State of Maine Master Score Sheet

	RFP# 202403075						
Bangor and Gardiner Range Cleaning							
	Bidder Name:	SAF ENG Associates, Inc.	Best Technology Systems	Lead South LLC	Metals Treatment Technologies, LLC (MT2)		
F	Proposed Cost:	\$171,291.00	\$183,900.00	\$103,688.00	\$192,600.00		
Scoring Sections	Points Available						
Section I: Preliminary Information	Pass/Fail	N/A	N/A	N/A	N/A		
Section II: Organization Qualifications and Experience	30	25	10	20	15		
Section III: Proposed Services	45	35	15	35	25		
Section IV: Cost Proposal	25	18	17	25	16		
TOTAL	<u>100</u>	<u>78</u>	<u>42</u>	<u>80</u>	<u>56</u>		

Award Justification Statement RFP# 202403075 Bangor and Gardiner Range Cleaning

I. Summary

The Department of Defense, Veterans and Emergency Management is seeking proposals for the cleaning of our gun ranges - one in Bangor and the other one in Gardiner. Four proposals were received to the RFP that was posted.

II. Evaluation Process

The evaluation team consisted of Jason Smith, David Foss and Andrew Moore meet with Sara Thopson the RFP Coordinator.

After receiving the proposal packets the RFP Coordinator sent the Acknowledgement and Disclosure form to all the team members. The RFP Coordinator also sent out the proposal packets (minus the Cost Proposal sections) to the evaluation team members. The evaluation team members and the RFP Coordinator met together to discuss the proposal packets.

III. Qualifications & Experience

The evaluation team determined that based on the packets submitted, all of the applicants were qualified. The team reviewed the past projects that each proposer listed noting any proposals that listed work on the military bases and/or if the proposals included any work on ranges similar to our ranges.

IV. Proposed Services

The evaluation team reviewed the services proposed in each packet received. The team was interested in the time frame in which the work would be completed, when the work would be scheduled, how the work would be done and what would be done with any waste materials at each site. Based on the information received from each vendor, the team discussed the strengths and weaknesses of each proposal and assigned a score to each packet.

V. Cost Proposal

The cost proposal was scored by the RFP Coordinator based on the formula in the RFP. The low bid was 103,688 received 25 points. Proposals for the range cleaning ranged from \$103,688 to 192,600.

VI. Conclusion

The evaluation team reviewed and scored all of the proposals received. They discussed the pros and cons of each proposal received and scored them based on the discussion about each proposal. Lead South LLC was awarded 80 points out of 100 points giving them the overall highest score.



STATE OF MAINE DEPARTMENT OF Defense, Veterans and Emergency Management

Brigadier General Diane L. Dunn, Commissioner and Adjutant General

July 10, 2024

Gary Chinn Best Technology Systems 12024 S Aero Drive Plainfield, Illinois 60585

SUBJECT: Notice of Conditional Contract Award under RFP # 202403075

Bangor and Gardiner Range Cleaning

Dear Mr. Chinn:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Defense, Veterans and Emergency Management for Bangor and Gardiner Range Cleaning. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract award to the following bidder:

Lead South LLC

The bidder listed above received the evaluation team's highest ranking. The Department will be contacting the aforementioned bidder soon to negotiate a contract. As provided in the RFP, the Notice of Conditional Contract Award is subject to execution of a written contract and, as a result, this Notice does NOT constitute the formation of a contract between the Department and the apparent successful vendor. The vendor shall not acquire any legal or equitable rights relative to the contract services until a contract containing terms and conditions acceptable to the Department is executed. The Department further reserves the right to cancel this Notice of Conditional Contract Award at any time prior to the execution of a written contract.

As stated in the RFP, following announcement of this award decision, all submissions in response to the RFP are considered public records available for public inspection pursuant to the State of Maine Freedom of Access Act (FOAA). 1 M.R.S. §§ 401 et seq.; 5 M.R.S. § 1825-B (6).

Page 1 of 3 rev. 3/5/2018

This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,

Sara Thompson, Procurement Manager

Sare Thompson

DVEM/Military Bureau

Page 2 of 3 rev. 3/5/2018

STATEMENT OF APPEAL RIGHTS

Any person aggrieved by an award decision may request an appeal hearing. The request must be made to the Director of the Bureau of General Services, in writing, within 15 days of notification of the contract award as provided in 5 M.R.S. § 1825-E (2) and the Rules of the Department of Administrative and Financial Services, Bureau of General Services, Division of Purchases, Chapter 120, § (2) (2).

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STATE OF MAINE DEPARTMENT OF Defense, Veterans and Emergency Management

Brigadier General Diane L. Dunn, Commissioner and Adjutant General

July 10, 2024

Mr. Richard Hoffman, Owner Lead South LLC 838 Concord Road Concord, GA 30206

SUBJECT: Notice of Conditional Contract Award under RFP # 202403075

Bangor and Gardiner Range Cleaning

Dear Mr. Hoffman:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Defense, Veterans and Emergency Management for Bangor and Gardiner Range Cleaning. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract award to the following bidder:

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Page 1 of 3 rev. 3/5/2018

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Sara Thompson, Procurement Manager

Sara Thompson

DVEM/Military Bureau

Page 2 of 3 rev. 3/5/2018

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STATE OF MAINE DEPARTMENT OF Defense, Veterans and Emergency Management

Brigadier General Diane L. Dunn, Commissioner and Adjutant General

July 10, 2024

Michael Burkett, Executive Vice President Metals Treatment Technologies, LLC 14045 W 66th Avenue Arvada, CO 80004

