAME: Mark Dvorozniak  
EVALUATOR DEPARTMENT:

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**Individual Evaluator Comments:**

- I. *Project Narrative*
  - . *Commissioner Priority Area*
    - . #1-3
  - . *Identification of Need/Opportunity and Justification*
    - . *Good narrative with some quantification but no real demand data*
  - . *Project Goals and Objectives, Deliverables*
    - . SMART
  - . *Innovation*
    - . *Innovation is their process learning from other CSAs and right size scaling?*
  - . *Degree of Risk*
    - . *Risks identified and mitigation rationalized*
  - . *Project Methodology and Schedule*
    - . *Measurement plan more than a schedule (likely b/c project is basically paying for staff)*
    - .
  - . *Key Personnel and Project Management*
    - . *Good team & experience*
  - . *External Project Support*
    - . *Participating farmers and consumer households*
    - .
- II. *Cost Proposal*
  - . *Budget*
    - . *\$99,480 Grant 49,740 match 49,740 (50% cash?)*
    - .
  - . *Match*
    - .
    - .

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: Duff Farms  
DATE: 4/3/2020  
EVALUATOR NAME: Mark Dvorozniak  
EVALUATOR DEPARTMENT:

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**Individual Evaluator Comments:**

- I. *Project Narrative*
  - . *Commissioner Priority Area*
    - . *#4 (maybe 5)*
  - . *Identification of Need/Opportunity and Justification*
    - . *Forage crop soil process improvement*
  - . *Project Goals and Objectives, Deliverables*
    - . *Identified labor savings and improved yields*
  - . *Innovation*
    - . *Used in Europe, newer to US*
  - . *Degree of Risk*
    - . *Identifies risks; seems low given used successfully other places*
  - . *Project Methodology and Schedule*
    - . *Describes measurements*
    - .
  - . *Key Personnel and Project Management*
    - . *Farm owner*
  - . *External Project Support*
    - . *Curious neighbor farmer – no LOI from potential renters*
    - .
- II. *Cost Proposal*
  - . *Budget*
    - . *25,975; 20,780 grant; 5,195 cash*
    - .
  - . *Match*
    - .
    - .

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: Forager - Consumer  
DATE: 4/3/2020  
EVALUATOR NAME: Mark Dvorozniak  
EVALUATOR DEPARTMENT:

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**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

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**Individual Evaluator Comments:**

- I. *Project Narrative*
  - . *Commissioner Priority Area*
    - . #2
  - . *Identification of Need/Opportunity and Justification*
    - . *Articulate description; some quantification*
  - . *Project Goals and Objectives, Deliverables*
    - . *5 goals quantified*
  - . *Innovation*
    - . *Real time reaction to Covid-19 bans; leverages Foragers existing service*
  - . *Degree of Risk*
    - . *Supplier adoption and consumer use*
  - . *Project Methodology and Schedule*
    - . *Lists steps for 5 objectives but not dates/times*
    - .
  - . *Key Personnel and Project Management*
    - . *Strong/experienced team*
  - . *External Project Support*
    - .
    - .
- II. *Cost Proposal*
  - . *Budget*
    - . *66,700; 50K grant; 16.7 match (in-kind?)*
    - .
  - . *Match*
    - .
    - .

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: Forager - wholesale  
DATE: 4/3/2020  
EVALUATOR NAME: Mark Dvorozniak  
EVALUATOR DEPARTMENT:

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**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

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**Individual Evaluator Comments:**

- I. *Project Narrative*
  - . *Commissioner Priority Area*
    - . *#1-2*
  - . *Identification of Need/Opportunity and Justification*
    - . *Articulate description; some quantification*
  - . *Project Goals and Objectives, Deliverables*
    - . *4 goals quantified*
  - . *Innovation*
    - . *Real time reaction to Covid-19 bans; basically provide more sales/matching capacity for Foragers existing service*
  - . *Degree of Risk*
    - . *Supplier adoption*
  - . *Project Methodology and Schedule*
    - . *Lists steps for 4 objectives; hire by 5/2020?*
    - .
  - . *Key Personnel and Project Management*
    - . *Strong/experienced team*
  - . *External Project Support*
    - .
    - .
- II. *Cost Proposal*
  - . *Budget*
    - . *66,700; 50K grant; 16.7 match (in-kind?)*
    - .
  - . *Match*
    - .
    - .



**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: Hatch Poultry  
DATE: 4/3/2020  
EVALUATOR NAME: Mark Dvorozniak  
EVALUATOR DEPARTMENT:

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**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

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**Individual Evaluator Comments:**

I. *Project Narrative*

- . *Commissioner Priority Area*
  - . *Single farm not value added?*
- . *Identification of Need/Opportunity and Justification*
  - . *First facility in Maine but doesn't establish why Maine needs one*
- . *Project Goals and Objectives, Deliverables*
  - . *Project seems to be a mechanized conveyor belt and new cage design to reduce the labor of cleaning cages; don't understand why it is a research facility"*
- . *Innovation*
  - . *1<sup>st</sup> to Maine?*
- . *Degree of Risk*
  - . *Doesn't address if the technology is used elsewhere*
- . *Project Methodology and Schedule*
  - . *Gives 5-10 month timeframe but no steps*
  - .
- . *Key Personnel and Project Management*
  - .
- . *External Project Support*
  - .
  - .

II. *Cost Proposal*

- . *Budget*
  - . *57; 50 grant; 7 match (mainly feed that was needed anyway?)*
  - .
- . *Match*
  - .
  - .

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: Johnson Farm  
DATE: 4/3/2020  
EVALUATOR NAME: Mark Dvorozniak  
EVALUATOR DEPARTMENT:

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**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

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**Individual Evaluator Comments:**

- I. *Project Narrative*
  - . *Commissioner Priority Area*
    - . *#5*
  - . *Identification of Need/Opportunity and Justification*
    - . *Replace old with better*
  - . *Project Goals and Objectives, Deliverables*
    - .
  - . *Innovation*
    - . *Doesn't address whether this equipment is innovative or tried and true*
  - . *Degree of Risk*
    - . *None anticipated*
  - . *Project Methodology and Schedule*
    - . *Replace for 2020 season*
    - .
  - . *Key Personnel and Project Management*
    - .
  - . *External Project Support*
    - .
    - .
- II. *Cost Proposal*
  - . *Budget \$31,250; \$25,000 grant; 6,250 cash match*
    - .
    - .
  - . *Match*
    - .
    - .

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: Maine Aquaculture Innovation Center  
DATE: 4/5/2020  
EVALUATOR NAME: Mark Dvorozniak  
EVALUATOR DEPARTMENT:

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**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

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**Individual Evaluator Comments:**

- I. *Project Narrative*
  - . *Commissioner Priority Area*
    - . *#1,2*
  - . *Identification of Need/Opportunity and Justification*
    - . *Solid rationale*
  - . *Project Goals and Objectives, Deliverables*
    - . *5 goals (overlapping)*
  - . *Innovation*
    - . *Data on whole scallops new to Maine*
  - . *Degree of Risk*
    - . *# & Robustness of responses*
  - . *Project Methodology and Schedule*
    - . *Detailed steps and timeline*
    - .
  - . *Key Personnel and Project Management*
    - . *Strong experience*
  - . *External Project Support*
    - . *Sub contract Atlantic Corp.*
    - .
- II. *Cost Proposal*
  - . *Budget*
    - . *\$63K Grant \$47K; match \$16*
    - .
  - . *Match*
    - . *In-kind hours of both MAIC and Atlantic Corp*

*What can be extrapolated from past studies?  
Cost of study seems high  
Can study be combined with other species – Eels?*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: Maine Dairy Promotion  
DATE: 4/5/2020  
EVALUATOR NAME: Mark Dvorozniak  
EVALUATOR DEPARTMENT:

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**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

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**Individual Evaluator Comments:**

- I. *Project Narrative*
  - . *Commissioner Priority Area*
    - . *#1,2*
  - . *Identification of Need/Opportunity and Justification*
    - . *Mainly Anecdotal justification of need*
  - . *Project Goals and Objectives, Deliverables*
    - . *Create content and use it to educate*
    - . *No measurable goals*
    - . *Is consumer and chefs too broad of a target?*
  - . *Innovation*
    - . *Digital media and "conflicted health seeker" innovative?*
  - . *Degree of Risk*
    - . *Many conflicting messages (carbon foot print) and demo trends*
  - . *Project Methodology and Schedule*
    - . *General steps and timeline*
    - .
  - . *Key Personnel and Project Management*
    - . *List but not qualifications*
    - . *Listed past projects but not results*
  - . *External Project Support*
    - . *State and regional Dairy promotion boards*
    - . *Can anything already done Nationally or Regionally be leveraged?*
- II. *Cost Proposal*
  - . *Budget*
    - . *\$47.1 = \$26.5 grant + \$21.5*
    - .
  - . *Match*
    - . *Some in-kind; some cash?*
    - .

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: Maine Rice Project  
DATE: 4/5/2020  
EVALUATOR NAME: Mark Dvorozniak  
EVALUATOR DEPARTMENT:

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**Individual Evaluator Comments:**

- I. *Project Narrative*
  - . *Commissioner Priority Area*
    - . *#1,2,4,5*
  - . *Identification of Need/Opportunity and Justification*
    - . *Solid rationale with data*
  - . *Project Goals and Objectives, Deliverables*
    - . *Well articulated Goals and deliverables*
  - . *Innovation*
    - . *1<sup>st</sup> use of equipment in ME/US*
    - . *Fairly novel coop share*
  - . *Degree of Risk*
    - . *Some risks identified; doesn't address risk of market demand/cost*
  - . *Project Methodology and Schedule*
    - . *Steps and time with metrics*
    - .
  - . *Key Personnel and Project Management*
    - . *No fulltime?*
  - . *External Project Support*
    - . *U of M cooperative extension*
    - . *5 letters of support*
    - .
- II. *Cost Proposal*
  - . *Budget*
    - . *\$24.2 = \$15.5 grant; \$8.7*
    - .
  - . *Match*
    - .
    - .

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: MESAS  
DATE: 4/5/2020  
EVALUATOR NAME: Mark Dvorozniak  
EVALUATOR DEPARTMENT:

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**Individual Evaluator Comments:**

- I. *Project Narrative*
  - . *Commissioner Priority Area*
    - . *#1,2*
  - . *Identification of Need/Opportunity and Justification*
    - . *Sufficient narrative of need and rationale*
  - . *Project Goals and Objectives, Deliverables*
    - . *Identified objectives but no metrics or timeframe*
  - . *Innovation*
    - . *Used for dairy but not meat in Maine*
  - . *Degree of Risk*
    - . *Cost/benefit and consumer awareness*
  - . *Project Methodology and Schedule*
    - . *Detailed task timelines*
    - . *No consumer awareness campaign*
    - .
  - . *Key Personnel and Project Management*
    - . *Experienced team*
  - . *External Project Support*
    - . *Growers/processors letters of support*
    - .
- II. *Cost Proposal*
  - . *Budget*
    - . *\$49K; grant = \$36 + \$13K match in-kind hours*
    - .
  - . *Match*
    - .
    - .

