

LD 1555 (w technical amendments) State to Operate Liquor Wholesale Business and Contract for Services - Revenue Bonds for \$183.5 Million Hospital Settlement Payment

Thousands of \$'s

	FY15	FY16	FY17	FY18	FY19	FY20	FY21	FY22	FY23	FY24	
Gross Sales (Projected - Prior to "Investments" - 2% annual growth)	\$145,000.0	\$147,900.0	\$150,858.0	\$153,875.2	\$156,952.7	\$160,091.7	\$163,293.6	\$166,559.4	\$169,890.6	\$173,288.4	
Price Reduction and Agent Discount	(\$14,000.0)	(\$12,500.0)	(\$12,500.0)	(\$12,500.0)	(\$12,500.0)	(\$12,500.0)	(\$12,500.0)	(\$12,500.0)	(\$12,500.0)	(\$12,500.0)	
Cases Recovered (in Thousands)	70.0	150.0	200.0	202.5	205.0	207.5	210.0	212.5	215.0	217.5	
Sales Recovered	\$0.135 per case	\$9,450.0	\$20,250.0	\$27,000.0	\$27,337.5	\$27,675.0	\$28,012.5	\$28,350.0	\$28,687.5	\$29,025.0	\$29,362.5
Gross Sales - Net of "Investments" (Projected)	\$140,450.0	\$155,650.0	\$165,358.0	\$168,712.7	\$172,127.7	\$175,604.2	\$179,143.6	\$182,746.9	\$186,415.6	\$190,150.9	
Costs of Goods Sold (61% of Original Gross Sales)	(\$88,450.0)	(\$90,219.0)	(\$92,023.4)	(\$93,863.8)	(\$95,741.1)	(\$97,655.9)	(\$99,609.1)	(\$101,601.2)	(\$103,633.3)	(\$105,705.9)	
Additional COGS with Recovered Cases (61% of Recovered Sales)	(\$5,764.5)	(\$12,352.5)	(\$16,470.0)	(\$16,675.9)	(\$16,881.8)	(\$17,087.6)	(\$17,293.5)	(\$17,499.4)	(\$17,705.3)	(\$17,911.1)	
Costs of Goods Sold - After Recovery	(\$94,214.5)	(\$102,571.5)	(\$108,493.4)	(\$110,539.7)	(\$112,622.9)	(\$114,743.6)	(\$116,902.6)	(\$119,100.6)	(\$121,338.5)	(\$123,617.1)	
Gross Profit (GP)	\$46,235.5	\$53,078.5	\$56,864.6	\$58,172.9	\$59,504.8	\$60,860.6	\$62,241.0	\$63,646.3	\$65,077.1	\$66,533.9	
Alcoholic Beverages Fund - Personal Services	(\$210.462)	(\$211.5)	(\$212.5)	(\$213.6)	(\$214.6)	(\$215.6)	(\$216.6)	(\$217.7)	(\$218.7)	(\$219.7)	
Alcoholic Beverages Fund - All Other	(\$1,000.0)	(\$1,000.0)	(\$1,000.0)	(\$1,000.0)	(\$1,000.0)	(\$1,000.0)	(\$1,000.0)	(\$1,000.0)	(\$1,000.0)	(\$1,000.0)	
Other Operating Costs (Fixed % - Assumed to be 7.5%)	(\$10,533.8)	(\$11,673.8)	(\$12,401.9)	(\$12,653.4)	(\$12,909.6)	(\$13,170.3)	(\$13,435.8)	(\$13,706.0)	(\$13,981.2)	(\$14,261.3)	
Operating Profit (OP)	\$34,491.3	\$40,193.3	\$43,250.2	\$44,305.9	\$45,380.6	\$46,474.7	\$47,588.6	\$48,722.6	\$49,877.2	\$51,052.8	

Revenue - Liquor Operation Revenue Fund - Maine Municipal Bond Bank	\$34,491.3	\$40,193.3	\$43,250.2	\$44,305.9	\$45,380.6	\$46,474.7	\$47,588.6	\$48,722.6	\$49,877.2	\$51,052.8	
State Revenue Bond Reserve and Borrowing Costs:											
Fixed Loan Payment	Principal \$183,500.0	(\$22,149.0)	(\$24,837.5)	(\$24,834.1)	(\$24,836.2)	(\$24,834.4)	(\$24,834.3)	(\$24,835.0)	(\$24,835.6)	(\$24,837.0)	(\$3,474.8)
Borrowing Costs (Total Debt Service Payments - Proceeds)	\$40,807.9										
* Actual Amount of Revenue Bonds Issues (par value) would be roughly \$217 million plus after financing debt service reserve, capitalized interest and costs of issuance.											
Net Revenue After Loan Payments	\$12,342.3	\$15,355.8	\$18,416.2	\$19,469.7	\$20,546.2	\$21,640.4	\$22,753.6	\$23,887.0	\$25,040.2	\$47,578.0	
Current General Fund Revenue Forecast plus additional enforcement	(\$9,714.9)	(\$9,639.0)	(\$9,817.0)								
Net Revenue After Loan and General Fund Revenue Forecast	\$2,627.4	\$5,716.8	\$8,599.2	\$19,469.7	\$20,546.2	\$21,640.4	\$22,753.6	\$23,887.0	\$25,040.2	\$47,578.0	
Revenue from Costs Reallocated from Lottery to Alcoholic Beverages Operations	\$210.5	\$211.5	\$212.5	\$213.6	\$214.6	\$215.6	\$216.6	\$217.7	\$218.7	\$219.7	
Ending Balance of Amounts Retained by Maine Municipal Bond Bank after Debt Service and Maximum Annual Transfer to State:											
Annual Increase to Balance at Maine Municipal Bond Bank	\$0.0	\$0.0	\$1,599.2	\$12,469.7	\$13,546.2	\$14,640.4	\$15,753.6	\$16,887.0	\$18,040.2	\$40,578.0	
Cumulative Ending Balance for transfer to Maine Budget Stabilization Fund	\$0.0	\$0.0	\$1,599.2	\$14,068.9	\$27,615.1	\$42,255.6	\$58,009.2	\$74,896.2	\$92,936.4	\$133,514.4	

Total Annual State Revenue from Bond Bank after Debt Service	\$2,627.4	\$5,716.8	\$7,000.0	\$7,000.0	\$7,000.0	\$7,000.0	\$7,000.0	\$7,000.0	\$7,000.0	\$7,000.0
Split of State Revenue:										
Drinking Water program up to a max. of \$3.5M based on Fed. Match	\$1,313.7	\$2,858.4	\$3,500.0	\$3,500.0	\$3,500.0	\$3,500.0	\$3,500.0	\$3,500.0	\$3,500.0	\$3,500.0
Sewer Treatment program up to a max. of \$3.5M based on Fed. Match	\$1,313.7	\$2,858.4	\$3,500.0	\$3,500.0	\$3,500.0	\$3,500.0	\$3,500.0	\$3,500.0	\$3,500.0	\$3,500.0
Amounts not required above to match available federal funds:										
Amounts not used above - Highway and Bridge Construction	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0
Note: Can not estimate the amounts required each year for drinking water and sewer treatment programs to maximize federal funds.										
Net Additional General Fund Revenue	\$1,210.5	\$961.5	\$962.5	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0