SUBJECT: Notice of Conditional Contract Award under RFP # 202403075

Bangor and Gardiner Range Cleaning

Dear Mr. Burkett:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Defense, Veterans and Emergency Management for Bangor and Gardiner Range Cleaning. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract award to the following bidder:

Lead South LLC

The bidder listed above received the evaluation team's highest ranking. The Department will be contacting the aforementioned bidder soon to negotiate a contract. As provided in the RFP, the Notice of Conditional Contract Award is subject to execution of a written contract and, as a result, this Notice does NOT constitute the formation of a contract between the Department and the apparent successful vendor. The vendor shall not acquire any legal or equitable rights relative to the contract services until a contract containing terms and conditions acceptable to the Department is executed. The Department further reserves the right to cancel this Notice of Conditional Contract Award at any time prior to the execution of a written contract.

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Page 1 of 3 rev. 3/5/2018

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Sincerely,

Sara Thompson, Procurement Manager

Sara Thompson

DVEM/Military Bureau

Page 2 of 3 rev. 3/5/2018

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STATE OF MAINE DEPARTMENT OF Defense, Veterans and Emergency Management

Brigadier General Diane L. Dunn, Commissioner and Adjutant General

July 10, 2024

Mr. Steve Savrides SAF ENG Associates, Inc. 16 Crape Myrtle Drive Holmdel, New Jersey 07733

SUBJECT: Notice of Conditional Contract Award under RFP # 202403075

Bangor and Gardiner Range Cleaning

Dear Mr. Savrides:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Defense, Veterans and Emergency Management for Bangor and Gardiner Range Cleaning. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract award to the following bidder:

Lead South LLC

The bidder listed above received the evaluation team's highest ranking. The Department will be contacting the aforementioned bidder soon to negotiate a contract. As provided in the RFP, the Notice of Conditional Contract Award is subject to execution of a written contract and, as a result, this Notice does NOT constitute the formation of a contract between the Department and the apparent successful vendor. The vendor shall not acquire any legal or equitable rights relative to the contract services until a contract containing terms and conditions acceptable to the Department is executed. The Department further reserves the right to cancel this Notice of Conditional Contract Award at any time prior to the execution of a written contract.

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Page 1 of 3 rev. 3/5/2018

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Sincerely,

Sara Thompson, Procurement Manager

Sara Thompson

DVEM/Military Bureau

Page 2 of 3 rev. 3/5/2018

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RFP#: 202403075

RFP TITLE: Bangor and Gardiner Range Cleaning

BIDDER: Best Technology Systems

DATE: June 6, 2024

SUMMARY PAGE

Department Name: Department of Defense, Veterans and Emergency Management

Name of RFP Coordinator: Sara Thompson

Names of Evaluators: Andrew Moore, Dave Foss & Jason Smith

Pass/Fail Criteria	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)		N/A
Scoring Sections	Points Availabl e	Points Awarde <u>d</u>
Section II. Organization Qualifications and Experience	30	10
Section III. Proposed Services	45	15
Section IV. Cost Proposal	25	17
<u>Total Points</u>	<u>100</u>	<u>42</u>

RFP#: 202403075

RFP TITLE: Bangor and Gardiner Range Cleaning

BIDDER: Best Technology Systems

DATE: June 6, 2024

EVALUATION OF SECTION II Organization Qualifications and Experience

	Points Availabl e	Points Awarde d
Section II. Organization Qualifications and Experience	30	10

Evaluation Team Comments:

- I. Overview of the Organization
 - 25 Years Experience.
 - Not much detail on what they do.
 - Would like to see more recent projects listed.
- II. Subcontractors
 - None listed.
- III. Organizational Chart
 - None
- IV. Litigation
 - None Listed
- V. Certificate of Insurances
 - Insurance certificate included in packet.

RFP#: 202403075

RFP TITLE: Bangor and Gardiner Range Cleaning

BIDDER: Best Technology Systems

DATE: June 6, 2024

EVALUATION OF SECTION III Proposed Services

	Points Availabl e	Points Awarde d
Section III. Proposed Services	45	15

Evaluation Team Comments:

The owner pays for the hazardous waste. Two-man crew will take 7 days – per site. Sign for acceptance of work. Vendor will remove rubberized granules 1/4/ inch or less. Will use vacuum to separate metals. Certificate of Authorization for InVeris Training Solutions, Inc of Suwanee, GA. Have been servicing military and police gun ranges.

RFP#: 202403075

RFP TITLE: Bangor and Gardiner Range Cleaning

BIDDER: Best Technology Systems

DATE: June 6, 2024

EVALUATION OF SECTION IV Cost Proposal

Lowest Submitted Cost Proposal	٤	Cost Proposal Being Scored	Х	Score Weight	=	Score
\$103,688.00	э	\$183,900.00	x	25 points	II	17

Evaluation Team Comments:

Cost was evaluated based on the formula in the RFP.