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: MFFM  
DATE: 4/6/2020  
EVALUATOR NAME: Mark Dvorozniak  
EVALUATOR DEPARTMENT:

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**Individual Evaluator Comments:**

- I. *Project Narrative*
  - . *Commissioner Priority Area*
    - . *#1,2 more shoppers at Farmer's Mkts may increase diversification and expansion of markets*
  - . *Identification of Need/Opportunity and Justification*
    - . *Leverages a USDA programs with TV (PSA) and on-line ads*
  - . *Project Goals and Objectives, Deliverables*
    - . *SMART goals – with statistical measurement*
  - . *Innovation*
    - . *Video haven't been used with Farmer's Markets (in Maine?)*
  - . *Degree of Risk*
    - . *Message saturation*
  - . *Project Methodology and Schedule*
    - . *Clear timeline and deliverables*
    - .
  - . *Key Personnel and Project Management*
    - . *Listed but not qualifications*
    - . *Reference past grants*
  - . *External Project Support*
    - . *Farmer Market vendors*
    - .
- II. *Cost Proposal*
  - . *Budget*
    - . *\$33.3 Total = \$15.5 grant + \$17.8 in-kind hours and \$10K PSA media*
    - .
  - . *Match*
    - .
    - .

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: Misty Brook Farm  
DATE: 4/6/2020  
EVALUATOR NAME: Mark Dvorozniak  
EVALUATOR DEPARTMENT:

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**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

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**Individual Evaluator Comments:**

- I. *Project Narrative*
  - . *Commissioner Priority Area*
    - . *All five*
  - . *Identification of Need/Opportunity and Justification*
    - . *Demand to full capacity extrapolated from only a few data points*
    - . *Focus is on production 372 carcasses and not pounds of finished product to # of stores*
  - . *Project Goals and Objectives, Deliverables*
    - . *Goals defined and measurable objectives*
  - . *Innovation*
    - . *Butcher with traceability new to Maine. Central Maine Meats didn't trace and market each grower?*
    - . *Own distribution is a plus*
  - . *Degree of Risk*
    - . *Timeline is aggressive; labor and processing bottlenecks are big risks*
    - . *Competition from meat processed away and sold as Maine*
  - . *Project Methodology and Schedule*
    - . *Timeline is aggressive*
    - .
  - . *Key Personnel and Project Management*
    - . *Solid experience – although no fully qualified butcher (and only one is a risk)*
  - . *External Project Support*
    - .
    - .
- II. *Cost Proposal*
  - . *Budget*
    - . *\$101K = \$50 grant; \$51 primarily cash*
    - .
  - . *Match*
    - .
    - .



**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: MOFGA  
DATE: 4/7/2020  
EVALUATOR NAME: Mark Dvorozniak  
EVALUATOR DEPARTMENT:

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**Individual Evaluator Comments:**

- I. *Project Narrative*
  - . *Commissioner Priority Area*
    - . *#1-2*
  - . *Identification of Need/Opportunity and Justification*
    - . *Need increased by COVID-19*
  - . *Project Goals and Objectives, Deliverables*
    - . *Well defined; most have progress metrics but not result metrics*
  - . *Innovation*
    - . *Not clear how this is innovative*
  - . *Degree of Risk*
    - . *Some risks identified but biggest risk may be the Grocers will be focusing on the basics during the pandemic*
  - . *Project Methodology and Schedule*
    - . *Methodology and metrics but little on timing*
    - . *Doesn't address price which their survey said was a barrier*
    - .
  - . *Key Personnel and Project Management*
    - . *Experienced team*
  - . *External Project Support*
    - . *Member farms (but no letters of support)*
    - .
- II. *Cost Proposal*
  - . *Budget \$79.4 = 49 Grant + 30 match (in-kind???)*
    - .
    - .
  - . *Match*
    - .
    - .

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: Nettie Fox Farm  
DATE: 4/6/2020  
EVALUATOR NAME: Mark Dvorozniak  
EVALUATOR DEPARTMENT:

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**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

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**Individual Evaluator Comments:**

*I. Project Narrative*

- . Commissioner Priority Area
  - . 1,4 and 5**
- . Identification of Need/Opportunity and Justification
  - . Increased/improved handling and storage will decrease spoilage and give year round selling capability. However, since majority of sales are at Farmer's markets the proposal doesn't explain how they will access winter sales**
- . Project Goals and Objectives, Deliverables
  - . 4 goals; #1,2 and 4 aren't quantified**
- . Innovation
  - . Wash pack facility isn't innovative but design using container as a support structure may be.**
- . Degree of Risk
  - . Addresses the primary risk of increasing sales via their relationships in the market**
- . Project Methodology and Schedule
  - . Steps and timeline describes*
  - .**
- . Key Personnel and Project Management
  - . One of the co-owners has completed 5 construction projects**
- . External Project Support
  - . Bangor Area Food community*
  - .**

*II. Cost Proposal*

- . Budget 55.7 total = 41 grant*
  - .*
  - .*
- . Match
  - . \$14,475 of which 5,500 inkind labor*
  - .**

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: New Roots Cooperative Farm  
DATE: 4/3/2020  
EVALUATOR NAME: Mark Dvorozniak  
EVALUATOR DEPARTMENT:

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**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

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**Individual Evaluator Comments:**

- I. *Project Narrative*
  - . *Commissioner Priority Area*
    - . *#1-4*
  - . *Identification of Need/Opportunity and Justification*
    - . *Good description of project and revenue increases*
  - . *Project Goals and Objectives, Deliverables*
    - . *3 goals all SMART*
  - . *Innovation*
    - . *Innovation is New Americans selling to Ethnic and Traditional Markets*
  - . *Degree of Risk*
    - . *Addresses Covid-19 but not the new infrastructure*
  - . *Project Methodology and Schedule*
    - . *Detailed timeline and measurement plan*
    - .
  - . *Key Personnel and Project Management*
    - . *Solid experience and past grants*
  - . *External Project Support*
    - . *Many organizations both for and non profit*
    - .
- II. *Cost Proposal*
  - . *Budget*
    - . *\$65,400 - \$30Grant; 35.4 match (including John Merck Fund)*
    - .
  - . *Match*
    - .
    - .

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: Odd Alewives  
DATE: 4/5/2020  
EVALUATOR NAME: Mark Dvorozniak  
EVALUATOR DEPARTMENT:

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**Individual Evaluator Comments:**

*I. Project Narrative*

- . Commissioner Priority Area
  - . #2,3 due to local ingredients and co-promo
- . Identification of Need/Opportunity and Justification
  - . Good narrative but lacking in measures
- . Project Goals and Objectives, Deliverables
  - . Good narrative but lacking in measures
- . Innovation
  - . Local community/agritourism
- . Degree of Risk
  - . Guest numbers exceeding capacity will there be enough demand and staff to serve the requested space
- . Project Methodology and Schedule
  - . High level timeline but no detailed construction and marketing schedule; will apply learning from kitchen build out
- .
- . Key Personnel and Project Management
  - . Early success with brewery opening
- . External Project Support
  - . Town of Waldoboro support
- .

*II. Cost Proposal*

- . Budget
  - . 67= 33.5 grant and 33.5 pending grant match
- .
- . Match
  - .
  - .

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: Ossipee Valley Ag Society  
DATE: 4/8/2020  
EVALUATOR NAME: Mark Dvorozniak  
EVALUATOR DEPARTMENT:

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**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

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**Individual Evaluator Comments:**

*I. Project Narrative*

- . Commissioner Priority Area
  - . #1,2 (why not 4) but maintenance rather than incremental**
- . Identification of Need/Opportunity and Justification
  - . Possible safety issue and simultaneous demand; better light exhibitors**
- . Project Goals and Objectives, Deliverables
  - . Safer and more energy efficient but no estimate of savings**
- . Innovation
  - . Used long range committee to identify electrical as top priority (but not really innovative)**
- . Degree of Risk
  - . Stated risk is project will not proceed without grant but doesn't address installation risks and the event if saving or attendance increased aren't achieved**
- . Project Methodology and Schedule
  - . No schedule provided*
  - .**
- . Key Personnel and Project Management
  - . Identified with one example of past grant experience**
- . External Project Support
  - . OVAS but no additional examples of support*
  - .**

*II. Cost Proposal*

- . Budget
  - . Total? = Grant \$50K plus 25% in-kind time*
  - .**
- . Match
  - .*
  - .**

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: Snowy Farms  
DATE: 4/8/2020  
EVALUATOR NAME: Mark Dvorozniak  
EVALUATOR DEPARTMENT:

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**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

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**Individual Evaluator Comments:**

*I. Project Narrative*

- . Commissioner Priority Area
  - . #2 (open source software may be used by other farms), 3) single farm product (are mushrooms commodity or value-added?) and 5) indoor (impact on environment?)
- . Identification of Need/Opportunity and Justification
  - . States "construction and equipment purchases" but doesn't provide justification
- . Project Goals and Objectives, Deliverables
  - . Goal stated is renovation of a building for use to grow mushrooms resulting in sales to restaurants, farmer's mkts and stores. No info provided on growing capacity or projected revenue
- . Innovation
  - . States "only full control from substrate to air adjusted throughout growth cycle" How different from Mousam or other growers?
- . Degree of Risk
  - . Funding especially in COVID-19 environment
  - . Fungi growing risks
- . Project Methodology and Schedule
  - . High level narrative plan (3-9 months seems like significant timing variance)
  - . 2 months after construction product ready to sell but no distribution plan
  - .
- . Key Personnel and Project Management
  - . CEO "well connected to restaurant supply chains throughout southern Maine" and extensive technical experience
  - . CFO decades of technical software/hardware and training in biotechnology
- . External Project Support
  - . n/a (why not any supplier or buyer input?)
  - .

*II. Cost Proposal*

- . Budget
  - . \$75,340 total = \$50K grant + \$25.340
  - .
- . Match
  - .

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** Snowy Farms

**DATE:** 4/8/2020

**EVALUATOR NAME:** Mark Dvorozniak

**EVALUATOR DEPARTMENT:**

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: Somali Bantu  
DATE: 4/3/2020  
EVALUATOR NAME: Mark Dvorozniak  
EVALUATOR DEPARTMENT:

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**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

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**Individual Evaluator Comments:**

- I. *Project Narrative*
  - . *Commissioner Priority Area*
    - . #1,2, 5
  - . *Identification of Need/Opportunity and Justification*
    - . *Well articulated and justified*
  - . *Project Goals and Objectives, Deliverables*
    - . *SMART goals*
  - . *Innovation*
    - . *Collaboration is the innovation*
  - . *Degree of Risk*
    - . *Low given track record of success*
  - . *Project Methodology and Schedule*
    - . *Detailed timeline*
    - .
  - . *Key Personnel and Project Management*
    - . *Solid team with experience*
  - . *External Project Support*
    - . *Many organizations*
    - .
- II. *Cost Proposal*
  - . *Budget*
    - . \$83,438 grant 36,976; 46,462
    - .
  - . *Match*
    - .
    - .



