

Department of Economic and Community Development

Domestic Trade Grants—Round Two—July 2024

ALM Ortho, Inc. — ALM Ortho Trade Grant — **\$100,000** — Cumberland County

Alternative Manufacturing Inc — Aerospace/Defense Market Penetration Phase 1 — **\$51,000** — Kennebec County

American Roots — Expanding Resale Business Line — **\$100,000** — Cumberland County

American Unagi — American Unagi Sales and Marketing US Trade Show Tour — **\$78,350** — Knox County

Atlantic Sea Farms — Expanding Retail Market for Maine Farmed Seaweed — **\$75,000** — York County

Blue Ox Malthouse — Expanded National Malt Sales — **\$50,000** — Androscoggin County

Bootleg Jerky — Market & Trade Expansion — **\$25,000** — Washington County

Coffee Hound Coffee Co. — Coffee Hound's coffee and ready to drink (RTD) beverage line expansion throughout Maine — **\$50,000** — Penobscot County

Crooked Face Creamery — eCommerce Upgrade — **\$23,900** — Somerset County

Dailey Woodworking — 2024 Trade Shows — **\$16,150** — Franklin County

Discover Downtown Westbrook — Westbrook World Markets — **\$100,000** — Cumberland County

Dooryard — Expanding Modular Home Sales Throughout New England Using a Comprehensive, Multi-Segment Marketing Approach — **\$100,000** — Oxford County

Fresh Pickins Farm LLC — Local Seeds to Domestic Sales — **\$50,000** — Cumberland County

Grain Surfboards — Grain Surfboards: B2B Activation Program — **\$45,000** — York County

Graze — Graze Maine Juice Tour 2024 — **\$22,000** — Waldo County

Guided Makers LLC — Driving sales and growth nationwide through increased marketing (industry memberships, email, online, trade shows) and PR. — **\$25,000** — Cumberland County

Harvesting Good — Market Expansion into the USDA Market — **\$48,500** — Cumberland County

Pen & Cob Farm — Growth of Pen and Cob Farm Sales — **\$25,000** — Washington County

Kennebec River Biosciences, Inc — Expanding Maine's Leadership in Tackling the U.S. Seafood Trade Deficit through Aquaculture Health and Sustainability — **\$72,300** — Sagadahoc County

Local Goods Gathered — Expand Sales for Maine Cheese in New England — **\$25,000** — Cumberland County

Lukes Seafood LLC — Driving Revenue and Reaching New Markets with Enhanced Customer Data in the Wake of Post-Covid Cultural Change — **\$250,000** — York County

Maine & Co. — Revitalizing Maine's Forestry Industry: A forest bioproducts technology promotion & partnership — **\$100,000** — Cumberland County

Maine Coast Fishermen's Association — Sales Channel Development for Maine Groundfish — **\$50,000** — Cumberland County

Maine Community Power — Cooperative Community Solar Customer Acquisition — **\$98,000** — Piscataquis County

Maine Dayboat Scallops Inc. — Maine Dayboat Scallops Take the Southeast By Storm — **\$43,650** — Sagadahoc County

Maine Federation of Farmers' Markets — Winter Farmers' Markets of Maine Promotion Campaign — **\$98,350** — Cumberland County

Maine Fly Company — Maine Fly Company Growth — **\$50,000** — Cumberland County

Maine Outdoor Brands — Maine Outdoor Brand Marketing Collaborative — **\$100,000** — Cumberland County

Maine Pellet Fuels Association — Expanding Markets for Maine-Made Wood Pellets — **\$100,000** — Cumberland County

Maine State Chamber of Commerce — Multicultural Seafood Promotion - Lowell, Massachusetts — **\$100,000** — Kennebec County

Marin Skincare — Marin DTC & Retail Marketing Growth — **\$49,800** — Cumberland County

Montalvo Corporation — Montalvo Domestic Sales Growth Initiative — **\$65,450** — Cumberland County

NC Hunt Inc — NC Hunt Digital Marketing Campaign — **\$100,000** — Lincoln County

Paramount Planet Product LLC — Develop and Commercialize Ocean-Friendly Packaging Solutions (P3RD.EARTH) — **\$50,000** — Penobscot County

Planet Naskeag LLC — Growing with Maine — **\$25,000** — Hancock County

Professional Logging Contractors — Improving Online Infrastructure and Marketing — **\$50,000** — Kennebec County

Rancourt & Company Shoecrafters Inc — Domestic Expansion Initiative — **\$70,000** — Androscoggin County

Raye's Mustard — New Market Opportunity- Mustard Packets! — **\$50,000** — Washington County

Rogue Industries — National Sales Channel Customer Expansion Project — **\$71,100** — Cumberland County

Spark Bagel — Expanded Sales of Maine Grown Grains in the Maine and New England Marketplace with Spark Bagel — **\$17,500** — Waldo County

The Good Crust — Increase B2C Sales By 70% — **\$75,000** — Somerset County

Timber Wolves — Timberwolves BBQ E-Commerce Website and Online Marketing — **\$50,000** — Aroostook County

TimberHP — 2024 Trade Show Season — **\$100,000** — Somerset County

Truehly Sweet — Growing Backriver Blends Production for Increased Sales — **\$25,000** — Sagadahoc County

Wandering Goat LLC — Social media marketing campaign for Millennial and Gen Z customers — **\$49,100** — Knox County

West Maquoit LLC — West Maquoit Market Expansion 2024 — **\$25,000** — Cumberland