RFP#: 202403075

RFP TITLE: Bangor and Gardiner Range Cleaning

BIDDER: Lead South LLC **DATE:** June 6, 2024

SUMMARY PAGE

Department Name: Department of Defense, Veterans and Emergency Management

Name of RFP Coordinator: Sara Thompson

Names of Evaluators: Andrew Moore, Dave Foss & Jason Smith

Pass/Fail Criteria	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)		N/A
Scoring Sections	Points Availabl e	Points Awarde <u>d</u>
Section II. Organization Qualifications and Experience	30	20
Section III. Proposed Services	45	35
Section IV. Cost Proposal	25	25
<u>Total Points</u>	<u>100</u>	<u>80</u>

RFP#: 202403075

RFP TITLE: Bangor and Gardiner Range Cleaning

BIDDER: Lead South LLC **DATE:** June 6, 2024

EVALUATION OF SECTION II Organization Qualifications and Experience

	Points Availabl e	Points Awarde d
Section II. Organization Qualifications and Experience	30	20

Evaluation Team Comments:

- I. Overview of the Organization
 - Have worked on gun ranges for military and gun ranges DoD work
 - Experience with the traps that we have
 - Vet Owned
- II. Subcontractors
 - None listed.
- III. Organizational Chart
 - Not included.
- IV. Litigation
 - None listed
- V. Certificate of Insurances
 - Included certificate of insurance

RFP#: 202403075

RFP TITLE: Bangor and Gardiner Range Cleaning

BIDDER: Lead South LLC **DATE:** June 6, 2024

EVALUATION OF SECTION III Proposed Services

	Points Availabl e	Points Awarde d
Section III. Proposed Services	45	35

Evaluation Team Comments:

Will remove and replace rubber curtains. 60 days before they can start work. Have process to remove bullets. Range will take 7-14 days depending on saturation. Discuss cleaning process. Will use a licensed facility for laboratory testing. Will repair any damages that they cause. Have worked on the same model that we have. Will provide manifest and certificate of disposal for contaminated materials.

RFP#: 202403075

RFP TITLE: Bangor and Gardiner Range Cleaning

BIDDER: Lead South LLC **DATE:** June 6, 2024

EVALUATION OF SECTION IV Cost Proposal

Lowest Submitted Cost Proposal	5	Cost Proposal Being Scored	Х	Score Weight	=	Score
\$103,688.00	5	\$103,688.00	x	25 points		25

Evaluation Team Comments:

Cost was scored based on the formula in the RFP.

RFP#: 202403075

RFP TITLE: Bangor and Gardiner Range Cleaning

BIDDER: SAF ENG Associates, Inc.

DATE: June 6, 2024

SUMMARY PAGE

Department Name: Department of Defense, Veterans and Emergency Management

Name of RFP Coordinator: Sara Thompson

Names of Evaluators: Andrew Moore, Dave Foss & Jason Smith

Pass/Fail Criteria	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)	N/A	N/A
Scoring Sections	Points Availabl e	Points Awarde d
Section I. Organization Qualifications and Experience	30	25
Section II. Proposed Services	45	35
Section III. Cost Proposal	25	18
<u>Total Points</u>	<u>100</u>	<u>78</u>

RFP#: 202403075

RFP TITLE: Bangor and Gardiner Range Cleaning

BIDDER: SAF ENG Associates, Inc.

DATE: June 6, 2024

EVALUATION OF SECTION II Organization Qualifications and Experience

	Points Availabl e	Points Awarde d
Section II. Organization Qualifications and Experience	30	25

Evaluation Team Comments:

- I. Overview of the Organization
 - Have 33 years' experience.
 - Have done work for DoD have military & Federal experience
 - Have worked on gun ranges similar to ours

•

- II. Subcontractors
 - None
- III. Organizational Chart
 - Yes.
- IV. Litigation
 - None listed.

RFP#: 202403075

RFP TITLE: Bangor and Gardiner Range Cleaning

BIDDER: SAF ENG Associates, Inc.

DATE: June 6, 2024

EVALUATION OF SECTION III Proposed Services

	Points Availabl e	Points Awarde d
Section III. Proposed Services	45	35

Evaluation Team Comments:

Details listed didn't feel like fluff. 1-2 pallets of Gantex. The dates listed are dates that we can make work with our schedule. Metal value wasn't talked about much. Will be removing and replacing the curtains. Will leave excess rubber. Talked about the sampling lab, cleaning the surface and tubs with water. Lead will go to NJ or CT.

RFP#: 202403075

RFP TITLE: Bangor and Gardiner Range Cleaning

BIDDER: SAF ENG Associates, Inc.

DATE: June 6, 2024

EVALUATION OF SECTION IV Cost Proposal

Lowest Submitted Cost Proposal	٤	Cost Proposal Being Scored	Х	Score Weight	=	Score
\$103,688.00	э	\$171,291.00	x	25 points	II	18

Evaluation Team Comments:

Cost was scored based on the formula in the RFP.

RFP#: 202403075

RFP TITLE: Bangor and Gardiner Range Cleaning **BIDDER:** Metals Treatment Technologies, LLC (MT2)

DATE: June 6, 2024

SUMMARY PAGE

Department Name: Department of Defense, Veterans and Emergency Management

Name of RFP Coordinator: Sara Thompson

Names of Evaluators: Andrew Moore, Dave Foss & Jason Smith

Pass/Fail Criteria	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)	N/A	N/A
Scoring Sections	Points Availabl e	Points Awarde
Section II. Organization Qualifications and Experience	30	15
Section III. Proposed Services	45	25
Section IV. Cost Proposal		16
<u>Total Points</u>	<u>100</u>	<u>56</u>

RFP#: 202403075

RFP TITLE: Bangor and Gardiner Range Cleaning **BIDDER:** Metals Treatment Technologies, LLC (MT2)

DATE: June 6, 2024

EVALUATION OF SECTION II Organization Qualifications and Experience

	Points Availabl e	Points Awarde d
Section II. Organization Qualifications and Experience	30	15

Evaluation Team Comments:

- I. Overview of the Organization
 - Well written but a lot of fluff
 - Says they have worked for Embarrass but not specific on what they have done.
- II. Subcontractors
 - None listed.
- III. Organizational Chart
 - Yes.
- IV. Litigation
 - Litigation listed looks like was sub work and they are trying to settle

RFP#: 202403075

RFP TITLE: Bangor and Gardiner Range Cleaning **BIDDER:** Metals Treatment Technologies, LLC (MT2)

DATE: June 6, 2024

EVALUATION OF SECTION III Proposed Services

	Points Availabl e	Points Awarde d
Section III. Proposed Services	45	25

Evaluation Team Comments:

Have listed a 2-week lead time and 10 days at each site. Looks like a copy and paste from the RFP with a disclaimer from their lawyer. No military experience listed. Looks like mostly outside old dirt berms. Didn't see them talk about recycling or removal. Will the treatment method pass State rules and regulations? Talked a lot about protecting their employees.

RFP#: 202403075

RFP TITLE: Bangor and Gardiner Range Cleaning **BIDDER:** Metals Treatment Technologies, LLC (MT2)

DATE: June 6, 2024

EVALUATION OF SECTION IV Cost Proposal

Lowest Submitted Cost Proposal	5	Cost Proposal Being Scored	Х	Score Weight	=	Score
\$103,688.00	5	\$192,600.00	x	25 points		16

Evaluation Team Comments:

Cost was scored based on the formula in the RFP.

RFP#: 202403075

RFP TITLE: Bangor and Gardiner Range Cleaning

BIDDER NAME: Best Technology Systems

DATE: (6/5/24)

EVALUATOR NAME: Andrew Moore

EVALUATOR DEPARTMENT: Department of Defense, Veterans & Emergency

Management

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Individual Evaluator Comments:

I. Preliminary Information (File #1)

- 1. Proposal Cover Page.
 - Included in File #3.
- 2. Debarment, Performance and Non-Collusion Certificate.
 - Included in File #1.
- II. Organization Qualifications and Experience (File #2)
 - 1. Overview of Organization. Appendix C. Page 1.
 - Included first page of Appendix C. One paragraph description.
 - 1. Servicing bullet traps for 25 years.
 - 2. State all workers are lead-certified.
 - 3. State excellent record on military and policy projects.
 - 4. State only InVeris authorized maintenance company.
 - Appendix C. Page 2. Did not include list of three recent project descriptions.
 - 2. Subcontractors
 - Not included.
 - 3. Organizational Chart.
 - Not included.
 - 4. Litigation.
 - Not included.
 - Licensure / Certification.
 - Certificate of Authorization to work on InVeris bullet traps provided.
 Also provided is a letter from InVeris indicating they are the only factory authorized services and parts company. 2-separate files.
 - OSHA 40-HAZWOPER Certification. Not included.

RFP#: 202403075

RFP TITLE: Bangor and Gardiner Range Cleaning

BIDDER NAME: Best Technology Systems

DATE: (6/5/24)

EVALUATOR NAME: Andrew Moore

EVALUATOR DEPARTMENT: Department of Defense, Veterans & Emergency

Management

- OSHA Lead Exposure Training. Not included.
- EPA Lead-Safe Certified. Not included.
- 6. Certificate of Insurance.
 - Included. Up to \$3,000,000. Expires 7/1/24. Separate file.
- III. Proposed Services (File #3)
 - 1. Services to be Provided
 - Process to remove bullets.
 - 1. Vacuums to separate metal from rubber.
 - Process to minimize lead releases.
 - 1. Not noted.
 - Process to clean surfaces.
 - 1. HEPA vacuum under bullet trap, range floor and up 10 feet.
 - Facility recycling metal.
 - 1. Not included.
 - Process and facility to dispose of hazardous waste.
 - 1. Facility not included.
 - Package and waste for owner to dispose of as HW. Scope of Services to be Provided A.1.a.ix. requires contractor pay for disposal of haz waste. Assumes haz waste.
 - 3. Test pulverized rubber, PPE, supplies, etc for TCLP Lead and reactive hazardous waste.
 - 2. Implementation Work Plan
 - Bangor Start Date. Not included.
 - Bangor Complete Date. Not included.
 - Gardiner Start Date. Not included.
 - Gardiner Complete Date. Not included.
 - Method to calculate metal value. Not included.
 - Method to calculate haz waste cost estimate. Not included.
 - OSHA air monitoring.
 - Regulate area with tape and signs.
 - 2 man crew.
 - Remove all rubber granules and dispose of <1/4" size pieces.
 - Inspect trap, tighten bolts, provide report.
 - Top off granular rubber.
 - Coat rubber with fire retardant.

RFP#: 202403075

RFP TITLE: Bangor and Gardiner Range Cleaning

BIDDER NAME: Best Technology Systems

DATE: (6/5/24)

EVALUATOR NAME: Andrew Moore

EVALUATOR DEPARTMENT: Department of Defense, Veterans & Emergency

Management

• 7 days to complete both locations.

• Sign for acceptance of work.

• Final documentation package.

Included 7 files instead of 3 as required in RFP.

RFP#: 202403075

RFP TITLE: Bangor and Gardiner Range Cleaning

BIDDER NAME: Best Technology Systems

DATE: 6/5/2024

EVALUATOR NAME: Dave Foss

EVALUATOR DEPARTMENT: Department of Defense, Veterans & Emergency

Management

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Individual Evaluator Comments:

- I. Organization Qualifications and Experience
 - Overview of Organization
 - Not real detailed
 - Subcontractors
 - None Listed
 - Organizational Chart
 - No Organizational Chart Included
- II. Proposed Services
 - Services to be Provided.
 - Yes, pretty detailed.
 - Like flexibility work around use!
 - Didn't' see start times.
 - Like the 7-day one start to finish done time
 - Implementation Work Plan
 - Yes.