**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: South Paw Farms  
DATE: 4/8/2020  
EVALUATOR NAME: Mark Dvorozniak  
EVALUATOR DEPARTMENT:

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**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

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**Individual Evaluator Comments:**

*I. Project Narrative*

- . *Commissioner Priority Area*
  - . *#1 (expanded sales from bulk to packaged and extended season/year round), 2) box truck distribute other farm's products? 3) bulk to packaged (increase value) 4) onion topper maybe used by other farms? 5) solar panels are from another grant*
- . *Identification of Need/Opportunity and Justification*
  - . *Onion topper is well justified*
- . *Project Goals and Objectives, Deliverables*
  - . *Goals are listed and some measurement methods described but no estimates of revenues, cost savings, expansion of distribution (number of accounts)*
- . *Innovation*
  - . *Competitive cooperation is innovative? Branded, bar coded packaged (innovative and differentiated?)*
- . *Degree of Risk*
  - . *Several risks identified and addressed (financial and weather) but no discussion of market demand or lack of:*
  - . *Are bar coded products easier to sell than bulk*
- . *Project Methodology and Schedule*
  - . *High level narrative of project and schedule*
  - .
- . *Key Personnel and Project Management*
  - . *Experienced team with past grant experience*
- . *External Project Support*
  - . *Jed Beach, Rosemont, Hannaford*
  - .

*II. Cost Proposal*

- . *Budget*
  - . *Total = \$177.5 = \$39.8 grant + 137.7 (\$83K cash)*
  - .
- . *Match*
  - .
  - .

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: Spring Brook Farm  
DATE: 4/8/2020  
EVALUATOR NAME: Mark Dvorozniak  
EVALUATOR DEPARTMENT:

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**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

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**Individual Evaluator Comments:**

- I. *Project Narrative*
  - . *Commissioner Priority Area*
    - . *Not provided?*
  - . *Identification of Need/Opportunity and Justification*
    - . *Sales outstripping capacity*
  - . *Project Goals and Objectives, Deliverables*
    - . *3 pronged expansion. Detail revenue growth but no projections for expansion*
  - . *Innovation*
    - . *Vertically-integrated farm to consumer*
  - . *Degree of Risk*
    - . *Little local competition but doesn't address scale up issues such as labor*
  - . *Project Methodology and Schedule*
    - . *High level plan with dates (kitchen build out lacking)*
    - .
  - . *Key Personnel and Project Management*
    - . *Primarily Jeff Storey – owner with support of 2 partner farms*
  - . *External Project Support*
    - . *community*
    - .
- II. *Cost Proposal*
  - . *Budget*
    - . *Worksheet grant amount (\$2,400) doesn't match summary in header \$50K*
    - . *matching funds in worksheet appear to be total project?*
  - . *Match*
    - .
    - .

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: Springtide Organics  
DATE: 4/8/2020  
EVALUATOR NAME: Mark Dvorozniak  
EVALUATOR DEPARTMENT:

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**Individual Evaluator Comments:**

- I. *Project Narrative*
  - . *Commissioner Priority Area*
    - . *All 5.*
  - . *Identification of Need/Opportunity and Justification*
    - . *Solid narrative outline the potential*
  - . *Project Goals and Objectives, Deliverables*
    - . *3 goals and deliverables outlined and rationalized (but no metrics)*
  - . *Innovation*
    - . *Well articulated*
  - . *Degree of Risk*
    - . *Stated as low focusing on crop, leased equipment and certified lab; doesn't address risk that new process doesn't work*
  - . *Project Methodology and Schedule*
    - . *Methodology detailed but no schedule.*
    - .
  - . *Key Personnel and Project Management*
    - . *Experienced team with track record*
  - . *External Project Support*
    - . *Industry benefitis (but no letter's of support)*
    - .
- II. *Cost Proposal*
  - . *Budget*
    - . *\$70.5 = 50 grant + 20.5 match in-kind labor, travel*
    - .
  - . *Match*
    - .
    - .

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: Stone Bridge Cheese Company dba Springdale Farm, SMCC

DATE: 4/8/2020

EVALUATOR NAME: Mark Dvorozniak

EVALUATOR DEPARTMENT:

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**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

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**Individual Evaluator Comments:**

*I. Project Narrative*

- . Commissioner Priority Area
  - . #1 (online store for multiple cheese producers maybe new outlet), #2 , 3, (why not 4 as on-line is infrastructure?), #5 good farming practices but what about Cow methane?**
- . Identification of Need/Opportunity and Justification
  - . leverage store operating for 46 years and it's online gift boxes*
  - . capitalize on Belfast market?**
- . Project Goals and Objectives, Deliverables
  - . 4 goals (improve online store, improve pack & ship, leverage Belfast booth, Laser engraver) listed by not quantified**
- . Innovation
  - . How is improving several areas of the business innovative?**
- . Degree of Risk
  - . Identified some risks (perishability and cyber security but not marketing risks such as declining awareness without the physical store) and competition.*
  - . Dilution of focus: why not cheese only?**
- . Project Methodology and Schedule
  - . High level narrative timeline*
  - .**
- . Key Personnel and Project Management
  - . Experienced team**
- . External Project Support
  - . Listed several other cheese markers and a few other producers*
  - .**

*II. Cost Proposal*

- . Budget
  - . Total 90 = Grant 45; match 45 (8,500 cash event fees; 27 in-kind labor; 9.5 samples)*
  - .**
- . Match
  - .*
  - .**

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: United Farmer Veterans of Maine  
DATE: 4/8/2020  
EVALUATOR NAME: Mark Dvorozniak  
EVALUATOR DEPARTMENT:

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**Individual Evaluator Comments:**

*I. Project Narrative*

- . *Commissioner Priority Area*
  - . *#2 new farmers to sale to local markets*
- . *Identification of Need/Opportunity and Justification*
  - . *Persuasive rationale (depending on cost per participant?)*
- . *Project Goals and Objectives, Deliverables*
  - . *SMART!*
- . *Innovation*
  - . *Seems novel; similar programs in other states?*
- . *Degree of Risk*
  - . *FEMA analysis!*
- . *Project Methodology and Schedule*
  - . *detailed*
  - .
- . *Key Personnel and Project Management*
  - . *Strong, experienced team*
  - . *Previous grant experience – what was the bottom line – are the vets from the program still farming?*
- . *External Project Support*
  - . *Many organizations*
  - .

*II. Cost Proposal*

- . *Budget*
- .

	grant		
total 48.125	27.175	20.95	match

- . *Match*
- .
- .

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: USM Ling Li  
DATE: 4/8/2020  
EVALUATOR NAME: Mark Dvorozniak  
EVALUATOR DEPARTMENT:

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**Individual Evaluator Comments:**

*I. Project Narrative*

- . Commissioner Priority Area
  - . #5 (and I believe greater yields may ultimately help in #1,2,3)**
- . Identification of Need/Opportunity and Justification
  - . Persuasively described with quantified justification**
- . Project Goals and Objectives, Deliverables
  - . Objectives and deliverables are SMAR**
- . Innovation
  - . Novel potential process leveraging ME's forestry industry**
- . Degree of Risk
  - . Risk is high heat of leveraged bio waste and using green house test vs. field**
- . Project Methodology and Schedule
  - . Scientific plan and detailed schedule*
  - .**
- . Key Personnel and Project Management
  - . Well educated and experienced team**
- . External Project Support
  - . Blueberry and forestry products industry*
  - .**

*II. Cost Proposal*

- . Budget \$67.8 total = \$49.455 grant and \$18,341 (27% in-kind labor match)*
  - .*
- . Match*
  - .*
  - .*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: Swallowtail Farm  
DATE: 4/8/2020  
EVALUATOR NAME: Mark Dvorozniak  
EVALUATOR DEPARTMENT:

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**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

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**Individual Evaluator Comments:**

*I. Project Narrative*

- . Commissioner Priority Area
  - . #3 Value-added using Maine milk, blueberries, maple syrup and other local ingredients**
- . Identification of Need/Opportunity and Justification
  - . Labeling and packaging materials & equipment and increase in staff – package appearance is the rationale for increased sales**
- . Project Goals and Objectives, Deliverables
  - . 5 goals but no estimates of revenue increases, efficiencies or labor**
- . Innovation
  - . Supporting local and environmentally friendly glass packaging is suggested as innovative?**
- . Degree of Risk
  - . Offers 13 years of business and customer base. Suggest risk is demand outstripping capacity; efficiencies and added labor as mitigation plan. Doesn't address competition or insufficient demand**
- . Project Methodology and Schedule
  - . Narrative of methodology assumes impact of "professionally packaged products"*
  - . No schedule/timeline*
  - .**
- . Key Personnel and Project Management
  - . Owner has experience with 2 other grants**
- . External Project Support
  - . Wholesalers and consumers support (anecdotal?)*
  - .**

*II. Cost Proposal*

- . Budget
  - . \$100 K total = \$50 grant + \$50 (\$22.5 in-kind labor; \$27.5 cash)*
  - .**
- . Match
  - .*
  - .**

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: Wild Blueberry Commission of Maine  
DATE: 4/8/2020  
EVALUATOR NAME: Mark Dvorozniak  
EVALUATOR DEPARTMENT:

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**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

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**Individual Evaluator Comments:**

*I. Project Narrative*

- . Commissioner Priority Area
  - . #1 thru increase consumer demand**
- . Identification of Need/Opportunity and Justification
  - . Justified need and rationalized the demos of Mariners**
- . Project Goals and Objectives, Deliverables
  - . Defined with media measure; very difficult to quantify revenue increase/ROI**
- . Innovation
  - . Shift from national markets to local is new for commission? But not innovative**
- . Degree of Risk
  - . Some risks identified but not is hockey the right venue (vs. other events (harvest on the harbor?))**
- . Project Methodology and Schedule
  - . Solid narrative description of methodology and timeline*
  - .**
- . Key Personnel and Project Management
  - . Experienced team**
- . External Project Support
  - . Industry support*
  - .**

*II. Cost Proposal*

- . Budget*
  - .*
  - |     |      |      |
|-----|------|------|
| 8.5 | 4.25 | 4.25 |
|-----|------|------|
  - .*
  - .*
- . Match*
  - .*
  - .*



**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: Wild Blueberry Commission of Maine  
DATE: 4/8/2020  
EVALUATOR NAME: Mark Dvorozniak  
EVALUATOR DEPARTMENT:

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**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

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**Individual Evaluator Comments:**

*I. Project Narrative*

- . Commissioner Priority Area
  - . #1, 2, 3 (and#4 I think the web platform is infrastructure)**
- . Identification of Need/Opportunity and Justification
  - . Justified need and rationalized based on the industries decline**
- . Project Goals and Objectives, Deliverables
  - . Defined with progress metrics but no result metrics estimates (e.g revenue increases)**
- . Innovation
  - . Cross-sector collaboration (LFM –Local Food Marketplace) and Forager*
  - . If these platforms already exist what is the grant for – onboarding onto the platform?**
- . Degree of Risk
  - . Several risks identified with mitigation; isn't consumer demand/ordering on LFM a risk?**
- . Project Methodology and Schedule
  - . Solid narrative description of methodology and timeline*
  - .**
- . Key Personnel and Project Management
  - . Experienced team**
- . External Project Support
  - . Industry support and 2 insitutions*
  - .**

*II. Cost Proposal*

- . Budget
  - . 92K total = 45.6 grant + \$46 match (\$37 cash)*
  - .*
  - .**
- . Match
  - .*
  - .**

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: Allagash View Farm  
DATE: 4/8/20  
EVALUATOR NAME: Rob D  
EVALUATOR DEPARTMENT:

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**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

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**Individual Evaluator Comments:**

- I. Project Narrative
  - 1. Commissioner Priority Area
    - . Positive
    - . innovative
    - .
  - 2. Identification of Need/Opportunity and Justification
    - . Innovative
    - . Somewhat speculative
    - .
  - 3. Project Goals and Objectives, Deliverables
    - . Positive
    - .
    - .
    - .
  - 4. Innovation
    - . Unique product
    - .
    - .
    - .
  - 5. Degree of Risk
    - . Low to moderate
    - .
    - .
  - 6. Project Methodology and Schedule
    - . Simple
    - .
    - .
  - 7. Key Personnel and Project Management
    - . Experienced
    - .
    - .
  - 8. External Project Support
    - . none
    - . negative

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** Allagash View Farm  
**DATE:** 4/8/20  
**EVALUATOR NAME:** Rob D  
**EVALUATOR DEPARTMENT:**

- II. *Cost Proposal*
  - 1. *Budget*
    - *positive*
    - 
    -
  - 2. *Match*
    - 
    - 
    -

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: Appleton Creamery  
DATE: 4/8/20  
EVALUATOR NAME: Rob D  
EVALUATOR DEPARTMENT:

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

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**Individual Evaluator Comments:**

- I. Project Narrative
  - 1. Commissioner Priority Area
    - . positive
    - . limited impact
    - .
  - 2. Identification of Need/Opportunity and Justification
    - . Positive
    - . Effiecient from labor perspective
    - .
  - 3. Project Goals and Objectives, Deliverables
    - . Simple
    - .
    - .
    - .
  - 4. Innovation
    - . Moderate
    - .
    - .
  - 5. Degree of Risk
    - . low
    - .
    - .
  - 6. Project Methodology and Schedule
    - . simple
    - .
    - .
  - 7. Key Personnel and Project Management
    - . experienced
    - .
    - .
  - 8. External Project Support
    - . Guild support
    - .
    - .

