

Award Justification Statement

RFP# 202405103

Galaxy and Elk Access Control Systems Repair & Maintenance for MEARNG Statewide

I. Summary

Through RFP# 202405103, Galaxy and Elk Access Control Systems Repair & Maintenance for MEARNG Statewide, one bidder responded: LoCurrent Systems, LLC. Through the RFP evaluation process LoCurrent Systems, LLC, was evaluated and it was determined that they did meet all the requirements as well as provided a scope of work that met the requirements, therefore they will provide the best value to the State of Maine.

II. Evaluation Process

The RFP process with team consensus scoring was laid out prior to the RFP going out to bid, as was the evaluation team members. The team was comprised of State employees who were a cross section of qualifications and expertise. Though there was only 1 bid received the team did meet to review the proposal and did agree that the proposal met the RFP expectations.

III. Qualifications & Experience

- LoCurrent Systems, LLC is one of only 3 known nationwide vendors who are certified in the Elk and Galaxy Systems. (One other is in Montana and the final is in the Southwest)
- They have held this contract in past years, last year the contract was not offered.
- Most of their employees, including their installers, are qualified and certified in both Elk and Galaxy systems.

IV. Proposed Services

- LoCurrent will provide personnel to perform services on the Elk and Galaxy Systems at MEARNG locations statewide, as called upon by the SOM – DVEM Program Coordinator to include:
 1. Trouble shooting
 2. Routine maintenance
 3. Scheduled repairs
 4. Emergency repairs
- LoCurrent Systems is a full-line, certified distributor of all products and equipment mentioned within the Scope of Work and has recently been recertified with the ARNG-IES ESS Program in Little Rock, Arkansas in the installation of ELK IDS via the 964-ARNG-CFMO-110 Certification Course.
- LoCurrent is also Galaxy Systems and Veridt Inc. full-line Dealers for the past 13 years with Certifications in CAC Deployment Training and Technical Training. In addition to their certifications, they also have (2) personnel that currently hold valid DoD CAC Credentials.
- Services under this Contract shall include Site Surveys when required, Design by their subject-matter experts, written suggested SOWs and Budgetary Breakdowns.

V. Cost Proposal

- The following cost proposal was reviewed and determined to be extremely reasonable. The contract is a Not To Exceed – Time and Material Contract.

Proposed Hourly Rate Cost:	\$ 80.00
Proposed Hourly Rate Travel Cost:	\$ 50.00
Proposed Nightly Lodging Cost:	\$ 190.00
Parts % Mark Up	20%

VI. Conclusion

While LoCurrent Systems LLC was the only bidder they are more than qualified for the work proposed in the RFP Scope. The strengths of LoCurrent Systems, LLC include a strong organization with relevant experience, including Maine's specific system, and a competitive cost proposal. The Evaluation Team determined the proposal submitted by LoCurrent Systems, LLC did represent the best value to the State of Maine.



STATE OF MAINE

Janet T. Mills
Governor

**Department of Defense, Veterans & Emergency
Management – *Military Bureau***

**Brigadier General
Diane L. Dunn
Commissioner & Adjutant General**

Antonietta LoRusso, Managing Member
LoCurrent Systems, LLC
3522 County Highway 11
Cooperstown, NY 13326

Date 11 July 2024

SUBJECT: Notice of Conditional Contract Award under RFP #202405103, Galaxy and Elk Access Control Systems Repair & Maintenance for MEARNG Statewide

Dear Antonietta LoRusso,

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Defense, Veterans and Emergency Management for Galaxy and Elk Access Control Systems Repair & Maintenance for MEARNG Statewide. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract award to the following bidder:

- LoCurrent Systems, LLC

The bidder listed above received the evaluation team's highest ranking. The Department will be contacting the aforementioned bidder soon to negotiate a contract. As provided in the RFP, the Notice of Conditional Contract Award is subject to execution of a written contract and, as a result, this Notice does NOT constitute the formation of a contract between the Department and the apparent successful vendor. The vendor shall not acquire any legal or equitable rights relative to the contract services until a contract containing terms and conditions acceptable to the Department is executed. The Department further reserves the right to cancel this Notice of Conditional Contract Award at any time prior to the execution of a written contract.

As stated in the RFP, following announcement of this award decision, all submissions in response to the RFP are considered public records available for public inspection pursuant to the State of Maine Freedom of Access Act (FOAA). 1 M.R.S. §§ 401 et seq.; 5 M.R.S. § 1825-B (6).

This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,

A handwritten signature in black ink, appearing to read 'Tanya L. Schaub', written in a cursive style.

Tanya L. Schaub, Contract Grant Specialist

Tanya.L.Schaub@Maine.gov

207-430-5664

DVEM

194 Winthrop St – Military Bureau

Augusta, ME 04330

STATEMENT OF APPEAL RIGHTS

Any person aggrieved by an award decision may request an appeal hearing. The request must be made to the Director of the Bureau of General Services, in writing, within 15 days of notification of the contract award as provided in 5 M.R.S. § 1825-E (2) and the Rules of the Department of Administrative and Financial Services, Bureau of General Services, Division of Purchases, Chapter 120, § (2) (2).