RFP#: 202403075

RFP TITLE: Bangor and Gardiner Range Cleaning

BIDDER NAME: Best Technology Systems

DATE: 6/5/2024

EVALUATOR NAME: Jason Smith

EVALUATOR DEPARTMENT: Department of Defense, Veterans & Emergency

Management

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Individual Evaluator Comments:

I. Organization Qualifications and Experience

- Overview of Organization
 - Long History of servicing bullet traps
 - Has history of working with the DoD
 - · Limited mention of contracts
- Subcontractors
 - None Listed
- Organizational Chart
- No Organizational Chart Included
- II. Proposed Services
 - Services to be Provided.
 - Yes
 - Implementation Work Plan
 - Yes.

RFP#: 202403075

RFP TITLE: Bangor and Gardiner Range Cleaning

BIDDER NAME: Lead South LLC

DATE: 6/5/24

EVALUATOR NAME: ANDREW MOORE

EVALUATOR DEPARTMENT: Department of Defense, Veterans & Emergency

Management

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Individual Evaluator Comments:

I. Preliminary Information (File #1)

- 1. Proposal Cover Page.
 - Included in File #1.
- 2. Debarment, Performance and Non-Collusion Certificate.
 - Included in File #1.
- II. Organization Qualifications and Experience (File #2). 8 pages.
 - 1. Overview of Organization
 - Page 1. Certified installer for InVeris.
 - Page 1. EPA LEAD Safe certified company.
 - Page 1. Currently servicing Army SOCOM indoor ranges.
 - Page 1. Serviced Philadelphia PD with same traps in 2023.
 - Page 2. US Army SOCOM InVeris LE7500 installation & servicing.
 - Page 2. Serviced Harvard PD LE7500.
 - Page 2. Grantex trap maintenance for 13 years on four ranges.
 - 2. Subcontractors
 - Not included.
 - 3. Organizational Chart.
 - Not included.
 - 4. Litigation.
 - Not included.
 - 5. Licensure / Certification.
 - 40-hour lead abatement supervisor certificate provided for two people.
 - CPR/ AED certificate provided.

RFP#: 202403075

RFP TITLE: Bangor and Gardiner Range Cleaning

BIDDER NAME: Lead South LLC

DATE: 6/5/24

EVALUATOR NAME: ANDREW MOORE

EVALUATOR DEPARTMENT: Department of Defense, Veterans & Emergency

Management

- OSHA 40-HAZWOPER Certification. Provided for one person.
- OSHA 30- hour construction training certificate provided for one person.
- OSHA Lead Exposure Training. Certificate not included.
- EPA Lead-Safe Certified. Certificate not included. Stated on page
- 6. Certificate of Insurance.
 - Included. Up to \$2,000,000. Expires 4/6/25
- III. Proposed Services (File #3). 2 pages.
 - 1. Services to be Provided
 - Process to remove bullets.
 - 1. Forced air blowers & centrifugal vacuum.
 - Process to minimize lead releases.
 - 1. Construct decontamination area.
 - Process to clean surfaces.
 - 1. HEPA vacuum & wipe down with lead solution.
 - Facility recycling metal.
 - SA Recycling or Double Win Metals, Malaysia. Certificate provided.
 - Process and facility to dispose of hazardous waste.
 - 1. ADCO Environmental Services.
 - 2. 1 cubic meter box.
 - 3. Samples sent to Microbac Laboratories
 - 4. Not included.
 - 5. Package and waste for owner to dispose of as HW.
 - 6. Test pulverized rubber, PPE, supplies, etc for TCLP Lead and reactive hazardous waste.
 - 2. Implementation Work Plan
 - Bangor Start Date. TBD. 60-day backlog.
 - Bangor Complete Date. Not included. 7-14 days to complete.
 - Gardiner Start Date. Not included. 7-14 days after start of Bangor.
 - Gardiner Complete Date. Not included. 7-14 days to complete.
 - Method to calculate metal value. Percentage of spot quote on LME.
 Percent not included

RFP #: 202403075

RFP TITLE: Bangor and Gardiner Range Cleaning

BIDDER NAME: Lead South LLC

DATE: 6/5/24

EVALUATOR NAME: ANDREW MOORE

EVALUATOR DEPARTMENT: Department of Defense, Veterans & Emergency

Management

• Method to calculate haz waste cost estimate. In house historical estimates. Estimates not included.

RFP#: 202403075

RFP TITLE: Bangor and Gardiner Range Cleaning

BIDDER NAME: Lead South LLC

DATE: 06/05/2024

EVALUATOR NAME: Dave Foss

EVALUATOR DEPARTMENT: Department of Defense, Veterans & Emergency

Management

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Individual Evaluator Comments:

- 1. Overview of Organization
 - Yes
 - Certified InVeris/Meggit Installer
 - Lead Abatement Certified Company (Lead Safe)
 - Currently working with the US Army SOCOM indoor ranges
- 2. Subcontractors
 - No Subs
- 3. Organizational Chart
 - No Chart
- II. Proposed Services
 - 1. Services to be Provided
 - Yes
 - 60 days back log before starting range
 - Will manually remove granulated rubber from projectiles using forced air blower methods and centrifugal vacuums
 - Decontamination area
 - Will remove & replace rubber curtains. Excess curtain will be left with MEARNG as attic stock and patch material.
 - Will repair any damage that they do during the process.
 - 2. Implementation Work Plan