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** Appleton Creamery

**DATE:** 4/8/20

**EVALUATOR NAME:** Rob D

**EVALUATOR DEPARTMENT:**

*II. Cost Proposal*

*1. Budget*

- Low cost*
- Half of total available*

*·*

*·*

*2. Match*

- Positive*

*·*

*·*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: Aroostook Hops  
DATE: 4/8/20  
EVALUATOR NAME: Rob D  
EVALUATOR DEPARTMENT:

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

\*\*\*\*\*

**Individual Evaluator Comments:**

- I. Project Narrative
  - 1. Commissioner Priority Area
    - . Very positive,
    - . large scope of impact
    - .
    - .
  - 2. Identification of Need/Opportunity and Justification
    - . positive
    - . innovative
    - .
  - 3. Project Goals and Objectives, Deliverables
    - . Positive
    - . Well stated and researched
    - .
    - .
  - 4. Innovation
    - . Positive
    - . Cooperative growth
    - .
  - 5. Degree of Risk
    - . low
    - .
    - .
  - 6. Project Methodology and Schedule
    - . Positive
    - .
    - .
  - 7. Key Personnel and Project Management
    - . Very strong
    - . Positive
    - .
  - 8. External Project Support
    - . Strong
    - . Positive

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** Aroostook Hops

**DATE:** 4/8/20

**EVALUATOR NAME:** Rob D

**EVALUATOR DEPARTMENT:**

- .  
.
- II. *Cost Proposal*
  - 1. *Budget*
    - . *Positive*
    - .
    - .
  - 2. *Match*
    - . *positive*
    - .
    - .

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: Atlantic Sea Farms  
DATE: 4/9/20  
EVALUATOR NAME: Rob D  
EVALUATOR DEPARTMENT:

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

\*\*\*\*\*

**Individual Evaluator Comments:**

- I. Project Narrative
  - 1. Commissioner Priority Area
    - . Meets all priority areas
    - . Positive
    - .
  - 2. Identification of Need/Opportunity and Justification
    - . Positive
    - .
    - .
  - 3. Project Goals and Objectives, Deliverables
    - . Positive
    - .
    - .
  - 4. Innovation
    - . Moderate
    - . Positive
    - .
  - 5. Degree of Risk
    - . low
    - .
    - .
  - 6. Project Methodology and Schedule
    - . positive
    - .
    - .
  - 7. Key Personnel and Project Management
    - . positive
    - .
    - .
  - 8. External Project Support
    - . positive
    - .
    - .



**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** Atlantic Sea Farms

**DATE:** 4/9/20

**EVALUATOR NAME:** Rob D

**EVALUATOR DEPARTMENT:**

- II. *Cost Proposal*
  - 1. *Budget*
    - *positive*
    - 
    -
  - 2. *Match*
    - *100%*
    - *positive*
    - 
    -

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: Aurora Mills Farms  
DATE: 4/14/20  
EVALUATOR NAME: Rob D  
EVALUATOR DEPARTMENT:

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

\*\*\*\*\*

**Individual Evaluator Comments:**

- I. Project Narrative
  - 1. Commissioner Priority Area
    - . Positive
    - . Meets all
    - .
  - 2. Identification of Need/Opportunity and Justification
    - . Positive
    - .
    - .
  - 3. Project Goals and Objectives, Deliverables
    - . Positive
    - . clear
    - .
    - .
  - 4. Innovation
    - . low
    - .
    - .
  - 5. Degree of Risk
    - . low
    - .
    - .
  - 6. Project Methodology and Schedule
    - . positive
    - .
    - .
  - 7. Key Personnel and Project Management
    - . depth
    - . Positive
    - .
  - 8. External Project Support
    - . Strong
    - . Poitive
    - .

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** Aurora Mills Farms

**DATE:** 4/14/20

**EVALUATOR NAME:** Rob D

**EVALUATOR DEPARTMENT:**

- II. *Cost Proposal*
  - 1. *Budget*
    - *Positive*
    - 
    -
  - 2. *Match*
    - *50%*
    - *positive*
    - 
    -

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: Blue Barn- Bluet LLC  
DATE: 4/9/20  
EVALUATOR NAME: Rob D  
EVALUATOR DEPARTMENT:

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

\*\*\*\*\*

**Individual Evaluator Comments:**

- I. Project Narrative
  - 1. Commissioner Priority Area
    - . Strong
    - . meets 3
    - .
    - .
  - 2. Identification of Need/Opportunity and Justification
    - . Fills critical need in Wild BB
    - .
    - .
  - 3. Project Goals and Objectives, Deliverables
    - . Positive and well measured
    - .
    - .
  - 4. Innovation
    - . Very
    - . Novel product
    - .
  - 5. Degree of Risk
    - . low
    - . Proven market
    - .
  - 6. Project Methodology and Schedule
    - . Positive
    - .
    - .
  - 7. Key Personnel and Project Management
    - . Experienced
    - .
    - .
  - 8. External Project Support
    - . Very strong network of support
    - .
    - .

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** Blue Barn- Bluet LLC

**DATE:** 4/9/20

**EVALUATOR NAME:** Rob D

**EVALUATOR DEPARTMENT:**

*II. Cost Proposal*

*1. Budget*

*. Positive*

*.*

*.*

*2. Match*

*. Positive*

*. 100%*

*.*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: Butterfield Shellfish  
DATE: 4/9/20  
EVALUATOR NAME: Rob D  
EVALUATOR DEPARTMENT:

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

\*\*\*\*\*

**Individual Evaluator Comments:**

- I. *Project Narrative*
  - 1. *Commissioner Priority Area*
    - . *negative*
    - . *Meets 1*
    - .
    - .
  - 2. *Identification of Need/Opportunity and Justification*
    - . *Labor savings*
    - .
    - .
  - 3. *Project Goals and Objectives, Deliverables*
    - . *Positive and well measured*
    - .
    - .
  - 4. *Innovation*
    - . *Very*
    - . *Novel process*
    - .
  - 5. *Degree of Risk*
    - . *Moderate to high*
    - .
  - 6. *Project Methodology and Schedule*
    - . *Positive*
    - . *Well done*
    - .
  - 7. *Key Personnel and Project Management*
    - . *Experienced*
    - .
    - .
  - 8. *External Project Support*
    - . *Very strong network of support*
    - .
    - .
- II. *Cost Proposal*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** Butterfield Shellfish

**DATE:** 4/9/20

**EVALUATOR NAME:** Rob D

**EVALUATOR DEPARTMENT:**

1. *Budget*
  - *Positive*
  - 
  -
2. *Match*
  - *Positive*
  - *200%*
  -

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: **Cap N Stem**  
DATE: 4/9/20  
EVALUATOR NAME: **Rob D**  
EVALUATOR DEPARTMENT:

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

\*\*\*\*\*

**Individual Evaluator Comments:**

- I. *Project Narrative*
  - 1. *Commissioner Priority Area*
    - . *Positive*
    - . *3 met*
    - .
  - 2. *Identification of Need/Opportunity and Justification*
    - . *Positive*
    - . *Domestic product*
  - 3. *Project Goals and Objectives, Deliverables*
    - . *positive*
    - . *speculative*
    - .
  - 4. *Innovation*
    - . *positive*
    - .
  - 5. *Degree of Risk*
    - . *moderate*
    - .
  - 6. *Project Methodology and Schedule*
    - . *positive*
    - .
    - .
  - 7. *Key Personnel and Project Management*
    - . *positive*
    - .
    - .
  - 8. *External Project Support*
    - . *negative*
    - .
    - .
- II. *Cost Proposal*
  - 1. *Budget*
    - . *positive*
    - .



**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** Cap N Stem

**DATE:** 4/9/20

**EVALUATOR NAME:** Rob D

**EVALUATOR DEPARTMENT:**

2. *Match*

- *positive*

- *50%*

-

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: **Chebeague Island Oysters**  
DATE: 4/9/20  
EVALUATOR NAME: **Rob D**  
EVALUATOR DEPARTMENT:

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

\*\*\*\*\*

**Individual Evaluator Comments:**

- I. *Project Narrative*
  - 1. *Commissioner Priority Area*
    - *Moderate*
    - *Meets 2*
    -
  - 2. *Identification of Need/Opportunity and Justification*
    - *positive*
    -
  - 3. *Project Goals and Objectives, Deliverables*
    - *positive*
    - 
    -
  - 4. *Innovation*
    - *low*
    -
  - 5. *Degree of Risk*
    - *low*
    -
  - 6. *Project Methodology and Schedule*
    - *positive*
    - 
    -
  - 7. *Key Personnel and Project Management*
    - *positive*
    - *Limited*
    -
  - 8. *External Project Support*
    - *Positive*
    - *Strong support*
    -
- II. *Cost Proposal*
  - 1. *Budget*
    - *Low cost*
    - *positive*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** Chebeague Island Oysters

**DATE:** 4/9/20

**EVALUATOR NAME:** Rob D

**EVALUATOR DEPARTMENT:**

2. *Match*

· *33% match*

· *Positive*

·

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: **New Roots Cooperative food systems**  
DATE: 4/9/20  
EVALUATOR NAME: **Rob D EVALUATOR**  
DEPARTMENT:

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

\*\*\*\*\*

**Individual Evaluator Comments:**

- I. *Project Narrative*
  - 1. *Commissioner Priority Area*
    - . *Positive*
    - . *Meets three*
    - .
  - 2. *Identification of Need/Opportunity and Justification*
    - . *Positive*
    - . *Clear need*
  - 3. *Project Goals and Objectives, Deliverables*
    - . *Positive*
    - . *concise*
    - .
  - 4. *Innovation*
    - . *Low- moderate*
    - .
  - 5. *Degree of Risk*
    - . *low*
    - .
  - 6. *Project Methodology and Schedule*
    - . *Positive*
    - .
    - .
  - 7. *Key Personnel and Project Management*
    - . *Positive*
    - . *Strong team*
    - .
  - 8. *External Project Support*
    - . *Very strong*
    - . *Positive*
    - .
- II. *Cost Proposal*
  - 1. *Budget*
    - . *Positive*
    - . *Lower cost*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** New Roots Cooperative  
food systems

**DATE:** 4/9/20

**EVALUATOR NAME:** Rob D EVALUATOR

**DEPARTMENT:**

2. *Match*

- . 100%
- . *Positive*
- .