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202405103

RFP TITLE: Galaxy & Elk Access Control Systems Repair & Maintenance for MEARNG
Statewide

BIDDER: LoCurrent Systems, LLC

DATE: 1 July 2024

SUMMARY PAGE

Department Name: Department of Defense, Veterans & Emergency Management – Military
Bureau

Name of RFP Coordinator: Tanya L. Schaub

Names of Evaluators: Kenneth Merrifield, Randy Bean and Kasey Smith

Bids: Note only 1 bidder responded to the RFP, hence there is no scoring shown below.

<u>Pass/Fail Criteria</u>	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)	X	
• CAC or Security Clearance	X	
• Certification of ELK M1Gold from ARNG-IES EES IDS (964-CFMO-110)	X	
<u>Scoring Sections</u>	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	30	N/A
Section III. Proposed Services	30	N/A
Section IV. Cost Proposal	40	N/A
<u>Total Points</u>	<u>100</u>	NA

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DATE: 1 July 2024

**OVERVIEW OF SECTION I
Preliminary Information**

Section I. Preliminary Information

Evaluation Team Comments:

- They are one of “maybe” 5 companies that can even do this work in the US.
- Most of their personnel are certified, not just one or two, so they have a number of resources.

**STATE OF MAINE
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**EVALUATION OF SECTION II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	30	N/A

Evaluation Team Comments:

- I. Overview of the Organization
 - Certifications and Company structure will support this CT well
 - Covered everything that we would need them to work on. They attend same training as our personnel do.
- II. Subcontractors
 - None to be used
- III. Organizational Chart
 - Provided
- IV. Litigation
 - No current litigation
- V. Certificate of Insurances
 - Provided for review

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

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**EVALUATION OF SECTION III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services	30	N/A

Evaluation Team Comments:

- Their proposed services meet all the situations we would require.
- The vendor is certified on all of our vault security services.
 - They do have some certifications that expire in first quarter of 2025, they will need to update us with the updated certs after course completion.
- References all meet “Big Army” Specifications
- The vendor is qualified in both Elk and Galaxy Installations.
- Closest and Fastest response time of all the US vendors who are certified.

**STATE OF MAINE
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**EVALUATION OF SECTION IV
Cost Proposal**

Lowest Submitted Cost Proposal	>	Cost Proposal Being Scored	x	Score Weight	=	Score
	>		x	40 points	=	N/A

Evaluation Team Comments:

Bidder's Organization Name:	LoCurrent Systems, LLC
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Proposed Hourly Rate Cost:	\$ 80.00
Proposed Hourly Rate Travel Cost:	\$ 50.00
Proposed Nightly Lodging Cost:	\$ 190.00
Parts % Mark Up	20%

- The proposed hourly rates are very reasonable, for this technology heavy type of work.



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EMERGENCY MANAGEMENT – *Military Bureau*

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AGREEMENT AND DISCLOSURE STATEMENT
RFP #: 202405103

RFP TITLE: **Galaxy and Elk Access Control Systems Repair & Maintenance for MEARNG
Statewide**

I, (print name at right) Tanya L. Schaub accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Defense, Veterans and Emergency Management – Military Bureau. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this RFP nor have I submitted a letter of support or similar endorsement.

I understand and agree that the evaluation process is to be conducted in an impartial manner without bias or prejudice. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disqualified from participation in the evaluation process.

I agree to hold confidential all information related to the contents of Requests for Proposals presented during the review process until such time as the Department formally releases the award decision notices for public distribution.

Tanya L. Schaub
Signature

7/1/24
Date



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AGREEMENT AND DISCLOSURE STATEMENT
RFP #: 202405103

RFP TITLE: **Galaxy and Elk Access Control Systems Repair & Maintenance for MEARNG
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I, Randy Bean accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Defense, Veterans and Emergency Management – Military Bureau. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

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Signature

7-1-24

Date



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AGREEMENT AND DISCLOSURE STATEMENT

RFP #: 202405103

**RFP TITLE: Galaxy and Elk Access Control Systems Repair & Maintenance for MEARNG
Statewide**

I, (print name at right)

Kenneth R. Merrifield

accept the offer

to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Defense, Veterans and Emergency Management – Military Bureau. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

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Kenneth Merrifield
Signature

July 2024
Date



STATE OF MAINE
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EMERGENCY MANAGEMENT – *Military Bureau*

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AGREEMENT AND DISCLOSURE STATEMENT

RFP #: 202405103

**RFP TITLE: Galaxy and Elk Access Control Systems Repair & Maintenance for MEARNG
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I, (print name at right) Kasey Smith accept the offer

to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Defense, Veterans and Emergency Management – Military Bureau. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

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I agree to hold confidential all information related to the contents of Requests for Proposals presented during the review process until such time as the Department formally releases the award decision notices for public distribution.

Kasey Smith
Signature

6/27/24
Date