RFP #: 202403075

RFP TITLE: Bangor and Gardiner Range Cleaning

BIDDER NAME: Lead South LLC

DATE: 06/05/2024

EVALUATOR NAME: Dave Foss

EVALUATOR DEPARTMENT: Department of Defense, Veterans & Emergency

Management

Yes

RFP#: 202403075

RFP TITLE: Bangor and Gardiner Range Cleaning

BIDDER NAME: Lead South LLC

DATE: 06/05/2024

EVALUATOR NAME: Jason Smith

EVALUATOR DEPARTMENT: Department of Defense, Veterans & Emergency

Management

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Individual Evaluator Comments:

- I. Organization Qualifications and Experience
 - 1. Overview of Organization
 - Yes
 - 2. Subcontractors
 - No Subs
 - 3. Organizational Chart
 - No Chart
- II. Proposed Services
 - 1. Services to be Provided
 - Yes
 - 7–10-day window per range pending on saturation
 - Will start Gardiner 1-2 weeks after Bangor.
 - 60 day back log for starting the range
 - 2. Implementation Work Plan
 - Yes

RFP #: 202403075

RFP TITLE: Bangor and Gardiner Range Cleaning

BIDDER NAME: Metals Treatment Technologies, LLC (MT2)

DATE: 6/5/24

EVALUATOR NAME: Andrew Moore

EVALUATOR DEPARTMENT: Department of Defense, Veterans & Emergency

Management

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Individual Evaluator Comments:

I. Preliminary Information (File #1)

- 1. Proposal Cover Page.
 - Included in File #1.
- 2. Debarment, Performance and Non-Collusion Certificate.
 - Included in File #1.
- II. Organization Qualifications and Experience (File #2)
 - 1. Overview of Organization
 - Included first page of Appendix C. One paragraph description.
 - 1. Servicing bullet traps for over 23 years.
 - 2. Completed over 3,000 range projects. Did not list number of InVeris traps.
 - 3. Provides range evaluation, consultation, design, construction, cleaning, remediation, recycling,
 - Nationwide services.
 - 5. Claims to maximize lead value and minimize hazardous waste.
 - Appendix C. Page 2 project descriptions. No military examples.
 - Project 1. Police berm work. 50 lanes with metal removal & recycling, trap inspection/ maintenance, berm restoration, hazardous waste disposal. Outside soil berm?
 - Project 2. Police range work. Soil and rubber berms. Lead removal and recycling. Range repairs & improvements. Outside berms?
 - 3. Project 3. Police range cleaning. Recover lead from rubber traps, clean.
 - 2. Subcontractors

RFP#: 202403075

RFP TITLE: Bangor and Gardiner Range Cleaning

BIDDER NAME: Metals Treatment Technologies, LLC (MT2)

DATE: 6/5/24

EVALUATOR NAME: Andrew Moore

EVALUATOR DEPARTMENT: Department of Defense, Veterans & Emergency

Management

- None to be used.
- 3. Organizational Chart.
 - Included. Ten employees. Descriptions for Program Manage, Project Manager, and Site Supervisor
- 4. Litigation.
 - One. Subcontractor not paid enough for services. Not settled.
- 5. Licensure / Certification.
 - OSHA 40-HAZWOPER Certification. Not included.
 - EPA Lead-Safe Certified. Included for company.
 - 8-hour HAZWOPER Supervisor. 2 people.
 - OSHA Lead Awareness Training. 2 people.
- 6. Certificate of Insurance.
 - Included. Up to \$8,000,000. Expires 10/1/24
- III. Proposed Services (File #3)
 - 1. Services to be Provided. Very generic with the following steps.
 - Health and Safety Plan.
 - Health and Safety Briefings. Daily.
 - Coordination of Work Trades.
 - Emergency Procedures. Posted at job site.
 - Utilities. Establish temporary power. Seal storm drains.
 - Respiratory Protection Plan. Follow OSHA.
 - Air Monitoring. Part of site specific HASP.
 - Environmental Protection.
 - Equipment Operation and Management.
 - Protection of Natural Resources. No removal of trees, air monitoring, daily equipment inspections, drains plugged.
 - Mobilization. Use PPE & showers.
 - Site Preparation. Zones & signage.
 - Decontamination System Area. 2 stage for all workers.
 - On-Site Wate Management. Lined & covered rolloff. Provide own MSW dumpster?
 - RCRA Hazardous Waste Management and Disposal. Follow rules.
 - Final Cleanup.

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• Process to remove bullets.

RFP#: 202403075

RFP TITLE: Bangor and Gardiner Range Cleaning

BIDDER NAME: Metals Treatment Technologies, LLC (MT2)

DATE: 6/5/24

EVALUATOR NAME: Andrew Moore

EVALUATOR DEPARTMENT: Department of Defense, Veterans & Emergency

Management

- 1. Not included. Utilize MT2 determined methods. Proprietary for soil. No process for rubber noted.
- Process to minimize lead releases.
 - 1. Decontamination area for employees.
- Process to clean surfaces. Not noted. Copy and paste from RFP.
- Facility recycling metal.
 - 1. Not included.
 - Options for metal pricing. Legit with contracting?
- Process and facility to dispose of hazardous waste.
 - 5-point composite sample. Pace Analytical, Mt. Juliet, TN. TCLP Lead. File 2 treatment with Ecobond is optional, not priced. File 3 includes treatment of waste to reduce haz waste with Ecobond. Paint? Legit with MEDEP?
 - 2. Follow rules.
 - 3. Facility not included.
- 2. Implementation Work Plan
 - Bangor Start Date. Not included. Complete by 10/31/24 with mutual date with MEARNG. Two-week notice.
 - Bangor Complete Date. Up to 10-day.
 - Gardiner Start Date. Complete by 10/31/24 with mutual date with MEARNG. Two-week notice.
 - Gardiner Complete Date. Up to 10-days.
 - Method to calculate metal value. Not included.
 - Method to calculate haz waste cost estimate. Not included.