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: **Cornish Cider**  
DATE: 4/9/20  
EVALUATOR NAME: **Rob D**  
EVALUATOR DEPARTMENT:

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

\*\*\*\*\*

**Individual Evaluator Comments:**

- I. *Project Narrative*
  - 1. *Commissioner Priority Area*
    - . *Negative*
    - . *1 met*
    - .
  - 2. *Identification of Need/Opportunity and Justification*
    - . *low*
    - .
  - 3. *Project Goals and Objectives, Deliverables*
    - . *interesting*
    - .
  - 4. *Innovation*
    - . *Low*
    - . *Nice to preserve heritage fruits*
  - 5. *Degree of Risk*
    - . *low*
    - .
  - 6. *Project Methodology and Schedule*
    - . *simple*
    - .
  - 7. *Key Personnel and Project Management*
    - . *Small team*
    - .
  - 8. *External Project Support*
    - . *Negative*
    - . *No support*
    - .
- II. *Cost Proposal*
  - 1. *Budget*
    - . *Full cost*
    - .

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** Cornish Cider

**DATE:** 4/9/20

**EVALUATOR NAME:** Rob D

**EVALUATOR DEPARTMENT:**

2. *Match*

· *20% match*

· *negative*

·

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: Croft  
DATE: 4/9/20  
EVALUATOR NAME: Rob D  
EVALUATOR DEPARTMENT:

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

\*\*\*\*\*

**Individual Evaluator Comments:**

- I. *Project Narrative*
  - 1. *Commissioner Priority Area*
    - . *2-3 met*
    - . *positive*
    - .
  - 2. *Identification of Need/Opportunity and Justification*
    - . *positive*
    - .
  - 3. *Project Goals and Objectives, Deliverables*
    - . *interesting*
    - .
    - .
  - 4. *Innovation*
    - . *positive*
    - .
  - 5. *Degree of Risk*
    - . *moderate*
    - .
  - 6. *Project Methodology and Schedule*
    - . *positive*
    - . *Well done*
    - .
  - 7. *Key Personnel and Project Management*
    - . *Very strong team*
    - .
    - .
  - 8. *External Project Support*
    - . *moderate*
    - .
    - .
- II. *Cost Proposal*
  - 1. *Budget*
    - . *Postive*
    - . *Low cost*



**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** Croft  
**DATE:** 4/9/20  
**EVALUATOR NAME:** Rob D  
**EVALUATOR DEPARTMENT:**

- .
- .
- 2. *Match*
  - *Moderate 20%*
  - .
  - .

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: Daybreak growers alliance  
DATE: 4/9/20  
EVALUATOR NAME: Rob D  
EVALUATOR DEPARTMENT:

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

\*\*\*\*\*

**Individual Evaluator Comments:**

- I. *Project Narrative*
  - 1. *Commissioner Priority Area*
    - . *positive*
    - . *3 met*
    - . *Maybe 4*
  - 2. *Identification of Need/Opportunity and Justification*
    - . *Positive*
    - .
  - 3. *Project Goals and Objectives, Deliverables*
    - . *Positive*
    - . *Well done*
    - .
  - 4. *Innovation*
    - . *Unique approach to CSA*
    - .
  - 5. *Degree of Risk*
    - . *moderate*
    - .
  - 6. *Project Methodology and Schedule*
    - . *Moderate*
    - .
    - .
  - 7. *Key Personnel and Project Management*
    - . *Strong*
    - . *Large team*
    - .
  - 8. *External Project Support*
    - . *Strong support*
    - .
    - .
- II. *Cost Proposal*
  - 1. *Budget*
    - . *positive*
    - .

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** Daybreak growers alliance

**DATE:** 4/9/20

**EVALUATOR NAME:** Rob D

**EVALUATOR DEPARTMENT:**

2. *Match*

- *positive*
- *100% match*
-

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: Duff farms  
DATE: 4/14/20  
EVALUATOR NAME: Rob D  
EVALUATOR DEPARTMENT:

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

\*\*\*\*\*

**Individual Evaluator Comments:**

- I. *Project Narrative*
  - 1. *Commissioner Priority Area*
    - . *Moderate*
    - . *Meets 2*
    - .
  - 2. *Identification of Need/Opportunity and Justification*
    - . *Interesting*
    - .
  - 3. *Project Goals and Objectives, Deliverables*
    - . *positive*
    - .
    - .
  - 4. *Innovation*
    - . *low*
    - .
  - 5. *Degree of Risk*
    - . *low*
    - .
  - 6. *Project Methodology and Schedule*
    - . *simple*
    - .
    - .
  - 7. *Key Personnel and Project Management*
    - . *Small team*
    - .
    - .
  - 8. *External Project Support*
    - . *positive*
    - .
    - .
- II. *Cost Proposal*
  - 1. *Budget*
    - . *Low cost*
    - . *positive*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** Duff farms

**DATE:** 4/14/20

**EVALUATOR NAME:** Rob D

**EVALUATOR DEPARTMENT:**

- .  
2. *Match*
  - . *25% match*
  - .
  - .

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: Forager “Consumer”  
DATE: 4/9/20  
EVALUATOR NAME: Rob D  
EVALUATOR DEPARTMENT:

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department’s RFP Coordinator or Lead Evaluator for this RFP.*

\*\*\*\*\*

**Individual Evaluator Comments:**

- I. *Project Narrative*
  - 1. *Commissioner Priority Area*
    - . *Low*
    - . *Meets 2*
    - .
  - 2. *Identification of Need/Opportunity and Justification*
    - . *positive*
    - .
  - 3. *Project Goals and Objectives, Deliverables*
    - . *Creative and well done*
    - . *Good metrics*
    - .
  - 4. *Innovation*
    - . *positive*
    - . *Very innovative approach*
  - 5. *Degree of Risk*
    - . *moderate*
    - .
  - 6. *Project Methodology and Schedule*
    - . *positive*
    - .
    - .
  - 7. *Key Personnel and Project Management*
    - . *Strong team*
    - .
    - .
  - 8. *External Project Support*
    - . *Strong support*
    - .
    - .
- II. *Cost Proposal*
  - 1. *Budget*
    - . *High*
    - .

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** Forager "Consumer"

**DATE:** 4/9/20

**EVALUATOR NAME:** Rob D

**EVALUATOR DEPARTMENT:**

- .  
2. *Match*
  - . *Low match*
  - .
  - .

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: Forager  
DATE: 4/9/20  
EVALUATOR NAME: Rob D  
EVALUATOR DEPARTMENT:

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

\*\*\*\*\*

**Individual Evaluator Comments:**

- I. *Project Narrative*
  - 1. *Commissioner Priority Area*
    - . *Low*
    - . *Meets 1*
    - .
  - 2. *Identification of Need/Opportunity and Justification*
    - . *positive*
    - .
  - 3. *Project Goals and Objectives, Deliverables*
    - . *Creative and well done*
    - .
  - 4. *Innovation*
    - . *positive*
    - .
  - 5. *Degree of Risk*
    - . *moderate*
    - .
  - 6. *Project Methodology and Schedule*
    - . *positive*
    - .
  - 7. *Key Personnel and Project Management*
    - . *Strong team*
    - .
  - 8. *External Project Support*
    - . *Strong support*
    - .
- II. *Cost Proposal*
  - 1. *Budget*
    - . *High*
    - .



**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** Forager

**DATE:** 4/9/20

**EVALUATOR NAME:** Rob D

**EVALUATOR DEPARTMENT:**

- 2. *Match*
  - 
  - *Low match*
  - 
  -

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: Hatch Poultry farm  
DATE: 4/9/20  
EVALUATOR NAME: Rob D  
EVALUATOR DEPARTMENT:

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

\*\*\*\*\*

**Individual Evaluator Comments:**

- I. *Project Narrative*
  - 1. *Commissioner Priority Area*
    - . *low*
    - . *negative*
    - .
  - 2. *Identification of Need/Opportunity and Justification*
    - . *Low*
    - .
  - 3. *Project Goals and Objectives, Deliverables*
    - . *low*
    - .
    - .
  - 4. *Innovation*
    - . *low*
    - .
  - 5. *Degree of Risk*
    - . *high*
    - .
  - 6. *Project Methodology and Schedule*
    - . *low*
    - .
    - .
  - 7. *Key Personnel and Project Management*
    - . *Small team*
    - .
    - .
  - 8. *External Project Support*
    - . *moderate*
    - .
    - .
- II. *Cost Proposal*
  - 1. *Budget*
    - . *moderate*
    - .

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** Hatch Poultry farm

**DATE:** 4/9/20

**EVALUATOR NAME:** Rob D

**EVALUATOR DEPARTMENT:**

- 2. *Match*
  - 
  - *Low match*
  - 
  -

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: Johnson farm  
DATE: 4/13/20  
EVALUATOR NAME: Rob D  
EVALUATOR DEPARTMENT:

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

\*\*\*\*\*

**Individual Evaluator Comments:**

- I. *Project Narrative*
  - 1. *Commissioner Priority Area*
    - . *Low*
    - . *Meets one*
    - .
  - 2. *Identification of Need/Opportunity and Justification*
    - . *low*
    - .
  - 3. *Project Goals and Objectives, Deliverables*
    - . *simple*
    - .
  - 4. *Innovation*
    - . *low*
    - .
  - 5. *Degree of Risk*
    - . *low*
    - .
  - 6. *Project Methodology and Schedule*
    - . *simple*
    - .
  - 7. *Key Personnel and Project Management*
    - . *Small team*
    - .
  - 8. *External Project Support*
    - . *No support*
    - .
- II. *Cost Proposal*
  - 1. *Budget*
    - . *Low cost*
    - .

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** Johnson farm

**DATE:** 4/13/20

**EVALUATOR NAME:** Rob D

**EVALUATOR DEPARTMENT:**

- 2. *Match*
  - 
  - *25% match*
  - 
  -

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: **Maine Aquaculture innovation Center**  
DATE: 4/13/20  
EVALUATOR NAME: **Rob D**  
EVALUATOR DEPARTMENT:

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

\*\*\*\*\*

**Individual Evaluator Comments:**

- I. *Project Narrative*
  - 1. *Commissioner Priority Area*
    - . *Moderate*
    - . *Meets 2*
    - .
  - 2. *Identification of Need/Opportunity and Justification*
    - . *positive*
    - .
  - 3. *Project Goals and Objectives, Deliverables*
    - . *Well done*
    - .
    - .
  - 4. *Innovation*
    - . *positive*
    - .
  - 5. *Degree of Risk*
    - . *low*
    - .
  - 6. *Project Methodology and Schedule*
    - . *Positive*
    - . *Well documented*
    - .
    - .
  - 7. *Key Personnel and Project Management*
    - . *Very strong team*
    - .
    - .
  - 8. *External Project Support*
    - . *Strong support*
    - .
    - .
- II. *Cost Proposal*
  - 1. *Budget*
    - . *High cost*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** Maine Aquaculture innovation Center

**DATE:** 4/13/20

**EVALUATOR NAME:** Rob D

**EVALUATOR DEPARTMENT:**

- .
- .
- 2. *Match*
  - . *Moderate match*
  - .
  - .

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: **Maine Dairy Promotion Board**  
DATE: 4/13/20  
EVALUATOR NAME: **Rob D**  
EVALUATOR DEPARTMENT:

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

\*\*\*\*\*

**Individual Evaluator Comments:**

- I. *Project Narrative*
  - 1. *Commissioner Priority Area*
    - . *Moderate*
    - . *meets 2*
    - .
    - .
  - 2. *Identification of Need/Opportunity and Justification*
    - . *moderate*
    - .
  - 3. *Project Goals and Objectives, Deliverables*
    - . *clear*
    - .
    - .
  - 4. *Innovation*
    - . *low*
    - .
  - 5. *Degree of Risk*
    - . *low*
    - .
  - 6. *Project Methodology and Schedule*
    - . *Well done*
    - . *clear*
    - .
  - 7. *Key Personnel and Project Management*
    - . *Strong team*
    - .
    - .
  - 8. *External Project Support*
    - . *low*
    - .
    - .
- II. *Cost Proposal*
  - 1. *Budget*
    - . *Low cost*



**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** Maine Dairy Promotion Board

**DATE:** 4/13/20

**EVALUATOR NAME:** Rob D

**EVALUATOR DEPARTMENT:**

- .
- .
- 2. *Match*
  - . *Strong match*
  - .
  - .

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: **Maine Farmland trust**  
DATE: 4/13/20  
EVALUATOR NAME: **Rob D**  
EVALUATOR DEPARTMENT:

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

\*\*\*\*\*

**Individual Evaluator Comments:**

- I. *Project Narrative*
  - 1. *Commissioner Priority Area*
    - . *moderate*
    - . *meets 3*
    - .
  - 2. *Identification of Need/Opportunity and Justification*
    - . *Clear*
    - . *postive*
  - 3. *Project Goals and Objectives, Deliverables*
    - . *Well done*
    - .
    - .
  - 4. *Innovation*
    - . *low*
    - .
  - 5. *Degree of Risk*
    - . *low*
    - .
  - 6. *Project Methodology and Schedule*
    - . *Well done*
    - . *Actionable plan*
    - .
  - 7. *Key Personnel and Project Management*
    - . *Strong team*
    - .
    - .
  - 8. *External Project Support*
    - . *Strong support*
    - .
    - .
- II. *Cost Proposal*
  - 1. *Budget*
    - . *High cost*
    - .

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** Maine Farmland trust

**DATE:** 4/13/20

**EVALUATOR NAME:** Rob D

**EVALUATOR DEPARTMENT:**

- 2. *Match*
  - 
  - *Strong match*
  - 
  -

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: **Maine Federation of Farmers markets**  
DATE: 4/14/20  
EVALUATOR NAME: **Rob D**  
EVALUATOR DEPARTMENT:

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

\*\*\*\*\*

**Individual Evaluator Comments:**

- I. *Project Narrative*
  - 1. *Commissioner Priority Area*
    - . *moderate*
    - . *meets 2*
    - .
  - 2. *Identification of Need/Opportunity and Justification*
    - . *Clear*
    - . *Postive*
  - 3. *Project Goals and Objectives, Deliverables*
    - . *Well done*
    - . *Clear plan*
    - .
  - 4. *Innovation*
    - . *Low-moderate*
    - .
  - 5. *Degree of Risk*
    - . *low*
    - .
  - 6. *Project Methodology and Schedule*
    - . *Well done*
    - . *Actionable plan*
    - .
  - 7. *Key Personnel and Project Management*
    - . *Strong team*
    - .
    - .
  - 8. *External Project Support*
    - . *Strong support*
    - .
    - .
- II. *Cost Proposal*
  - 1. *Budget*
    - . *Low cost*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** Maine Federation of Farmers markets

**DATE:** 4/14/20

**EVALUATOR NAME:** Rob D

**EVALUATOR DEPARTMENT:**

- .
- .
- 2. *Match*
  - . *Strong match*
  - .
  - .

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: Main Grain Alliance  
DATE: 4/13/20  
EVALUATOR NAME: Rob D  
EVALUATOR DEPARTMENT:

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

\*\*\*\*\*

**Individual Evaluator Comments:**

- I. *Project Narrative*
  - 1. *Commissioner Priority Area*
    - . *Strong*
    - . *Meets all*
    - .
  - 2. *Identification of Need/Opportunity and Justification*
    - . *Clear*
    - . *positive*
  - 3. *Project Goals and Objectives, Deliverables*
    - . *Well done*
    - .
  - 4. *Innovation*
    - . *Moderate to high*
    - .
  - 5. *Degree of Risk*
    - . *low*
    - .
  - 6. *Project Methodology and Schedule*
    - . *Well done*
    - . *Top notch*
    - .
  - 7. *Key Personnel and Project Management*
    - . *Strong team*
    - .
    - .
  - 8. *External Project Support*
    - . *Strong support*
    - .
    - .
- II. *Cost Proposal*
  - 1. *Budget*
    - . *High cost*
    - .

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** Main Grain Alliance

**DATE:** 4/13/20

**EVALUATOR NAME:** Rob D

**EVALUATOR DEPARTMENT:**

- 2. *Match*
  - 
  - *low match*
  - 
  -

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: **Maine Organic Milk Producers**  
DATE: 4/13/20  
EVALUATOR NAME: **Rob D**  
EVALUATOR DEPARTMENT:

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

\*\*\*\*\*

**Individual Evaluator Comments:**

- I. *Project Narrative*
  - 1. *Commissioner Priority Area*
    - . *moderate*
    - . *meets 2-3*
    - .
  - 2. *Identification of Need/Opportunity and Justification*
    - . *Clear*
    - . *Postive*
  - 3. *Project Goals and Objectives, Deliverables*
    - . *Well done*
    - .
    - .
  - 4. *Innovation*
    - . *Low- moderate*
    - .
  - 5. *Degree of Risk*
    - . *Moderate to high*
    - .
  - 6. *Project Methodology and Schedule*
    - . *Well done*
    - . *Actionable plan*
    - .
  - 7. *Key Personnel and Project Management*
    - . *Strong team*
    - .
    - .
  - 8. *External Project Support*
    - . *Strong support*
    - .
    - .
- II. *Cost Proposal*
  - 1. *Budget*
    - . *Low cost*



**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** Maine Organic Milk Producers

**DATE:** 4/13/20

**EVALUATOR NAME:** Rob D

**EVALUATOR DEPARTMENT:**

- .
- .
- 2. *Match*
  - . *Strong match*
  - . *50%*
  - .

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: **Maine Rice Project**  
DATE: 4/13/20  
EVALUATOR NAME: **Rob D**  
EVALUATOR DEPARTMENT:

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

\*\*\*\*\*

**Individual Evaluator Comments:**

- I. *Project Narrative*
  - 1. *Commissioner Priority Area*
    - . *Strong*
    - . *meets 4*
    - .
  - 2. *Identification of Need/Opportunity and Justification*
    - . *Clear*
    - . *postive*
  - 3. *Project Goals and Objectives, Deliverables*
    - . *Well done*
    - .
    - .
  - 4. *Innovation*
    - . *High*
    - .
  - 5. *Degree of Risk*
    - . *low*
    - .
  - 6. *Project Methodology and Schedule*
    - . *Well done*
    - . *Actionable plan*
    - .
  - 7. *Key Personnel and Project Management*
    - . *Strong team*
    - .
    - .
  - 8. *External Project Support*
    - . *Strong support*
    - .
    - .
- II. *Cost Proposal*
  - 1. *Budget*
    - . *Low cost*
    - .

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** Maine Rice Project

**DATE:** 4/13/20

**EVALUATOR NAME:** Rob D

**EVALUATOR DEPARTMENT:**

- 2. *Match*
  - 
  - *Strong match*
  - 
  -

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: **Maine Sustainable Agriculture Society**  
DATE: 4/13/20  
EVALUATOR NAME: **Rob D**  
EVALUATOR DEPARTMENT:

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

\*\*\*\*\*

**Individual Evaluator Comments:**

- I. *Project Narrative*
  - 1. *Commissioner Priority Area*
    - . *low*
    - . *meets 2*
    - .
  - 2. *Identification of Need/Opportunity and Justification*
    - . *Negative*
    - . *Speculative*
  - 3. *Project Goals and Objectives, Deliverables*
    - . *Narrative without clear steps*
    - .
    - .
  - 4. *Innovation*
    - . *low*
    - .
  - 5. *Degree of Risk*
    - . *low*
    - .
  - 6. *Project Methodology and Schedule*
    - .
    - . *Actionable plan*
    - .
  - 7. *Key Personnel and Project Management*
    - . *Small team*
    - .
    - .
  - 8. *External Project Support*
    - . *speculative support*
    - .
    - .
- II. *Cost Proposal*
  - 1. *Budget*
    - . *moderate cost*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** Maine Sustainable Agriculture Society

**DATE:** 4/13/20

**EVALUATOR NAME:** Rob D

**EVALUATOR DEPARTMENT:**

- .
- .
- 2. *Match*
  - . *moderate match*
  - .
  - .

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: Misty Brook Farm  
DATE: 4/13/20  
EVALUATOR NAME: Rob D  
EVALUATOR DEPARTMENT:

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

\*\*\*\*\*

**Individual Evaluator Comments:**

- I. *Project Narrative*
  - 1. *Commissioner Priority Area*
    - . *Strong*
    - . *meets 4*
    - .
  - 2. *Identification of Need/Opportunity and Justification*
    - . *ambitious*
    - . *Postive*
  - 3. *Project Goals and Objectives, Deliverables*
    - . *Well done*
    - . *speculative*
    - .
  - 4. *Innovation*
    - . *low*
    - .
  - 5. *Degree of Risk*
    - . *high*
    - .
  - 6. *Project Methodology and Schedule*
    - . *Hinges on hire*
    - .
    - .
  - 7. *Key Personnel and Project Management*
    - . *Strong team*
    - . *Well thought out*
    - .
  - 8. *External Project Support*
    - . *Strong support*
    - .
    - .
- II. *Cost Proposal*
  - 1. *Budget*
    - . *High cost*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** Misty Brook Farm

**DATE:** 4/13/20

**EVALUATOR NAME:** Rob D

**EVALUATOR DEPARTMENT:**

- *Low quotes*
  - 
  -
- 2. *Match*
  - *Strong match*
  - 
  -

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: MOFGA  
DATE: 4/14/20  
EVALUATOR NAME: Rob D  
EVALUATOR DEPARTMENT:

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

\*\*\*\*\*

**Individual Evaluator Comments:**

- I. *Project Narrative*
  - 1. *Commissioner Priority Area*
    - . moderate
    - . meets 2
    - .
  - 2. *Identification of Need/Opportunity and Justification*
    - . Clear
    - . Postive
    - . Well researched
  - 3. *Project Goals and Objectives, Deliverables*
    - . Well done
    - . Serves many
    - .
  - 4. *Innovation*
    - . low
    - .
  - 5. *Degree of Risk*
    - . low
    - .
  - 6. *Project Methodology and Schedule*
    - . Well done
    - . Actionable plan
    - .
  - 7. *Key Personnel and Project Management*
    - . Strong team
    - . Proven experience
    - .
  - 8. *External Project Support*
    - . Strong support
    - .
    - .
- II. *Cost Proposal*
  - 1. *Budget*



**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** MOFGA

**DATE:** 4/14/20

**EVALUATOR NAME:** Rob D

**EVALUATOR DEPARTMENT:**

- . *High cost*
- . *Well detailed*
- .
- 2. *Match*
  - . *Strong match*
  - .
  - .