RFP#: 202403075

RFP TITLE: Bangor and Gardiner Range Cleaning

BIDDER NAME: Metals Treatment Technologies, LLC (MT2)

DATE: June 5, 2024

EVALUATOR NAME: Jason Smith

EVALUATOR DEPARTMENT: Department of Defense, Veterans & Emergency

Management

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Individual Evaluator Comments:

- 1. Overview of Organization
 - Yes
 - Extensive History of cleaning traps
 - Has worked on this type of trap before.
 - Has seen litigation in the past, however, did not seem detrimental to the company and dealt primarily with subcontractors.
- 2. Subcontractors
 - No
- 3. Organizational Char
 - Yes.
- II. Proposed Services
 - 1. Services to be Provided.
 - Will leave access rubber for MEARNG.
 - Cleans '5 in front and behind range trap.
 - Will remediate all problems is cr4eated by MT2 on site.
 - Guarantees work plan in service obligation.
 - Lose 10 days per range.
 - 2. Implementation Work Plan
 - Yes
 - Didn't specify start date, however, can start 2 week of agreement with MEARNG

RFP#: 202403075

RFP TITLE: Bangor and Gardiner Range Cleaning

BIDDER NAME: Metals Treatment Technologies, LLC (MT2)

DATE: June 5, 2024

EVALUATOR NAME: Dave Foss

EVALUATOR DEPARTMENT: Department of Defense, Veterans & Emergency

Management

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Individual Evaluator Comments:

- 1. Overview of Organization
 - Yes
 - 23 Years Experience
 - Recovery of bullets/bullet fragments from bullet trap
- 2. Subcontractors
 - No
- 3. Organizational Char
 - Yes, very detailed.
- II. Proposed Services
 - 1. Services to be Provided.
 - Verv detailed liked.
 - Liked the 2 weeks start time.
 - 2. Implementation Work Plan
 - Yes

RFP #: 202403075

RFP TITLE: Bangor and Gardiner Range Cleaning

BIDDER NAME: SAF ENG Associates, Inc.

DATE: 6/5/24

EVALUATOR NAME: Andrew Moore

EVALUATOR DEPARTMENT: Department of Defense, Veterans & Emergency

Management

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Individual Evaluator Comments:

I. Preliminary Information (File #1)

- 1. Proposal Cover Page.
 - Included in File #1.
- 2. Debarment, Performance and Non-Collusion Certificate.
 - Included in File #1.
- II. Organization Qualifications and Experience (File #2)
 - 1. Overview of Organization. Page 1.
 - Appendix C. Page 1.
 - 1. In service since 1991.
 - Serviced 24 InVeris bullet traps.
 - 3. 500-1,000 lbs metal per lane.
 - 4. < ½ drum of haz waste per lane. < 1% by weight.
 - 5. Clients include DOD, state and local law enforcement.
 - Appendix C. Page 2. Project Descriptions.
 - 1. Project 1. Navy. 10 rubber bullet trap and 10 metal trap cleaning and servicing.
 - Project 2. DHS. Quarterly cleaning & maintenance of 26 lanes.
 - 3. Project 3. Army. Provides quarterly HVAC and annual metal removal of 41 GranTraps.
 - 2. Subcontractors
 - None will be used.
 - Organizational Chart.
 - Included. 10 employees. 3 field supervisors. 6 field staff. 1 admin.
 - 4. Litigation.
 - Not included.

RFP#: 202403075

RFP TITLE: Bangor and Gardiner Range Cleaning

BIDDER NAME: SAF ENG Associates, Inc.

DATE: 6/5/24

EVALUATOR NAME: Andrew Moore

EVALUATOR DEPARTMENT: Department of Defense, Veterans & Emergency

Management

- 5. Licensure / Certification.
 - Air Force environmental and safety training records for 1 employee.
 - OSHA 40-HAZWOPER Certification. Not included.
 - OSHA Lead Exposure Training. Not included.
 - EPA Lead-Safe Certified. Not included.
- 6. Certificate of Insurance.
 - Included. Up to \$4,000,000. Expires 4/10/25
- III. Proposed Services (File #3)
 - 1. Services to be Provided
 - Process to remove bullets.
 - 1. Shovel or power equipment. Tubs with water.
 - Process to minimize lead releases.
 - 1. Tubs with water.
 - Process to clean surfaces.
 - 1. Lead solvent wet wipe hoppers.
 - Facility recycling metal.
 - 1. Winco in Moosup, CT. Or Mazza in Tinton Falls, NJ. Wiil report quantity & value.
 - Process and facility to dispose of hazardous waste.
 - Franks Vacuum Truck & Waste Management, Niagara Falls, NY.
 - 2. Sampling by Paradigm Labs, Rochester, NY.