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: **Nettie Fox Farm**  
DATE: 4/14/20  
EVALUATOR NAME: **Rob D**  
EVALUATOR DEPARTMENT:

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

\*\*\*\*\*

**Individual Evaluator Comments:**

- I. *Project Narrative*
  - 1. *Commissioner Priority Area*
    - . *moderate*
    - . *meets 3*
    - .
  - 2. *Identification of Need/Opportunity and Justification*
    - . *speculative*
    - .
  - 3. *Project Goals and Objectives, Deliverables*
    - . *Needs specific goals*
    - .
  - 4. *Innovation*
    - . *low*
    - .
  - 5. *Degree of Risk*
    - . *low*
    - .
  - 6. *Project Methodology and Schedule*
    - . *Minimal*
    - .
  - 7. *Key Personnel and Project Management*
    - . *Small team*
    - .
  - 8. *External Project Support*
    - . *speculative*
    - .
- II. *Cost Proposal*
  - 1. *Budget*
    - . *High cost*
    - . *Good detail*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** Nettie Fox Farm

**DATE:** 4/14/20

**EVALUATOR NAME:** Rob D

**EVALUATOR DEPARTMENT:**

- 2. *Match*
  - 
  - *low match*
  - 
  -

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: **Odd Alewives Farm Brewery**  
DATE: 4/13/20  
EVALUATOR NAME: **Rob D**  
EVALUATOR DEPARTMENT:

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

\*\*\*\*\*

**Individual Evaluator Comments:**

- I. *Project Narrative*
  - 1. *Commissioner Priority Area*
    - . *moderate*
    - . *meets 3*
    - .
  - 2. *Identification of Need/Opportunity and Justification*
    - . *speculative*
    - . *postive*
  - 3. *Project Goals and Objectives, Deliverables*
    - . *Narrative*
    - . *Lacks deliverables*
    - .
  - 4. *Innovation*
    - . *low*
    - .
  - 5. *Degree of Risk*
    - . *Moderate*
    - .
  - 6. *Project Methodology and Schedule*
    - . *Lacks clear plan*
    - .
    - .
  - 7. *Key Personnel and Project Management*
    - . *small team*
    - .
    - .
  - 8. *External Project Support*
    - . *Small support*
    - .
    - .
- II. *Cost Proposal*
  - 1. *Budget*
    - . *moderate cost*
    - .

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** Odd Alewives Farm Brewery

**DATE:** 4/13/20

**EVALUATOR NAME:** Rob D

**EVALUATOR DEPARTMENT:**

- 2. *Match*
  - 
  - *Strong match*
  - 
  -

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: **Ossipee Valley Agricultural Society**  
DATE: 4/13/20  
EVALUATOR NAME: **Rob D**  
EVALUATOR DEPARTMENT:

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

\*\*\*\*\*

**Individual Evaluator Comments:**

- I. *Project Narrative*
  - 1. *Commissioner Priority Area*
    - . *low*
    - . *meets 2*
    - .
  - 2. *Identification of Need/Opportunity and Justification*
    - . *Clear*
    - .
  - 3. *Project Goals and Objectives, Deliverables*
    - . *Negative*
    - .
  - 4. *Innovation*
    - . *low*
    - .
  - 5. *Degree of Risk*
    - . *low*
    - .
  - 6. *Project Methodology and Schedule*
    - . *minimal*
    - .
  - 7. *Key Personnel and Project Management*
    - . *Small team*
    - .
  - 8. *External Project Support*
    - . *negative*
    - .
- II. *Cost Proposal*
  - 1. *Budget*
    - . *High cost*
    - .

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** Ossipee Valley Agricultural Society

**DATE:** 4/13/20

**EVALUATOR NAME:** Rob D

**EVALUATOR DEPARTMENT:**

- 2. *Match*
  - 
  - *no match*
  - 
  -

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: **Snowy Farms**  
DATE: 4/13/20  
EVALUATOR NAME: **Rob D**  
EVALUATOR DEPARTMENT:

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

\*\*\*\*\*

**Individual Evaluator Comments:**

- I. *Project Narrative*
  - 1. *Commissioner Priority Area*
    - . moderate
    - . meets 2
    - .
  - 2. *Identification of Need/Opportunity and Justification*
    - . negative
    - .
  - 3. *Project Goals and Objectives, Deliverables*
    - . minimal
    - .
    - .
  - 4. *Innovation*
    - . low
    - .
  - 5. *Degree of Risk*
    - . Low- moderate
    - .
  - 6. *Project Methodology and Schedule*
    - . negative
    - . No Actionable plan
    - .
  - 7. *Key Personnel and Project Management*
    - . Small team
    - .
    - .
  - 8. *External Project Support*
    - . no support
    - .
    - .
- II. *Cost Proposal*
  - 1. *Budget*
    - . High cost



**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** Snowy Farms  
**DATE:** 4/13/20  
**EVALUATOR NAME:** Rob D  
**EVALUATOR DEPARTMENT:**

- .
- .
- 2. *Match*
  - . *moderate match*
  - .
  - .

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: **Somali Banyu Community Assoc**  
DATE: 4/13/20  
EVALUATOR NAME: **Rob D**  
EVALUATOR DEPARTMENT:

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

\*\*\*\*\*

**Individual Evaluator Comments:**

- I. *Project Narrative*
  - 1. *Commissioner Priority Area*
    - . *Low*
    - . *Meets 2*
    - .
  - 2. *Identification of Need/Opportunity and Justification*
    - . *positive*
    - .
  - 3. *Project Goals and Objectives, Deliverables*
    - . *clear*
    - . *Well done*
    - .
  - 4. *Innovation*
    - . *Low - moderate*
    - . *Unique cultural approach*
  - 5. *Degree of Risk*
    - . *low*
    - .
  - 6. *Project Methodology and Schedule*
    - . *Well done*
    - . *positive*
    - .
  - 7. *Key Personnel and Project Management*
    - . *Strong team*
    - .
    - .
  - 8. *External Project Support*
    - . *Strong support*
    - .
    - .
- II. *Cost Proposal*
  - 1. *Budget*
    - . *Moderate cost*
    - .

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** Somali Banyu Community Assoc

**DATE:** 4/13/20

**EVALUATOR NAME:** Rob D

**EVALUATOR DEPARTMENT:**

- .  
2. *Match*
  - . *Strong match*
  - . *150%*
  - .

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: **South Paw Farm**  
DATE: 4/13/20  
EVALUATOR NAME: **Rob D**  
EVALUATOR DEPARTMENT:

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

\*\*\*\*\*

**Individual Evaluator Comments:**

- I. *Project Narrative*
  - 1. *Commissioner Priority Area*
    - . *Strong*
    - . *meets 4*
    - .
  - 2. *Identification of Need/Opportunity and Justification*
    - . *unclear*
    - . *postive*
  - 3. *Project Goals and Objectives, Deliverables*
    - . *Positive*
    - .
    - .
  - 4. *Innovation*
    - . *low*
    - .
  - 5. *Degree of Risk*
    - . *moderate*
    - .
  - 6. *Project Methodology and Schedule*
    - . *negative*
    - . *No actionable plan*
    - .
  - 7. *Key Personnel and Project Management*
    - . *Family team*
    - . *Experienced*
    - .
  - 8. *External Project Support*
    - . *moderate support*
    - .
    - .
- II. *Cost Proposal*
  - 1. *Budget*
    - . *High cost*
    - . *unclear*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** South Paw Farm

**DATE:** 4/13/20

**EVALUATOR NAME:** Rob D

**EVALUATOR DEPARTMENT:**

- 2. *Match*
  - 
  - *unclear match*
  - 
  -

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: **Spring Brook Farm**  
DATE: 4/13/20  
EVALUATOR NAME: **Rob D**  
EVALUATOR DEPARTMENT:

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

\*\*\*\*\*

**Individual Evaluator Comments:**

- I. *Project Narrative*
  - 1. *Commissioner Priority Area*
    - . *negative*
    - .
    - .
  - 2. *Identification of Need/Opportunity and Justification*
    - . *Speculative*
    - .
  - 3. *Project Goals and Objectives, Deliverables*
    - . *positive*
    - .
    - .
  - 4. *Innovation*
    - . *low*
    - .
  - 5. *Degree of Risk*
    - . *moderate*
    - .
  - 6. *Project Methodology and Schedule*
    - . *Positive*
    - . *Actionable plan*
    - .
  - 7. *Key Personnel and Project Management*
    - . *Small team*
    - .
    - .
  - 8. *External Project Support*
    - . *No support*
    - .
    - .
- II. *Cost Proposal*
  - 1. *Budget*
    - . *unclear*
    - .

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** Spring Brook Farm  
**DATE:** 4/13/20  
**EVALUATOR NAME:** Rob D  
**EVALUATOR DEPARTMENT:**

- 2. *Match*
  - 
  - *unclear*
  - 
  -

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026

RFP TITLE: Agricultural Development Grant

BIDDER NAME: **Springdale Jerseys State of  
Maine Cheese Company**

DATE: 4/13/20

EVALUATOR NAME: **Rob D**

EVALUATOR DEPARTMENT:

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

\*\*\*\*\*

**Individual Evaluator Comments:**

- I. *Project Narrative*
  - 1. *Commissioner Priority Area*
    - . *Strong*
    - . *meets 4*
    - .
  - 2. *Identification of Need/Opportunity and Justification*
    - . *narrative*
    - . *postive*
  - 3. *Project Goals and Objectives, Deliverables*
    - . *Well done*
    - . *clear*
    - .
  - 4. *Innovation*
    - . *low*
    - .
  - 5. *Degree of Risk*
    - . *moderate*
    - .
  - 6. *Project Methodology and Schedule*
    - . *Clear timeline*
    - . *Actionable plan*
    - .
  - 7. *Key Personnel and Project Management*
    - . *Strong team*
    - . *Good experience*
    - .
  - 8. *External Project Support*
    - . *Strong support*
    - .
    - .
- II. *Cost Proposal*
  - 1. *Budget*
    - . *High cost*
    - .



**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** Springdale Jerseys State of  
Maine Cheese Company

**DATE:** 4/13/20

**EVALUATOR NAME:** Rob D

**EVALUATOR DEPARTMENT:**

2. *Match*

· *Strong match*

· *Packaging?*

·

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: **Springdale Jerseys**  
DATE: 4/13/20  
EVALUATOR NAME: **Rob D**  
EVALUATOR DEPARTMENT:

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

\*\*\*\*\*

**Individual Evaluator Comments:**

- I. *Project Narrative*
  - 1. *Commissioner Priority Area*
    - . *moderate*
    - . *meets 3*
    - .
  - 2. *Identification of Need/Opportunity and Justification*
    - . *Clear*
    - . *postive*
  - 3. *Project Goals and Objectives, Deliverables*
    - . *Well done*
    - .
    - .
  - 4. *Innovation*
    - . *low*
    - .
  - 5. *Degree of Risk*
    - . *low*
    - .
  - 6. *Project Methodology and Schedule*
    - . *minimal*
    - .
    - .
  - 7. *Key Personnel and Project Management*
    - . *Small team*
    - .
    - .
  - 8. *External Project Support*
    - . *Strong support*
    - .
    - .
- II. *Cost Proposal*
  - 1. *Budget*
    - . *High cost*
    - .

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** Springdale Jerseys

**DATE:** 4/13/20

**EVALUATOR NAME:** Rob D

**EVALUATOR DEPARTMENT:**

2. *Match*

· *moderate match*

·

·

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: Springtide Organics  
DATE: 4/13/20  
EVALUATOR NAME: Rob D  
EVALUATOR DEPARTMENT:

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

\*\*\*\*\*

**Individual Evaluator Comments:**

- I. *Project Narrative*
  - 1. *Commissioner Priority Area*
    - . *strong*
    - . *meets 5*
    - .
  - 2. *Identification of Need/Opportunity and Justification*
    - . *Clear*
    - . *Postive*
  - 3. *Project Goals and Objectives, Deliverables*
    - . *Well done*
    - .
    - .
  - 4. *Innovation*
    - . *moderate*
    - .
  - 5. *Degree of Risk*
    - . *low*
    - .
  - 6. *Project Methodology and Schedule*
    - . *Well done*
    - . *Actionable plan*
    - .
  - 7. *Key Personnel and Project Management*
    - . *Strong team*
    - .
    - .
  - 8. *External Project Support*
    - . *Strong support*
    - .
    - .
- II. *Cost Proposal*
  - 1. *Budget*
    - . *High cost*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** Springtide Organics

**DATE:** 4/13/20

**EVALUATOR NAME:** Rob D

**EVALUATOR DEPARTMENT:**

- . *Good detail*
- .
- 2. *Match*
  - . *Moderate match*
  - .
  - .

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: **Swallowtail Farm**  
DATE: 4/13/20  
EVALUATOR NAME: **Rob D**  
EVALUATOR DEPARTMENT:

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

\*\*\*\*\*

**Individual Evaluator Comments:**

- I. *Project Narrative*
  - 1. *Commissioner Priority Area*
    - . *low*
    - . *meets 1*
    - .
  - 2. *Identification of Need/Opportunity and Justification*
    - . *Lacks detail*
    - . *negative*
  - 3. *Project Goals and Objectives, Deliverables*
    - . *Lacks deliverables*
    - .
    - .
  - 4. *Innovation*
    - . *low*
    - .
  - 5. *Degree of Risk*
    - . *Low- moderate*
    - .
  - 6. *Project Methodology and Schedule*
    - . *Negative*
    - . *No actionable plan*
    - .
  - 7. *Key Personnel and Project Management*
    - . *Small team*
    - .
    - .
  - 8. *External Project Support*
    - . *no support*
    - .
    - .
- II. *Cost Proposal*
  - 1. *Budget*
    - . *incomplete*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026  
**RFP TITLE:** Agricultural Development Grant  
**BIDDER NAME:** Swallowtail Farm  
**DATE:** 4/13/20  
**EVALUATOR NAME:** Rob D  
**EVALUATOR DEPARTMENT:**

- .
- .
- 2. *Match*
  - . *incomplete*
  - .
  - .

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: UMS Ling Li  
DATE: 4/14/20  
EVALUATOR NAME: Rob D  
EVALUATOR DEPARTMENT:

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

\*\*\*\*\*

**Individual Evaluator Comments:**

- I. *Project Narrative*
  - 1. *Commissioner Priority Area*
    - . moderate
    - . meets 1
    - .
  - 2. *Identification of Need/Opportunity and Justification*
    - . Clear
    - . positive
  - 3. *Project Goals and Objectives, Deliverables*
    - . Well done
    - .
    - .
  - 4. *Innovation*
    - . high
    - .
  - 5. *Degree of Risk*
    - . low
    - .
  - 6. *Project Methodology and Schedule*
    - . Well done
    - . Actionable plan
    - .
  - 7. *Key Personnel and Project Management*
    - . Strong team
    - .
    - .
  - 8. *External Project Support*
    - . Strong support
    - .
    - .
- II. *Cost Proposal*
  - 1. *Budget*
    - . High cost
    - .



**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** UMS Ling Li

**DATE:** 4/14/20

**EVALUATOR NAME:** Rob D

**EVALUATOR DEPARTMENT:**

- 2. *Match*
  - 
  - *good match*
  - 
  -

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: **United Farmers Veterans of Maine**  
DATE: 4/14/20  
EVALUATOR NAME: **Rob D**  
EVALUATOR DEPARTMENT:

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

\*\*\*\*\*

**Individual Evaluator Comments:**

- I. *Project Narrative*
  - 1. *Commissioner Priority Area*
    - . *unclear*
    - .
    - .
  - 2. *Identification of Need/Opportunity and Justification*
    - . *Good cause*
    - . *postive*
  - 3. *Project Goals and Objectives, Deliverables*
    - . *Well done*
    - .
    - .
  - 4. *Innovation*
    - . *Low- moderate*
    - .
  - 5. *Degree of Risk*
    - . *low*
    - .
  - 6. *Project Methodology and Schedule*
    - . *Well done*
    - . *Actionable plan*
    - .
  - 7. *Key Personnel and Project Management*
    - . *Strong team*
    - . *Well done*
    - .
  - 8. *External Project Support*
    - . *Strong support*
    - .
    - .
- II. *Cost Proposal*
  - 1. *Budget*
    - . *moderate cost*
    - . *Good detail*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** United Farmers Veterans of Maine

**DATE:** 4/14/20

**EVALUATOR NAME:** Rob D

**EVALUATOR DEPARTMENT:**

- 2. *Match*
  - 
  - *Strong match*
  - 
  -

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: Wild Blueberry Commision- IT  
DATE: 4/14/20  
EVALUATOR NAME: Rob D  
EVALUATOR DEPARTMENT:

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

\*\*\*\*\*

**Individual Evaluator Comments:**

- I. *Project Narrative*
  - 1. *Commissioner Priority Area*
    - . *High*
    - . *meets 3-4*
    - .
  - 2. *Identification of Need/Opportunity and Justification*
    - . *Clear*
    - . *Postive*
  - 3. *Project Goals and Objectives, Deliverables*
    - . *Well done*
    - . *Clear plan*
    - .
  - 4. *Innovation*
    - . *high*
    - .
  - 5. *Degree of Risk*
    - . *low*
    - .
  - 6. *Project Methodology and Schedule*
    - . *Well done*
    - . *Actionable plan*
    - .
  - 7. *Key Personnel and Project Management*
    - . *Strong team*
    - .
    - .
  - 8. *External Project Support*
    - . *Strong support*
    - .
    - .
- II. *Cost Proposal*
  - 1. *Budget*
    - . *High cost*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** Wild Blueberry Commision- IT

**DATE:** 4/14/20

**EVALUATOR NAME:** Rob D

**EVALUATOR DEPARTMENT:**

- .
- .
- 2. *Match*
  - . *Strong match*
  - .
  - .

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 202002026  
RFP TITLE: Agricultural Development Grant  
BIDDER NAME: Wild Blueberry Commision- Marketing  
DATE: 4/14/20  
EVALUATOR NAME: Rob D  
EVALUATOR DEPARTMENT:

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

\*\*\*\*\*

**Individual Evaluator Comments:**

- I. *Project Narrative*
  - 1. *Commissioner Priority Area*
    - . moderate
    - . meets 2-3
    - .
  - 2. *Identification of Need/Opportunity and Justification*
    - . Clear
    - . Postive
  - 3. *Project Goals and Objectives, Deliverables*
    - . Well done
    - . Clear plan
    - .
  - 4. *Innovation*
    - . low
    - .
  - 5. *Degree of Risk*
    - . low
    - .
  - 6. *Project Methodology and Schedule*
    - . Well done
    - . Actionable plan
    - .
  - 7. *Key Personnel and Project Management*
    - . Strong team
    - .
    - .
  - 8. *External Project Support*
    - . Strong support
    - .
    - .
- II. *Cost Proposal*
  - 1. *Budget*
    - . low cost

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202002026

**RFP TITLE:** Agricultural Development Grant

**BIDDER NAME:** Wild Blueberry Commision- Marketing

**DATE:** 4/14/20

**EVALUATOR NAME:** Rob D

**EVALUATOR DEPARTMENT:**

- .
- .
- 2. *Match*
  - . *Strong match*
  - .
  - .



STATE OF MAINE  
DEPARTMENT OF AGRICULTURE, CONSERVATION  
AND FORESTRY

Janet T. Mills  
Governor

Amanda E. Beal  
Commissioner

**AGREEMENT AND DISCLOSURE STATEMENT**  
**RFA #: 202002026**  
**RFA TITLE: Agriculture Development Grant**

I, (print name at right) \_\_\_\_\_ Rob Dumas \_\_\_\_\_  
accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Agriculture, Conservation and Forestry. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this RFP nor have I submitted a letter of support or similar endorsement.

I understand that the evaluation process is to be conducted in an impartial manner. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disqualified from participation in the evaluation process.

**I agree to hold confidential all information related to the contents of Requests for Proposals presented during the review process until such time as the Department formally releases the funding decision notices for public distribution.**

\_\_\_\_\_  
Robert Dumas  
Signature

Date

\_\_\_\_\_  
4/6/2020





Janet T. Mills  
Governor

STATE OF MAINE  
DEPARTMENT OF AGRICULTURE, CONSERVATION  
AND FORESTRY

Amanda E. Beal  
Commissioner

AGREEMENT AND DISCLOSURE STATEMENT  
RFA #: 202002026  
RFA TITLE: Agriculture Development Grant

I, (print name at right) Kelby Young  
accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Agriculture, Conservation and Forestry. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this RFP nor have I submitted a letter of support or similar endorsement

I understand that the evaluation process is to be conducted in an impartial manner. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disqualified from participation in the evaluation process.

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Signature

4/7/20  
Date



**AGREEMENT AND DISCLOSURE STATEMENT**

**RFP #: 202002026**

**RFP TITLE: Agriculture Development Grant**

I, Kevin Woltemath accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Agriculture, Conservation and Forestry. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this RFP nor have I submitted a letter of support or similar endorsement.

I understand that the evaluation process is to be conducted in an impartial manner. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disqualified from participation in the evaluation process.

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Kevin Woltemath  
Signature

4-3-20  
Date



STATE OF MAINE  
DEPARTMENT OF AGRICULTURE, CONSERVATION  
AND FORESTRY

Janet T. Mills  
Governor

Amanda E. Beal  
Commissioner

**AGREEMENT AND DISCLOSURE STATEMENT**  
**RFA #: 202002026**  
**RFA TITLE: Agriculture Development Grant**

I, **(print name at right)** \_Mark Dvorozniak accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Agriculture, Conservation and Forestry. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this RFP nor have I submitted a letter of support or similar endorsement.

I understand that the evaluation process is to be conducted in an impartial manner. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disqualified from participation in the evaluation process.

**I agree to hold confidential all information related to the contents of Requests for Proposals presented during the review process until such time as the Department formally releases the funding decision notices for public distribution.**

A handwritten signature in black ink that reads "Mark S. Dvorozniak".

4/1/2020

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date