•

- 2. Implementation Work Plan
 - Bangor Start Date. 26 August.
 - Bangor Complete Date. 16 September.
 - Gardiner Start Date. 7 October.
 - Gardiner Complete Date. 23 October.
 - Method to calculate metal value. Not included. Noted using MEARNG numbers.
 - Method to calculate haz waste cost estimate. Not included. Noted using past experience.
 - Remove & replace rubber curtains.
 - 1-2 pallets Grantex required.
 - Decontamination zone for employees at end of shift.

RFP #: 202403075

RFP TITLE: Bangor and Gardiner Range Cleaning

BIDDER NAME: SAF ENG Associates, Inc.

DATE: 6/5/24

EVALUATOR NAME: Andrew Moore

EVALUATOR DEPARTMENT: Department of Defense, Veterans & Emergency

Management

• PPE suits, gloves, masks used.

RFP#: 202403075

RFP TITLE: Bangor and Gardiner Range Cleaning

BIDDER NAME: SAF ENG Associates, Inc.

DATE: June 5, 2024

EVALUATOR NAME: Dave Foss

EVALUATOR DEPARTMENT: Department of Defense, Veterans & Emergency

Management

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Individual Evaluator Comments:

- 1. Overview of Organization
 - Yes, looks like they have done many of these bullet traps a plus.
 - In business since 1991
 - Have serviced Inveris/Meggitt Gran Trap bullet traps
 - Have worked with DOD, Homeland Security-FPS and other various state and local law enforcement agencies
- 2. Subcontractors
 - Yes for disposal of lead none for any other
- 3. Organizational Chart
 - Yes
- II. Proposed Services
 - 1. Services to be Provided
 - Yes. detailed.
 - Estimated granular low? To me
 - 2. Implementation Work Plan
 - Not a great start time

RFP#: 202403075

RFP TITLE: Bangor and Gardiner Range Cleaning

BIDDER NAME: SAF ENG Associates, Inc.

DATE: June 5, 2024

EVALUATOR NAME: Jason Smith

EVALUATOR DEPARTMENT: Department of Defense, Veterans & Emergency

Management

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Individual Evaluator Comments:

- 1. Overview of Organization
 - Yes.
 - Has worked on these traps before.
- 2. Subcontractors
 - No subcontractors.
 - Will use outside companies to help with clearing and transporting hazardous waste.
- 3. Organizational Chart
 - Yes
- II. Proposed Services
 - 1. Services to be Provided.
 - End of time period needed for lead remediation, loose two weeks per range.
 - 2. Implementation Work Plan Yes.



Brigadier General Diane L. Dunn, Commissioner & Adjutant General

AGREEMENT AND DISCLOSURE STATEMENT RFP #: 202403075

RFP TITLE: Bangor and Gardiner Range Cleaning

I, (print name at right) Sara Thompson accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Defense, Veterans and Emergency Management. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this RFP nor have I submitted a letter of support or similar endorsement.

I understand and agree that the evaluation process is to be conducted in an impartial manner without bias or prejudice. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disqualified from participation in the evaluation process.

I agree to hold confidential all information related to the contents of Requests for Proposals presented during the review process until such time as the Department formally releases the award decision notices for public distribution.

Signature		Date	
Sara	Thomsoon	06/01/2004	



Brigadier General Diane L. Dunn, Commissioner & Adjutant General

AGREEMENT AND DISCLOSURE STATEMENT RFP #: 202403075

RFP TITLE: Bangor and Gardiner Range Cleaning
I, (print name at right)

DO.	wid ross	ac	cept the offer
to become a member of the R Maine Department of Defense terms set forth in this agreeme in connection with a bidder wh	e, Veterans and Emergency ent AND hereby disclose an	Management. I do hereb ny affiliation or relationship	y accept the
Neither I nor any member of rindirect, in the bidders whose limited to: current or former or membership; current or forme contractual relationship with the relationship to a bidder's officienterest (personal relationship)	proposals I will be reviewing wnership in the bidder's core employment with the bidder (example: paid colial which could reasonably be	 g. "Interest" may include, mpany; current or former ler; current or former pers onsultant); and/or current of the construed to constitute 	but is not Board onal or former a conflict of
I have not advised, consulted submitted in response to this endorsement.			
I understand and agree that the without bias or prejudice. In the are no circumstances that wounderstand that in the event a whether I should be disqualification.	nis regard, I hereby certify th uld reasonably support a go a good faith charge of bias is	hat, to the best of my kno bood faith charge of bias. I s made, it will rest with m	wledge, there I further
I agree to hold confidential Proposals presented during formally releases the award	the review process until	such time as the Depar	ts for tment
Signature		6 Jone 2	24



Brigadier General Diane L. Dunn, Commissioner & Adjutant General

AGREEMENT AND DISCLOSURE STATEMENT RFP #: 202403075

RFP TITLE: Bangor and Gardiner Range Cleaning

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to become a member of the Req	uest for Proposals (RF	P) Evaluation Team for the State of
Maine Department of Defense, V	eterans and Emergen	cy Management. I do hereby accept the
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Signature DG TVN 2024

Date



Brigadier General Diane L. Dunn, Commissioner & Adjutant General

AGREEMENT AND DISCLOSURE STATEMENT RFP #: 202403075

RFP TITLE: Bangor and Gardiner Range Cleaning

I, (print name at right) Andrew Moore	
a	ccept the offer
to become a member of the Request for Proposals (RFP) Evaluation Team for the Maine Department of Defense, Veterans and Emergency Management. I do here terms set forth in this agreement AND hereby disclose any affiliation or relationsh in connection with a bidder who has submitted a proposal to this RFP.	by accept the

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

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Styln	num	6/6/24	
Signature		Date	